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BUSINESSVIEW

MOBILE AREA CHAMBER OF COMMERCE

DECEMBER 2020 / JANUARY 2021



1 ON THE COVER:

Located in downtown Mobile, Cooper Riverside Park is a great escape for anyone wanting an up-close view of the Port of Mobile. Learn more about this park, and get to know your city better by reading the Guide to Mobile, included in this issue. Photo by Dawn Finch.







IN THE ISSUE

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ABOUT THE MAGAZINE

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FROM THE EDITOR: A YEAR WE WON'T FORGET

Leigh Perry-Herndon

Remember the excitement of celebrating your child's first birthday? That's how we feel here at the Mobile Area Chamber after launching the new *Business View* one year ago. I have to think hard when remembering the trepidation our staff felt in advance of that issue hitting the street. Would our readers enjoy it? Would the photos stand out? How many advertisers would support us in the coming year?

We never could have imagined that a pandemic would threaten the magazine before it really got off the ground. (Thankfully, that didn't happen!)

I'm proud of our work this year, and everyone involved in the magazine has put in their fair share of sweat and tears bringing it to your mailbox and inbox every month.

Our incredibly talented photographers have blown us away, as have our committed writing, editing, designing and printing teams. Publishing a magazine in today's market is no easy feat. If it weren't for our members who continue to financially support it by advertising, we would not be here today, ready to tackle some terrific topics in 2021. Please support our advertisers. Without them, the *Business View* would not exist.

On a separate note, it's soon time for all of us to reset and recharge. Have a blessed holiday season surrounded by those you love the most! We are excited about what's to come in 2021.

THREADED FASTENERS ANNOUNCES \$1.7M EXPANSION IN SEMMES

Less than two years ago, Threaded Fasteners put the finishing touches on a new galvanizing facility. Recently, company officials announced another expansion of the 41-year-old, Mobile-headquartered business.

Threaded Fasteners purchased 14.5 acres on a site adjacent to its manufacturing center in Semmes. Plans are to build a 30,000-square-foot building to house new specialized equipment, bringing the investment to \$1.7 million, and hire 15 additional employees.

The new facility will be used to fabricate, assemble and package the company's large anchor bolts, ranging from two feet to 20 feet in diameter, used by utility and construction companies to anchor highway directional signs, cell phone towers and commercial buildings.

Driving the company's expansion is the activity in the construction industry and repairs caused by numerous storms and hurricanes along the Gulf Coast.

"A long-standing corporate partner in our community, Threaded Fasteners continually reinvests in its operations and provides competitive wages to its employees," says David Rodgers, the Mobile Area Chamber's vice president of economic development.

Billy Duren, the company's president, says the continuous expansion and investment is all part of Envision 2030, a long-term plan written in 2016. "It is a roadmap for not only where we wanted to go but who we wanted to be as a company.

"We knew that expanding our manufacturing capabilities in large-scale production was the clear next step. Our mission is to create value in and for the people we serve. This expansion will allow us to expand our product offering and capacity, both nationally and internationally," Duren says.

Outside of Mobile. Threaded Fasteners has seven other U.S. offices in Florida, Mississippi, Oklahoma and Tennessee.

AT-A-GLANCE

THREADED FASTENERS

HEADQUARTERS: Mobile

FOUNDED: 1979

NUMBER OF EMPLOYEES: 185

NUMBER OF EMPLOYEES IN MOBILE COUNTY: 111



Threaded Fasteners announced a \$1.7 million expansion to build a facility to house fabrication, assembling and packaging of large anchor bolts such as these, pictured above.



"Having the right financial partner means everything. Doug knows us personally, understands our unique business needs, and offers custom financial solutions that save us time and money. River Bank & Trust has earned our trust with their personalized approach to doing business."

> Sylvia Smith and Ephraim Kadish, owners of Local and Company Restaurant, with Doug Thomas, Coastal Region President, River Bank & Trust, NMLS 775537

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CITY OF MOBILE HOUSING PLANS TO CREATE AND PRESERVE HOMES



n early November, City of Mobile Mayor **Sandy Stimpson** announced details of a plan to create or preserve 1,000 homes by 2026. Stimpson first unveiled the program during the Mobile Area Chamber's State of the City and County event earlier this year.

Through the \$15 million initiative, city officials have a goal to repair 550 owner-occupied homes, rehabilitate 100 blighted or abandoned homes, construct or rehabilitate 275 rental units, build 30 new single-family homes and assist 200 first-time home buyers with down payments.

According to Stimpson, the focus is east of I-65 and addresses blight and enhances affordable and workforce housing options in some of the city's oldest communities that have been historically underserved.

"It can be hard to fully convey the multifaceted problems caused by blight. An abandoned house is more than an eyesore. If left unchecked, blight can easily spread throughout a community. When you have a blighted neighborhood, it drives down property values and can lead to higher rates of crime. With fewer working families, there are fewer children, which can lead to school closures and consolidations," said Stimpson.

Funding comes from a variety of sources, including grants from the U.S. Department of Housing and Urban Development, public-private partnerships and \$300,000 from Mobile City Council President Levon Manzie's annual capital projects budget.

Led by the city's neighborhood development department, this new project expands on work already completed or in progress.

'The hope is to grow the population of the City of Mobile by improving our housing stock but also to reverse the trends and challenges that go along with blight.'

> Sandy Stimpson, Mayor, City of Mobile

"The hope is to grow the population of the City of Mobile by improving our housing stock but also to reverse the trends and challenges that go along with blight," said Stimpson.

JJPR TAKES NATIONAL WIN









Jennifer Jenkins, owner of JJPR, waited patiently with her husband, Jerry, and team members on a virtual announcement of U.S. Chamber award winners. Upon hearing JJPR was a winner, it took no time at all to pop some champagne and celebrate.

n mid-October, the U.S. Chamber of Commerce honored

JJPR Agency with its Woman-Owned Business Achievement

Award, recognizing the agency's growth and contributions to the economy.

The Daphne-based firm with 10 employees was the only Alabama company to make the top 24 list in the country and to be a winner of the U.S. Chamber's Dream Big Small Business program.

The Mobile Area Chamber nominated JJPR for the award.

Founder and President **Jennifer Jenkins**, who opened the agency as a sole practitioner in 2010, expressed appreciation for her staff. "They are JJPR," she said. "They are the reason I get up and do this every day."

Jenkins also gave credit to the Mobile Chamber. "They have been there to support us, to provide training, to provide networking and most of all, to be our biggest cheerleader," she said.

"We are so proud of Jennifer and JJPR," said **Danette Richards**, the Chamber's director of small business development. "This is the highest honor awarded by the U.S. Chamber to a Mobile-area company."

Each year, the U.S. Chamber names three finalists in eight different categories for its Small Business of the Year program: small business of the year; community support and leadership; emerging business achievement; green/sustainable business achievement; minority-owned business achievement; veteran-owned business achievement; woman-owned business achievement; and young entrepreneur achievement.

'We are so proud of Jennifer and JJPR.

This is the highest honor awarded by the
U.S. Chamber to a Mobile-area company.'

Danette Richards, director of small business development, Mobile Area Chamber



GET READY FOR THE SPRING SEMESTER!

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REGISTER ONLINE NOW visit us at bishop.edu

FULL-TERM CLASSES START: Tuesday, January 19, 2021

LATE-START TERM CLASSES BEGIN: Monday, February 8, 2021

MINI-TERM 2 BEGINS: Wednesday, March 17, 2021





Mobile-headquartered **Hiller Companies** expanded its line of fire protection with the purchase of California-based A&D Fire Sprinklers in November.

"The strong presence and solid reputation of A&D in their markets will be a great asset and will allow us to expand our fire protection offerings on the West Coast of the United States," Hiller President & CEO **Patrick Lynch** said.

In addition to the A&D product line, Hiller adds more than 400 employees to its roster across the country.

The company serves commercial, industrial, maritime, government and military customers worldwide.

A&D Fire Sprinklers has offices in San Diego and Los Angeles, Calif., Salt Lake City, Utah, and Spokane, Wash., and the purchase increases Hiller's number of offices to 24.





Oyster Shell Strategy was founded in 2018 by Shana Jordan. Pictured here are team members (bottom row, left to right) Lane Fulton, Megan Layton and Jordan. Back row: Maggie Robertson and Richard Hopkins. Photo by Dawn Finch

OYSTER SHELL STRATEGY EVOLVES TO FULL-SERVICE MARKETING AGENCY

Shana Jordan is known for creating and managing signature events in Mobile including the Mobile International Festival, BayFest, Reese's Senior Bowl Summit and Fuse Project's Lip Sync Battle. As owner of **Oyster Shell Strategy**, she and her team have worked diligently to expand the business from just specialty events to all facets of brand management.

The agency is the Mobile Area Chamber's Small Business of the Month.

"We achieve success by combining a wide variety of expertise including public relations, fundraising, event planning and productions, corporate social responsibility and more," says Jordan.

An active Chamber member, Jordan says networking events provide Oyster Shell Strategy a platform to foster new

relationships with like-minded and diverse business executives and enable her to meet face-to-face with Chamber board members. She credits Chamber board member Melissa Cross, president of McAleer's Office Furniture, for getting her more involved.

Since opening in 2018, the agency rapidly grew from a one-person business to a team of five. Clients have included DocRx, Fuse Project, Braided River Brewing, Austism2Ability, Reese's Senior Bowl and Mobile Area Water and Sewer System. The agency offers content writing, social media, partnership development, public relations support and overall brand development.

Over the past seven months, as in-person events came to a halt, the team worked to refine the agency's brand and focus on new business development.



Ann-Brooks Morrissette (left) with Fuse Project, and Oyster Shell Strategy owner Shana Jordan, discuss Fuse Project's Lip Sync Battle set for January.

Photos by Dawn Finch

"We like working with young companies to help them grow their brand," Jordan says. In addition, the agency has been working with several local companies as an in-house marketing manager.

"We can show companies the value of having our five-person team working on all facets of marketing, rather than them hiring one person at the same rate," Jordan says. "Everything we do with a client is a collaborative effort."

Jordan also credits business coaches and mentors who constantly challenge and inspire her. "Everything it takes to run a business is overwhelming," she says. "My mentors are helping me plan for short- and long-term growth. They are always coming up with new tools and tasks to challenge me, and every day I am becoming a better business owner."

But what she's not willing to give up is time with her clients. "I have found joy in grassroots marketing efforts," she says.

COMPANY NAME: Oyster Shell Strategy

LOCATION: 7 St. Emanuel St., Mobile 36602

WEBSITE: oystershellstrategy.com

PHONE: 251.706.7444

COMPANY OWNER: Shana Jordan

LENGTH OF CHAMBER MEMBERSHIP: 2½ years





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MANUFACTURER OF THE YEAR: AM/NS CALVERT

he latest investment at AM/NS Calvert not only secured the site's 1,500-plus jobs, it is creating nearly 200 new ones.

In August, the company announced it would spend \$647 million to produce steel slabs currently made in Brazil at the Calvert mill.

AM/NS Calvert will be recognized at the Mobile Area Chamber's State of the Economy as the 2020 Manufacturer of the Year on Dec. 16.

"Being recognized as Manufacturer of the Year is meaningful to our team at AM/NS Calvert, especially as this has been a challenging year for our organization as we navigated the impacts of COVID-19," said **Jorge Luiz Riberio De Oliveira**, company president and CEO. "We are looking forward to the upcoming year as we work toward having an on-site steelmaking facility, which will provide short lead-time flexibility and, combined with our existing world class facilities, will give AM/NS Calvert a decisive competitive advantage."

"AM/NS Calvert has been one of the top corporate citizens in our region for years," says **David Rodgers**, the Chamber's vice president of economic development. "Since the company began operations, it has continued to employ more than 1,500 employees and makes significant annual investments in nonprofit organizations."

Construction is scheduled to begin in December on the company's nearly 2 million-square-foot manufacturing, office and warehouse addition with a completion date of December 2022.

A joint venture of work between ArcelorMittal and Nippon Steel Corp., the steel processing plant is recognized as one of the most advanced steel finishing facilities in the world. The facility has a portfolio of steel grades and serves the automotive, construction, pipe and tube, service center and appliance/HVAC industries.



Photo by Chad Riley Pho



INNOVATOR OF THE YEAR: AIRBUS

D uring the initial surge of the COVID-19 pandemic, the Mobile Area Chamber initiated weekly calls with area manufacturers and the University of South Alabama.

As shortages of personal protective equipment (PPE) became critical for local health care workers, Airbus stepped up and shifted operations to help.

Using 3D printers, the Airbus production and engineering teams produced more than 500 reusable and washable face masks and hundreds of tension-relief straps for medical personnel. In addition, the company donated 40,000 masks from its own inventory to Mobile and Baldwin County emergency workers.

"This has been a challenging year for everyone due to the health and economic impacts of COVID-19. It's an honor for the Airbus engineering and manufacturing teams in Mobile to be recognized for our role in supporting the community and the true heroes of this fight – our front-line health workers! This was a collective endeavor with other Mobile industrial partners, and I would like to thank Austal USA, AM/NS Calvert and Evonik for their leadership and collaboration on this project," said **Daryl Taylor,** head of commercial manufacturing for Airbus.

"While several other manufacturers also jumped in to contribute to the local effort, Airbus led the charge," says **David Rodgers**, the Chamber's vice president of economic development.

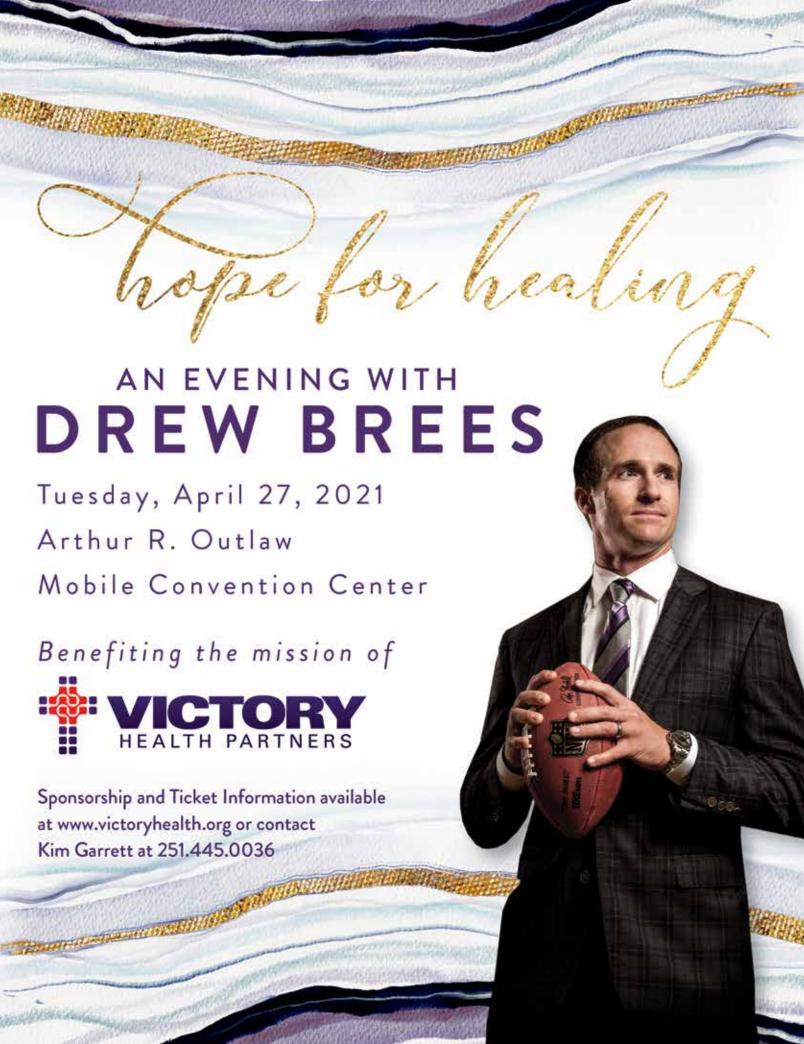
For their work on this, Airbus will be recognized at the Mobile Area Chamber's State of the Economy on Dec. 16, as the 2020 Innovator of the Year.



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CHAMBER AT WORK



1-2 ANNUAL EAGLE AWARDS PROGRAM CELEBRATES MINORITY-OWNED BUSINESSES

The Chamber held its annual Eagle Awards luncheon, along with a Diversity Business Forum in October. Attended by more than 190 people, Eagle Awards were presented to Blue Fish, Easy Heating and Cooling and Paula's Hair Unlimited. The City of Mobile was named the Chamber's Rev. Wesley A. James Minority Business Advocate. John Hope Bryant (kneeling above) was the keynote speaker.

GROWTH ALLIANCE TASK FORCE MEETS VIRTUALLY

The most recent Growth Alliance Task Force meeting included a presentation by Gia Wiggins, president of Morale Resources. Her topic was HR Tips all Small Businesses Should Know. Twenty-eight people were in attendance.

TRADE SESSION ON GERMANY The Chamber's international trade manager participated in an Alabama/Germany Partnership webinar featuring Consul General Heike Fuller that explored a variety of topics, including an update on U.S.-Germany relations and the status of German companies in the southern U.S.



MEETING WITH CITY AND COUNTY LEADERSHIP

The Chamber hosted a quarterly city/county update meeting with Chamber staff. Mayor Sandy Stimpson and then Commissioner Jerry Carl attended and provided updates on city and county budgets, the pandemic response, as well as Hurricane Sally recovery. Chamber Board Chair Terry Harbin and President & CEO Bill Sisson, along with chamber staff, provided updates on Leaders Exchange 2020, the upcoming Eagle Awards and economic development.

SETTING LEGISLATIVE PRIORITIES FOR 2021

The Chamber is working on its 2021 legislative agenda, and the community and governmental affairs team met with its incoming and outgoing Government Affairs Committee chairs to discuss upcoming priorities for the 2021 legislative session. The full Governmental Affairs Committee met in October to discuss key local, state and federal issues impacting local business.

BUSINESS EXPO RESCHEDULED Because of COVID-19, the Chamber moved Business Expo, Mobile's largest business-to-business trade show, to Thursday, April 29, from 10 a.m. to 3 p.m. at the Mobile Convention Center. Be sure to watch for updates from the Chamber on how your company can participate.

3 TRADE DIVISION PUBLISHES QUARTERLY

EMAIL NEWSLETTER The Chamber recently published its quarterly edition of TRADE talks, highlighting expansions for foreign-based companies in the Mobile area and upcoming international trade- and business-related events. If you are interested in receiving an email copy of this newsletter, contact Kayley Shepard at 251.431.8629 or email kshepard@mobilechamber.com.





4 FORUM ALABAMA SERIES ENDS The Chamber's traditional in-person Forum Alabama events were reformatted into a series of six virtual events with a more diverse group of speakers including both federal and state elected officials. The final four sessions were held in October and November and included Gov. Kay Ivey, Alabama Senate Majority Leader Greg Reed and Senate Minority Leader Bobby Singleton, Lt. Gov. Will Ainsworth and Alabama House Speaker Mac McCutcheon and House Minority Leader Anthony Daniels.

PARTNERING WITH REGIONAL CHAMBERS

The Chamber participated in a meeting of regional chambers in the Mobile and Baldwin county area, hosted by Coastal Alabama Partnership (CAP). During the meeting, the participating chambers provided input to CAP to help the organization develop its 2021 Legislative Agenda. Additionally, the group developed an action plan for coordinated chamber events in the coming year.

RIBBON CUTTING HELD Chamber staff and ambassadors helped cut the ribbon and celebrated the grand opening of River Bank & Trust. For more information on Chamber assisting with your ribbon cutting or grand opening, contact Dawn Rencher at 251.431.8649.

NEW BOARD OF ADVISORS MEMBER NAMED

Anchor Design Build Group is the Chamber's newest board of advisors member. To date there are 263 companies represented in this group. If your company is interested in learning more about board of advisors, contact Shelly Mattingly at 251.431.8655.

WORK WITH LOCAL/REGIONAL MEDIA The Chamber works with local, regional and international media often on a variety of business-related topics. Recent work has been on the Berg expansion project, Eagle Awards and Minority Business Advocate, Forum Alabama with Gov. Kay Ivey, economic development during the COVID-19 pandemic and commercial real estate.



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Volkert is providing planning and design services for the One Mobile complete streets program, a renewal of the Broad Street corridor and the surrounding area as a gateway to Mobile's historic downtown.

Company official: Thomas Hand, president and chief marketing officer

Address: 11 N. Water St., Suite 18290, Mobile (corporate office)

Number of employees: 100 in Mobile, 1,100 company-wide

Website: volkert com Years in business: 95

Brief company description: Volkert is an employee-owned professional services firm focused on infrastructure engineering, serving state and federal agencies, municipal governments and private industry. With corporate headquarters in Mobile since 1946, Volkert is now active in more than 20 states and the District of Columbia. Volkert's Mobile-area landmark projects include the Bayway, the Cochrane-Africatown USA Bridge and the Choctaw Point Terminal, among many others. The firm's staff of more than 1,100 employees includes planners, multi-disciplinary engineers, environmental scientists, program managers, construction managers, real estate specialists, landscape architects and many other types of professionals.

Why do you support the Mobile Area Chamber of **Commerce's Partners for Growth Initiative?** "With our corporate headquarters here for 75 years and 100 employees in Mobile, Volkert is committed to the continued growth and development of Mobile and its business community. This is our home," said Hand.

How long have you been a continuous Mobile Area Chamber Member? Since 1966

About Partners For

Growth: Growing Global, Investing Local 2018-2022,

Partners For Growth is a

five-year, public-private



Join the Chamber's economic development investors by contacting David Rodgers, vice president, economic development, at 251.431.8657 or drodgers@mobilechamber.com.

DIANA ALLEN

THE SSI GROUP

TITLE: CEO and President

HOMETOWN: Travis Air Force Base in Fairfield, Calif.

EDUCATION: Master's degree in healthcare administration from Cambridge College in Boston, and doctorate in healthcare management from Colorado Technical University in Denver

who or what inspires you? I am inspired by people who overcome life's challenges to bring significant changes to their world. To that end, everywhere I have worked, I ask my staff to set a stretch goal that will be inspiring for them to achieve. These stretch goals can be whatever they wish, and the accomplishments I see come out of these goals have been awe-inspiring.

WHAT WORD WOULD YOU USE TO DESCRIBE YOURSELF? Tall! I am over six feet.

SECRET TO SUCCESS: I love what I do. I enjoy working in the field of healthcare. I find folks in healthcare are committed to the patients they serve and have big hearts.

WHAT IS ONE OF YOUR LONG-TERM PROFESSIONAL GOALS? To see my teams excel at whatever it is they want to do. I hope to support them along the way where needed.

WHAT IS ONE OF THE MOST USEFUL THINGS YOU OWN? My phone. I can't live without it!

WHAT IS YOUR PASSION? Bringing financial improvements to healthcare for healthcare providers and patients.

YOUR FIRST CAR WAS: A VW Bug, which I loved.

WHAT TALENT WOULD YOU MOST LIKE TO HAVE? I wish I had the talent to be an artist.

YOUR MOTTO: "Be sharkish." My definition of "sharkish" is having shark-like characteristics of fierceness and tenacity.

WHAT QUALITY YOU MOST LIKE IN PEOPLE? Honesty

WHAT IS YOUR MOST MARKED CHARACTERISTIC? I do not give up.

BEST THING ABOUT YOUR JOB? The people I work with

BRIEF COMPANY DESCRIPTION: A leading provider of revenue cycle management solutions and analytics, The SSI Group (SSI) partners with healthcare providers, payers and ambulatory surgical centers. A privately held company with 30 years of steady growth, SSI offers a product suite that includes access management, claims management and performance management solutions with integrated analytics.















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WAYNE S. KEITH KEITH AIR CONDITIONING INC.

Keith is president of Keith Air Conditioning Inc. He is a graduate of Davidson High School and attended The University of Alabama. Keith is a member of Mobile Kiwanis Club and a charter member of the Mobile Pops Band. He is a board member for Mobile Baykeeper and a member and past chairman of the Better Business Bureau of Southwest Alabama. He is past state chairman of Alabama Ducks Unlimited and past member of the board of United Cerebral Palsy of Mobile. Keith Air Conditioning is a Partners for Growth Investor.

DAVID S. MARKS III MARKS FURNITURE CO. INC.

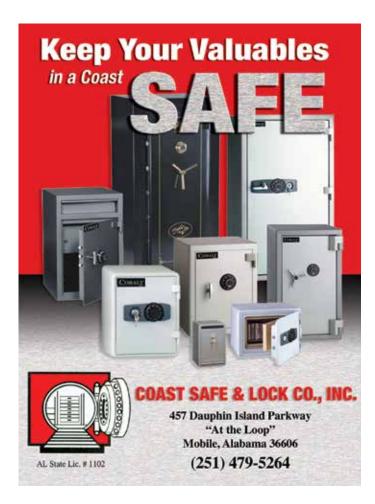
Marks is founder and president of Marks Furniture Co. Inc. Operating as La-Z-Boy Furniture Galleries of the Gulf Coast, Marks Furniture has stores in Mobile, Spanish Fort and Pensacola. He is a member of the Alabama Retail Association's board of directors and a member of the National Home Furnishings Association. Previously, he was an owner and vice president of Marks Fitzgerald Furniture Co.





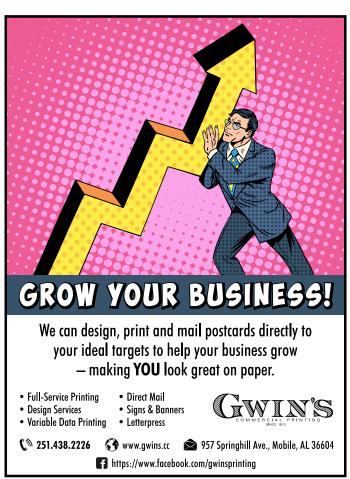
ENOCH SMITHEASY HEATING & COOLING INC.

Smith is CEO of Easy Heating & Cooling Inc., a full-service heating, ventilation, and air conditioning company founded in Mobile in 2005. The company is a licensed general contractor for the State of Alabama, ALDOT DBE certified, and HUBZONE certified. Smith is a two-term president of the Platinum Business Builders BNI chapter and a member of the Chamber's board of directors. He is a graduate of John S. Shaw High School, Universal Technical Institute with a concentration in heating ventilation air conditioning and refrigeration technology, Bryant & Stratton College with an associates degree in information technology and is currently pursuing a bachelor's degree in mechanical engineering at the University of South Alabama. Before opening his business, he worked for 12 years at Mobile Infirmary Medical Center, perfecting his HVAC technical skills. Smith loves supporting his community and giving back.













During this magical time of year, full of hope and love, we're reflecting on all the reasons why we're thankful to be a part of your community. We extend tidings of comfort and joy to you and your loved ones this holiday season and look forward to a new year of serving you.



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DECEMBER 2020

For more information on Chambe events, visit mobilechamber.com

Note: Watch the Mobile Area Chamber's website, web.mobilechamber.com/events, and our social media channels for updates as we balance in-person and virtual events.

2

GLOBAL TRADE OUTLOOK

VIRTUAL EVENT: The Mobile Area Chamber presents a virtual discussion on U.S. trade policy and global supply chain issues featuring a panel of national experts and local industry leaders.

When: 9 to 10:30 a.m.

Cost: \$15 for members; \$25 for potential

members

Moderator: Michael Berson, partner,

Adams & Reese

Panelists: Kris Denzel, Senior Director of International Policy, U.S. Chamber of Commerce; John Driscoll, Director & CEO, Alabama State Port Authority; Scott Mulhauser, partner, Bully Pulpit Interactive; Kyle Etherton, Area Manager, Business Analysis & Reporting, AM/NS Calvert

Contact: Kayley Shepard at 251.431.8629 or kshepard@mobilechamber.com

Registration requested for virtual meeting code.

Sponsors: Alabama Department of Commerce, Alabama State Port Authority, APM Terminals Mobile, Export Alabama Alliance, Page & Jones

3

VIRTUAL MEMBERSHIP 101

*Members Only

VIA ZOOM: Meet other members and Chamber staff virtually to learn more ways to benefit from your membership.

When: 8 to 9 a.m.

Contact: Carolyn Golson at 251.431.8622 or cgolson@mobilechamber.com

Registration requested for ZOOM meeting code.

3

BUSINESS FIRST: EMPLOYMENT LAW AND FEDERAL CONTRACTS

*Members Only

VIRTUAL EVENT: What does the new Executive Order on combating race and sex stereotyping mean to you? Learn who the new order applies to, when it becomes effective and much more.

When: 11 a.m. to noon

Speaker: Julia Shreve, Armbrecht

Jackson LLP

Contact: Christopher Mayfield at 251.431.8654

or cmayfield@mobilechamber.com

Registration requested for ZOOM meeting code.

15

VIRTUAL EXECUTIVE ROUNDTABLE

*Members Only

VIA ZOOM: A monthly forum for Chamber-member small business owners and managers featuring speakers on important business topics.

When: 8 to 9 a.m.

Speaker: Bill Sisson, president & CEO, Mobile Area Chamber of Commerce

Topic: "Mobile Economic Development

Update"

Contact: Brenda Rembert at 251.431.8607 or brembert@mobilechamber.com

Registration requested for ZOOM meeting code.

Sponsor: BancorpSouth

16

STATE OF THE ECONOMY

*Members Only

The Chamber's annual State of the Economy event will feature a panel of business leaders representing leading industry sectors in Mobile. After the panel, participants will hear from a noted economist and results of the 2020 State of the Economy survey will be presented.

When: 7:30 to 10:30 a.m.
Where: Battle House Hotel

Cost: \$40

Panelists: Owen Bailey, USA Health; Abe Harper, Harper Technologies; Beth Morrissette, M2 Solutions; and Craig Perciavalle, Austal USA

Speaker: Jerry D. Parrish Ph.D., chief economist and director of research for the Florida Chamber Foundation

Contact: Vanessa Washington at 251.431.8636 or vwashington@ mobilechamber.com

Presenting Sponsor: PNC Bank

Sponsors: Austal USA, Blue Cross and Blue Shield of Alabama, Hurricane Electronics, Millard Maritime, Mississippi Export Railroad/ Alabama Export Railroad, Signature Flight Support and The Stewart Lodges

Printing Sponsor: Calagaz Printing

24-25

CHAMBER CLOSED MERRY CHRISTMAS

31 Chamber Closed Happy New Year

JANUARY 2021

CHAMBER CLOSED HAPPY NEW YEAR

CHAMBER CLOSED MARTIN LUTHER KING JR. DAY

VIRTUAL EXECUTIVE ROUNDTABLE

*Members Only

VIA ZOOM: A monthly forum for Chambermember small business owners and managers featuring speakers on important business topics.

When: 8 to 9 a.m.

Speakers: Craig Perciavalle, president and Craig Savage, director of communications state and local affairs, Austal USA

Topic: "Update on Austal"

Contact: Brenda Rembert at 251.431.8607 or brembert@mobilechamber.com

Reservation requested for ZOOM meeting code.

Sponsor: BancorpSouth

CONNECT with us















mobilechamber.com/blog



The Mobile Area Chamber was awarded the U.S. Chamber of Commerce's highest designation. Of the 6,936 chambers in the U.S., only 3 percent achieved five-star distinction.

THANK YOU TO THE SPONSORS OF OUR DECEMBER/JANUARY EVENTS































SAVE THE DATES

NETWORKING IN 2021

Coffee with the Chamber

Held quarterly, this event allows members an opportunity to network before work. This is a great way to introduce yourself and your business to other members and make new business contacts.

*Reservations not required

Networking@Noon

A quarterly event offering members 45 seconds to introduce themselves and their business to the group. The cost is \$10 and includes lunch.

One representative per company. Payment is due with reservation.

*Reservations are required. Members only.

Membership 101

Whether you are new to the Chamber or have been a member for years, make sure you are getting the most from your membership by participating in Membership 101. A quarterly event for members to meet Chamber staff.

*Reservations are required. Members only.

Executive Roundtable

A monthly forum for Chamber-member small business owners and managers featuring speakers on important business topics.

*Reservations are required. Members only.

MEMBERSHIP NETWORKING EVENTS

Be sure to check the Chamber's website – mobilechamber.com – and our social media channels for specific dates, times and locations of these networking events.

February 2021

Coffee with the Chamber - 2/10 Membership 101 - TBD

March 2021

Networking@Noon - 3/10
Member Appreciation Day - TBD
Executive Roundtable - 3/16
Chamber Classic Golf Tournament - 3/19

April 2021

Membership 101 - TBD Executive Roundtable - 4/18 Business Expo - 4/29

May 2021

Coffee with the Chamber - 5/12 Executive Roundtable - 5/18

June 2021

Membership 101 - TBD Networking@Noon - 6/9 Executive Roundtable - 6/15

July 2021

Executive Roundtable - 7/20

August 2021

Coffee with the Chamber - TBD Membership 101 - TBD Executive Roundtable - 8/17

September 2021

Networking@Noon - 9/8 Executive Roundtable - 9/21

October 2021

Membership 101 - TBD Executive Roundtable - 10/19

November 2021

Networking@Noon - 11/10 Coffee with the Chamber - TBD Executive Roundtable - 11/16

December 2021

Membership 101 - TBD Executive Roundtable - 12/21

WHO'S NEW

Promotion at Crow Shields Bailey



Andrew Bailey was promoted to manager at Crow Shields Bailey. He specializes in business valuations, litigation support, high net-worth individuals, closely held businesses and

family limited partnerships, estate planning, trust planning and gift tax planning.

Franklin Primary Health Center Names CFO



Young

Wendy Young is the chief financial officer for Franklin Primary Health Center. She brings 20 years of experience in financial management. Young graduated from the University of South Alabama with a bachelor's degree in accounting.

Roberts Brothers Hires Agents





Holland

Brothers are **Tammv** McDermott

New agents at Roberts

and Cynthia Holland.

Wilkins Miller Announces New Hire

Wilkins Miller accounting and advisory firm announced the hiring of Lizzy Zakutney. She received a bachelor's degree and a master's degree in human environmental science, consumer sciences from The University of Alabama.

Mobile United Selects Executive Director



Chris Gibson is the new executive director for Mobile United. She will oversee the Mobile United task forces, both Leadership Mobile and ConnectMobile, and operations

for the organization. She has a bachelor's degree in art history from Bloomsburg University of Pennsylvania and a master's degree in liberal arts with a concentration in leadership and ethics from Spring Hill College.

Visual Communication Specialist Joins Fastsigns of Mobile

Fastsigns of Mobile recently hired Tony Lovato as a visual communication specialist. Lovato previously managed teams in production and design for two sign businesses in Las Vegas.

University Hospital Names Director of Facilities Management

Robert "Bobby" Stanford is the new director of facilities management at **USA's University** Hospital. Stanford, a native of Mobile, has a long career in the healthcare field. Prior to joining University Hospital, he worked at Mobile Infirmary.

City of Mobile Staff Restructured

As part of a reorganization of his administration, Mayor Sandy Stimpson promoted Anitra **Henderson** to executive director of external affairs and communications. Henderson has 23 years of experience in strategic communications and governmental affairs.

Candace Cooksey was appointed director of communications for the City of Mobile. Cooksey helped lead Stimpson's successful mayoral campaigns in 2013 and 2017. She co-founded Alexander Cooksey, a political consulting, strategic communications and campaign management firm.

Jason Johnson joined the communications team as media relations manager. Johnson worked as a reporter for Lagniappe before working for the city.

Youth Leadership Mobile Hires New Administrator



Youth Leadership Mobile named Brittany Gagliano the development and membership manager and program administrator. Gagliano graduated from Spring Hill College with a bachelor's degree in communication arts.

Truland Homes Announces New Employees, Promotion

Three new employees joined Truland Homes, and another employee was promoted.

Water Fowlkes, who has 34 years of financial services and operations experience, is the new chief financial officer for both the homebuilding operations and parent company 68 Ventures.

Jennifer Cooper, the new chief marketing officer, brings more than 20 years of marketing and advertising experience.

James Prial is the new director of finance. He earned a master's degree in business administration from Dartmouth University. Prior to that, he was an eight-year marine officer and a graduate of the U.S. Naval Academy.

In addition, Truland Homes promoted Wesley Rider to president for the Gulf Coast West Division. Rider has contributed to Truland's growth from 63 closings with \$18 million in revenue to more than 450 closings exceeding \$150 million in revenue.

Altaworx Makes Two Management Moves

Altaworx welcomed Taylor Wilson as client success manager and promoted Alan Reynolds to business development manager. Taylor earned a bachelor's degree from Troy University and has a background in sales development.

Bellator Real Estate & Development Welcomes 3 New Agents







Turk

Bellator Real Estate & Development added three new Realtors with unique experiences and qualifications: Tomika Bell, David Turk and James Wallace.

BUSINESS ENDEAVORS

Football Classic Has New Home

Hancock-Whitney Stadium will be home to the annual Alabama High School Athletic Association's North-South All-Star Football Classic through 2022. The 25,000-seat stadium is the home of the University of South Alabama Jaguars.

MCHD Receives Grant For WIC Facility in Citronelle

The U.S. Department of Agriculture announced that the Women, Infants and Children (WIC) special supplemental nutrition program, managed through Mobile County Health Department (MCHD), was awarded a general infrastructure award of \$228,572. The funds will be used to renovate the WIC facility located adjacent to the Citronelle Health Center.

USA Health Creates New Cancer Support Group for Teens

USA Health has launched a new support group just for adolescents, teenagers and their parents called "Canteen." The support group offers separate Zoom meetings for adolescents, teens and their parents facing the unique challenges of cancer each month, no matter where they receive treatment. The purpose is to allow a safe space to navigate the emotional upheaval that results from a pediatric cancer diagnosis. For more information or to register call 251.415.1664.

WELL DONE

TeamLogic IT Receives Honors

TeamLogic IT is the recipient of ChannelFutures 2020 MSP (Managed Service Provider) of the Year award. The company is committed to providing advanced cybersecurity, cloud services, business continuity, and managed IT support to businesses of all sizes in Mobile and Baldwin county.

Threadgill Named Superintendent of the Year



Mobile County Public Schools
Superintendent Chresal
Threadgill was named Alabama's
Superintendent of the Year. He
was recognized at the School
Superintendents of Alabama

Threadgill

conference in Florence for his leadership, particularly throughout the pandemic.

MCPSS Counselors Receive Statewide Honors

Nine counselors representing seven **Mobile County Public Schools** received statewide honors for their excellence. The following counselors received the Recognition of Accountability, Verification and Excellence

(RAVE) Gold Award from the Alabama School Counselor Association: **Kellie Henderson**, Fonde Elementary; **Caroline Newman**, Kate Shepard Elementary; **Brittany Powe-Inge**, Leinkauf Elementary; **Alicia Clevenger**, Castlen Elementary; **Heather Polk**, Indian Springs Elementary; **Malinda Gray** and **Darlene Lewis**, Pillans Middle.

In addition, Lewis and Gray from Pillans and Lewis and Apryle Coats from Scarborough Model Middle School received the Alabama School Counseling Program of Distinction honor, which recognizes counselors who demonstrate an exemplary level of implementation of a comprehensive, data-driven program. These schools are now eligible for RAMP (Recognized ASCA Model Program), the highest national recognition for school counseling program.

UM Named in "America's 100 Best College Buys"

The **University of Mobile** (UM) was selected as one of "America's 100 Best College Buys" for 2021 by Institutional Research & Evaluation Inc. The institutions chosen must be accredited, four-year institutions offering bachelor's degrees and full residential facilities, including residence halls and dining services. Schools must also have an entering freshman class in the fall of 2019 with a high school grade point average, SAT or ACT score equal to or above the national average for entering college freshmen.

UM was also recognized for the 24th consecutive year as one of America's Best Christian Colleges. Recently, the Christ-centered university was named as the No. 1 Best Small College in Alabama with the No. 1 Best College Dorms in the state by Niche.com.

Newsweek Recognizes Bryant Bank

Bryant Bank, Alabama's largest family-owned community bank, was recognized as Alabama's Best Small Bank by *Newsweek*. This announcement comes with *Newsweek*'s first-ever ranking of financial institutions that are best serving their customers' needs in today's challenging times.

Arkema Makes List of Most Sustainable Companies

Arkema received a high rating of #11 out of 100 on the *Wall Street Journal's* list of most sustainable companies in the world, finishing as the top chemical company of those surveyed. More than 5,500 publicly traded businesses were analyzed. Criteria included sustainability metrics in business models, innovation, external social and product issues, employee and workplace issues and the environment.



158 Burr & Forman Attorneys Named Among the 2021 Best **Lawyers in America**

The Mobile honorees on the list include: Douglas Anderson, William Daniels Jr., John Kavanagh, Forrest Latta and William Wasden.

Additionally, Douglas Anderson was selected in Best Lawyers' "Lawyers of the Year" for Land Use and Zoning Law.

In other news Best Lawyers also published its "Best Lawyers in America, Ones to Watch" list this year, including five more Mobile attorneys from Burr & Forman: Christine Burns, Emily Killion, Blake Richardson, Robert Shreve and Roger Varner Jr.

Submission deadline for Member News is two months prior to publication. News releases should be one or two brief paragraphs. Photos must be professional headshots labeled with the person's first and last name, and must be 300 dpi at full size and saved in an eps, tiff or jpg format. Send your information to news@mobilechamber.com.

Build a brand. Build your business.

A brand is the sum of someone's experience with your company. When you focus on building a brand, you create identity and consistency. People buy from brands they know, and keep buying from ones they like. Let us help you build a recognizable brand that you're proud of.



251. 287. 9707 | hi@bluefishds.com



FEATURED PHOTOGRAPHER

DAWN FINCH

What began as a hobby for Mobile photographer Dawn Finch has become a thriving business and is quickly establishing her as one of the region's most talented family and special occasion photographers.

Upon graduation from the University of South Alabama with a degree in business administration, Finch began her business career in finance and quickly rose through the ranks of the banking industry in the Gulf Coast market. Through her business mentor and involvement in the Mobile Area Chamber, she was encouraged to pursue her interest in photography.

In 2018, she formally started Dawn Finch Photography LLC, focusing on studio newborns, children and family posed and candid sessions.

Finch draws on her business resources as a commercial lender at Trustmark Bank by offering business portraits and headshots for marketing and advertising. But after hours and weekends are spent pursuing her passion and growing her business.

Finch's photos can be seen on the cover and the Small Business of the Month feature.

AMERICAN HEART ASSOCIATION

Dan Mellett 2029 B Airport Blvd. Mobile, AL 36606 615.293.0790 americanheart.org Nonprofit Health Agency

ANCHOR DESIGN BUILD GROUP

Steve Stewart 50 N. Florida St. Mobile, AL 36607 251.459.8460 anchordbg.com *Construction*

AUTOMOBILE INTERNATIONAL TERMINAL (AIT)

Finn Roden One St. Louis St., Ste. 5000 Mobile, AL 36602 904.303.5545 automobileterminal.com *Logistics-Full Service*

AZALEA ADMINISTRATION LLC

Christine Wilson 6159 Omni Park Dr. Mobile, AL 36609 251.445.3000 azaleaadministration.com Third Party Administration

CHALMERS & KUBECK SOUTH

Don Lisenby 4600 Cypress Business Park Dr. Mobile, AL 36619 251.327.3755 candk.com Industrial & Product Service

CLEARWAY PAIN SOLUTIONS

Britni Cullen 855 Downtowner Blvd. Mobile, AL 36609 443.837.9913 clearwaypain.com *Healthcare Services*

COOPER TRENT AND ASSOCIATES LLC

J. Cooper Trent II 167 South Georgia Ave. Mobile, AL 36604 256.777.6837 coopertrent.com Law Practice

CORNERSTONE MORTGAGE SOLUTIONS

Bart Hare 7648 Tara Blvd. S. Spanish Fort, AL 36527 251.753.5105 choosecornerstone.com *Mortgage Loans*

FLORIDA HANDLING SYSTEMS

Terry Bowen 4480A Halls Mill Rd. Mobile, AL 36693 251.441.4401 mazzellacompanies.com *Cranes – Overhead*

FRESH COAT PAINTERS BALDWIN COUNTY

Mike Bonner 707 Monore St. Mobile, AL 36602 251.510.2566 Painting Contractors

HOME BOSS OF MOBILE COUNTY

Riaan Du Plessis 109 Riveroaks Dr. Fairhope, AL 36532 251.300.4711 homebossmobilecounty.com *Home Inspection Service*

LOWER ALABAMA BENEFITS

Meagan Talbert 1203 Hwy. 98, Ste. 2A1 Daphne, AL 36526 251.533.4255 http://loweralabamabenefits.com Insurance-Supplemental

M&T FABRICATION

Terry Johnson 1717 Spanish Trace Dr. Saraland, AL 36571 251-225-5221 m&tfabricationandwelding.com Industrial Equipment/Supplies Distributor

MORRISSETTE & CO CATERING D/B/A DELTA FISH HOUSE

Clifton Morrissette 5 Taylor Pl. Mobile, AL 36608 251.709.4735 Caterer

PEOPLEFLEX

JG Carver 2651 Cameron St., Ste. C Mobile, AL 36607 251.265.1010 hirepeopleflex.com Employee Staffing

PEYTON'S BOARDING HOUSE INC.

Chantaye Peyton 10205 Tom Waller Rd. Lot 2 Grand Bay, AL 36541 251.957.1553 Nonprofit Organization

PROFILE BY SANFORD HEALTH

Bo Lackey 281 S. McGregor Ave. Mobile, AL 36608 251.263.6568 profileplan.com/mobile/ Health & Nutrition

T & J PEST CONTROL SERVICE

Terrill Hall 4950 Government Blvd., Ste. 120 Mobile, AL 36693 251.709.0399 Pest Control

TAILWINDS TECHNOLOGIES

Daniel Herrera 820 S. University Blvd., Bldg 2 Ste. G Mobile, AL 36609 205.332.1600 twtech.com Technology Business Solutions & Cybersecurity

TIPTOP KIMBLE'S CLEANING

Kendra Kimble 311-H Shelton Beach Rd. Saraland, AL 36571 251.643.6250 tiptopkimblescleaning.com Building Cleaning & Maintenance Service

WAVE MEDIA GROUP LLC

John Daniel 803 Government St., Ste B Mobile, AL 36602 251.533.6827 wavemediagroupllc.com Marketing

As of Oct. 31, 2020

Know a company interested in benefiting from Chamber membership? Contact Jackie Hecker at 251.431.8642 or jhecker@mobile chamber.com.

Also, find a membership directory at web.mobilechamber.com/search.







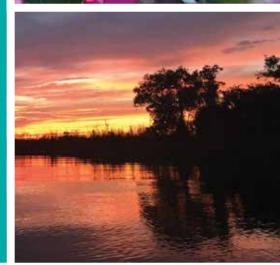


GUIDE TO MOBILE

A great place to live, play and grow a business.











2021 GUIDE TO MOBILE



Mobile is a great place to live, play, raise a family and grow a business. Founded in 1702, this port city is one of America's oldest. Known for its Southern hospitality, rich traditions and an enthusiastic spirit of fun and celebration, Mobile offers an unmatched quality of life. Our streets are lined with massive live oaks, colorful azaleas and historic neighborhoods. A vibrant downtown and quality healthcare and education are just some of the things that make our city so livable. Located at the mouth of the Mobile River at Mobile Bay, leading to the Gulf of Mexico, Mobile is only 30 minutes from the sandy white beaches of Dauphin Island, yet the mountains of northern Alabama are only a few hours away. Our diverse city offers an endless array of fun and enriching activities – from the Alabama Deep Sea Fishing Rodeo to freshwater fishing, museums to the modern IMAX Dome Theater, tee time on the course to tea time at a historic antebellum home. Then there's the world-renowned Bellingrath Gardens, Battleship USS ALABAMA, Dauphin Island Sailboat Regatta, Mardi Gras and the Christmas parade of boats along Dog River. Discover what makes Mobile home!



451 Government Street • Mobile, AL 36602 P.O. Box 2187 • Mobile, AL 36652-2187 251.433.6951 mobilechamber.com

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COOL STUFF TO KNOW ABOUT MOBILE

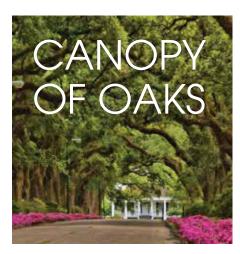
It's Mo-beel!

The city's name is pronounced "mo-beel," (with a soft emphasis on the second syllable). The name was given by the French and comes from the Maubila Indians.

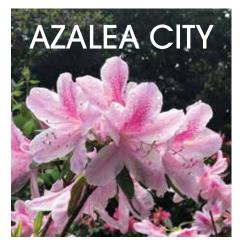


Mobile-Tensaw River Delta

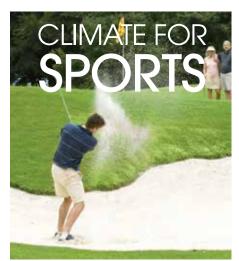
The Mobile-Tensaw River Delta, the second-largest river delta in the United States, covers more than 260,000 acres of water, swamps, river bottoms and marshes perfect for exploring, fishing, hunting, boating, canoeing and birding. Designated by the U.S. Congress as a National Natural Landmark, the area is rich in diverse wildlife.



Mobile is known for its miles of streets canopied by majestic live oaks. The city's oldest living resident, the Duffee Oak, is a massive 300-year-old oak tree and is one of 3.000 live oaks in Mobile more than 100 years old.



Mobile is known as the Azalea City thanks to Fifisse Langlois, who first brought the bright pink blossoms here from his father's garden in Toulouse, France, in 1754.



From golf to fishing to tennis, Mobile has most every sporting option and a mild climate for yearlong enjoyment. Regional golf is among the nation's finest, with more than 25 courses

LEARN MORE

Mobile has four major universities – one public, **University of South** Alabama; one private Jesuit, Spring Hill College; one private Southern Baptist institution, University of Mobile; and private Faulkner University. Mobile County Public Schools is the largest public school system in the state and one of the most populous in the country.

INTERNATIONAL ROOTS

Founded in 1702, Mobile is one of the oldest U.S. cities. Six different flags have flown over the city: France, Spain, Great Britain, Republic of Alabama, Confederacy, and United States of America.



CENTURIES 3 OF FUN



Mobile is the birthplace of Mardi Gras in the United States. The first masked carnival society paraded through downtown streets in 1830. Now more than 50 parading and non-parading societies maintain the city's Mardi Gras traditions, including three weeks of parades, balls and pageantry.

MOBILE BY THE NUMBERS

Mobile Bay Region

The Mobile Bay region is located in southwest Alabama at the head of Mobile Bay. The region includes Mobile and Baldwin counties and covers an area of 2,828 square miles, with the city of Mobile as the dominant urban area.



Mobile Area Population

	Population	Median Age	
City of Mobile	191,485	37	
Mobile County	414,659	37	
Baldwin County	208,107	42	
Mobile Bay Area	622,766	39	
Source: Chmura Economics, JobsEQ			



Climate

Mobile's mild, semi-tropical climate makes outdoor activities enjoyable year-round. Thanks to the Gulf of Mexico air, summers are consistently warm and the winters are mild. The Mobile area averages approximately 219 days of sunshine every year. That makes it sunny 60 percent of the year.

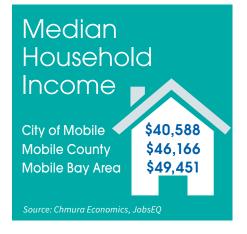
Clear Days	103
Partly Cloudy Days	116
Annual Average Temperature	67.5
Coldest Month – January Average.	50
Warmest Month – July Average	82.2
Annual Average Rainfall	64 inches
Annual Average Snow	0
Prevailing Wind Direction	North

With a 2015 estimated census population of 619,104, the Mobile Bay region is Alabama's second-largest metro area. Mobile County, the second-largest county in the state, has 414,659 residents. Baldwin County's population is 208,107 and has increased more than 12 percent since 2010, making it the fastest-growing county in Alabama. The population for the city of Mobile is 191,485.

ALREADY HOME TO 40 MORE THAN AEROSPACE COMPANIES

HOME TO AIRBUS U.S. MANUFACTURING FACILITY— THE COMPANY'S FIRST PRODUCTION SITE IN AMERICA. The initial \$600 million, roughly 60-acre assembly plant is located at Mobile Aeroplex at Brookley.







MORE THAN
200
BUSINESSES
SERVING THE OIL
AND GAS INDUSTRY



An Airbus A220, built for Delta Airlines, takes off from Brookley Field.

Photo by Tad Denson, Airwind Inc.

The Mobile Area Chamber of Commerce is the lead economic developer for the City of Mobile and Mobile County. Our economic success is attributed to the collaborative efforts of Team Mobile - a group including the city, county, Chamber, Alabama State Port Authority, Mobile Airport Authority and local utility and educational entities.

According to an economic impact study by Auburn University at Montgomery, Mobile has the most diverse economy in Alabama. Since 2010, local economic development efforts garnered \$4.56 billion in capital investment at new and existing area companies, created 8,694 new jobs and retained another 541 jobs. Learn more at mobilechamber.com/ economic-development.

The following companies are among the most recent to announce new or additional investment here:

Airbus

Aircraft Manufacturing

airbus.com

Mobile is the fourth city in the world and the only U.S. city to assemble the A320 aircraft family. Airbus recently completed a hangar to assemble smaller, single-aisle A220 jetliners.

Aker Solutions

Oilfield Services

akersolutions.com

The company added Oscilay umbilicals, linking surface and seafloor oil and gas equipment, to its manufacturing capabilities and relocated most of its professional staff to Mobile.

8,694 **NEW JOBS CREATED**

\$4.56B **IN CAPITAL INVESTMENTS** AT NEW AND EXISTING **COMPANIES**

Amazon

Warehousing

amazon.com

Amazon's first investment in the state was a sortation center in Mobile. More than a million packages a month come through the local warehouse.

AM/NS Calvert

Steel Manufacturing

usa.arcelormittal.com

The joint venture of Arcelor Mittal and Nippon Steel is expanding to produce slabs currently brought from Brazil. The company manufactures rolled carbon steel products for the automotive, construction and other industries.

APM Terminals Mobile Container Terminal

Stevedoring Contractors

apmterminals.com

Mobile's growing container port recently completed a container berth and container yard expansions. The company continues to be a draw for distributors looking to reach Midwest and Canadian customers.

BUSINESS



 $\textit{Austal USA builds combat and transport ships for the U.S. Navy at \textit{Mobile's waterfront.} \\$

Austal USA photo

Arkema

Chemicals

arkema-americas.com

The company added a facility to produce PEKK (Poly-Ether-Ketone-Ketone), a lightweight, high-strength plastic used in various industries from aerospace to 3D printing.

Austal USA

Shipbuilding

austalusa.com

The company acquired additional waterfront land, buildings and existing dry dock along the Mobile River. Austal USA builds Littoral Combat Ships (LCS) and Expeditionary Fast Transport vessels for the U.S. Navy.

AutoMOBILE International Terminal

Roll-on/Roll-off

The Alabama State Port Authority and AutoMOBILE International Terminal announced an automobile roll on/roll off operation. When completed, the facility is anticipated to process 150,000 units annually.

Bay Steel

Steel

baysteelcorp.com

This locally owned business recently purchased land to build an office and warehouse facility for its steel and aluminum products. Once completed, Bay Steel plans to triple the number of overhead cranes.

BendPak

Auto Lifts

bendpak.com

BendPak opened its new distribution center to reach its Midwest, East Coast and Canadian markets, and soon after announced an expansion. The company manufactures and sells automotive lifts used in car dealerships and parking garages.

EXPANSIONS AT

57
EXISTING
COMPANIES

AVERAGE SALARY OF JOBS CREATED \$57,374

Berg Pipe

Steel Pipe

bergpipe.com

Berg is increasing capacity and its number of employees. The company manufactures large-diameter steel pipe used to transport natural gas and oil, primarily in North America.

Canfor Southern Pine

Lumber

canfor.com

Canfor moved its U.S. headquarters to Mobile from Canada. The lumber company has sawmills across North America, including one here.

Continental Aerospace Technologies

Aircraft Engines

continental.aero

A recently completed state-of-the-art manufacturing facility and corporate office secured the company's re-commitment to Mobile as its corporate global headquarters.

Evonik

Chemicals

evonik.com

Evonik expanded production and established a chemical park for companies to benefit from the company's byproducts. One high-profile partnership is with BASF Agricultural Solutions.

Incoa Performance Minerals

Special Minerals

The start-up company is under construction to provide calcium carbonate used as a filler in a variety of products from antacids to paint to U.S. markets

Innovation Portal

innovation-portal.com

The nonprofit incubator and innovation hub renovated a building in Mobile's technology corridor to retain, support and accelerate the central Gulf Coast's highest-performing startups.

Jones Welding Co.

Machining, Fabrication & Welding

iwcmachine.com

The local company's investment is aimed at increasing volume and complexity of products with modern equipment and technology. JWC specializes in industrial equipment repair.

Kemira

Chemicals

kemira.com

Kemira recently expanded its footprint, production and the number of employees. The company uses chemistry to add quality to paper/board products, ensure water and food packaging safety, and maximize energy resources.

Kimberly-Clark Corp.

Paper Products

kimberly-clark.com

The company announced multiple investments, including a new product line, an onsite heat and power plant, additional converting line and an expanded recycled fiber facility.

MAAS Aviation

Aviation Technology

maasaviation.com

In addition to the paint shop MAAS set up at Airbus, the company completed a twin-bay paint shop dedicated to maintenance, repair and overhaul.

Millard Maritime

Maritime Terminals

millardmaritime.com

The privately owned port facility located in south Mobile County broke ground to expand its rail capacity.

MTC Logistics

Refrigerated & Frozen Warehousing

mtccold.com

The logistics company is expanding to Mobile, building a cold storage distribution facility focused on import and export cargo.



Evonik is located in south Mobile county, and has several recent expansions.



AM/NS Calvert is part of a growing steel industry in the Mobile area.

Prism Systems

Software Development

prismsystems.com

The Mobile-based company recently completed a research and development lab. Prism creates systems control software for Fortune 500 companies and other customers.

Safran USA

Aviation Nacelles

safran-usa.com

The manufacturing operation will produce and install aircraft nacelles that house the engine and related components. The company has three operations here.

SpillTech

High-Tech Sorbents

spilltech.com

The company manufactures and distributes a variety of high-performance absorbent products used in industrial environments and during hazmat incidences. SpillTech announced two investments in 2020, both to increase capacity.

SSAB

Steel Manufacturing

ssab.com

The company moved its U.S. division's head office to Mobile. SSAB's manufacturing facility in Axis produces steel plate used in automobiles, elevator buckets and other sectors.

Threaded Fasteners

Industrial Components

threadedfasteners.com

The local company is constructing a building to fabricate, assemble and package its bolts and specialty headed products for maritime, industrial, transportation, utility customers and more. Threaded Fasteners recently completed a galvanizing facility.

Walmart

Warehousing & Distribution

walmart.com

The company opened its newest direct import distribution center in Mobile, one of six in the U.S. The facility stocks Walmart's other distribution centers along the Central Gulf Coast.

31 NEW BUSINESSES RECRUITED

Mobile's Industry Clusters

Aviation/ Aerospace



Chemical



Health Care



Information Technology



Maritime



Logistics/ Distribution



Oil & Gas



Steel



MOBILE AREA MAJOR EMPLOYERS

Employment Base Number of Employees Per Industry 27,717 **Wholesale & Retail Sales Health Care** 18,783 **Manufacturing** 17,601 **Entertainment & Tourism** 16,419 **Administrative Support, Waste Management & Utilities Professional** 2,565 Construction **Education** 10.944 **Services** 10,160 **Transportation** & Warehousing Finance & IT **Public Administration** ,350 Agricultural & **Natural Resources**

*includes federal employees Source: Jobs EQ, Chmura Economics & Analytics

Employers by Employee Count

4,000-plus employees

Austal USA Infirmary Health System Ingalls Shipbuilding Mobile County Public Schools University of South Alabama & USA Health System

2,999 - 1,000 employees

Alorica AltaPointe AM/NS Calvert Baldwin County Board of Education Chevron City of Mobile Mobile County **CPSI** Providence Hospital Springhill Medical Center

999 - 500 employees

VT MAE

Airbus

SSAB

Alabama Power Alabama State Port Authority Army Corps of Engineers T&TA **BASF Boise Paper** Evonik G.A. West & Co. Grand Hotel Marriott Resort Kimberly-Clark Corp. Outokumpu Stainless USA Regions Bank

499 - 250 employees

Alabama Orthopaedic Clinic

Canfor Southern Pine Cardiology Associates Coca-Cola Bottling Co. Continental Motors Fresenius Medical Care Hargrove Engineers + Constructors Masland Carpets Mobile Area Water & Sewer System Olin Corp. Phelps Dunbar Premier Medical Spring Hill College The Hiller Cos. The SSI Group Thompson Engineering UOP Honeywell

World Omni Financial Corp.

Lumber Health Care **Food Services** Health Care Engineering Carpet Utility Chemicals Legal Health Care Education Software

Product or Service

Shipbuilding Health Care Shipbuilding K-12 Public Education Education/Health Care

Inbound Call Center

Health Care Steel Education Oil Local Government Local Government Software Health Care

Aerospace Maintenance & Repair

Aerospace Utility

Health Care

Maritime/Transportation

Engineering Utility Chemicals Paper Chemicals

Industrial Construction

Tourism Paper Steel Financial Steel

Health Care

Aerospace Engines

Fire Systems & Safety

Engineering Chemicals

Inbound/Outbound Call Center

TRANSPORTATION



EASY ACCESS TO NORTH AMERICA AND WORLD MARKETS

By land, by air or by sea – you can get here from anywhere.

Mobile is the largest Gulf Coast city between New Orleans and Tampa. A few interesting notes about our water economy: the Mobile-Tensaw River Delta is the second largest in the U.S.; Mobile Bay is the fourth largest estuary in the nation; and Mobile Bay holds the second largest natural gas reserve in the world.















Mobile's working port is located in downtown Mobile.

TRANSPORTATION



When it comes to infrastructure and extensive transportation options, Mobile leads the way. The city's strategic location on the central Gulf Coast and abundant transportation options keep commerce moving and growing. Major rail, ship and highway transportation systems converge along the Mobile River at the Port of Mobile to link Mobile businesses with the nation and the world. In addition to a deepwater port, Mobile has two major interstate connectors, five Class I railroad service providers and two airports.

Port of Mobile

Over the past decade, the Alabama State Port Authority has invested more than \$700 million at the Port of Mobile, including a container terminal, a steel terminal, expansion at McDuffie Coal Terminal, a rail ferry terminal, new warehouses and a turning basin. The 45-foot ship channel with its 1,000-foot turning basin is only three hours from deepwater. Plans are underway to deepen it by 20 to 50 feet APM Terminal -Mobile, a state-of-the-art marine terminal, is Post-Panamax and Super Post-Panamax capable and offers global access to shippers. Weekly container carrier services shipping to destinations worldwide include China Shipping Container Lines (CSCL), CMA CGM, Cosco Shipping, Maersk, Mediterranean Shipping Co. (MSC) and Zim Integrated Shipping Services. An intermodal container transfer facility provides an intermodal rail option to shippers in North Alabama, Tennessee and surrounding states. McDuffie Coal Terminal is the largest import coal terminal in the nation.

Alabama Cruise Terminal

The Alabama Cruise Terminal

features a 66,000-square-foot terminal, state-of-the-art security and an attached 500-space parking deck with easy access to interstates 10 and 65. Carnival recently announced the terminal will be the home port for its Sensation.

Railroads

Mobile is served by five national Class I railroads: CSX. Canadian National. Alabama Gulf Coast Railroad - BNSF, Norfolk Southern and Kansas City Southern with piggyback and containerized freight service.

Highway System

Mobile's highway system includes two major interstates and five federal highways. Interstate 10, the southernmost coast-to-coast interstate highway in the U.S. connects Jacksonville to Los Angeles. Interstate 65, a major north-south route, links the Great Lakes to the Gulf Coast. The area's federal highways are U.S. 31, 43, 45, 90 and 98.

As a major manufacturing center and port city, Mobile offers competitive trucking for shippers. Most major regional and national trucking lines serve Mobile and operate terminals in the area.

Airlines

The Mobile Airport Authority owns and operates Mobile's two airports, Mobile Regional Airport (MOB) and the Mobile Downtown Airport (BFM) at Mobile Aeroplex at Brookley. Mobile Regional Airport is served by Delta Air Lines, United Airlines and American Airlines. Daily flights go to some of the nation's largest hubs: Atlanta, Charlotte, Dallas/Fort Worth and Houston.



Air Cargo

From the Mobile Downtown Airport, near the port and downtown, Mobile has FedEx air cargo service.

Mobile Aeroplex at Brookley

A former U.S. Air Force base located on Mobile Bay near downtown, Mobile Aeroplex at Brookley was transformed into a leading 1,700-acre industrial and trade complex. Built around a fully operational airfield with a 9,600-foot runway, the complex offers transportation infrastructure second to none. Along with a fully operational airport able to accommodate the largest aircraft, Brookley provides superb road and rail access.

Public Transportation

Mobile is served by **The Wave Transit** System, offering bus service throughout the city. The Wave also operates Modal, a free bus route in downtown Mobile. **Baldwin Rural Area Transportation** System (BRATS) operates BayLinc, a daily commuter bus connecting Baldwin and Mobile counties.

Transportation Online

To learn more about transportation options in the Mobile area, visit these websites:

- Alabama State Port Authority asdd.com
- City of Mobile cityofmobile.org
- Mobile County mobilecountyal.gov
- Mobile Airport Authority mobairport.com
- The Wave Transit System thewavetransit.com

5 MAJOR HOSPITALS WITH MORE THAN 1,900 BEDS











Top row, L-R: Mobile Infirmary, Providence Hospital. Bottom row, L-R: Springhill Medical Center, University Hospital, USA Children's and Women's Hospital.

Mobile is a regional center for medical care, research and education. Nearly 15 percent of Mobile's workforce is employed in the health care sector.

Area hospitals include general facilities, a children's and women's hospital, a private mental health hospital and a rehabilitation hospital. Mobile is also home to a cancer research center affiliated with the University of South Alabama. In addition, Mobile is home to the first academic cancer research institute on the Gulf Coast, USA Mitchell Cancer Institute.

Military hospitals are located within 60 miles of Mobile at Pensacola Naval Air Station in Pensacola, Fla., and Keesler Air Force Base in Biloxi, Miss.

There are also many outpatient surgical centers, emergency clinics, military personnel clinics, home healthcare services, assisted living facilities and nursing homes.

Healthcare companies are more than just healthy here. They're thriving, thanks to strides Mobile is making in medical care, research and education.

Mobile Area Chamber-member healthcare facilities include:

Mobile Infirmary

5 Mobile Infirmary Circle, Mobile 251.435.2071 infirmaryhealth.org

Mobile Infirmary has 681 beds, a trauma center and more than 650 physicians. The Infirmary is the largest non-governmental, not-for-profit hospital in Alabama and offers a complete range of medical services, including surgery and rehabilitation. Infirmary Health System also includes JL Bedsole/Rotary Rehabilitation Hospital, North Baldwin Infirmary and Thomas Hospital.

JL Bedsole/Rotary Rehabilitation Hospital

5 Mobile Infirmary Cir., Mobile 251.435.3417 infirmaryhealth.org

Rotary Rehabilitation Hospital has 42 beds and offers continuing treatment for various conditions, including head injuries, strokes, chronic pain and cerebral palsy.

North Baldwin Infirmary

1815 Hand Ave., Bay Minette 251.937.5521 nbinfirmary.com

North Baldwin Infirmary provides residents of North Baldwin County

with surgical, outpatient diagnostic, emergency, radiology and laboratory services. The 70-bed hospital also offers a state-of-the-art birth center.

Thomas Hospital

750 Morphy Ave., Fairhope 251.928.2375 infirmaryhealth.org

Thomas Hospital, an Infirmary Health System hospital, has 162 beds. It has a full outpatient diagnostic and surgical center to accommodate the expanding population in Baldwin County.

Ascension Providence

6801 Airport Blvd., Mobile 251.633.1000

healthcare.ascension.org

Serving the Mobile area since 1854, Providence Hospital has 349 beds and is a full-service medical and surgical facility. It includes a rehabilitation and wellness center and an outpatient center. The Cancer Center at Providence Hospital is affiliated with the M.D. Anderson Physicians Network. Providence is one of only seven health care systems in the nation – the only one in Alabama – to provide services under the M.D. Anderson program.

of Local Workforce is 15% **EMPLOYED IN HEALTH CARE**

Springhill Medical Center

3719 Dauphin St., Mobile 251.344.9630 springhillmedicalcenter.com

Springhill Medical Center has 263 beds and offers emergency medicine, a diagnostic center, a women's center and family-centered labor and delivery. It is the only private hospital in Mobile. The campus is also home to primary care physicians, a senior residence, sleep center, cancer center, athletic club, orthopedic surgery center, wound care and hyperbaric center and an emergency department.

University of South Alabama

The College of Medicine at the University of South Alabama (USA) serves the central Gulf Coast and the southern half of the state, and is the region's largest health care system. The college's research department keeps Mobile's health care on the cutting edge of medical science. The university supports a medical system that includes University Hospital, USA Children's and Women's Hospital and USA Mitchell Cancer Institute.

University Hospital

2451 University Hospital Dr., Mobile 251.471.7000

usahealthsystem.com/uh

University Hospital has 406 beds and is the region's only Level 1 trauma center and burn unit with emergency departments. The hospital has centers of excellence in stroke care and cardiovascular diseases and a wide range of acute care services.

USA Children's and Women's Hospital

1700 Center St., Mobile 251.415.1000

usahealthsystem.com/usacwh

USA Children's and Women's Hospital has 219 beds and is dedicated exclusively to the care of women and children. The hospital provides general services and specialized programs such as a regional neonatal intensive care nursery.



USA's Mitchell Cancer Institute, an academic cancer research and treatment facility, is at the forefront in the fight to find new ways to cure and prevent cancer.

USA Mitchell Cancer Institute

1660 Springhill Ave., Mobile 251.665.8000

usamci.com

The USA Mitchell Cancer Institute is the first academic cancer research institute along the upper Gulf Coast region. MCI provides advanced, comprehensive cancer care with a highly skilled team of professionals working together to address the physical, emotional and spiritual needs of patients and their families.

AltaPointe Health Systems

5750-A Southland Dr., Mobile 251.450.2211

altapointe.org

AltaPointe Health Systems oversees a comprehensive regional system of mental health, mental retardation and substance abuse prevention programs in Mobile, Baldwin and Washington counties.

Mercy LIFE

2900 Springhill Ave., Mobile 251.287-8420 mercylifeal.com

The Mercy LIFE of Alabama Health Center offers clinical and rehabilitative services as well as a PACE program for at-home care of the elderly.

Emergency Ambulatory Response

Mobile County has six medical transport agencies, including two aero-medical services (Baptist Hospital Life Flight and Gulf Coast).

Mobile Area Chamber-member companies include:

- Ferriss Industries Inc. d/b/a First Response Services 12400 U.S. Hwy. 43 N., Axis 251.421.8214
- Lifeguard Transportation Service of Mobile 22 Midtown Park W., Mobile 251.338.8556 (office) 251.338.3338 (dispatch) lifeguardambulance.com
- Mobile County EMS 7921C Tanner Williams Rd., Mobile 251.343.7131 mobilecountyems.org

REAL ESTATE

Mobile is a great place to live, and it's also a great place to buy a house.

The median house value in Mobile County is \$126,600, well below the national median of \$204,900.

Mobile also has a much lower cost of living than most cities its size, and is among the lowest out of all U.S. metropolitan areas according to Q1 2020 data from the Council for Community and Economic Research.

When it comes to housing options, Mobile has it all in a range of affordable prices – downtown living, rural solitude, historic neighborhoods, modern subdivisions, waterfront homes and suburban apartment complexes.

There is a selection of existing houses in Mobile's downtown and midtown neighborhoods, in seven historic residential districts, ranging from mansions to

Victorian cottages. Farther away from the central business district, suburban neighborhoods offer the options of rolling hills or quiet cul-de-sacs.

New houses also are available both in town and in the suburbs. New subdivisions, with a variety of house plans, are under development throughout the area, and new housing options downtown can put you a short walk from the central business district.

For a list of Mobile Area Chamber-member Realtors, visit mobilechamber.com. You may also want to visit these real estate associations:

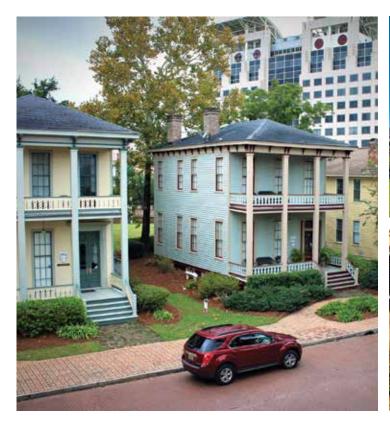
Mobile Area Association of Realtors: mobilerealtors.com

Baldwin REALTORS®:

baldwinrealtors.com



Mobile's cost of living is consistently one of the lowest of the 80 mid-size U.S. metropolitan areas.







A Strong Workforce for a **Growing Mobile**

Mobile's growing business community counts on a strong, talented and dedicated workforce. Abundant education programs ensure local residents have the skills area employers need. Among the most recognized state-led workforce training programs in the country, AIDT offers comprehensive pre-employment selection and on-the-job training specific to a qualifying company's needs. In Mobile, AIDT operates the Alabama Aviation Training Center, AIDT Maritime Training Center and the Erich Heine Learning Center.

Mobile is home to several colleges and universities. The largest is the **University of** South Alabama, with more than 16,000 students. Faulkner University, Spring Hill College and University of Mobile are privately run.

There are also numerous community colleges, training centers and apprenticeship programs, including Bishop State Community College,

Alabama Aviation Center and Coastal Alabama Community College. There were over 28,000 students enrolled in higher education in Fall 2019. In the spring of 2016, a new 25,000-square-foot advanced manufacturing training facility was announced to help the Alabama Community College System meet employer needs for skilled workers.

In addition to having the state's largest Advanced Placement program, Mobile County Public Schools has 12 Signature Academies with career-oriented curriculums based on current and projected job openings. Included areas of focus are advanced information technology, aerospace, coastal studies, engineering, entrepreneurship, health, international studies, manufacturing and maritime.



AIDT operates three centers in **Mobile: Alabama Aviation** Training Center, AIDT Maritime Training Center and the Erich Heine Learning Center.

PUBLIC SCHOOLS

Chickasaw City Schools 201 N. Craft Hwy., Chickasaw 251.452.2256 chickasawschools.com

Chickasaw City Schools serves students in grades K-12 within the Chickasaw city limits with an early learning center, elementary, middle and high school. In the fall of 2020, the system opened Alabama Destinations Career Academy (ALDCA) - an online statewide program of the Chickasaw City Schools providing students with an interactive and engaging learning experience. The academy serves students across the state in grades K-10.

Mobile County Public Schools 1 Magnum Pass, Mobile 251.221.4000 mcpss.com

Mobile County Public Schools has nearly 54,000 children, making it Alabama's largest public school system. The system has two International Baccalaureate high schools, a magnet program serving students in K-8 and 14 National Blue Ribbon Schools, the highest award given by the U.S. Department of Education.

The Callahan School for the Deaf and Blind and Augusta Evans Special School offer services to special-needs students.

In 2021, Barton Academy for Advanced World Studies will open to grades 6-9 in downtown Mobile.

New students enrolling in a public school should bring their parent or legal guardian, a photo ID, two proofs of residence and the student's social security card, birth certificate, certificate of immunization and report cards. Immunizations are required for Diphtheria, Tetanus, Polio, Rubella, Measles and Mumps.

Any child who will be five or six years old on or before Sept. 1 is eligible for kindergarten or first grade, respectively.

There are two additional public school systems in Mobile County - Saraland and Satsuma.

Alabama School of Mathematics and Science

1255 Dauphin St., Mobile 251.441.2100 asms.net

The Alabama School of Mathematics and Science attracts some of the brightest high school sophomores, juniors and

seniors from all parts of the state and offers outreach programs for local students and schools.

PRIVATE SCHOOLS

The area has a large parochial school system operated by the Catholic Archdiocese of Mobile. Many other schools are operated through churches or private boards, including Mobile's only charter school ACCEL Day and Evening Academy is operated by the Mobile Area Education Foundation. In all, there are more than 40 private and denominational schools in Mobile.

Mobile Area Chamber-member private and parochial schools include:

Archdiocese of Mobile Department of Catholic Education

352 Government St., Mobile 251.438.4611 archmobileschools.org

Cottage Hill Christian Academy

K-5 7355 Creekwood Dr., Mobile 251.634.2513

6-12 3100 Cottage Hill Rd., Mobile 251.301.0050 accelacademymobile.com

EDUCATION

Little Flower Catholic School

Pre-K (3 & 4), K – 8

2103 Government St., Mobile 251.479.5761 littleflowermobile.com

McGill-Toolen Catholic High School

Grades 9 – 12

1501 Old Shell Road, Mobile 251.445.2900 mcgill-toolen.org

Mobile Christian

K - 12

5900 Cottage Hill Rd., Mobile 251.666.1613 mobilechristian.org

Renaissance School of the Eastern Shore

Pre-K - 10 grades

10526 County Rd. 64, Daphne 251.990.0041 rs.education.com

St. Luke's Episcopal School

Pre-K - 12

3975 Japonica Lane, Mobile 251.666.2991 stlukesmobile.com

St. Mary's Catholic School

Grades K - 8

107 N. Lafayette St., Mobile 251.433.9904 stmarymobile.org

St. Paul's Episcopal School

Grades Pre-K - 12

161 Dogwood Lane, Mobile 251.342.6700 stpaulsmobile.net

UMS-Wright Preparatory School

Grades Pre-K - 12

65 N. Mobile St., Mobile 251.479.6551 ums-wright.org

COLLEGES

The Mobile area is home to several four-year institutions and two-year community colleges and career training establishments.

Alabama Aviation Center at Mobile

A Unit of Coastal Alabama Community College 1975 Avenue C, Mobile 251.580.4930 coastalalabama.edu

Alabama Aviation Center at Mobile Aeroplex at Brookley trains students to work in aviation maintenance and avionics. It was the first two-year college to be designated as an official FAA Educational Resource Center. The facility accommodates 300 students.

Bishop State Community College

Bishop State Community College has four campuses and works with local industries to provide training programs for new and existing employees. In addition to university transfer programs, the college is expanding its technology training to match the needs of Mobile industries

Main Campus

351 N. Broad St., Mobile 251.405.7000 bishop.edu

Carver Campus

414 Stanton Rd., Mobile 251.662.5362

Southwest Campus

925 Dauphin Island Pkwy., Mobile 251.665.4100

Baker-Gaines Central Campus

1365 Dr. Martin Luther King Jr. Ave., Mobile 251.405.4400

Coastal Alabama Community College

1900 S. U.S. Hwy. 31, Bay Minette 251.580.2100 coastalalabama.edu

A public two-year institution in Baldwin County, it has three campuses located in Bay Minette, Gulf Shores and Fairhope.

Faulkner University

3943 Airport Blvd., Mobile 251.380.9090 faulkner.edu

Faulkner University maintains a campus in Mobile where students can attain associate degrees in most major subjects.

Fortis College

7033 Airport Blvd., Mobile 251.344.1203 fortis.edu

Fortis College offers a variety of programs in healthcare and air conditioning and refrigeration.

MTI Business Solutions

6300 Grelot Rd., Ste. G123, Mobile 251.281.1060 mtibusiness.com

MTI Business Solutions provides business training and computer training to individuals as well as to companies of all sizes.

Remington College

828 Downtowner Loop W., Mobile 251.243-.0639

remingtoncollege.edu/mobile

Remington College offers programs including medical technology, computer technology and criminal justice.

Spring Hill College

4000 Dauphin St., Mobile 251.380.4000 shc.edu

Spring Hill College, founded in 1830, is one of the nation's oldest Jesuit institutions. Recognized as one of the top liberal arts colleges in the South, it offers graduate programs in business administration, theology, liberal arts, nursing and education, as well as a Division for Lifelong Studies for adults wishing to further their education.

University of South Alabama

307 University Blvd., Mobile 251.460.6101 southalabama.edu

The University of South Alabama has nearly 14,000 students at campuses in Mobile and Baldwin counties. The university offers more than 100 undergraduate, graduate and doctoral degree programs.

In healthcare, USA provides students with an exceptional medical education through the colleges of medicine, nursing and allied health professions.

University of Mobile

5735 College Parkway, Mobile 251.675.5990 umobile.edu

The University of Mobile is a private institution affiliated with the Southern Baptist Convention. The university offers on-campus and online bachelor's and master's degree programs in over 40 areas of study.

MUSEUMS AND ATTRACTIONS

Mobile has museums and attractions celebrating almost any local topic: history, art, science, horticulture, marine biology, antebellum architecture and, of course, the pageantry and revelry of Mardi Gras. These world-class museums not only make Mobile a cultural destination, but also provide educational facilities seldom found in a city its size.

The History Museum of Mobile and Welcome Center

111 S. Royal St., Mobile 251.208.7569 museumofmobile.com

The History Museum of Mobile, located in a national landmark building, uses interactive exhibits to tell the story of Mobile's more than 300-year history. The museum also serves as the city's official welcome center.

Mobile Carnival Museum

355 Government St., Mobile 251.432.3324

mobilecarnivalmuseum.com

The William J. and Emily Staples Hearin Mobile Carnival Museum showcases Mobile as the birthplace of Mardi Gras. The museum allows visitors to experience the excitement of a Mardi Gras parade any time of the year.



Mobile Medical Museum

1664 Springhill Ave., Mobile 251.415.1109

mobilemedicalmuseum.com

The Mobile Medical Museum uncovers 200 years of medical history.

Alabama Contemporary Art Center

301 Conti St., Mobile 251.208.5671

alabamacontemporary.org

The Alabama Contemporary Art Center shows modern art in an industrial setting in the center of downtown.

Mobile Museum of Art 4850 Museum Dr., Mobile 251.208.5200 mobilemuseumofart.com

The Mobile Museum of Art is the setting for a permanent collection of more than 9,000 works of art spanning two centuries, as well as a changing series of traveling exhibitions and regional art

Gulf Coast Exploreum Science Center

65 Government St., Mobile 251.208.6881 exploreum.com

The Gulf Coast Exploreum Science Center features permanent exhibitions including "My BodyWorks," "Hands on Hall" and "Minds on Hall," as well as major traveling exhibits and movies in the J.L.Bedsole IMAX® Dome Theater.





Clockwise from above left: Mobile Carnival Museum, the Gulf Coast Exploreum Science Center and Mobile Museum of Art,

MUSEUMS AND ATTRACTIONS



Bellingrath Gardens Mirror Lake

NATURAL BEAUTY

Bellingrath Gardens and Home 12401 Bellingrath Rd., Theodore 251.973-2217 bellingrath.org

Bellingrath Gardens and Home, just south of the city, is one of America's most beautiful display gardens and one of the Gulf Coast's most popular attractions.

Mobile Botanical Gardens

5151 Museum Dr., Mobile 251.342.0555 mobilebotanicalgardens.org

Located near Langan Park, Mobile Botanical Gardens encompasses a 100-acre site of cultivated gardens, woodland trails and a longleaf pine forest.

Estuarium at the Dauphin Island Sea Lab

101 Bienville Blvd., Dauphin Island 251.861.2141 disl.org

The Estuarium at the Dauphin Island Sea Lab shows visitors the ecological balance of the four key fish and wildlife habitats of coastal Alabama: the Mobile-Tensaw Delta, Mobile Bay, the Barrier Islands and the Gulf of Mexico.

Five Rivers – Alabama's Delta Resource Center

30945 Five Rivers Blvd., Spanish Fort 251.625.0814

alabama5rivers.com

Just minutes from downtown, the state's 83-acre waterfront complex, 5 Rivers – Alabama's Delta Resource Center, provides public access to the wonders of the Mobile-Tensaw Delta with hundreds of miles of rivers and wetlands

HISTORIC HOUSE MUSEUMS

Bragg-Mitchell Mansion

1906 Springhill Ave., Mobile 251.471.6364

braggmitchellmansion.com

The Bragg-Mitchell Mansion gives a glimpse of lavish plantation life.

Condé-Charlotte Museum House

104 Theatre St., Mobile 251.432.4722

facebook.com/Conde-Charlotte-Museum-House

The Condé-Charlotte House, built in the 1820s, is one of the city's oldest surviving houses and is furnished to represent five periods of Mobile's history.

Oakleigh Historic Complex

300 Oakleigh Place, Mobile 251. 432.6161 historicoakleigh.com

Built in 1833, Oakleigh, a classic example of Greek Revival architecture, is Mobile's official antebellum mansion.

Other house museums include the Richards-DAR House, known for its exceptional iron-lace balconies, and the Portier House, home to Mobile's first five Catholic bishops.

HISTORIC SITES

Battleship Memorial Park 2703 Battleship Pkwy., Mobile 251.433.2703 ussalabama.com

Battleship Memorial Park features the USS ALABAMA, a World War II-era battleship, along with the submarine USS DRUM, an aircraft pavilion of historic planes and several war memorials.

Fort Condé

150 S. Royal St., Mobile

Fort Condé is a partial replica of the French colonial fort built in the early 1700s. Using costumed re-enactors, the attraction recreates Mobile's colonial history under the French, Spanish and English.

Guarding the mouth of Mobile Bay, historic Fort Gaines on Dauphin Island and Fort Morgan on the opposite shore played major roles in the Civil War.

PERFORMING ARTS

Mobile has one of the Gulf Coast's liveliest performing arts scenes. Locally produced opera, symphony, dance and theater, along with traveling shows, give Mobilians a variety of performance options nearly any week of the year.

PERFORMING ARTS GROUPS

Mobile Opera presents two major opera productions each year, along with a variety of educational programs.

Mobile Symphony offers a full season of classical and pops concerts at the Saenger Theatre, student concerts and in-school programs. The symphony has become known as one of the nation's best regional orchestras.

Mobile Ballet presents three major productions each year, featuring its own company and soloists from some of the world's best dance companies. It also operates a dance academy.

Several local theater groups are active in the community, many with their own theater homes. The Mobile Theatre Guild has won acclaim at several international competitions. The Joe Jefferson Players is Alabama's oldest dramatic company.

The **Playhouse in the Park** trains Mobile's next theater generation at its theater in Langan Park. Another organization offering opportunities for young performers is **Drama Camp** Productions at Sunny Side Theater.

The **Mobile Pops** and other music groups, including Mobile Piano Ensemble, present concerts at various locations throughout the year.

Mobile's Singing Children have performed throughout the nation and is a popular outlet for talented youth.

THEATERS AND **ART CENTERS**

The historic **Saenger Theatre** attracts a number of the nation's top touring acts. The ornate 1.800-seat theater is also home to the Mobile Symphony.

The Mobile Civic Center is a multipurpose complex including an arena, theater and exhibit hall. The theater is home to Mobile Opera, Mobile Ballet and traveling productions.

Bernheim Hall, renovated as part of the expansion of the Ben May Main Library of the Mobile Public Library, offers a more intimate setting for performances, lectures and film.

University of South Alabama Laidlaw Performing Arts Center offers music, theater and dance performances by student, faculty and community groups and is home to Mobile Chamber Music.

The Mobile Arts Council is a nonprofit organization promoting the development of quality arts programs and cultural growth.

The Mobile Symphony Orchestra is one of the Gulf Coast's top regional orchestras.

Performing Arts Online

Find out more about events in the Mobile Bay area by visiting cityofmobile.org/calendar.

To learn more about the performing arts in the Mobile area, visit these websites:

- Joe Jefferson Players joejeffersonplayers.com
- Mobile Arts Council mobilearts.org
- Mobile Ballet mobileballet.org
- Mobile Civic Center mobileciviccenter.com
- Mobile Chamber Music mobilechambermusic.org
- Mobile Mystery Dinners mobilemysterydinners.com
- Mobile Opera mobileopera.org
- Mobile Pops themobilepops.com
- Mobile Public Library mobilepubliclibrary.org
- Mobile Saenger Theatre mobilesaenger.com
- Mobile's Singing Children mobilesingingchildren.org
- Mobile Symphony Orchestra mobilesymphony.org
- Mobile Theatre Guild mobiletheatreguild.org
- Playhouse in the Park playhouseinthepark.org
- Sunny Side Theater sunnysidedrama.com
- The Steeple thesteeplemobile.com
- University of South Alabama **Laidlaw Performing Arts Center** southalabama.edu/colleges/music/ laidlaw.html

LIBRARIES



The Ben May Main Library is located in downtown Mobile.

MOBILE PUBLIC LIBRARY

With more than 600,000 items in its collection, the Mobile Public Library serves the citizens of the city of Mobile and Mobile County with 10 locations and a bookmobile. The library not only offers books, but also audio books, CDs, DVDs and e-books.

The Local History and Genealogy Division boasts one of the best regional collections of major city newspapers from 1851 and the Press-Register from 1817, as well as impressive sets of maps and census records unmatched on the central Gulf Coast.

The library provides popular events for children and families, and its summer reading program is the largest in the state.

The Mobile Public Library's main branch was named among the 50 most beautiful libraries in America in a state-by-state ranking by *Elle Decor* magazine in 2016.

Find out more about the library and its services at mobilepubliclibrary.org.

- Ben May Main Library
 701 Government St., Mobile
 251.340.1535
 mobilepubliclibrary.org
- Monte L. Moorer/Spring Hill Branch
 4 S. McGregor Ave., Mobile
 251.470.7770
- Parkway Branch
 1924-B Dauphin Island Pkwy., Mobile
 251.470.7766
- Saraland Public Library
 111 Saraland Loop, Saraland
 251.675.2879
- Semmes Regional Library 9150 Moffett Rd., Semmes 251.494.4935
- Theodore Oaks Branch
 5808 U.S. Hwy. 90 W., Ste. E., Theodore
 251.653.5012

- Virginia Dillard Smith/ Toulminville Branch 601 Stanton Rd., Mobile 251.494.4982
- West Regional Branch 5555 Grelot Rd., Mobile 251.340.8555
- Local History and Genealogy 753 Government St., Mobile 251.494.2190

MOBILE PUBLIC LIBRARY'S SUMMER READING PROGRAM IS THE STATE'S LARGEST

PARKS AND RECREATION



The Mobile area's incredible climate supports year-round outdoor adventures. There are more than 70 parks and playgrounds in the Mobile area offering facilities for picnicking, canoeing, biking, hiking, camping, disc golf and other leisure activities.

Here are just a few of the options: Bienville Square and Cathedral Square are popular downtown spaces, while the 720-acre Langan Park to the west offers golf, tennis, disc golf, outdoor concerts, a children's playground and picnic areas. Arlington Park, on Mobile Bay near Mobile Aeroplex at Brookley, includes a pier, a kayak launch point and picnic gazebos. Medal of Honor Park in west Mobile features a dog park and a pavilion



for outdoor concerts. Chickasabogue Park, a county park, has bike and foot trails, fishing, camping, canoeing and swimming.

Just minutes from downtown, the state's 83-acre waterfront complex,

5 Rivers – Alabama's Delta Resource Center provides public access to the wonders of the Mobile-Tensaw Delta with hundreds of miles of rivers and wetlands. Across the U.S. Hwy. 90 Causeway,

Meaher State Park also serves as a gateway to the delta. Swamp tours are the easiest way to view this unique natural resource, where visitors can learn about birds, fish, alligators, bald eagles, black bears and other wildlife in the area.

The white sands of the Gulf of Mexico are a short drive away to Dauphin Island in Mobile County or to the shoreline of Baldwin County.

The Alabama Coastal Birding Trail is a birdwatcher's paradise. The trail spans two counties and is enhanced by directional and interpretive signage.

MOBILE OFFERS **ABUNDANT OUTDOOR ACTIVITIES** YEAR-ROUND

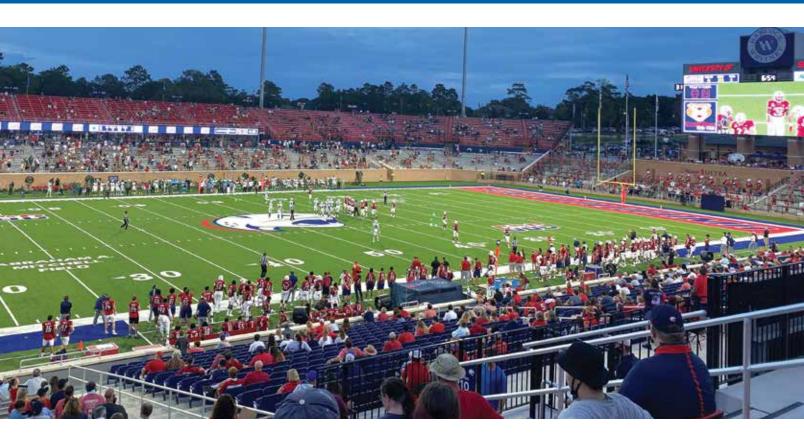
Parks Online

To find out more about parks in the Mobile area, click on one of the links below:

- Alabama Coastal Birding Trail alabamacoastalbirdingtrails.com
- Alabama State Parks alapark.com outdooralabama.com
- City of Mobile cityofmobile.org
- 5 Rivers Alabama's Delta **Resource Center** alabama5rivers.com
- Mobile Botanical Gardens mobilebotanicalgardens.org
- **Mobile County** mobilecountyal.gov



SPORTS



Thanks to an abundance of warm, sunny days, golfing, sailing, boating, fishing or just relaxing by the water are options 12 months of the year.

Mobile has more than 25 golf courses in the metropolitan area, ranging from traditional Scottish links to rolling hills with tight fairways. Alabama's Robert Trent Jones Golf Trail has two courses in the Mobile area, Magnolia Grove and Lakewood Golf Club in Point Clear. The Wall Street Journal said the Trail "may be the biggest bargain in the country" and the New York Times called the Trail "some of the best public golf on Earth."

Hancock-Whitney Stadium is home to the University of South Alabama's Jaguars, and is located on USA's main campus. The stadium is also the new home of the Reese's Senior Bowl, pitting squads of college all-stars against one another, and attracting so many scouts it is sometimes called a mini-convention of NFL coaches.

The annual **Lending Tree Bowl** held at **Ladd-Peebles Stadium** features teams from the Sun Belt and Mid-American conferences each December, drawing thousands of fans to Mobile.



The **Copeland-Cox Mobile Tennis Center**, near Langan Park, is the nation's largest public tennis facility, with 60 hard courts.

The University of South Alabama, Spring Hill College, the University of Mobile, Alabama Coastal Community College and Bishop State Community College field teams in basketball, baseball, and other team and individual sports for both men and women.

Mobile offers both deep sea fishing in the Gulf of Mexico and some of the

South's best freshwater fishing in the Mobile-Tensaw Delta. The **Alabama Deep Sea Fishing Rodeo** is one of the largest event of its kind in the world.

Thousands of runners from around the globe come to Mobile for the **Azalea Trail Run**, one of the premier 10K races in the country. **The Port City Pacers** are responsible for an almost non-stop string of races throughout the year. The annual **First Light Marathon** winds through Mobile's historic neighborhoods.

GOLF, SAILING, BOATING, FOOTBALL, SOCCER, FISHING, RUNNING

MOBILE HAS IT ALL!

Sports Online

To learn more about sports and recreation in the Mobile area, visit these websites:

- Alabama Deep Sea Fishing Rodeo adsfr.com
- City of Mobile cityofmobile.org
- Copeland-Cox Mobile Tennis Center mobiletenniscenter.net
- Lending Tree Bowl lendingtreebowl.com
- Ladd-Peebles Memorial Stadium laddpeebles.com
- Mobile Marathon halfmarathons.net/alabama-firstlight-marathon-halr-marathonfun-run/
- Mobile Sports Authority mobilesportsauthority.com
- Mobile Sports and Entertainment Group mobileseg.com
- Mobile Sports Hall of Fame mobilesportshalloffame.net
- Port City Pacers portcitypacers.com
- Reese's Senior Bowl seniorbowl.com
- Robert Trent Jones Golf Trail rtjgolf.com
- University of South Alabama's **Hancock-Whitney Stadium** usajaguars.com/sports/2019/1/23/ hancock-whitney-stadium.aspx





IN A CITY BORN TO CELEBRATE GOOD TIMES ARE EASY TO FIND





In a city born to celebrate, there's never a shortage of entertainment options. It stands to reason that the city known for bringing Mardi Gras to America would know a thing or two about having a good time.

The list of live music venues is growing throughout the Mobile area, but downtown Mobile serves as the city's entertainment center – with a lively mix of restaurants, nightclubs, bars, galleries and theaters

Dauphin Street and the historic

Saenger Theatre anchor the district
known as LoDa, for Lower Dauphin Street.
The renovated Saenger attracts major
national touring acts, including Wynton
Marsalis, Jason Isbell, Alabama Shakes,
Buddy Guy and Travis Tritt, and is home
to the Mobile Symphony. Local clubs
feature live music every night of the week.

A wide variety of restaurants – from elegant to casual – are popular meeting places for dinner before heading off for an evening of entertainment, music and fun.

Mobile recently joined many other cities with lively downtown entertainment scenes in creating designated entertainment districts, allowing people to mingle freely and carry beverages between establishments.

Other festivals such as **LoDa ArtWalk** bring crowds of people to downtown streets to sample what the city has to offer.

But nothing tops the excitement of Mardi Gras season, when crowds fill downtown for three weeks of parades. French soldiers and settlers first celebrated Mardi Gras in Mobile in 1703, and we've been perfecting the party ever since.



Entertainment Online

To find more entertainment options in the Mobile area, visit these websites:

- Downtown Mobile Alliance downtownmobile.org
- Gulf Coast Ethnic and Heritage Jazz Festival gcehjazzfest.corg
- Mobile Civic Center mobilecivicctr.com
- Mobile Arts Council mobilearts.org
- Visit Mobile mobile.org
- MOJO (Mystic Order of the Jazz Obsessed) mojojazz.org
- OWA visitowa.com
- Saenger Theatre mobilesaenger.com
- The Grounds thegroundsmobile.com



SEAFOOD AND FARM-FRESH PRODUCE **SEASON OUR SOUTHERN** COOKING







Food is what brings Mobile's diverse culture together. A strong sense of community is built by bringing folks together for a good time over exceptional food and drinks. There's always a pot of gumbo simmering on a stove somewhere, and a great meal is easy to find.

When visitors to Mobile think of local food, they automatically think of seafood.

But locals know our tables are famous for a lot more than some of the world's best shrimp and oysters. Mobile also takes great pride in a rich variety of Southern produce grown by local farmers. Farmers markets, vegetable and fruit stands and curb markets make it easy and affordable to enjoy local produce.

Surrounded by fertile farmland in both Mobile and Baldwin counties and blessed with a long growing season, Mobile enjoys a long list of homegrown treats. Summers are filled with vine-ripe tomatoes, strawberries, watermelons, field peas, cantaloupes, okra, butter beans, peaches, squash and the royalty of local produce - Silver Queen corn. Cooler weather brings turnips, collards, pecans, persimmons and citrus crops, such as satsumas and lemons.

Mobile's growing restaurant scene includes classic seafood spots, farm-totable restaurants and a wide variety of international and ethnic cuisine.

Food Festivals Online

Celebrate Mobile's rich food heritage at these festivals:

- Chili Cookoff, benefit for the American Cancer Society mobilechilicookoff.org (March)
- Blessing of the Fleet in Bayou la Batre - fleetblessing.org (May)
- National Shrimp Festival in Gulf Shores - myshrimpfest.com (October)
- Greek Fest, three days of food, dancing, music and culture at Annunciation Greek Orthodox Church greekfestmobile.org (October)

Find out about more food events in the Mobile area at themobilerundown.com.

FESTIVALS AND EVENTS

SPRING



Azalea Trail Run: One of the premier 10K road races in the U.S. – **251.473.7223** or **pcpacers.org**

St. Patrick's Day Parade: Everyone's Irish for this holiday parade in downtown Mobile by the Friendly Sons of St. Patrick.

Mobile Historic Homes Tour: A rare glimpse inside some of Mobile's most beautiful private homes – **251.432.6161** or **historicmobile.org**

Dauphin Island Race Regatta:

Popular sailing race across Mobile Bay

– **251.479.8190** or **bucyc.com/ dauphin-island-race**



Plantasia! Spring Plant Sale:

Biannual plant sale offering thousands of plants specially selected for our Gulf Coast climate – **251.342.0555** or **mobilebotanicalgardens.org**

Blessing of the Fleet: Decorated boats receive the church's blessing for full fishing nets in Bayou La Batre – **fleetblessing.org**

Mobile Boat Show is the largest boat show on the Gulf Coast, featuring hundreds of boats and marine accessories exhibited inside, outside and in the water – **251.478.7469** or **gulfcoastshows.com**

Fairhope Arts & Crafts Festival and Eastern Shore Art Association's Annual Outdoor Art Show: A weekend of art, music and food – 251.229.1874 or thefairhopeartsandcraftsfestival.com

Festival of Flowers: One of the nation's top garden shows features landscape displays, seminars, markets and, of course, millions of flowers – **251.266.2050** or **festival of flowers.com**



American Cancer Society Chili Cookoff: Hot chili takes the chill off at Mardi Gras Park – 251.414.1307 or mobilechilicookoff.org

Brown Bag in Bienville: Free lunchtime concerts in Bienville Square – 251.208.1550 or specialeventsmobile. org/calendar.php

SUMMER

Distinguished Young Women: Finals of this scholarship competition bring the best and brightest high school seniors from all 50 states to Mobile – **251.438.3621** or **distinguishedyw.org**

Market on the Square: Shop for the freshest crop in town – **251.208.1550** or **specialeventsmobile.org/calendar.php**

Kids Days: Free entertainment for children in Bienville Square – **251.208.1550** or **specialeventsmobile.** org/calendar.php

Dragon Boat Festival: Family fun festival and team dragon boat racing to raise money for Fuse Project – **251.377.3484** or **fuseproject.org/dragon-boat-festival**



Summer Reading Program: The state's largest summer reading program, Mobile Public Library – **251.340.1535** or **mobilepubliclibrary.org**

Mobile's Fourth of July Celebration:

Music and fireworks over the river, USS ALABAMA Battleship Park – **251.470.7749** or **cityofmobile.org**

Grand Bay Watermelon Festival:

Entertainment, arts and crafts and the best watermelon around – **251.865.3456** or **grandbaywatermelonfestival.org**

Alabama Deep Sea Fishing Rodeo and Dauphin Island Young Anglers Tournament: Dauphin Island – 251.277.7079 or adsfr.com

Gulf Coast Ethnic and Heritage Jazz Festival: Terrific jazz performances highlight a weekend of art, education, culture and music – **251.478.4027** or **gcehjazzfest.com**

Alabama Coastal Cleanup: Mobile and Baldwin County volunteers clean up the coast – **alabamacoastalcleanup.com**

Juneteenth: Juneteenth is the oldest known celebration commemorating the ending of slavery in the U.S. –

juneteenthmob.com

FESTIVALS AND EVENTS

FALL

Veterans Day Parade: One of the Gulf Coast's largest celebrations honoring military veterans. Parade rolls through downtown. Mobile Bay Veterans Commission facebook.com/ mobilebayveterans

Mobile International Festival: Food, culture and entertainment from around the world - **251.285.5004** or mobileinternationalfestival.org

Brown Bag in Bienville: Free lunchtime concerts in Bienville Square -251.208.1550 or special events mobile. org/calendar.php

The BIG Event: Benefit for Big Brothers Big Sisters South Alabama -251.344.0536, ext 107, or bbbssa.org

LODA Art Walk: 2nd Friday of every month - 251.432.9796 or mobilearts.org

Cascading Chrysanthemums at Bellingrath Gardens: Lavish display of fall color - 251.973.2217 or bellingrath.org



Annual Coastal Bird Fest: Weekend full of birding events for the novice or experienced birder – facebook.com/ groups/AlabamaCoastalBirdFest

Market in the Park: Shop for the freshest crop in town – **251.208.7540** or facebook.com/marketsinsmobile

Plantasia! Fall Plant Sale: Biannual plant sale offering thousands of plants especially selected for our Gulf Coast climate - **251.342-0555** or mobilebotanicalgardens.org

National Shrimp Festival: Four-day celebration of our favorite seafood with music, crafts and more, Gulf Shores - 251.968.7200 or myshrimpfest.com



Polo at the Point: A great event for hat watching, as well as world-class polo, Point Clear - 251.928.9704 or poloatthepoint.com

Greater Gulf State Fair: Rides, food entertainment and displays -251.344.4573 or greatergulfstatefair.com

Greek Fest: Food, dancing, music and culture, Annunciation Greek Orthodox Church - **251.438.9888** or greekfestmobile.org

WINTER

Magic Christmas in Lights: Bellingrath Gardens dressed up for the holidays -251.973.2217 or bellingrath.org

Christmas Jubilee: Annual Holiday Shopping Market presented by the Junior League of Mobile - 251.471.3348 or juniorleaguemobile.org

Lighting of the Trees in Bienville Square: Santa and the mayor kick off the Mobile holiday season with light displays throughout downtown -251,208,1550

MoonPie Over Mobile: New Year's celebration featuring the dropping of a giant Moon Pie - 251.208.1550 or ncsmobile.org (postponed 2020)

Lending Tree Bowl: College football bowl game brings thousands to Mobile -251.635.0011 or lendingtreelbowl.com

First Light Marathon: Mobile's annual marathon benefiting L'Arche Mobile -251.438.2094 or firstlightmarathon.com (postponed 2021)

Reese's Senior Bowl: The best senior college football stars and NFL coaches gather in Mobile for what has become the nation's biggest pre-draft event – 251.438.2276 or seniorbowl.com



Dr. Martin Luther King Jr. Celebration: 251.405.7000 or bishop.edu

Mardi Gras: Mobile's original street party includes three weeks of parades and revelry on downtown streets. For a complete schedule of parades, visit themobilemask.com.



SETTING UP A HOME OR BUSINESS IN MOBILE

DRIVER'S LICENSE

Alabama Law Enforcement Agency Driver's License Examiner

3400 Demetropolis Rd., Mobile 251.660.2330

alea.gov (new) or mobilecountylc.com (renewals)

For out-of-state new residents, first-time issuance of an Alabama driver's license, suspended driver's license or a foreign national driver's license, you must apply at the Alabama Law Enforcement Agency.

New residents with a valid out-of-state driver's license have 30 days to obtain an Alabama license. If you currently have a valid out-of- state license, the only requirement is a vision screening test (\$5) and surrender of your out-of-state license. Although a first-time license must be obtained through the state office, driver's licenses can be renewed at any Mobile County License Commission office or online at the Alabama Law Enforcement Agency.

License Fee: \$36.25 (new), good for four years from date of purchase. \$5 test fee for first time-drivers. Minimum age: 16 STAR ID mandatory in Alabama by Oct. 1, 2021.

AUTOMOBILE

Mobile County License Commission

3925-F Michael Blvd., Mobile 205 Government St., Mobile 251.574.8566 mobilecountylc.com

Tags are acquired from the Mobile County License Commission. A new Alabama resident is required to title and register his or her vehicle within 30 days of moving into the state with a valid out-of-state registration. There is a fee plus taxes for all passenger cars. All vehicles (built in 1975 and newer) must have titles. Registration for an out-of-state vehicle must be presented when applying for an Alabama tag. Alabama has a staggered renewal system, and the tag expiration date is according to the first letter of the last name.

The Mobile County License Commission has five convenient locations where you can register a new vehicle, renew your car tag or driver's license, obtain a hunting or fishing license or other license transactions. Tags also can be renewed online, by phone or by mail.

Mobile County License Commission Branches:

Michael Square/Main Office

3925-F Michael Blvd., Mobile 251.574.8530

Hours: 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Theodore

5808 U.S. Hwy 90 W., Suite D, Theodore 251.574.3286

Hours: 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Eight Mile

Eight Mile Shopping Center

4557 St. Stephens Rd., Eight Mile 251.574.3269

Hours: 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Citronelle

19135 S. Main St., Citronelle 251.574.2069

Hours: 7 a.m. to 4 p.m.

Monday, Tuesday, Thursday and Friday

VOTER REGISTRATION

Mobile County Probate Court Board of Registrars

205 Government St., Mobile 251.574.8586

probate.mobilecountyal.gov/elections.asp

Voter registration forms are available online and at public libraries. Non-registered residents may also fill out voter registration forms at any driver's license office of the Alabama Law Enforcement Agency and cards will be mailed in a few weeks.

DOGS

City of Mobile Animal Shelter

855 Owens St., Mobile 251.208.2800 (after hours 251.208.5311) cityofmobileanimalshelter.com

All dogs within the city limits are required to be licensed. A license must be purchased during normal office hours, including 9 a.m. to 3 p.m. on Saturday. Proof of current rabies inoculation is required for all license purchases. Inoculation certificates may be obtained from a veterinarian and are good for one year from the date of issue. City dog license tags must be renewed annually.

BUSINESS

City of Mobile Revenue Department

205 Government St., Mobile 251.208.7462

cityofmobile.org/revenue/business-licencse-application

City business licenses may be obtained from the license division of the revenue department of the city of Mobile. Rates, based upon a percentage of gross revenues, are published online. Before obtaining a license, zoning for the property of the contemplated business must be cleared with the city of Mobile zoning officer. Other municipalities in Mobile County also require the purchase of a business license.

Mobile County License Commission

3925-F Michael Blvd., Mobile 251.574.8561 mobilecountylc.com

State and county business licenses are required in addition to any business licenses of a municipality. State and county business licenses are valid for one fiscal year, Oct. 1 through Sept. 30.

Business licenses must be renewed in October to avoid penalties and interest charges. Applications for a business license are available online. Licenses may be purchased by mail or at the Michael Square office or the Downtown Office. Requirements and fees vary based on license code.

MARRIAGE

Mobile County Probate Court

205 Government St., Mobile 251.574.6050 probate.mobilecountyal.gov/marriage.asp

Minimum age to receive a marriage license is 16 with consent, 18 without consent. Minors must be accompanied by both parents or legal guardians. There is no waiting period.

Fill out the Alabama Marriage Certificate form and have it notorized. Submit to probate court within 30 days. File it after you are married. \$70 to record the certificate.

IMPORTANT NUMBERS TO KNOW

Area Code	251
Emergencies (police, fire, ambulance)	911
Police (Non-Emergency)	251.208.7211
Automobile Registration	251.574.8551
Driver's License	251.660.2330
Voter Registration	251.574.8586
Hunting, Fishing and Boat Licenses	251.574.8563
Alabama Power	800.245.2244
Spire	800.292.4008
Mobile Area Water and Sewer System	251.694.3100
AT&T (phone/TV)	
Residence	888.757.6500
Commercial	888.620.6900
Xfinity/Comcast Cable	251.476-7600
Mediacom	800.479.2082
City of Mobile	251.208.7777
Mobile County	251.574.4636
Visit Mobile	251.208.2000
Mobile Welcome Center	251.208.7304
Mobile Area Chamber of Commerce	
451 Government St.	
Mobile, AL 36602	251.433.6951

NO CITY/COUNTY WAGE TAXES

Tax Rate Range: 2% to 5% Income Brackets:

\$500 to \$3.000 Number of Brackets: 3

Personal Exemption:

Single/\$1,500 Married/\$3,000 Dependents/\$300

Standard Deduction:

Single/\$2,000 to \$2,500 Married filing joint return/\$4,000 to \$7,500

Medical/Dental Deduction:

Limited to excess of 4% of adjusted gross income

MOBILE COUNTY SALES TAX RATES

City	Total Tax %
Bayou La Batre	10.0
Chickasaw	10.0
Citronelle	10.0
Creola	9.5
Dauphin Island	10.0
Mt. Vernon	9.5
Saraland	10.0
Satsuma	10.0
Semmes	8.5
Mobile	10.0
Prichard	10.0
Unincorporated	5.5

MOBILE COUNTY REVENUE COMMISSION

mobilecopropertytax.com 251.574.8530

The Revenue Commission is responsible for mapping, appraising, assessing and collecting property taxes in Mobile County. The commission grants tax exemptions to those who qualify and disburses collected taxes to state and county government agencies as directed by law.

Branches:

Michael Square/Main Office

3925-F Michael Blvd., Mobile **Hours:** 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Theodore

5808 U.S. Hwy. 90 W., Suite G, Theodore

Hours: 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Eight Mile

Eight Mile Shopping Center 4557 St. Stephens Rd., Eight Mile

Hours: 7 a.m. to 5 p.m.

Monday, Tuesday, Thursday, Friday

Citronelle

109 S. Main St., Citronelle

Hours: 8 a.m. to 4 p.m. Tuesday and Thursday

Downtown Mobile - Courthouse Annex

151 Government St., Mobile

Hours: 7 a.m. to 5 p.m. Monday and Friday

PROPERTY TAXES

Assessment rates are:

10% residential 20% commercial 30% utilities

Rate per \$1,000 assessed valuation (within City of Mobile)

City of Mobile \$7.00 Mobile County \$20.50 State \$6.50 School \$29.50

A homestead exemption may be available to citizens who use their property exclusively as their home. The maximum amount of the exemption is \$4,000 for state taxes and \$2,000 for county taxes. Additional exemptions are available for persons over 65 years of age or disabled.

TAXES ON RETIREMENT INCOME

Social Security, civil service, state/local government and qualified private pensions are exempt. All out-of-state government pensions are tax-exempt if they are defined benefit plans.

Taxes on Military Disability and Retirement Pay

Disability retirement payment (and other benefits) paid by Veterans Affairs are exempt from Alabama taxes.

UTILITIES, PUBLIC SERVICE & MEDIA

ELECTRIC

Alabama Power Co.

150 St. Joseph St., Mobile 800.245.2244 alabamapower.com

Apply for new service online and a credit report will be pulled to determine deposit and connection fee.

GARBAGE AND TRASH

Public Works Department, City of Mobile

251.208.2900

Residential garbage collection: once weekly; trash collections once every other week. Residents living outside city limits of Mobile are responsible for obtaining private service.

For new service, a credit score will be obtained through a credit reporting agency to determine if a deposit is necessary. If a deposit is needed, the deposit will be refunded as a credit after service has been maintained for 12 consecutive months.

GAS

Spire

2828 Dauphin St., Mobile 800.292.4008 spireenergy.com

For new customers, a credit assessment will be performed to determine if a deposit is required. Deposits are refunded after 12 consecutive months of on-time payments.

MEDIA

Lagniappe (weekly)

P.O. Box 3003, Mobile

251.450.4466 lagniappemobile.com

Alabama Media Group (al.com/Press-Register)

(3 times a week newspaper) al.com 18 S. Royal St., Mobile

251.219.5400 al.com

The Call News (weekly)

7870 State St., Citronelle

251 866 5998 thecallnews com

WALA TV - Channel 10 (FOX)

1501 Satchel Paige Dr., Mobile

251.434.1010 fox10tv.com

WEAR TV - Channel 3 (ABC)

4990 Mobile Hwy., Pensacola 850.456.3333 weartv.com

WKRG TV - Channel 5 (CBS) and CW55

555 Broadcast Dr., Mobile 251.479.5555 wkrg.com

WPMI TV - Local 15/UTV44 (NBC) and (UPN)

661 Azalea Rd., Mobile

251.602.1500 local15tv.com or utv44.com

RECYCLING

Metro Mobile Recycling Center

1451 Government St., Mobile 251.478.3333 cityofmobile.org/recycle Hours: 8 a.m. to 5 p.m. - seven days a week

Mobile County Recycling Center

7450 Hitt Rd., Mobile

251.459.8426 mobilecountyal.gov

Hours: 8 a.m. to 6:30 p.m. - seven days a week

TELEPHONE AND CABLE

AT&T

888.757.6500 att.com

Xfinity/Comcast Cable

1225 Satchel Paige Dr., Ste. E102, Mobile 800.934.6489 comcast.com

Hours: Monday - Saturday - 9 a.m. to 7 p.m. Sunday - Noon to 5 p.m.

Mediacom

2502 Schillinger Rd., S. #1, Mobile 855.633.4226 mediacomcable.com Hours: Monday - Friday 9 a.m. to 5 p.m. Saturday 9 a.m. to Noon

WATER AND SEWAGE

Mobile Area Water & Sewer System

(City of Mobile) 4725 Moffett Rd., Mobile 251.694.3100 mawss.com

Residential deposit rate of \$100 Need driver's license and proof of residence

LeMoyne Water System Inc.

(North Mobile County) (municipal-owned) 11426 Old U.S. Hwy. 43, Axis 251.675.1797 lemoynewater.com

Meter application of \$50 (homeowners) Need driver's license and proof of ownership/rental agreement

Water Works and Sewer Board of the City of Prichard

(City of Prichard) 125 East Clark Ave., Prichard 251.457.3396 prichardwater.com

Contact utility for details on new service.

















MOBILE AREA CHAMBER OF COMMERCE ANNUAL MEETING

It's undeniable this year has been unprecedented. Your Chamber is planning an **UPBEAT** Annual Meeting sure to provide an **UPLIFTING** experience and prove that together we are **UNSTOPPABLE!**

Save the date and get ready to see what we can do for U!

- Wednesday, February 3, 2021
- 5:00 to 8:30 p.m.
- Mobile Convention Center

Presented by

















stronger together #believeinmobile

excellence

... in all we do, we operate with excellence, innovation and efficiency

