



The Pittman family opened Pittman Tractor Co in 1988. Located in Daphne, the company is growing steadily under the leadership of Lee Pittman, left, and his father, Trip, right.

Photo by Brian Jordan, FusionPoint Media

## IT'S ALL IN THE FAMILY - PITTMAN TRACTOR CO.

Being an equipment dealer runs in **Lee Pittman's** family. His great-grandfather ran a dealership in Birmingham, and his grandfather later in Mobile. So by the time Lee decided to join his parents **Trip** and **Lynn Pittman** in the family business, **Pittman Tractor Co.**, this fourth generation dealer learned from the best in the business.

Pittman Tractor Co. specializes in used construction equipment, parts and repair. It serves a large swath of the Gulf Coast, from Biloxi to Panama City, and up to Montgomery. It sells high quality equipment across the globe.

The company was named the Mobile Area Chamber's Small Business of the Month.

Lee says the company is growing, and credits Pittman Tractor's employees for its success. "We've been hitting it hard with

great customer service. And because of it, we are growing the business steadily," he said.

Last year was understandably abnormal for the company, but gave the owners an opportunity to work on building up the rental and service side of the business. Lee, the company's business development manager, sees this as an area for tremendous growth. "Rentals keep clients from putting in the capital," he adds.

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Lee Pittman, Pittman Tractor Co.



Pittman Tractor has a full service department working on their fleet of rentals.

*Photo by Brian Jordan, FusionPoint Media*

Examples of the types of equipment Pittman Tractor rents include asphalt/pavers/concrete equipment, compactors, dozers, excavators, dump trucks, sweepers, wheel loaders and more. Equipment delivery is also available, and Lee says if one of its rentals breaks down, the company can either quickly repair it, or replace it with another machine.

Lee said Pittman Tractor first opened in 1988, and he joined the company two years ago after working outside of the area. Since joining the family business, he's taken advantage of several local programs including the Small Business Administration's Emerging Leaders program, administered by the Chamber, and RAMP, a team-based mentoring program for businesses in South Alabama. Both programs are pushing Lee to become a better business manager.

**COMPANY NAME:** Pittman Tractor Co.

**OWNER:** Trip Pittman

**LOCATION:** 9652 Milton Jones Rd., Daphne

**WEBSITE:** pittmantractor.com

**PHONE:** 251.621.3555

**LENGTH OF CHAMBER MEMBERSHIP:** 1 year

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