



Momentum IT Services works with small and medium-sized businesses to provide various IT services. They are the Mobile Area Chamber's Small Business of the Month. Pictured above are company employees (from left to right): Ed Felty, Walton Matthews, Jennifer Allen, Marc Allen, Chris Dow and Matthew Lollar.

Having the Momentum to Grow Mobile's IT Sector

With a vision that cloud services for information technology would be a game changer in that sector, **Marc Allen** founded Momentum IT Services in 2010. It's this driving force that has enabled his company to continue to grow, delivering cost-effective and reliable service to clients.

Allen said it is the company's goal to serve as a client's outsourced IT department. "We have the skills and talents necessary to remove technological difficulties, increase productivity and improve efficiency for businesses," he added.

To accomplish this, Momentum IT Services focuses on four key characteristics Allen says are the company's identity, culture and constant ambition. They are: People Smart (P), Attention

to Detail (A), Teamwork (T) and Hungry (H).

For their work, Momentum IT Services was named the Mobile Area Chamber's Small Business of the Month. Both Allen and **Matthew Lollar**, sales consultant, are involved with the Chamber with Allen serving on the board of directors and Lollar as an ambassador.

It's through this work with the Chamber and networking at various events as well as volunteering for organizations such as Dumas Wesley Community Center, Fellowship of Christian Athletes and Compassion International that gives the company's six employees an opportunity to market the business.

"The IT industry can be a dangerous unknown and we

believe in providing IT tranquility to all of our customers so they can focus on the core of their business with minimal disruption and down time," said Lollar. "We keep our clients safe from cybercrime, and are trusted with the most sensitive data our customers hold and are asked to manage it without a mistake."

Momentum IT offers data backup and disaster recovery, email management using Microsoft 365, cybersecurity and protecting networks from cyber threats, VoIP (cloud-based) telephone service, relocation and projects.

Allen says the company takes a proactive approach to all of the services offered, not just IT support.

"So while we monitor, maintain and update networks daily to avoid potential problems; we also communicate clearly and timely throughout the process, giving clients the peace of mind that a technician is working to resolve an issue.

"We've never had a customer complain because we've over communicated, and we don't think they ever will."

Momentum IT Services is located at 3050 Dauphin Square Connector in midtown Mobile, and they can be reached at momentumitservices.com or 251-289-1078.

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