



Thigpen Photography

## Growing Global, Investing Local

For more than 30 years, the Mobile Area Chamber of Commerce has led the Mobile region's economic development efforts with impressive and undeniable results. Partners for Growth, "*Growing Global, Investing Local*" plan, the latest in a strong series of programs of work, brings together a powerful coalition of public and private investors who believe in Mobile's future; who build on its past triumphs; and who work to keep Mobile moving forward.

The Mobile Area Chamber's economic development efforts have a strategic direction backed by funding from 140-plus business leaders, the City of Mobile and Mobile County, and led by a competent and dedicated professional staff. Mobile's team approach is widely considered a "best practice" by peers and professionals nationwide, and these efforts have garnered repeated top rankings from national and global publications and site selectors. Most importantly, the Chamber's economic development campaigns have delivered significant return on investment by creating and retaining jobs, elevating incomes and salaries and diversifying the Mobile area's economic base.

Over the last decade, the Chamber's recruiting efforts have garnered \$8.33 billion in capital investment and added 14,074 jobs, including 31 new businesses recruited and 60 expansions made at existing area companies. Fifty-plus foreign based companies have operations in the Mobile area today, representing 18 different countries.

In the last few years, SSAB and Canfor Southern Pine located headquarter operations in Mobile. The region's distribution and logistical assets were highlighted with the announcements of a Walmart import distribution center, one of six in the county; an Amazon sortation center; and continued investments in the Mobile Container Terminal. With the Airbus-Bombardier deal projected to double Airbus' presence locally, Continental Motors Group's recommitment to Mobile as its global headquarters, announcements by AeroStar, Hutchinson and Safran, coupled with VT MAE's 25th anniversary in Mobile, the local aerospace industry's influence is soaring. Manufacturers including Kimberly-Clark, Lenzing, Bayer CropScience, AM/NS Calvert, Evonik and BASF made multiple investments. And the region's shipbuilding industry remains anchored by Austal – its military contracts maintaining a workforce exceeding 4,000, making the company one of the region's largest private employers.

These are just a few of the recent results brought to Mobile through the Chamber's economic development efforts. By continuing the momentum, Mobile communities will share a bright future of growth and prosperity. Aggressive goals steering us through 2022 include creating 2,000 new jobs with an average annual wage of \$55,000, and attracting new and expanding project capital investment of \$1.25 billion.

In the following pages you will find a directory of the investors in Partners for Growth. These companies make Mobile's economic development efforts possible. Please give them every consideration when seeking products and services in the Mobile area.



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## Investor Directory

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At Crow Shields Bailey PC, our primary focus is to ensure that you, our client, have every opportunity to accomplish your business and personal financial goals. Whether you're an individual seeking personal tax assistance or a business owner in need of accounting and tax advice, Crow Shields Bailey PC stands ready to help. Over 30 years of accomplishments and our longstanding reputation as one of the area's most trusted accounting firms set the stage for your success. In addition to tax, bookkeeping and audit/assurance services, Crow Shields Bailey PC provides its clients with services in the area of business development, business valuation and litigation support.



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Hieronymus CPAs, LLC is an accounting and consulting firm serving client partners from 10 employees to 1000 - all with a commitment to building and maintaining trust. Our services include Accounting, Tax Preparation and Planning, Payroll, QuickBooks Training, Bookkeeping, Compilations & Reviews, Consulting and Wealth Transfer. As a solution provider, we have no single template for your success. With each relationship our goals are always to listen, think through an issue, discover an opportunity or anticipate the challenge before it becomes one.



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Russell Thompson Butler & Houston LLP (RTBH) was founded in Mobile in 1987. With locations in both Mobile and Baldwin counties, RTBH is a full-service CPA firm providing accounting, taxation and business consultation services to more than 3,000 clients.

Our practice is diversified and our partners and associates have expertise in both traditional and non-traditional CPA offerings, including audit and taxation, internal control review and analysis, business valuation, fraud deterrence and detection, litigation support and information technology advisement.



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At Smith Dukes, we deliver dynamic ideas, proven services and difference-making solutions that drive the growth and prosperity of our clients, team members and community. Serving the Mobile Gulf Coast community for more than 80 years, we have a rich history serving small and mid-sized businesses, community organizations, families and individual clients. Today, we've grown to be one of the oldest and largest independently-owned CPA firms in the Mobile Gulf Coast community. We serve a diverse community of clients who share our values and are committed to grow and prosper. Our clients include: corporate and family businesses, healthcare providers, non-profit organizations, governmental entities, families and individuals CPA firms.



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# Accountants

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Warren Averett, Alabama's largest CPA firm, has an office located in the heart of downtown Mobile providing traditional accounting services as well as numerous advisory services, including Transaction Advisory, Risk and Compliance, HR Solutions, Outsourced CFO Services, Estate Planning and more. Our professionals specialize in a variety of industries, including manufacturing and distribution, nonprofits, government entities, construction, real estate, natural resources, healthcare and more. No matter what your accounting needs are, you can rely on us. We aim to be the absolute best at what we do, so you have time to focus on what's most important to you.



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Wilkins Miller LLC is the largest accounting and advisory firm in the Mobile Bay region. For over 50 years, our professionals have been providing audit, accounting, tax and consulting services to clients in the Gulf Coast area. We serve clients by satisfying their needs, solving their problems and being proactive in recognizing and anticipating opportunities that add value to their business. More simply stated, we help our clients achieve.



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# Advertising Agencies

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Americans have over 200 conversations each week about people and products and experiences they find interesting or important. Now more than ever, connecting to and with customers is the most important way to transform your business into a thriving brand community.

Meeting needs. Listening to customers. Stimulating conversation. We believe that's what great marketing is all about. By sharing passion, you create the sense of trust vital for building real relationships between people and your brand.

So listen. Respond. Connect to people in ways that reward their time, interest and intelligence. Do something great. People will talk.





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Airbus manufactures the most modern and eco-efficient family of commercial airliners available, ranging from 100 to more than 600 seats. At its facilities in Wichita, KS and Mobile, AL, Airbus Americas helps design and engineer the entire product line. Additionally Airbus supports, trains and sells to customers in the Americas from its centers near Washington, D.C. and Miami. Airbus assembles A320 Family aircraft in Mobile. Airbus has spent nearly \$187 billion in the U.S. since 1990 with hundreds of American suppliers in more than 40 states.

# AIRBUS

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Continental Motors Group is a global leader in the development and manufacture of aviation gasoline and jet-A diesel piston engines. Continental Motors has been powering aircraft for more than 80 years and now encompasses Continental Motors Inc. (Mobile), Continental Motors Beijing (China), Technify Motors GmbH (Germany), as well as Continental Motor Services and Southern Avionics located in Farihope, Alabama.

With manufacturing facilities in the USA and Germany, a worldwide distribution and service network, factory service centers and technical/sales team spread across many continents; the company is positioned for expansion and delivering products for the global market.



**Continental Motors**

## MAAS Aviation

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MAAS Aviation has been providing world-class aircraft painting services for over 30 years. The Company's US operation – established in 2016 – represents a multi-million-dollar investment at Brookley Field in Mobile. The Brookley Field complex spans two (2) state-of-the-art aircraft painting hangars capable of accommodating up to three (3) narrow-body aircraft simultaneously.



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Mobile Airport Authority owns and operates Mobile Regional Airport, Mobile Aeroplex at Brookley and Mobile Downtown Airport (BFM). Serving a population of 1.9 million, Mobile Regional provides 20 daily departures to some of the nation's major hubs, including non-stop service to five cities. Mobile Aeroplex offers unmatched logistical advantages combining rail, road and water along with a state-of-the-art general aviation airport with two runways capable of accommodating any aircraft in the world. The Aeroplex is home to some of Mobile's largest private industry employers: VT Mobile Aerospace Engineering, Airbus, Continental Motors and Federal Express.



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# Aerospace

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REEL is a leading global provider of handling & lifting systems, automated assembly lines, and automated drilling machines. We engineer, manufacture, integrate, install, and service all our systems for several markets such as aerospace, hydropower, nuclear, aluminum, offshore and general industry. We offer turnkey or a la carte solutions to meet our clients' exact needs.



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# Associations

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Alabama Associated General Contractors (AGC) is part of a statewide association of qualified non-residential construction contractors and industry-related companies throughout Alabama and North-west Florida. Established in 1920, AGC is dedicated to skill, integrity and responsibility. Alabama AGC members consist of some of the most successful and highly respected construction related firms: general, specialty, and subcontractors; consulting, insurance, bonding and financial services and suppliers; active in both public and private markets. Our resources provide a broad influence allowing us to offer a full range of services for our members, from state and national lobbying efforts to our industry-leading workers' compensation insurance program. AGC members have one thing in common – Quality.



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# Attorneys

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The Adams and Reese Mobile office, located in the RSA Battle House Tower, is part of a regional law firm with 18 offices across 17 markets throughout the southern United States and Washington, D.C. The American Lawyer includes Adams and Reese on its distinguished list of the nation's top law firms – The Am Law 200. The National Law Journal also includes the firm among the top 200 on the NLJ 500 list of the nation's largest law firms.





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Armbrrecht Jackson LLP has a local and regional focus, with national reputation and capabilities, in a broad range of business-related practices. Our culture of excellence, integrity and collegiality extends back to our founding in 1897, and we build on this foundation every day for the national clients we serve locally and the local clients we serve across the nation.

Accolades, awards and credentials testify to our lawyers' abilities, with more than half of our lawyers, including associates, being listed in Best Lawyers in America, and *U.S. News & World Report* according our firm Tier 1 ratings in 15 practice areas.



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Burr Forman is a leader in economic development projects totaling over \$16 billion dollars of capital investment creating over 25,000 new jobs. With 320 lawyers in 12 offices in seven states, Burr's multi-disciplinary economic development team incorporates multiple practice areas and expertise in site selection, incentives, tax compliance, real estate, construction, environmental, labor and employment, immigration, supply chain management, and other commercial services. Burr's cornerstone Mobile office continues to play an important role in significant economic development projects in the area including the representation of numerous aviation, maritime, chemical and heavy industrial manufacturers.

**BURR FORMAN** LLP  
*results matter*

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Founded in 1887, Cabaniss is a full-service civil practice law firm. The firm is not rigidly departmentalized; rather it assembles matter-specific teams for a customized approach to a client's legal needs. General practice areas include:

Bankruptcy and Corporate Reorganization; Corporate Law; Employers' Workers' Compensation Law; Environmental Law; Health Care Law; Labor & Employment; Land Use & Zoning; Litigation: Trial & Appellate Practice; Mediation; Municipal Law; Real Estate; Taxation; Wills, Estates and Trusts



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Hand Arendall Harrison Sale LLC provides its clients with legal services in all areas of traditional civil practice. The firm was organized in Mobile in 1941, and today has more than 85 lawyers in Alabama and Florida, after merging with Harrison Sale McCloy on Jan. 1, 2018. The firm has a fundamental commitment to providing quality legal services in a timely and cost-effective manner. Cases and projects are staffed with the goal of achieving success for the client with maximum efficiency. The firm has seven offices throughout the southeast region to serve its clients including Mobile, Birmingham, Athens, and Fairhope, Ala.; and Panama City, Destin, and Santa Rosa Beach, Fla.

HAND ARENDALL  
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Helmsing Leach is a full-service law firm that has enjoyed winning results throughout Alabama and beyond since opening its doors in 1976. From our offices in Mobile's historic LaCledde Building, we provide a broad array of local, regional and national clients with a comprehensive range of litigation and corporate services. Our areas of expertise include bankruptcy, banking and finance, condemnation and eminent domain, insurance, municipal law, product liability defense, real estate, tax, trusts and estates, probate, and white-collar crime defense and corporate investigations. We aim not only to succeed, but to do so efficiently. We are client-focused problem solvers.



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Jones Walker provides a wide range of legal services to a national and international corporate client base through offices in Alabama, Arizona, California, District of Columbia, Florida, Georgia, Louisiana, Mississippi, New York, Ohio and Texas.

We focus on building lasting relationships with clients and gaining a thorough understanding of our clients' businesses and industries. Regardless of the size of a client, we work with each client's specific needs in mind, focusing on achieving the best results in the most efficient manner.

JONES  
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Maynard Cooper is a nationally-recognized firm with more than 260 attorneys serving local, regional and national clients throughout the United States, as well as internationally. With offices in Mobile, Birmingham, Huntsville, and Montgomery, Alabama, New York and San Francisco, Maynard Cooper provides a full array of legal services to a broad and diverse clientele including Fortune 500 companies, closely-held businesses, partnerships, and non-profit organizations. For more information and a full listing of the firm's practice areas, please visit [www.maynardcooper.com](http://www.maynardcooper.com).



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With offices positioned along the Gulf Coast from Houston to Tampa, Phelps Dunbar is a regional law firm of more than 270 attorneys uniquely equipped to serve clients in the major commercial centers of the burgeoning "Third Coast" of the United States. Locations in Mobile; New Orleans and Baton Rouge, La.; Jackson, Tupelo and Gulfport, Miss.; Houston and Dallas/Fort Worth, Texas; Tampa, Fla.; Raleigh, N.C.; and London, England enable Phelps Dunbar to serve clients not only in Alabama along the Third Coast, but also the South, nationwide and abroad.

**PHELPS DUNBAR**  
LLP

Louisiana | Mississippi | Texas | Florida | Alabama | North Carolina | London

## **E. J. Saad Law Firm**

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E. J. Saad Law Firm is a practice in the general field of civil law with emphasis in commercial construction and real estate, contract disputes, insurance, arbitration and other matters involving state or federal litigation.



**E.J. SAAD**  
LAW FIRM

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# Automobile Dealers

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Joe Bullard Automotive has been in business for over 60 years in Mobile. The Joe Bullard Automotive family includes Infiniti of Mobile, Jaguar and Land Rover of the Gulf Coast, Joe Bullard Cadillac, and Acura of Mobile. Along with our service and sales departments, we also house Joe Bullard Collision, a cutting-edge collision center capable of repairing any make or model vehicle.

Joe Bullard Automotive prides itself on providing top-notch sales and service to our customers on the Gulf Coast. For more information about our dealerships, service centers or collision center, please visit [www.joebullard.com](http://www.joebullard.com). It's more than cars, it's family!



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## Springhill Toyota

**Tal Vickers, President**

3062 Government Blvd.

Mobile AL 36606-2614

[www.springhilltoyota.com](http://www.springhilltoyota.com)

(251) 450-1000

fax: (251) 471-3674

[tvickers@springhilltoyota.com](mailto:tvickers@springhilltoyota.com)

Springhill Toyota is a family-owned and operated dealership serving the Mobile area since 1972. Our state-of-the-art facility provides customers from Pensacola to Gulfport with the best buying and service experience on the Gulf Coast. Springhill Toyota's philosophy is simple . . . Treat our customers like we would want to be treated; offer them the best products and services at competitive prices, in a timely manner. Come take advantage of the Springhill Advantage today! We are conveniently located at 3062 Government Blvd. in Mobile.



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## U-J Chevrolet Co. Inc.

**Don Urquhart, Owner/Operator**

P.O. Box 850189

Mobile AL 36685-0189

7581 Airport Blvd.

Mobile AL 36608

[www.ujchevy.com](http://www.ujchevy.com)

(251) 633-3321

fax: (251) 452-0066

[donu@ujchevy.com](mailto:donu@ujchevy.com)

U-J Chevrolet, Mobile's oldest GM dealer, has been open since 1939. We are extremely proud of our four generations of family ownership, which has built a reputation of trust and integrity with our customers.

In a very relaxed atmosphere, our guests can purchase a new or used car, or have their vehicle serviced with the full confidence that they are receiving the highest value for their money. And yes, while technology has streamlined and changed our dealership, we continue to operate on the family values our customers have grown to expect. You can anticipate this attitude throughout our company. U-J Chevrolet – from our family to yours.



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# Automotive Financing

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## World Omni Financial Corp.

**Michael Hollis, Vice President of Operations**

6150 Omni Pk. Dr.

Mobile AL 36609-0249

[www.worldomni.com](http://www.worldomni.com)

(251) 639-7528

fax: (251) 665-6943

michael.hollis@wofco.com

World Omni Financial Corp. (World Omni) is a diversified financial services company headquartered in Deerfield Beach, Fla. World Omni provides a broad range of financial products and services to consumers, dealers and lenders. World Omni's primary businesses include Southeast Toyota Finance, CenterOne Financial Services and DataScan.



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# Beverages

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## Budweiser-Busch Distributing Co. Inc.

**Kyle Oliver, Operations Manager**

1050 E. I-65 Service Rd. N.

Mobile AL 36617

(251) 476-4311

fax: (251) 476-4344

koliver@budbusch.com

For almost 50 years generations of Mobilians and surrounding counties have enjoyed the products distributed by Budweiser Busch Distributing, Co. (BBD). In business since 1965, BBD is a family-owned and operated business, now proudly in the 3rd generation of management. With warehouse locations in Mobile and Loxley, BBD is the area's premier distributor for not only Anheuser Busch, but also a variety of craft breweries such as Great Divide Brewing Company, Back Forty Beer Company and Fairhope Brewing Company, to name only a few. Budweiser Busch Distributing Co. is proud to be part of this community!



## Gulf Distributing Holdings LLC

**James T. Marston, COO**

3378 Moffett Rd.

Mobile AL 36607-1708

[www.gulfdistributing.com](http://www.gulfdistributing.com)

(251) 476-9600

fax: (251) 476-9604

Gulf Distributing Holdings LLC manages and operates seven beverage distribution entities encompassing central and southern Alabama, the Florida panhandle and markets in Mississippi. Gulf Distributing Holdings carries exclusive rights to distribute world renowned brands through these distributors. As a wholesaler, the company has a commitment to its suppliers, retailers and consumers to provide quality products in the markets it services. The company employs 900 throughout Gulf Distributing Holdings footprint and it continues to grow providing a quality work environment along with competitive wages and benefits. The company encourages its employees to take part in community activities and be positive stewards for the company and the suppliers it represents.



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# Construction Equipment

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## **Beard Equipment Co.**

**Drew Delaney, President**

2480 E. I-65 Service Rd. N.

Mobile AL 36617-1579

[www.beardequipment.com](http://www.beardequipment.com)

(251) 456-1993

fax: (251) 452-2309

[ddelaney@beardequipment.com](mailto:ddelaney@beardequipment.com)

Beard Equipment Co. is a John Deere dealer with locations covering the Northern Gulf Coast and Northeast Florida and based in Mobile. Since 1970 we have provided John Deere equipment, parts and service support for customers servicing the construction, forestry, turf and utility, and golf course maintenance industries. Three generations of the Beard family have operated the business with a focus on customers and employees. Please visit our website for product and support information: [beardequipment.com](http://beardequipment.com).



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## **Thompson Tractor Co. Inc.**

**Tobie Sheils, Gulf Region Manager**

30950 State Hwy. 181

Spanish Fort AL 36527-5602

[www.thompsontractor.com](http://www.thompsontractor.com)

(251) 626-5100

fax: (251) 626-7041

[tobiesheils@thompsontractor.com](mailto:tobiesheils@thompsontractor.com)

Thompson Tractor Co. is the full-line Caterpillar dealer for Alabama and northwest Florida and the Caterpillar forklift dealer for Georgia. The company specializes in sales and service of Caterpillar products, including earthmoving, construction and material handling equipment, and diesel engines used for electric power generation, on-highway and marine propulsion applications. Thompson provides customers with one-stop shopping for equipment sales, parts, service, rentals and leasing. Thompson's mission statement is, "To Create Value for the Customers, Employees, Shareholders and Caterpillar." "We'd like to be recognized as a business partner by our customers," says Michael D. Thompson, who became company president in 1986.



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# Contractors/Construction

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## **Ben M. Radcliff Contractor Inc.**

**Ben M. Radcliff, Jr., President**

P.O. Box 8368

Mobile AL 36689-0368

3456 Halls Mill Rd.

Mobile AL 36693-5600

[www.benradcliff.com](http://www.benradcliff.com)

(251) 666-7252 fax: (251) 666-7364

[benjr@benradcliff.com](mailto:benjr@benradcliff.com)

Ben M. Radcliff Contractor Inc. was established in 1956 and has evolved into a leader in commercial and industrial construction on the gulf coast. The firm is regional and is licensed in Alabama, Mississippi, Louisiana and Florida. The company's management is conservative, growth-controlled, with an emphasis on developing customer loyalty. The firm's primary role is general contractor on large commercial and industrial projects, but also works as a subcontractor for some of the nation's larger general contractors and construction managers. Ben M. Radcliff Contractor Inc. is proud to be a partner with the Mobile Area Chamber of Commerce and is excited about the future of our region.





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## Contractors/Construction

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### **G.A. West & Co. Inc.**

**Gary West, President**

1200 Radcliff Rd.

Creola AL 36525

[www.gawest.com](http://www.gawest.com)

(251) 679-1965

fax: (251) 675-0366

[bids@gawest.com](mailto:bids@gawest.com)

G.A. West has steadily grown to become one of the largest direct-hire industrial construction companies in the Southeast. Our success is directly related to our ability to attract, hire and maintain the most dynamic and motivated group of workers and leaders in our industry. We focus on being multi-faceted with operations that include: carousel/umbilical construction, civil, code vessel, construction management, demolition/remediation, design build services, E&I construction, electrical systems/power distribution, excavation/shoring, foundations, heavy rigging, laser alignment, machinery installation/repair, maintenance contracts, metal building design/construction, module construction, natural gas compression/transmission, painting, piping fabrication/installation, scaffolding, site work, structural AISC fabrication/erection, surveying, tank fabrication/installation, utilities and water/sewer.



### **Gulf Electric Co. Inc. of Mobile**

**Brian Freeman, President**

P.O. Box 2385

Mobile AL 36652-2385

4917 Halls Mill Rd.

Mobile AL 36693-5635

(251) 666-0654

fax: (251) 666-6323

[bfreeman@gulfelec.com](mailto:bfreeman@gulfelec.com)

Gulf Electric Co. was established in 1937 and recently reached a milestone in celebrating 75 years in the construction industry. Repeat business has always been a very important part of our company's success. We understand the value of our customer's business and strive to maintain a high level of customer satisfaction by providing safe, quality work and the highest level of service. In the commercial and industrial market, whether you plan new construction, plant expansion or service/maintenance, look to Gulf Electric Co. to provide the dependable electrical contractor service you deserve ... service built on an enviable record of experience.



### **Hoar Program Management**

**Jared Scheeter, HPM Gulf Coast Lead**

2203 Perimeter Rd, Ste. 200

Mobile AL 36615

[www.hpmleadership.com](http://www.hpmleadership.com)

(251) 431-9855

fax: (251) 431-9857

[jscheeter@hpmleadership.com](mailto:jscheeter@hpmleadership.com)

As Mobile's only full-time program management firm, Hoar Program Management combines comprehensive construction-related experience with design, build and move resources to offer clients a one-stop approach to complete program management for any capital building project. HPM services clients in aerospace/aviation, higher education, K12, healthcare, city, county and state government and private business for facilities centered around manufacturing and commercial needs, office space, sports and recreation locales, cultural and entertainment venues. With a footprint of experience spanning almost the entire United States, the HPM team manages its immense field work from offices in Alabama, Texas and Florida. To fully understand HPM's unique value and uncommon services, please visit [hpmleadership.com](http://hpmleadership.com).



HOAR PROGRAM MANAGEMENT

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# Contractors/Construction

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## **H. O. Weaver & Sons Inc.**

**Paul E. Weaver, President**

**Michael P. Weaver, Sr. Vice President**

P.O. Box 8039, Mobile AL 36689-0039

7450 Howells Ferry Rd.

Mobile AL 36618

[www.hoseaweaver.com](http://www.hoseaweaver.com)

(251) 342-3025

fax: (251) 342-0108

[reception@hoseaweaver.com](mailto:reception@hoseaweaver.com)

Established in 1952, H. O. Weaver & Sons, Inc. offers turn-key civil site work, including industrial, residential, heavy highway construction and a hot mix asphalt division. We are licensed in Alabama, Mississippi and Florida.



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## **Keith Air Conditioning Inc.**

**Brent Keith, Vice President**

1201 Sledge Dr.

Mobile AL 36606-3033

[www.keithair.com](http://www.keithair.com)

(251) 476-3610

fax: (251) 476-3687

[brent@keithair.com](mailto:brent@keithair.com)

Keith Air Conditioning, a 3rd generation family business, is celebrating its 50th year in 2014. The owner, Wayne Keith, and his two sons (Matt and Brent), maintain a commitment to service excellence instilled by the late founder, Stan Keith. This commitment is why Keith Air Conditioning is Mobile's leading name in comfort since 1964. Keith Air Conditioning proudly installs Carrier brand products, but services all makes and models. With a friendly and highly-trained staff, professional and efficient installers, and NATE-certified technicians, Keith Air Conditioning is here to keep you and your family comfortable at home or work.



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## **Robert J. Baggett Inc.**

**Allan R. Crow, Secretary/Treasurer**

759 Holcombe Ave.

Mobile AL 36606-4239

[www.rjbaggett.com](http://www.rjbaggett.com)

(251) 473-3290 Ext:113

fax: (251) 473-7606

[allan@rjbaggett.com](mailto:allan@rjbaggett.com)

Rob't. J. Baggett, Inc. was incorporated in 1976 for the purpose of work activities associated with industrial contracting and plant maintenance. Over the years we have maintained a strong local presence and have become one of the largest and most respected "local" industrial general contractors on the Gulf Coast completing more than \$1 billion in projects. We employ highly-qualified professionals and have performed activities on projects such as site work, concrete placement, structural steel erection, heavy rigging, millwright work with equipment installation and fabrication, and erection of piping. At Rob't. J. Baggett Inc. we have a strong commitment to our clients. We have the resources necessary to successfully undertake any project that you might have.



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# Employment Contractors

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## Long's Human Resource Services

Liz Freeman, *President*  
P.O. Box 160947, Mobile AL 36616  
19 Midtown Pk. Dr. W.  
Mobile AL 36606-4139  
[www.longshrs.com](http://www.longshrs.com)  
(251) 476-4080 fax: (251) 476-4091  
lfreeman@longshrs.com

Long's Human Resource Services is an independent woman-owned full service staffing company that has served our area since 1948. Long's highly-trained and seasoned staff provide expertise in clerical and light industrial temporary placement as well as professional/technical direct placement and contract labor. We offer HR consulting services as well as a Career Continuation Outplacement Program to assist companies with the difficult task of downsizing.



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## Engineers

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## Brown & Root Industrial Services

Luis Vasquez, *General Manager*  
11 North Water Street, Suite 10290  
Mobile AL 36602  
[www.browncandroot.com](http://www.browncandroot.com)  
(251) 460-3264  
cell (713) 753-2231  
luis.vasquez@browncandroot.com

BROWN & ROOT is a comprehensive industrial services company that provides engineering, construction, maintenance, turnaround, and specialty (painting, insulation, scaffolding and cooling towers) services to the chemical/ petrochemical, refining, pulp & paper, and other industrial markets. Headquartered in Baton Rouge, La., Brown & Root has more than 9,000 employees worldwide in more than 150 offices and client locations.



## Cowles Murphy Glover & Associates LLP

Gary Cowles, *Partner*  
457 St. Michael Street  
Mobile AL 36602-2515  
[www.cmg-a.com](http://www.cmg-a.com)  
(251) 433-1611  
Fax (251) 433-1411  
gcowles@cmg-a.com

Cowles, Murphy, Glover & Associates is a full-service engineering firm offering services for industrial and commercial clients. From churches, schools and shopping centers to shipyards, material handling facilities, and complete plant design and layout, the engineers at CMG&A are ready to make your next engineering project a success.



## Dorsey & Dorsey Engineering Inc.

Larry C. Dorsey, P.E., *President & CEO*  
P. O. Box 851298  
Mobile AL 36685-1298  
6051 Airport Blvd. Ste. B3  
Mobile AL 36608  
[www.dorsey-dorsey.com](http://www.dorsey-dorsey.com)  
(251) 344-3983  
Fax (251) 344-4061  
larry.dorsey@dorsey-dorsey.com

Dorsey & Dorsey is a leading engineering design firm for military airfields, pavement evaluations, site development, storm water management and environmental permitting. The firm, led by President & CEO Larry Dorsey PE, and CFO and majority owner Pamela Dorsey, has been serving federal, state, municipal and commercial clients for over twenty years. Our motto is "Not why it can't be done, but how we can research and make it happen." We serve our clients with integrity, quality and excellence.



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# Engineers

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## Goodwyn Mills & Cawood Inc.

Lee Walters, *Regional Vice President*

11 N. Water St., Ste. 15250  
Mobile AL 36602

[www.gmcnetwork.com](http://www.gmcnetwork.com)

(251) 460-4006

fax: (251) 460-4423

[lee.walters@gmcnetwork.com](mailto:lee.walters@gmcnetwork.com)

Goodwyn, Mills and Cawood, Inc. (GMC) is one of the region's largest privately-held architecture and engineering firms, with more than 375 employees in offices throughout the Southeast. While the company has evolved tremendously since its launch in 1947, our founding principles remain a vital part of our daily operations. We maintain our commitment to keeping client satisfaction, creativity, quality, integrity and diversity as the primary focus of every project. One of the region's most comprehensive multidisciplinary firms, GMC is equipped to provide all of the services associated with architecture, engineering, environmental, geotechnical, interior design, landscape, planning, surveying and transportation.



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## Gulf States Engineering

Timothy G. Morris P.E.,  
*Chairman and CEO*

600 Azalea Rd.  
Mobile AL 36609

[www.GSEeng.com](http://www.GSEeng.com)

(251) 460-4646

fax: (251) 460-4649

[tim.morris@GSEeng.com](mailto:tim.morris@GSEeng.com)

Long term relationships built on a foundation of trust. It is our business goal to be our client's trusted partner in the efficient deployment of their capital. We serve industrial, commercial and governmental clients across the U.S. Our industrial clients include Airbus, APM Terminals, Holcim and SSAB among others. Our commercial projects, in partnership with our architectural clients, include all types of commercial occupancy. As consulting engineers, we support our clients with all construction engineering design services including civil, structural, mechanical, electrical, chemical, and fire protection engineering; also survey, code consulting, construction management and energy management.



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## Hargrove Engineers + Constructors

Ralph Hargrove, *President*

20 S. Royal St.  
Mobile AL 36602

[www.hargrove-epc.com](http://www.hargrove-epc.com)

(251) 476-0605

fax: (251) 476-4895

[rhargrove@hargrove-epc.com](mailto:rhargrove@hargrove-epc.com)

Hargrove Engineers + Constructors is an EPC project execution and automation firm that works with capital project and facilities managers to overcome challenges on complex projects. We team with our clients on multiple levels and deliver the support needed to plan, design, build and maintain sophisticated facilities that generate energy and manufacture products that enhance our lives. Founded in 1995, Hargrove operates twelve divisions with a strong presence in the Gulf Region. With Hargrove, you get the experience of the best people in the business working alongside you to meet and exceed your expectations.



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## iSAM North America Corp.

Dr. Juergen Hellmich, *Chief Executive Officer*

500 Broadcast Drive  
Mobile AL 36606-3101

[www.isam-na.com](http://www.isam-na.com)

(251) 338-2528

fax: (251) 445-0005

[j.hellmich@isam-na.com](mailto:j.hellmich@isam-na.com)

iSAM North America develops and implements automation systems for industry, commerce and the service sector. As a division of the iSAM Group in Germany, Mobile-based iSAM-NA works with clients all over North and South America in multiple industries, with a special emphasis on bulk port facilities, transport and logistics, steel-making, aerospace and pipe fabrication. iSAM has special knowledge and product area available in the field of welding in terms of electrical arc, submerged arc, laser and electronic beam. Areas of expertise are crane automation, logistic automation, carbon fiber compasses and any kind of PLC automation.



**iSAM North America Corp.**

## Moffatt & Nichol

John H. Menge  
5 Dauphin St., Ste. 100  
Mobile, AL 36602  
[www.moffattnichol.com](http://www.moffattnichol.com)  
(251) 378-9000  
[jmenge@moffattnichol.com](mailto:jmenge@moffattnichol.com)

Moffatt & Nichol is a global infrastructure advisory firm working from 36 offices and 7 countries. We provide practical solutions to clients in the marine terminal, transportation, energy, environmental, federal and urban development markets around the world. We are a multidiscipline professional services firm with specialized expertise in structural, coastal and civil engineering; environmental sciences; economics analysis; inspection & rehabilitation; and program management solutions.



## Prism Systems Inc.

Todd Hassel, *Business Development Manager*  
200 Virginia Street  
Mobile AL 36603  
[www.prismsystems.com](http://www.prismsystems.com)  
(251) 341-1140  
fax: (251) 341-1166  
[todd.hassel@prismsystems.com](mailto:todd.hassel@prismsystems.com)

Since 1989, Prism Systems, Inc. has provided world-class systems design and integration services to Fortune 500 companies. We are a technology focused engineering company. Our team of Automation and Controls engineering and Software Development programming professionals target industrial manufacturing markets around the world. We are a private company with global suppliers, including Siemens, Rockwell, Allen-Bradley, GE, Emerson, SAP, OSIsoft, and Microsoft. In the last 29 years, our experiences range from Metals/Mining to Medicine, Food/Beverage to PetroChem, Entertainment to Automotive. Our collective experience and varied backgrounds enable us to serve the unique needs of each individual client and industry.



## Thompson Engineering Inc.

John Baker, *CEO*  
2970 Cottage Hill Rd., Ste. 190  
Mobile AL 36606  
[www.thompsonengineering.com](http://www.thompsonengineering.com)  
(251) 666-2443  
fax: (251) 666-6422  
[info@thompsonengineering.com](mailto:info@thompsonengineering.com)

Since 1953, Thompson Engineering has contributed to the advancement of engineering in Alabama with projects that define skylines, coastlines and transportation lines. Since its origin, we have been instrumental in the development and growth of the industry and infrastructure that supports the economic fortunes of the coastal area, especially on the waterfront. Initially a construction industry support service to the construction industry, Thompson Engineering is now a leader in the planning, design and construction of major economic development projects. Our expertise has helped our client-partners in aviation, shipbuilding, manufacturing, oil & gas, tourism, utilities, transportation, state & local government, education, healthcare and commercial business meet their goals.



## Volkert Inc.

David Webber, *Senior VP Gulf Region*  
P.O. Box 7434  
Mobile AL 36670-0434  
1110 Montlimar Dr., Ste. 1050  
Mobile AL 36609  
[www.volkert.com](http://www.volkert.com)  
(251) 342-1070  
fax: (251) 342-7962  
[david.webber@volkert.com](mailto:david.webber@volkert.com)

Volkert Inc. is an employee-owned infrastructure engineering firm serving state and federal agencies, local and municipal governments, private industry and select international clients. Founded in 1925, and based in Mobile for over 70 years, Volkert has grown from a regional engineering firm to include a national and global client base. The company ranks among the top 100 engineering firms in the United States (#94 in the "Top 500" and #19 in Highway Design by Engineering News-Record).





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# Environmental Services

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## **EcoSouth Services LLC**

Jeff Claunch, *CEO*

909-A Plantation Blvd.

Fairhope AL 36532

12950-A Hwy 43 N.

Axis AL 36505

[www.ecosouthservices.com](http://www.ecosouthservices.com)

(251) 990-7881

[jeff.claunch@ecosouthservices.com](mailto:jeff.claunch@ecosouthservices.com)

EcoSouth Services specializes in industrial waste hauling, disposal and recycling. We own and operate the only privately-owned EPA-RCRA "Subtitle D" compliant waste disposal facility in Mobile County. Additionally, our facility has an EPA "CERCLA" approval to accept non-hazardous waste from Federally funded remediation projects. We take great pride in our sterling compliance and safety record. Since the beginning of operations in 2013, EcoSouth has never received a single Notice of Violation from any regulatory agency nor have we had an OSHA reportable accident or injury. EcoSouth enjoys the responsibility of being a good corporate citizen in protecting our environment and supporting our local economy.



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# Financial Services

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## **BancorpSouth**

Terry H. Harbin, *Market President*

3290 Dauphin Street, Suite 600

Mobile AL 36606

[www.bancorpsouth.com](http://www.bancorpsouth.com)

(251) 304-1752

fax: (251) 471-8595

[Terry.Harbin@bxs.com](mailto:Terry.Harbin@bxs.com)

For more than 135 years BancorpSouth has met the banking needs of the communities it serves through a series of community banks managed with an entrepreneurial spirit. Our banks team with their communities to grow by actively participating in public-private partnerships that build communities and provide a better way of life for all of their citizens. With nearly 300 locations in nine states, we give you the regional banking convenience with the community banking service you deserve. BancorpSouth... Right Where You Are.



## **BB&T**

Edward H. O'Gwynn, III, *Market President*

41 W. I-65 Service Rd. N., Ste. 200

Mobile AL 36608-1204

[www.bbt.com](http://www.bbt.com)

(251) 340-8706

cell: (251) 379-1700

[eogwynn@bbandt.com](mailto:eogwynn@bbandt.com)

BB&T is one of the largest financial services holding companies in the U.S. with \$220.3 billion in assets and market capitalization of \$37.0 billion as of Sept. 30, 2017. Building on a long tradition of excellence in community banking, BB&T offers a wide range of financial services including retail and commercial banking, investments, insurance, wealth management, asset management, mortgage, corporate banking, capital markets and specialized lending. Based in Winston-Salem, N.C., BB&T operates over 2,100 financial centers in 15 states and Washington, D.C. A Fortune 500 company, BB&T is consistently recognized for outstanding client service by Greenwich Associates for small business and middle market banking. More information about BB&T and its full line of products and services is available at [www.BBT.com](http://www.BBT.com).





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# Financial Services

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## **BBVA Compass Bank**

**Claire McCarron**, *South Alabama Market CEO*

Van Antwerp Building  
101 Dauphin St., Ste. 300  
Mobile AL 36606-1288  
[www.bbvacompass.com](http://www.bbvacompass.com)

(251) 470-7330

fax: (251) 470-7329

[claire.mccarron@bbva.com](mailto:claire.mccarron@bbva.com)

BBVA Compass is part of the BBVA Group, a global financial services company with locations in 33 countries, operating over 650 offices in seven states. BBVA Compass offers customers unique and industry-leading products and services providing customers with financial solutions to fit their lives. These products and services include commercial and wholesale banking, treasury management, Small Business Administration loans, full range international products and services including tailored accounts for foreign nationals, merchant processing, retail banking services, consumer loans, mortgages, home equity lines and loans, credit cards, personalized Visa® Check Cards, securities brokerage, mutual funds and annuities, financial counseling, wealth management, pension plan management and insurance.

The logo for BBVA Compass, featuring the text "BBVA Compass" in a blue, sans-serif font.

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## **Century Bank**

**Peter VanLingen**, *President & CEO*

127 West I-65 Service Rd. N.  
Mobile AL 36608  
[www.centurybank.net](http://www.centurybank.net)

(251) 380-8470

fax: (251) 380-8471

[van@centurybankms.com](mailto:van@centurybankms.com)

At Century Bank we offer a wide variety of services and products to fit the needs of any individual, family or business. From basic accounts to your everyday needs, to those that help you earn interest while saving for a rainy day we have you covered. With loan decisions made locally, we can put you in the fast lane to reaching your goals; whether you are purchasing a new home or automobile, renovating a home, planning the vacation of your dreams or opening your own business. Local decisions and familiar faces, at Century Bank, we take banking personally.



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## **Community Bank**

**Oliver A. Latil IV**, *Chief Executive Officer*

111 I-65 Service Rd. N.  
Mobile AL 36608-1202  
[www.communitybank.net](http://www.communitybank.net)

(251) 338-7707

fax: (251) 338-7738

[oliver.latil@communitybank.net](mailto:oliver.latil@communitybank.net)

Community Bank is one of the South's fastest-growing financial institutions. By employing a unique approach to one of America's most routine industries, today Community Bank is now \$3 billion in assets with 47 offices and over 750 staff members stretching across the Southeast in four states - Mississippi, Tennessee, Alabama and Florida. For more information visit [www.communitybank.net](http://www.communitybank.net).



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# Financial Services

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## HancockWhitney Bank

**Guy Helmsing**, *Alabama Market President*

25 N. Beltline Hwy.

Mobile AL 36608

[www.hancockwhitney.com](http://www.hancockwhitney.com)

(251) 665-1671

[guy.helmsing@hancockwhitney.com](mailto:guy.helmsing@hancockwhitney.com)

Hancock Holding Company is a multi-faceted financial services company with regional business headquarters and full-service locations across the five states encircling the Gulf of Mexico. With core values of Honor & Integrity, Strength & Stability, Commitment to Service, Teamwork, and Personal Responsibility and a rich heritage dating to the 1800s, the company's banking subsidiary provides comprehensive financial products and services at financial centers in every major port city, including Mobile, and numerous communities along the entire U.S. coastal crescent. The company also operates a loan production office in Nashville, Tennessee. BauerFinancial, Inc., has recommended the bank as one of America's strongest, safest financial institutions for more than 28 years in a row. Learn more at [www.hancockwhitney.com](http://www.hancockwhitney.com).



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## IBERIABANK

**Ken Brown**, *Executive Vice President and Market President*

64 North Royal St.

Mobile, AL 36602

[www.iberiabank.com](http://www.iberiabank.com)

(251) 345-9670

[ken.brown@iberiabank.com](mailto:ken.brown@iberiabank.com)

IBERIABANK Corporation is a financial holding company with 320 combined offices, including 216 bank branch offices and one loan production office in Louisiana, Arkansas, Tennessee, Alabama, Texas, Florida, Georgia, and South Carolina, 30 title insurance offices in Arkansas, Tennessee and Louisiana, and mortgage representatives in 63 locations in ten states. The Company has 14 locations with representatives of IBERIA Wealth Advisors in four states.



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## Leavell Investment Management Inc.

**Janet R. Hayes**, *COO and Investment Counselor*

210 St. Joseph St.

Mobile AL 36602

[www.leavellinvestments.com](http://www.leavellinvestments.com)

(251) 433-3709

fax: (251) 433-3723

[jhayes@leavellinvestments.com](mailto:jhayes@leavellinvestments.com)

Leavell Investment Management Inc., founded in 1979, has become one of the larger independent investment counseling firms in the Southeast. Leavell Investment Management professionals have developed a trusted reputation as stock, bond, mutual and exchange-traded fund analysts and asset allocation specialists. Clients include individuals, families and businesses; pension and profit sharing plans; 401(k) plans; endowments and foundations; and no-load mutual funds. As experienced investment counselors and portfolio managers, we work together to determine what objectives are most important to you and determine what investment selections are best suited to meet your unique circumstances and goals.



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# Financial Services

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## Mitchell McLeod Pugh & Williams

**Bragg Van Antwerp, Managing Director**

2610 Dauphin St.

Mobile AL 36606

[www.mmpw.com](http://www.mmpw.com)

(251) 471-2027

fax: (251) 471-2302

[bragg@mmpw.com](mailto:bragg@mmpw.com)

Mitchell McLeod Pugh & Williams ("MMPW") is an independent, employee-owned investment advisory firm based in Mobile. Our clients include individuals, 401(k) plans, pension and profit-sharing plans, IRA rollovers, trusts, estates and charitable foundations. As a Registered Investment Advisor ("RIA"), MMPW has a fiduciary duty to our clients that compels us to always put our clients' interests ahead of our own. MMPW is committed to independence and transparency. We take an open architecture approach and are free from potentially conflicting proprietary funds or products. As of December 31, 2017, MMPW's regulatory assets under management were \$1.04 billion



MITCHELL MCLEOD PUGH & WILLIAMS  
INVESTMENT ADVISER

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## Regions Bank

**Brian R. Willman, South Alabama/  
Florida Panhandle Area President**

P.O. Box 1628

Mobile AL 36633-1628

11 N. Water St.

Mobile AL 36602

[www.regions.com](http://www.regions.com)

(251) 438-8080

fax: (251) 438-8027

[brian.willman@regions.com](mailto:brian.willman@regions.com)

Regions Financial Corp. is one of the nation's largest full-service providers of consumer and commercial banking, trust, securities brokerage, mortgage and insurance products and services. Through its subsidiary, Regions Bank provides the backing of a top U.S. financial institution and the local focus of a community hometown bank. This means customers receive the quality services of a financial industry leader in addition to the confidence and convenience of banking with people at a neighborhood company they know. Our company mission reflects what customers say they want from a bank — simple, easy, reliable. While our financial solutions will help customers get more from their money; it is our purpose to help them get more out of life.



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## Renasant Bank

**Mark Fillers, South Alabama  
Market President**

165 W. I-65 Service Rd. N.

Mobile, AL 36608

[www.renasantbank.com](http://www.renasantbank.com)

(251) 930-5947

[mark.fillers@renasant.com](mailto:mark.fillers@renasant.com)

Renasant Bank, a 114-year-old financial services institution, has assets of approximately \$10.3 billion and operates more than 175 banking, mortgage, financial services and insurance offices in Mississippi, Tennessee, Alabama, Florida and Georgia. Renasant's mission is to understand its clients' needs and meet them. Because of the quality of its employees and size of the company, Renasant is well positioned to deliver all the products of a mega-bank but still have the personal touch of a community bank. At its core, Renasant is a bank that knows its clients by name and meets their needs through understanding.



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## ServisFirst Bank

**Bibb Lamar, CEO**

2 North Royal Street

Mobile, AL 36602

[www.servisfirstbank.com](http://www.servisfirstbank.com)

(251) 544-6950

[blamar@servisfirstbank.com](mailto:blamar@servisfirstbank.com)

ServisFirst is a full-service commercial bank focused on commercial banking, correspondent banking, cash management, private banking and the professional consumer market, emphasizing competitive products, state of the art technology and a focus on quality service. The Bank offers sophisticated cash management products, Internet banking, home mortgage lending, remote deposit express banking.



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## Financial Services

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### Synovus

**Michael Holland**, *Market Executive*

3704 Dauphin Street

Mobile, AL 36608

[www.synovus.com](http://www.synovus.com)

(251) 450-1300

fax: (251) 450-1325

[michaelholland@synovus.com](mailto:michaelholland@synovus.com)

One of the strongest regional banks in the Southeast with over \$30 billion in assets, Synovus provides commercial and retail banking in addition to a full suite of specialized products and services including asset-based lending, treasury management, private banking, mortgage services and international banking. These specialized offerings, combined with traditional banking products and services, make Synovus a great choice for all retail and commercial customers. Synovus was recently recognized as America's Most Reputable Bank by American Banker and the Reputation Institute, and was named "Best Regional Bank, Southeast" by MONEY Magazine for 2016-17.

The logo for Synovus, featuring the word "SYNOVUS" in a bold, red, sans-serif font with a registered trademark symbol.

### Trustmark National Bank

**Kevin S. Carey**, *Market President*

107 St. Francis Street, Suite M100

Mobile AL 36602-3329

[www.trustmark.com](http://www.trustmark.com)

(251) 431-7881

[kcarey@trustmark.com](mailto:kcarey@trustmark.com)

Trustmark Corp., with \$11.5 billion in assets, is a diversified financial services company. We provide banking, wealth management and insurance solutions through our subsidiaries including Trustmark National Bank, TRMK Risk Management Inc., Trustmark Investment Advisors Inc., and Fisher Brown Bottrell Insurance Inc. With locations in Alabama, Florida, Mississippi, Tennessee and Texas, we have over 3,100 associates working to achieve outstanding customer satisfaction by understanding our customers' businesses and needs and providing appropriate financial solutions.



### Wells Fargo

**Brian Murphy**, *District Manager of Mobile*

61 St. Joseph St., 6th Floor

Mobile AL 36602-3530

[www.WellsFargo.com](http://www.WellsFargo.com)

(251) 370-1465

fax: (251) 370-1599

[Brian.A.Murphy@wellsfargo.com](mailto:Brian.A.Murphy@wellsfargo.com)

Wells Fargo & Co. (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.5 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 stores, 12,000 ATMs, and the Internet, and has offices in more than 35 countries to support the bank's customers who conduct business in the global economy. With more than 270,000 team members, Wells Fargo serves one in three households in the U.S. Wells Fargo was ranked No. 25 on Fortune's 2013 rankings of America's largest corporations.

The Wells Fargo logo, consisting of the words "WELLS FARGO" in a bold, yellow, sans-serif font, centered within a red square.

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## Fire Protection Equipment

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### The Hiller Companies

**Patrick Lynch**, *CEO and President*

P. O. Box 91508

Mobile AL 36691

3751 Joy Springs Dr.

Mobile AL 36693-1508

[www.hillercompanies.com](http://www.hillercompanies.com)

(251) 661-1275

fax: (251) 661-5340

[info@hillercompanies.com](mailto:info@hillercompanies.com)

Since 1919, The Hiller Companies has taken the lead in the development, supply and service of fire and safety equipment. With growth, new products and services have been added to better serve our growing customer base.

Hiller Cos. design, install and service fire safety and security solutions. It is the leading marine fire protection company in the U.S. In addition, Hiller provides solutions to industrial/commercial customers throughout the U.S.



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## Food Services

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### **Barnes Enterprises Inc.**

**William E. Barnes IV, President**  
6110 Grelot Rd.  
Mobile AL 36609  
[www.mcdonalds.com](http://www.mcdonalds.com)  
(251) 478-3223  
fax: (251) 479-0735  
[w.e.barnes@partners.mcd.com](mailto:w.e.barnes@partners.mcd.com)

Barnes Enterprises is a family run business, owning and operating 16 McDonald's in the greater Mobile area. We currently employ over 700 individuals. We support our local community by donating to Mobile's Ronald McDonald House, University of South Alabama Cancer Center, Distinguished Young Women of America and several other local organizations.



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## Food Services/Manufacturing

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### **China Doll Rice & Bean Inc./Dixie Lily Foods/Big Bill Beans**

**John Mark Church, CFO**  
100 Jacintoport Blvd.  
Saraland AL 36571-3304  
[www.dixielily.com](http://www.dixielily.com)  
(251) 457-7641  
fax: (251) 457-4569  
[jmchurch@chinadollrice.com](mailto:jmchurch@chinadollrice.com)

China Doll/Dixie Lily Foods/Big Bill Beans has been in business for over 80 years. We purchase bulk dry rice and beans from U.S. suppliers and package for the retail and foodservice industries. We supply retail grocery markets in Alabama, Georgia, Tennessee, Mississippi and Florida under the China Doll brand. Under the Dixie Lily brand, we also supply the Florida, Georgia, Alabama, Mississippi, Louisiana, South Carolina and North Carolina with dry rice and beans as well as third party-packed corn meal and grits. The Big Bill brand supplies the foodservice industry with our products across the Southeastern U.S.



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## Government Offices/Agencies

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### **Alabama State Port Authority**

**James K. Lyons, Director/CEO**  
P.O. Box 1588  
Mobile AL 36633-1588  
250 N. Water St., Ste. 300  
Mobile AL 36602-4000  
[www.asdd.com](http://www.asdd.com)  
(251) 441-7200  
fax: (251) 441-7216  
[jlyons@asdd.com](mailto:jlyons@asdd.com)

The Alabama State Port Authority owns and operates the public, deep-water port facilities at the Port of Mobile, handling over 25 million tons of cargo annually and generating over 127,000 jobs and \$18 billion in economic value to Alabama. The Authority's container, general cargo, heavy lift and bulk terminals have immediate and unencumbered access to two interstate systems, five Class 1 railroads and nearly 15,000 miles of inland waterway connections. Learn more at [www.asdd.com](http://www.asdd.com) or on Facebook: [www.facebook.com/AlabamaStatePortAuth](https://www.facebook.com/AlabamaStatePortAuth).





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# Government Offices/Agencies

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## City of Mobile

Hon. W. Sandy Stimpson, *Mayor*

P.O. Box 1827

Mobile AL 36633-1827

205 Government St.

Mobile AL 36644-0001

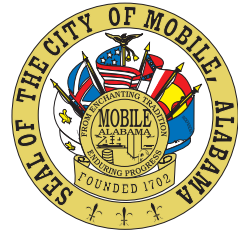
[www.cityofmobile.org](http://www.cityofmobile.org)

(251) 208-7800

fax: (251) 208-6206

[mayorstimpson@cityofmobile.org](mailto:mayorstimpson@cityofmobile.org)

The city of Mobile has a 300-year history that offers citizens and tourists alike with year-round services and activities. Mobile's citizens enjoy a variety of local amenities including a world-class symphony, opera and ballet company, downtown arts festivals and farmer's markets, a minor league baseball team, exciting tourist attractions and economic and technological growth garnering national attention. While working toward a business and family-friendly environment, the city is focused on providing essential municipal services, enhanced infrastructure, quality of life amenities, and long-term economic growth opportunities.



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## Industrial Development Board of the City of Mobile

R. Michael Saxon, *Chairman*

Contact: David Rodgers, *VP Econ. Dev.*

Mobile Area Chamber of Commerce

P. O. Box 2187

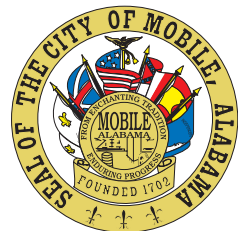
Mobile, AL 36652-2187

(251) 431-8650

fax: (251) 431-8608

[drodgers@mobilechamber.com](mailto:drodgers@mobilechamber.com)

The Industrial Development Board of the City of Mobile's mission is to acquire, own, lease and dispose of properties to the end that the corporation may be able to promote industry and develop trade by inducing manufacturing, industrial and commercial enterprises to locate in the city of Mobile and within such area or areas in proximity to the city of Mobile to the extent permitted by law.



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## Mobile County Commission

Merceria Ludgood, *District 1*

Connie Hudson, *District 2*

Jerry Carl, *District 3*

*Commissioners*

205 Government St.

Mobile AL 36644-0001

[www.mobilecountyal.gov](http://www.mobilecountyal.gov)

(251) 574-5077

Established in 1812, Mobile County consists of nearly 1,700 square miles and is home to 11 municipalities. The county provides a wide range of services to citizens and visitors – from the management of recreational facilities and regional parks to the construction /maintenance of 1,402 miles of roads and 162 bridges. It is also responsible for law enforcement, animal control, building regulations and environmental initiatives. Mobile County employs more than 1,600 people. The commission meets the second and fourth Monday of each month at 10 a.m. in the auditorium of Mobile Government Plaza. The commission encourages public comment on agenda items and other matters.



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## Industrial Development Authority of Mobile County

Randy Bishop, *Chairman*

Contact: David Rodgers, *VP Econ. Dev.*

Mobile Area Chamber of Commerce

P. O. Box 2187

Mobile, AL 36652-2187

(251) 431-8650

fax: (251) 431-8608

[drodgers@mobilechamber.com](mailto:drodgers@mobilechamber.com)

The Mobile County Industrial Development Authority (IDA) consists of three board members elected by the Mobile County Commission and meets at the Mobile Area Chamber of Commerce bimonthly, or as needed. The IDA manages all applications for tax abatements, exemptions, and other incentives to promote and develop the industrial sector in Mobile County.





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# Homebuilders

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## Heritage Homes

**Frank J. Lott, III, President**  
P.O. Box 190879  
Mobile AL 36619-0879  
5191 Hwy. 90 W.  
Mobile AL 36619-4214  
[www.heritagehomesfamily.com](http://www.heritagehomesfamily.com)  
(251) 666-3950  
fax: (251) 666-3944  
[frank@heritagehomesfamily.com](mailto:frank@heritagehomesfamily.com)

Heritage Homes is the premier value builder along the Gulf Coast. The family-owned business was started in 1983. Over the years, Heritage Homes has prided itself on delivering more value to homeowners. Their core business is presold homes built on a customer's lot. In addition to Mobile, Heritage Homes has offices in Pensacola, Fla., Gulfport, Miss., and Tuscaloosa, Ala. To date, Heritage Homes has built more than 3,500 houses, 50 percent of which were built from customer referrals.



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# Industrial Equipment

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## WESCO Gas & Welding Supply Inc.

**Jenny McCall, President/COO**  
P. O. Box 10546  
Prichard, AL 36610-0546  
940 N. Martin Luther King Jr. Dr.  
Prichard, AL 36610  
[www.wescoweld.com](http://www.wescoweld.com)  
(251) 457-8681  
fax: (251) 457-9353  
[jmccall@wescoweld.com](mailto:jmccall@wescoweld.com)

WESCO's mission is to be the primary provider of quality products and services in the welding-related industry. We aim to achieve profitability through mutually rewarding relationships with our customers and by conducting our business with honesty and integrity. WESCO continuously grows through innovation and creativity in our area of expertise. We believe that success comes from our name: A Willing, Experience, Successful, Competitive Organization.



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# Information Technology

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## Information Transport Solutions Inc.

**Barry Franklin, Regional Vice President, Operations**  
335 Jeannette Barrett Industrial Blvd.  
Wetumpka AL 36092  
[www.its-networks.com](http://www.its-networks.com)  
(334) 567-1993 Ext:6002  
[barry.franklin@its-networks.com](mailto:barry.franklin@its-networks.com)

Information Transport Solutions, a technology company headquartered in Wetumpka, Ala., is full-service provider of education services and technology solutions integrating voice, video and data. ITS offers infrastructure solutions and managed hosting, NOC and telecommunications and internet solutions for the education, financial, government, health care, judicial and manufacturing markets. The company also has a Mobile location.



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# Insurance

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## Blue Cross and Blue Shield of Alabama

Clay Walden, *District Manager*

4750 Airport Blvd.

Mobile AL 36608-3186

[www.bcbsal.org](http://www.bcbsal.org)

(251) 344-2115

[cwalden@bcbsal.org](mailto:cwalden@bcbsal.org)

Since 1936, Blue Cross and Blue Shield of Alabama has provided peace of mind to our members by delivering access to quality, affordable healthcare in a caring manner. As an independent licensee of the Blue Cross and Blue Shield Association and one of 36 Blue Cross Plans, we are a trusted name in the healthcare industry and number one in providing healthcare benefits in Alabama. We cover 2.1 million Alabamians and an additional 920,000 nationwide. We have been chosen by 19,000+ companies as their health insurer, from small business owners to some of the largest corporations in the nation.



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## HUB International

Allen Chapman, *Executive*

*Vice-President*

1141 Montlimar Dr., Ste. 2500

Mobile AL 36609

[www.hubinternational.com](http://www.hubinternational.com)

(251) 633-8556

fax: (251) 633-2822

[allen.chapman@hubinternational.com](mailto:allen.chapman@hubinternational.com)

The insurance professionals at HUB International work to assist business owners in designing and implementing an insurance program that is tailored to their specific needs. This includes Property and Liability risk as well as comprehensive employee benefits solutions.



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## Life + Legacy Benefits Inc.

Charles Jackson Jr., *CLU, Executive*  
*and Employee Benefit Strategies*

917 Western America Cir., Ste. 350

Mobile AL 36609

[www.lifelegacybenefits.com](http://www.lifelegacybenefits.com)

(251) 610-7032

fax: (251) 343-5002

[cjackson@lifelegacybenefits.com](mailto:cjackson@lifelegacybenefits.com)

We can provide your company with a wide range of executive benefit programs and exit plans designed to suit your vision and objectives. Quality executive benefits can be installed to help owners and key team members. These plans can be useful in helping attract, retain, reward and retire the people most critical to your organizations success. We also design and implement creative health, dental and voluntary benefits for all your employees. We act as an extension of your HR staff by serving as an advocate, resolving difficult claim situations and helping enroll your employees. Contact us to schedule a meeting.



---

## Thames Batré Insurance

Harry (Bo) W. Mattei, *President*

P.O. Box 6989

Mobile AL 36660-0989

2065 Old Shell Rd.

Mobile AL 36607

[www.thamesbatre.com](http://www.thamesbatre.com)

(251) 473-9000

fax: (251) 473-9010

[bo@thamesbatre.com](mailto:bo@thamesbatre.com)

Since 1891, Thames Batre has worked with businesses and individuals to develop insurance programs to manage their risk. As the largest locally-owned agency in South Alabama, our unique blend of Insurance and Risk Management services help simplify the complex world of insurance. Thames Batre works with customers on a local, regional and global scale. Thames Batre has been selected as a "Best Practices Agency" for 19 consecutive years by the AIIA and is the only locally-owned firm in South Alabama to receive this award. This award spotlights the firm's commitment to being the best of the best.



## The American Equity Underwriters Inc.

**Michael L. Lapeyrouse**, *CEO and President*

P.O. Box 573

Mobile AL 36601-0573

11 N. Water St., 32nd Floor

Mobile AL 36602

[www.amequity.com](http://www.amequity.com)

(251) 690-4230 fax: (251) 690-4299

[maggie.hudson@amequity.com](mailto:maggie.hudson@amequity.com)

With headquarters in Mobile, Ala., The American Equity Underwriters, Inc. serves as program administrator for American Longshore Mutual Association Ltd., a group self-insurance fund authorized by the U.S. Department of Labor for waterfront employers in all 50 states under the United States Longshore and Harbor Workers' Compensation Act. AEU provides best-in-class services including claims handling, loss control, longshore consulting and other support. For more information, call (866) 238-8754 or visit [amequity.com](http://amequity.com).



## Willis Towers Watson

**Jason Gregory CIC**, *Managing Partner*

P.O. Box 2407

Mobile AL 36652-2407

11 North Water St., Ste. 19290

Mobile AL 36602

[www.willistowerswatson.com](http://www.willistowerswatson.com)

(251) 544-0278

fax: (251) 432-7241

[jason.gregory@willis.com](mailto:jason.gregory@willis.com)

Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 40,000 employees serving more than 140 countries. We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas — the dynamic formula that drives business performance. Together, we unlock potential.



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# International Trade and Transport

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## APM Terminals Mobile LLC

**Brian L. Harold**, *Director*

901 Ezra Trice Blvd.

Mobile AL 36603

[www.apmterminals.com](http://www.apmterminals.com)

(251) 410-6100

[brian.harold@apmterminals.com](mailto:brian.harold@apmterminals.com)

APM Terminals Mobile opened for business on Sept. 22, 2008, and offers an improved option in the U.S. Gulf of Mexico for reaching Midwest markets as well as Alabama and neighboring states. A 45' deep channel and turning basin right off the dock of the terminal ensures the terminal will be able to handle post-Panamax vessels. We are dedicated to setting industry standards for efficiency, safety and sustainability, and it is our goal to EARN the Customer every day.



## Page & Jones Inc.

**Michael B. Lee**, *President/CEO*

52 N. Jackson St.

Mobile AL 36602-2810

[www.pagejones.com](http://www.pagejones.com)

(251) 287-8700

fax: (251) 287-8705

[mlee@pagejones.com](mailto:mlee@pagejones.com)

Page & Jones is a provider of international logistics, supply chain management, project cargo, shipping and customs clearance services – ocean, air and ground – since 1892.



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# Manufacturing

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## AM/NS Calvert

**Scott Posey**, *Director of Communications*

1 AM/NS Way

Calvert AL 36513

[www.usa.arcelormittal.com](http://www.usa.arcelormittal.com)

(251) 289-3000

[scott.posey@arcelormittal.com](mailto:scott.posey@arcelormittal.com)

AM/NS Calvert is a manufacturer of a full-range of flat steel products including hot rolled bands and pickled coils, full finished cold rolled, as well as galvanized, galvanized, aluminized and Galvalume for exposed and unexposed applications by the automotive, appliance, service center, pipe and tube, and construction industries.



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## Arkema Inc.

**David Price**, *Plant Manager*

13755 Hwy. 43 N.

Axis AL 36505-0099

[www.arkema.com](http://www.arkema.com)

(251) 829-9421

fax: (251) 829-4240

[david.price@arkema.com](mailto:david.price@arkema.com)

Arkema's Axis plant manufactures products based on three primary chemistries: acrylic polymer, thio chemicals, and organo tins. Acrylic polymers are additives used to improve the properties (impact modifiers) and processing (process aids) of a wide variety of plastic items. Impact modifiers are used to improve the strength of PVC pipe, siding, fence, decking and trim, while process aids improve the productivity, quality and cost of producing an even wider group of products including PVC film, sheet, bottles, and packaging. Thio chemicals are also used to make heat stabilizers for vinyl products. Additionally they are used as active ingredients in permanent wave solutions, hair removers, and as corrosion inhibitors in the oil and gas industry.



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## BASF Corp.

**Jason Slinkard**, *Site Director*

1379 Ciba Rd.

McIntosh AL 36553-5436

[www.basf.com](http://www.basf.com)

(251) 436-2000

fax: (973) 307-2427

[jason.a.slinkard@basf.com](mailto:jason.a.slinkard@basf.com)

BASF McIntosh produces antioxidants (AO) which counteract the effects of heat and time in plastics. The use of AO's in plastics result in exceptional color and higher durability. The plant also produces light stabilizers which either absorb damaging UV light or improve stability by stopping a polymer's degradation from absorbed UV Rays. These products are used in automotive coatings, photographic inks and outdoor coatings to protect wood.



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## Evonik Corp.

**Bonnie Tully**, *Vice President and Site Manager*

4201 Degussa Rd.

Theodore AL 36582-7284

[www.evonik.com](http://www.evonik.com)

(251) 443-4000

fax: (251) 443-4008

Evonik is one of the world's leading specialty chemicals companies. Profitable growth and sustained value creation form the heart of our strategy. Around 80 percent of sales come from leading market positions, which we plan to expand further. We concentrate on high-growth megatrends, especially health, nutrition, resource efficiency and globalization. In 2016 Evonik's roughly 36,000 employees generated sales of 13.0 billion and an operating result (adjusted EBITDA) of 2.2 billion. Eighty percent of sales are generated outside Germany, providing convincing evidence that our business is global.



## Great Southern Wood Preserving Inc.

**James Riley**, *Chief Marketing Officer*

P.O. Box 610

Abbeville AL 36310

[www.yellowwood.com](http://www.yellowwood.com)

(334) 585-2291

fax: (334) 585-4353

[jriley@yellowwood](mailto:jriley@yellowwood)

Great Southern Wood Preserving, Incorporated is the nation's largest producer of pressure treated pine. Great Southern's Mobile plant is one of 14 locations for the Alabama-based company that sells YellaWood® brand pressure treated pine and other products through Do-It-Yourself retail home centers, pro dealers and other retail building-related and industrial segments with distribution coverage that stretches from the Florida Keys to Texas to Canada, an area that includes all or parts of 27 states and the District of Columbia, as well as much of the Caribbean and Latin America, and part of the European Union, Mediterranean region and China.



## Kimberly-Clark Corp.

**Todd Visscher**, *Mill Manager*

200 Bay Bridge Rd.

Mobile AL 36610-3002

[www.kimberly-clark.com](http://www.kimberly-clark.com)

(251) 330-2012

fax: (920) 380-6815

Kimberly-Clark has 55,000 employees working at manufacturing facilities in 37 countries. In business more than 140 years, the company sells leading brands in 175 countries, including Kleenex, Scott, Huggies, Pull-Ups, Kotex, Poise and Depend. Kimberly-Clark holds the No. 1 or No. 2 brand share in more than 80 countries. Nearly one-quarter of the world's population purchase our products every day. Kimberly-Clark ranked first in the personal care category in Dow Jones' Sustainability World Index five years in a row (2005-2009), and contributed about \$33 million in cash and products to charitable causes in 2012.



## Mitsubishi Polysilicon

**Chrissy Sturdivant**, *Public Affairs Manager*

7800 Mitsubishi Lane

Theodore AL 36582-7204

[www.mpsac.com](http://www.mpsac.com)

(251) 443-6440 Ext. 228

fax: (251) 443-6406

Mitsubishi Polysilicon is committed to be a world-leading quality supplier of polysilicon products and services.



## Olin Corp.

**Ken Corley**, *Plant Manager*

1638 Industrial Rd.

McIntosh AL 36553-6609

[www.olin.com](http://www.olin.com)

(251) 944-3200

fax: (251) 944-3218

[kecorley@olin.com](mailto:kecorley@olin.com)

Olin's relationship with the South Alabama community began more than 60 years ago. We were first attracted by an unusual geographical feature -- a giant underground salt dome. Because salt is one of the essential elements in our manufacturing process, Olin Chlor Alkali built a plant here, and operations started in 1952. More than 300 people come to work at Olin McIntosh every day. Olin spends more than \$85 million a year with all sorts of local businesses, purchasing goods and services that support more than 300 local jobs. Olin generates another \$1.5 million in annual taxes -- taxes that go to schools, to community services and development, and to those in need.





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# Manufacturing

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## **Outokumpu Stainless USA LLC**

**Michael Williams**, *President & Head of Business Area Coils Americas*

P.O. Box 13000

Calvert AL 36513-1300

1 Steel Dr., Calvert AL 36513

[www.outokumpu.com](http://www.outokumpu.com)

(251) 829-3600

fax: (251) 829-5982

[michael.williams@outokumpu.com](mailto:michael.williams@outokumpu.com)

Outokumpu is a global leader in stainless steel. Outokumpu creates advanced materials that are efficient, long lasting and recyclable – thus building a world that lasts forever. Outokumpu employs over 10,000 professionals in more than 30 countries, with headquarters in Helsinki, Finland. Outokumpu Americas' headquarters is located at its fully-integrated mill in Calvert, Alabama. Known for its high-quality coil, strip and sheet portfolio, the Calvert-based team proudly serves a variety of market segments including home appliances, automotive, tank and tanker and the service center industry. With over 1,000 team members serving the Americas' market and beyond, Outokumpu is a global leader proudly calling Alabama home.



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## **Shell Chemical LP**

**Tammy Little**, *General Manager*

400 Industrial Parkway

Saraland AL 36751

[www.shell.com](http://www.shell.com)

(251) 679-7151

[tammy.little@shell.com](mailto:tammy.little@shell.com)

Shell Chemical LP has been a member of the Mobile community since 1996. Shell Global's strategy seeks to reinforce our position as a leader in the oil and gas industry, while helping to meet global energy demand in a responsible way. Safety and environmental and social responsibility are at the heart of our activities. Our people are central to the delivery of our strategy. Working together on some of the most innovative and exciting energy projects in the world, we are making an impact on the future of energy.



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## **SSAB Americas**

**Mark Bush**, *Operations Manager, Mobile*

12400 Hwy. 43 N.

Axis AL 36505-4308

[www.ssab.com](http://www.ssab.com)

(251) 662-4400

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[mark.bush@ssab.com](mailto:mark.bush@ssab.com)

SSAB is a global leader in high strength steel and our vision is to create a stronger, lighter and more sustainable world. The Alabama facility is an important part of that vision. Established in 2001, SSAB Alabama is an electric arc furnace (EAF)-based facility located 30 miles outside of Mobile in Axis. The facility produces high-quality steel-plate and coil products using scrap as the primary raw material. More than 1,000 people are employed at the Axis facility which produces 1.25 million tons annual capacity of steel for customers worldwide. In 2012, SSAB Alabama added a second quench line that significantly enhanced its ability to produce quenched and tempered steels, increasing capacity to 300,000 metric tons.



## Austal USA

**Craig Savage**, *Director of Communications & State/Local Affairs*

100 Addsko Road

Mobile AL 36602

[www.usa.austal.com](http://www.usa.austal.com)

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[craig.savage@austalusa.com](mailto:craig.savage@austalusa.com)

Austal USA is headquartered in Mobile, Ala., with offices in San Diego, Washington, D.C., and Singapore. The company is well positioned to support commercial and government ship construction as well as post-delivery service and support worldwide. Austal is on contract with the U.S. Navy to build two high-speed advanced ship classes, the Expeditionary Fast Transport and the Independence-variant Littoral Combat Ship. The newest, state-of-the-art shipyard in the U.S., Austal is also one of the safest with 11 safety awards in its short 18-year history. Employing over 4,000 shipbuilding professionals, Austal is the leading manufacturing employer in the Mobile area. Open positions are advertised at [www.austaljobs.com](http://www.austaljobs.com).



## The Cooper Group of Cos.

**Angus Cooper III**, *President*

P.O. Box 1566

Mobile AL 36633-1566

118 N. Royal St.

Mobile AL 36602-3603

[www.coopertsmith.com](http://www.coopertsmith.com)

(251) 431-6100

fax: (251) 415-3054

[angus.cooperiii@coopertsmith.com](mailto:angus.cooperiii@coopertsmith.com)

The Cooper Group of Cos. is anchored by one of America's oldest and largest stevedoring and maritime-related firms. Established in 1905, Cooper/T. Smith has operations on all three U.S. coasts and foreign operations in Brazil and Mexico. The company maintains ownership in numerous satellite companies forming The Cooper Group, including warehousing, terminal operations, tugboats, push boats, barging, barge fleetings, floating terminals, logistics, marine, timberlands and restaurants.

The Cooper Group's experienced, action-oriented people, state of the art equipment and automated facilities provide their customers with fast, efficient and cost effective movement of cargo anywhere.



## Norton Lilly International Inc.

**Alejandro Barthold**, *President & CEO*

One St. Louis Centre, Suite 5000

Mobile AL 36602

[www.nortonlilly.com](http://www.nortonlilly.com)

(251) 219-3233

fax: (855) 644-8197

[abarthold@nortonlilly.com](mailto:abarthold@nortonlilly.com)

Norton Lilly International, Inc., through its subsidiary companies, is engaged in the business of ship agency services, logistics, brokerage, vessel planning and other marine activities. Founded in 1841 as the Norton Company, NLI is the oldest ship agency company in the United States. NLI offers a wide range of services for all vessel types; tanker, dry bulk, liner, reefer and passenger vessels, handling over 20,000 port calls annually, assuring owners and operators the widest range of representation and highest level of service. With 39 offices in North America and offices as well in Panama, Canada, Mexico, Venezuela, Barbados and Trinidad, our commitment to serving our principal's needs is stronger than ever.



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# Maritime

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## Seabulk Towing Inc.

**Michelle Brown**, *Division Account Manager*

P.O. Box 1644

Mobile AL 36603-1644

No. 2 S. Water St., Fourth Floor

Mobile AL 36602

[www.seabulktowing.com](http://www.seabulktowing.com)

(251) 432-2611

Seabulk Towing Inc. is recognized by the towing industry as an established leader in harbor ship assist operations and offshore towing services. Founded on the basic principles of safety and service excellence, Seabulk Towing assists petroleum and chemical product tankers, barges, container ships and other cargo vessels in docking and undocking, and provides LNG terminal support services along the Gulf Coast and the Southeastern Seaboard. Seabulk Towing Inc. is a subsidiary of SEACOR Holdings Inc.



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# Medical

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## Alabama Orthopaedic Clinic PC

**Dean Brown**, *CEO*

3610 Springhill Memorial Dr. N.

Mobile AL 36608

[www.alortho.com](http://www.alortho.com)

(251) 410-3600

fax: (251) 410-3700

[dean\\_brown@alortho.com](mailto:dean_brown@alortho.com)

Alabama Orthopaedic Clinic PC is a group of 20 physicians providing over 50 years of care in two convenient locations within the Mobile area. Our physicians are board certified in Orthopaedic surgery, with specialists trained in foot and ankle, hand, interventional pain management, physical medicine and rehabilitation, radiology, spine, sports medicine and total joint replacement. We provide in-house services such as physical therapy, MRI of the extremities, musculoskeletal ultrasound, pain management, durable medical equipment and bone density screenings for osteoporosis management. For physician bios or more information about AOC, please visit [www.alortho.com](http://www.alortho.com).



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## AltaPointe Health

**J. Tuerk Schlesinger**,  
*Chief Executive Officer*

5750-A Southland Dr.

Mobile AL 36693-3316

[www.altapointe.org](http://www.altapointe.org)

(251) 450-5901

fax: (251) 666-7537

[ceo@altapointe.org](mailto:ceo@altapointe.org)

AltaPointe Health is a behavioral healthcare and psychiatric hospital system that serves residents of Mobile, Baldwin, and Washington counties in south Alabama and Clay, Coosa, Randolph, and Talladega counties to the north. AltaPointe employs 1,450 people and provides inpatient, outpatient, and residential healthcare services to more than 33,000 individuals annually. In addition, AltaPointe collaborates with the University of South Alabama to provide administration and faculty for the USA College of Medicine Department of Psychiatry, with AltaPointe's psychiatrists serving as teachers. Founded in 1957, AltaPointe was formerly known as Mobile Mental Health. Today, it is Alabama's most comprehensive behavioral healthcare company.



## Cardiology Associates

Vance M. Chunn, D.S.C., FACHE,  
CEO/Administrator

3715 Dauphin St., Ste. 4400

Mobile AL 36608-1727

[www.cardassoc.com](http://www.cardassoc.com)

(251) 340-6859

fax: (251) 461-4120

[vchunn@cardassoc.com](mailto:vchunn@cardassoc.com)

Cardiology Associates offers comprehensive and advanced treatment for cardiovascular disease in adults and children, employing 30 board certified cardiologists, 15 physician assistants and nurse practitioners, and over 200 employees, servicing Mobile and Baldwin counties and five outreach locations within a 100-mile radius of Mobile. Cardiology Associates physicians are fellowship trained in cardiology as well as sub-specialties such as interventional cardiology, heart failure, electrophysiology, peripheral vascular intervention, and pediatric cardiology. A leader in complex diagnostics, Cardiology Associates offers the area's only dedicated Cardiac PET CT and was the first private practice in the nation to introduce Cardiovascular Computed Tomography using the GE Lightspeed 64 slice CT scanner.



## DocRx

Brian Ward, CEO and Owner

Contact: Trisha Johnston, Territory  
Sales Manager

4636 Bit & Spur Rd.

Mobile AL 36608

[www.docrx.com](http://www.docrx.com)

(251) 342-9477

fax: (866) 750-1975

DocRx, a Mobile, Ala. based healthcare firm, is a licensed manufacturer, wholesaler, and distributor of healthcare products and services for hospitals, pharmacies and physicians nationwide. Our mission, is simple ... ensure patients receive the best possible care, no matter what! DocRx offers services that help lower overall healthcare costs for employee health and wellness programs. DocRx is excited to now offer companies an affordable and convenient telehealth service for their employees. For corporate on-site clinics, DocRx offers a point-of-care generic medication dispensing program, pharmacogenomics testing and drug screening. DocRx opened its doors over 10 years ago and employs over 40 full-time employees and is continuing to grow!



## Franklin Primary Health Center Inc.

Charles White, CEO

P.O. Box 2048

Mobile AL 36652-2048

1303 Dr. Martin Luther King Jr. Ave.

Mobile AL 36603

[www.franklinprimary.org](http://www.franklinprimary.org)

(251) 434-8177

fax: (251) 434-8181

[charles.white@franklinprimary.org](mailto:charles.white@franklinprimary.org)

Franklin Primary Health Center has been accredited by the Joint Commission for Ambulatory and Behavioral Health since 1998.

Franklin recently became certified as a Primary Care Medical Home by Joint Commission in May 2013. Services offered include Internal Medicine, Obstetrics and Gynecology, Pediatrics, Family Practice, Op-tometry, Dentistry, Radiology, Laboratory, Medical Social Work and Case Management, Pharmacy, HIV/AIDS Prevention, Education and Testing, Infectious Disease, Substance Abuse Treatment and Educa-tion, Fitness & Wellness, Physical Therapy, Nutrition, Health Education and Health Insurance Application Assistance.



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# Medical

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## **Infirmiry Health**

**D. Mark Nix, President/CEO**

P.O. Box 2226

Mobile AL 36652-2226

5 Mobile Infirmiry Cir.,

Mobile AL 36607-3512

[www.infirmiryhealth.org](http://www.infirmiryhealth.org)

(251) 435-2071

fax: (251) 435-2060

As Mobile's largest private employer and the largest nongovernmental, not-for-profit healthcare system in Alabama, Infirmiry Health is composed of five acute care hospitals, two post-acute care facilities, a physician clinic network with more than 30 locations, six diagnostic imaging centers, two full service breast centers, a freestanding emergency department and other affiliates. Serving an 11-county area along the Gulf Coast and treating more than 100,000 patients annually, Infirmiry Health offers the most advanced technology, comprehensive treatment and highest quality of care to remain the First Choice for healthcare in our region.



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## **Premier Medical Group Inc.**

**James W. Hartman III CPA COE,**  
*Chief Executive Officer*

3701 Dauphin St.

Mobile AL 36608

[www.pmg.md](http://www.pmg.md)

(251) 341-3368

fax: (251) 341-3404

[jhartman@pmg.md](mailto:jhartman@pmg.md)

Premier Medical Group is one of the largest multi-specialty eye, ear, nose and throat groups in the Southeast. Our physicians offer state-of-the-art care with Board Certified Ophthalmologists, Optometrists and Otolaryngologists (ENT). Subspecialties within Ophthalmology include Retina, Cornea/Refractive, Glaucoma, Oculoplastics and Pediatrics. We offer a complete line of specialty services including medical and surgical eye, ear, nose and throat care, allergy testing and treatment, contact lenses, facial skin care, hearing aids and testing, laser vision correction and optical services. We have 34 physicians with seven locations to serve our patients in Southwest Alabama and the Mississippi Gulf Coast.



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## **Providence Hospital**

**Todd Kennedy, President and CEO**

P.O. Box 850429

Mobile AL 36685-0429

6801 Airport Blvd.

Mobile AL 36608-3709

[www.providencehospital.org](http://www.providencehospital.org)

(251) 266-1600

fax: (251) 266-1679

[todd.kennedy@ascension.org](mailto:todd.kennedy@ascension.org)

Providence Health System, an integrated healthcare service provider and 349 bed hospital, is a member of Ascension Health. Providence's large affiliated, multispecialty physician groups serve Mobile and Pascagoula through 11 convenient practice sites.

An MD Anderson Cancer Network™ certified member, Providence Hospital is well known for specializing in open-heart surgery, robotic surgery, cardiac catheterization, obstetrical services, sleep medicine and wound care, and offers a freestanding rehabilitation and wellness center along with an Outpatient Center. Providence's commitment to safe healthcare delivery was recently recognized by being the only "A" rated hospital in Mobile by the Leapfrog Group.

See [www.hospitalsafetyscore.org](http://www.hospitalsafetyscore.org) for more details about the Hospital Safety Score.™



## Springhill Medical Center

**Gerald L. Wallace Jr., President & CEO** – Southern Medical Health Systems

3719 Dauphin St.

Mobile AL 36608

[www.springhillmedicalcenter.com](http://www.springhillmedicalcenter.com)

(251) 344-9630

Springhill Medical Center is a 263-bed acute care hospital accredited by TJC. Since 1975, Springhill has grown and expanded its services in the southwest Alabama market while maintaining high ratios of nurses to patients for a personal approach. The medical center provides full surgical capabilities including open-heart and robotic surgery, as well as complete diagnostic capabilities. Today, SMC includes the hospital, a unique and comprehensive heart center, rehab & senior residence, sleep medicine center, cancer center, orthopaedic surgery center, wound care and hyperbaric center, and an emergency department staffed by all board-certified emergency medicine physicians.



## The Orthopaedic Group PC

**Ellen Niland, Public Relations Director**

6144 Airport Blvd.

Mobile AL 36608-3143

[www.theorthogroup.com](http://www.theorthogroup.com)

(251) 476-5050

fax: (251) 470-5261

[eniland@theorthogroup.com](mailto:eniland@theorthogroup.com)

For more than 40 years, patients throughout the Gulf Coast have chosen our orthopaedic doctors at The Orthopaedic Group PC for specialized care in the spine, shoulder and elbow, hand and wrist, hip and knee, and foot and ankle. Our fellowship-trained doctors have extensive education and experience in evaluating, diagnosing and treating all orthopaedic injuries and conditions. Our goal is to get you back to doing what you love. It's not WHAT we treat, but WHO that matters most.



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# News and Advertising

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## Alabama Media Group

**Bebe Talley-Francis, Regional Director of Sales, Gulf Coast**

P.O. Box 2488

Mobile AL 36652-2488

401 N. Water St.

Mobile AL 36602-4015

[www.al.com](http://www.al.com)

(251) 219-5400

fax: (251) 219-5799

[bfrancis@al.com](mailto:bfrancis@al.com)

Alabama Media Group combines the reach of the *Birmingham News*, the *Huntsville Times*, the *Mobile Press-Register* and Alabama's No. 1 website AL.com. We are a full-service provider of news and advertising, and can help your business tell its story, attract great employees or find new customers using targeted advertising across multiple platforms.





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# Office Machines

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## DEX Imaging

**Bobby Gwin, Marketplace President**

P.O. Box 16244

Mobile AL 36616-0244

1045 Downtowner Blvd.

Mobile AL 36609

[www.deximaging.com](http://www.deximaging.com)

(251) 666-2063

fax: (251) 666-2065

[bgwin@deximaging.com](mailto:bgwin@deximaging.com)

DEX imaging is the nation's largest independent dealer of Canon, Konica Minolta and Kyocera document imaging technology. We sell and service digital copiers, multi-functional printers, fax machines, large format printing devices, and data management software solutions. Our exceptional service record separates us from the manufacturers who sell the same products. DEX was founded in 2002 with two objectives in mind:



1. To remain privately-held so that the company's focus remains solely on customer service (without the conflicting objectives that publicly-held companies face);

2. To give one third of the company's profits to local charities within the markets it serves.

To find out more, visit [www.deximaging.com](http://www.deximaging.com).

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# Oil & Gas

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## Aker Solutions Inc.

**Graham Jones**

7611 Lake Rd. S., Bldg. 200

Mobile AL 36605-6001

[www.akersolutions.com](http://www.akersolutions.com)

(251) 443-1786

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[graham.jones2@akersolutions.com](mailto:graham.jones2@akersolutions.com)

From subsea to surface and concept to decommissioning, Aker Solutions' technical expertise and strong partnerships provide energy companies what they need to succeed. Combined with our long history of engineering for the most challenging environments, our approach delivers superior performance for customers and shareholders worldwide.



## ExxonMobil

**Patrick B. Gorman, Asset Manager**

6000 Deakle Rd.

Theodore AL 36582

[www.exxonmobil.com](http://www.exxonmobil.com)

(251) 973-4343

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[patrick.b.gorman@exxonmobil.com](mailto:patrick.b.gorman@exxonmobil.com)

ExxonMobil is the world's largest publicly-traded oil and gas company and a large leaseholder in the Gulf of Mexico. ExxonMobil's Mobile Bay Operations includes seven offshore platforms and 15 well templates in the Mobile Bay vicinity. An onshore gas treating facility located in Mobile County processes natural gas extracted offshore.



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## Printers

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### Gwin's Commercial Printing

Michael H. Payne, *President*

957 Springhill Ave.

Mobile AL 36604

[www.gwinsprinting.com](http://www.gwinsprinting.com)

(251) 438-2226

fax: (251) 438-1959

[mike.p@gwinsprinting.com](mailto:mike.p@gwinsprinting.com)

Making you look great on paper is our job. Having just celebrated our 100th anniversary, Gwin's continues to adapt as technology changes the way our clients communicate. We have expanded our services beyond printing on paper to include graphic design, signs, fulfillment and mailing services.

The job of "making you look great on paper" means a lot to us. At Gwin's you will work with professionals who take the time to ask the right questions and who truly care about the success of your project – on budget and on time.



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## Real Estate

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### Burton Property Group

Philip G. Burton, *President*

P.O. Box 16167

Mobile AL 36616

41 W. I-65 Service Rd. N., Ste. 310

Mobile AL 36608

[www.burtonpropertygroup.com](http://www.burtonpropertygroup.com)

(251) 341-5777

[philip@burtonprop.com](mailto:philip@burtonprop.com)

Burton Property Group is a private regional commercial real estate investment, development and management firm. The company is the one of the largest real estate development firms in South Ala. Its institutional partners enable Burton Property Group to tackle large-scale projects in a broad spectrum of real estate classes. The company's origins date back over a century and the company is committed to the region. Over the years, Burton Property Group has cultivated a broad range of collaborative relationships, allowing the company to leverage an extensive depth of knowledge and track record.



**Burton**  
PROPERTY GROUP

### Delaney Development Inc.

Robert S. Frost, *Chief Executive Officer*

P.O. Box 16126

Mobile AL 36616-0126

225 Springhill Memorial Pl.

Mobile AL 36608

[www.delaneyinc.net](http://www.delaneyinc.net)

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fax: (251) 460-0993

[bobbyf@delaneyinc.net](mailto:bobbyf@delaneyinc.net)

For over 50 years, our companies have developed, owned, managed, leased and sold some of Mobile's finest projects. We have owned and owner-managed over 2,000 apartment units, shopping centers, and sold our exceptionally-located lands for other major Mobile development projects such as Lowe's, Wal-Mart and CarMax. We manage other holdings throughout Alabama, Florida, Mississippi, Montana and Wyoming. In addition to residential and commercial developments, we are invested in over 60,000 acres of timberlands, which we manage and lease.



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# Real Estate

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## **LLB&B Inc. Real Estate**

**Melissa Morrisette**, *Vice President*

3315-A Old Shell Rd.

Mobile AL 36607

[www.llbb.com](http://www.llbb.com)

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LLB&B Inc. Real Estate, an independent locally-owned real estate company, has been recognized as Mobile's premier upscale real estate agency since 1986. LLB&B prides itself on its people and versatility. Our agents are trained to meet the needs of our clients by offering exceptional customer service. LLB&B agents listen to our customers' needs. Our reputation for integrity, trust and service sets us apart. We know the market and strive to make your real estate experience flawless. We realize that homes and dreams come in all shapes and sizes, and LLB&B is here to help you find your perfect home.



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## **NAI Mobile**

P.O. Box 1766

Mobile AL 36633-1766

56 St. Emanuel St.

Mobile AL 36602

[www.NAI-MOBILE.com](http://www.NAI-MOBILE.com)

(251) 438-4312

fax: (251) 438-4318

NAI Mobile is the local footprint of NAI Global, a worldwide network of 355 closely integrated commercial real estate service providers with 5500 local experts, offering comprehensive, intimate, regional market knowledge in their individual spheres, all bound together with state-of-the-art information technology and delivering the most informed and sophisticated property consultation and brokerage services on the planet.

The principals of NAI Mobile are John D. Peebles, SIOR, CCIM, Allan R. Cameron Jr., SIOR, Thomas S. Gleason Jr., CCIM, Jay D. Roberds, David D. Dexter and Pete Riehm, who between them represent over a century of expertise in regional commercial and industrial real estate practice.



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## **Roberts Brothers Inc.**

**Ann Akridge**, *Relocation Director*

6721 Grelot Road

Mobile, AL 36695

[www.RobertsBrothers.com](http://www.RobertsBrothers.com)

(251) 661-4660

fax: (251) 661-6310

annakridge@robertsbrothers.com

Now serving a third generation of customers, Roberts Brothers is the top residential real estate company in South Alabama. With five offices and 235 sales associates, the company leads the market in closed sales and listing inventory. Roberts Brothers represents the most recognizable and trusted brand in real estate and has been committed to "WOW" customer service of its buyers and sellers since 1947.

For more information, please visit [www.RobertsBrothers.com](http://www.RobertsBrothers.com) or contact our Director of Relocation, Ann Akridge, at (251) 661-4660 or AnnAkridge@RobertsBrothers.com.



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## **Stirling Properties LLC**

**Will Barrois**, *Vice President & Regional Manager for Alabama/Florida*

1 St. Louis St., Ste. 4100

Mobile, AL 36602

[www.stirlingproperties.com](http://www.stirlingproperties.com)

(251) 342-7229

wbarrois@stirlingprop.com

Stirling Properties is one of the most comprehensive full-service commercial real estate companies in the country. With more than four decades of experience, we specialize in Commercial Brokerage, Development & Redevelopment, Acquisitions & Investments, and Asset & Property Management over a wide array of property types across the Gulf South region of Louisiana, Mississippi, Alabama, and NW Florida. We are committed to providing the best possible service to our clients, offering unparalleled market knowledge and product diversity. Our expert team can help meet any real estate challenge! For more information, visit us at [www.stirlingprop.com](http://www.stirlingprop.com).



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## Real Estate

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### White-Spunner Realty Inc.

**Matt White, President**

P.O. Box 7475

Mobile AL 36670-0475

3201 Dauphin St.

Mobile AL 36606-4057

[www.white-spunnerrealty.com](http://www.white-spunnerrealty.com)

(251) 471-1000

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[matt@white-spunnerrealty.com](mailto:matt@white-spunnerrealty.com)

White-Spunner Realty is a full-service industrial, retail, office/healthcare and residential real estate brokerage and development firm, located in Mobile, with a regional presence in Alabama, Mississippi, Louisiana and Florida. Since 1954, the White-Spunner team has earned a long-standing reputation for maximizing the benefits of real estate assets for its clients through land development, brokerage, property management & leasing services. With over 1 million square feet of building space under management, an affiliated construction team, and substantial amounts of acreage located along the Gulf Coast, White-Spunner Realty has the staff, experience and financial stability to assist you with any real estate need on the Gulf Coast.



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## Rental Services

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### SOHO Events & Rentals

**Amy Kohn, Event Designer**

359 St. Francis St.

Mobile AL 36602

[www.sohoeventsandrentals.com](http://www.sohoeventsandrentals.com)

(251) 301-0660

[amy@sohoeventsandrentals.com](mailto:amy@sohoeventsandrentals.com)

SOHO Events and Rentals was born from a passion for delivering Southern Hospitality. This standard, combined with our ever-growing unique inventory and long-standing vendor relationships, are just part of what makes SOHO the Gulf Coast's premier event rental company. We understand how critical your event, reputation, and company is to you. From start to finish, we strive to exceed your expectations providing not only rentals but an unforgettable experience. Whether it's a small and intimate cocktail party or a large gala, your event is meaningful and important. It's your event, so be inspired. We can't wait to be inspired by you.



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## Schools/Academies/Universities

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### Bishop State Community College

**Dr. Reginald Sykes, President**

351 North Broad St.

Mobile AL 36603

[www.bishop.edu](http://www.bishop.edu)

(251) 405-7130

fax: (251) 438-4316

[rsykes@bishop.edu](mailto:rsykes@bishop.edu)

Bishop State Community College offers courses designed to help our students get jobs in Mobile. We also help prepare students who plan to transfer to a four-year college or university. Our allied health programs include nursing, physical therapy assistant and health information technology. We also have technical programs such as welding, culinary, cosmetology and truck driving. We are training and educating a skilled workforce that is ready to fill the growing number of jobs in the Mobile area. For more information, please visit our website ([www.bishop.edu](http://www.bishop.edu)) for ways we can help you begin a successful career path.



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# Schools/Academies/Universities

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## Spring Hill College

**Dr. Christopher Puto, President**

4000 Dauphin St.

Mobile, AL 36608-1791

[www.shc.edu](http://www.shc.edu)

(251) 380-4000

fax: (251) 460-2111

[cputo@shc.edu](mailto:cputo@shc.edu)

Founded in 1830, Spring Hill College has provided a powerful liberal arts education in the Jesuit tradition for almost two centuries. Spring Hill College is the oldest Catholic college in the Southeast and the third oldest Jesuit college in the U.S. Spring Hill College forms students to become responsible leaders in service to others. By fulfilling the unique potential of each individual, our students are engaged, inspired and transformed by their experiences.



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## University of Mobile

**Dr. Timothy L. Smith, President**

5735 College Pkwy.

Mobile, AL 36613-2842

[www.umobile.edu](http://www.umobile.edu)

(251) 675-5990

Fax (251) 442-2515

[umpresident@umobile.edu](mailto:umpresident@umobile.edu)

University of Mobile is a Christ-centered academic community providing liberal arts and professional programs to renew minds through intellectual and spiritual development for the fulfilling of one's professional calling. Christ-centered, academically-focused, student-devoted and distinctively-driven, the University offers on-campus and online bachelor's and master's degree programs in over 40 areas of study. Founded in 1961, University of Mobile is affiliated with the Alabama Baptist State Convention and is located 10 miles north of Mobile, Alabama on a campus of over 880 acres.



UNIVERSITY  
of MOBILE

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## University of South Alabama

**Dr. Tony G. Waldrop, President**

307 University Blvd.

Mobile AL 36688-0001

[www.southalabama.edu](http://www.southalabama.edu)

(251) 460-6101

The University of South Alabama is a comprehensive, global research and teaching university that provides students a quality education in business, the liberal arts, education, engineering, computing, the sciences and health care.

USA's commitment to student success includes small class sizes and hands-on research opportunities in more than 100 undergraduate, masters and doctoral programs. The University's coastal location is a catalyst for innovations in marine science, weather forecasting, coastal resiliency, environmental toxicology and biology. The USA Jaguars field 17 Division I athletic teams that compete in the Sun Belt Conference. The USA Health system serves the region through the College of Medicine, USA Physicians Group, USA Medical Center, USA Children's & Women's Hospital and the USA Mitchell Cancer Institute.





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# Telecommunications

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## AT&T

**Glyn Agnew**, *Regional Director*

P.O. Box 8081

Spanish Fort AL 36517

[www.att.com](http://www.att.com)

(205) 470-0553

fax: (251) 470-8739

[glyn.agnew@att.com](mailto:glyn.agnew@att.com)

AT&T Inc. helps millions around the globe connect with leading entertainment, business, mobile and high speed internet services. We have the nation's largest and most reliable network\*\* and the best global coverage of any U.S. wireless provider. We're one of the world's largest providers of pay TV. We have TV customers in the U.S. and 11 Latin American countries. Nearly 3.5 million companies, from small to large businesses around the globe, turn to AT&T for our highly secure smart solutions.

*\*\*Coverage not available everywhere. Based on overall coverage in U.S. licensed/roaming areas. Reliability based on voice and data performance from independent 3rd party data.*



## C Spire

**Philip McKibbin**, *Area Sales Manager*

107 St. Francis St., Ste. 2500

Mobile AL 36602

[www.cspire.com](http://www.cspire.com)

(251) 445-6507

[pmckibbin@cpsire.com](mailto:pmckibbin@cpsire.com)

C Spire provides world-class, customer-inspired wireless communications, Gigabit speed consumer Internet access and related services for consumers and businesses as well as a full suite of dedicated Internet, wireless, IP Voice, data and cloud services for businesses. The Mississippi-based diversified telecommunications and technology services company employs a workforce of 1,540 in its primary service area of the Southeastern U.S. with headquarters in Ridgeland, Miss. The company's wireless unit is the nation's largest and oldest privately held mobile communications provider.



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# Timber/Timberland

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## Canfor Southern Pine Inc.

**Fred T. Stimpson**, *President*

101 Dauphin Street, Suite 600

Mobile, AL 36602

[www.canfor.com](http://www.canfor.com)

(251) 457-6872

[fstimpson@canfor.com](mailto:fstimpson@canfor.com)

Canfor Southern Pine Inc., headquartered in Mobile, Ala., is the operating company for all of Canfor's operations in the southern United States. Canfor's operations in the U.S. began in 2006 and has since grown to 14 manufacturing facilities and 1.4 billion board feet of southern yellow pine production. Canfor is one of the world's largest producers of sustainable lumber, pulp and paper and is also a North American leader in green energy production. The company has built its reputation on the quality of its products, the reliability of its supply and its superior customer service.



## Tensaw Land & Timber Co. Inc.

**Riley Boykin Smith**, *President/CEO*

3511 Montlimar Plaza Dr.

Mobile AL 36609

[www.tensawland.com](http://www.tensawland.com)

(251) 340-8380

fax: (251) 340-8387

[leemoncrief@tensawland.com](mailto:leemoncrief@tensawland.com)

Tensaw Land & Timber Co., located in Mobile, is a family-owned land management company with concentrations in timber and other commercial real estate investments in south Alabama. Founded by Congressman Frank W. Boykin in 1937, today the company is owned by his heirs and under the management of the Congressman's grandson, Riley Boykin Smith, president and chief executive officer, and granddaughter, Starr L. Boykin, secretary/treasurer.

**TENSAW LAND & TIMBER COMPANY, INC.**



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# Transportation

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## **ASF Logistics Inc.**

**Steven D. Chard, President**  
3812 Springhill Ave.  
Mobile AL 36608-5705  
[www.asflogistics.com](http://www.asflogistics.com)  
(251) 445-6795  
[schard@asflogistics.com](mailto:schard@asflogistics.com)

ASF Logistics is a private company headquartered in Mobile and is an International Logistics Provider including Freight Forwarding, NVOCC and Customs House Broker services. ASF Logistics works nationally and internationally providing customers with customized solutions that provide for the optimum flow of goods, materials and information.



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## **Mississippi Export Railroad Co.**

**Kate C. Luce, President & CEO**  
4519 McInnis Ave.  
Moss Point MS 39563-0011  
[www.mserr.com](http://www.mserr.com)  
(228) 474-6383  
[kluce@mserr.com](mailto:kluce@mserr.com)

Mississippi Export Railroad facilitates transportation of goods to and from the Alabama/Mississippi Gulf Coast and the North American continent through direct links to the Canadian National, CSX, Norfolk Southern and Kansas City Southern railroads. Mississippi Export's facilities accommodate rail, barge or truck shipments and have the ability to transload between each transportation mode. MSE also provides car and locomotive repair on and off site, track inspection and maintenance, as well as industrial switching.



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# Truck Dealers

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## **Gulf Coast Truck & Equipment Co. Inc.**

**William T. Smithweck, COO**  
P.O. Box 6267  
Mobile AL 36660-0267  
2260 Halls Mill Rd.  
Mobile AL 36606-4617  
[www.gulfcoasttruck.com](http://www.gulfcoasttruck.com)  
(251) 476-2744  
fax: (251) 476-3879  
[bsmithweck@gulfcoasttruck.com](mailto:bsmithweck@gulfcoasttruck.com)

Gulf Coast Truck & Equipment is a full-service, family-owned truck dealership serving the southeastern United States over 60 years. Specializing in new Mack and pre-owned Class 8 trucks, the company has four locations conveniently located to serve its customers' sales, service and parts needs.



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## Truck Dealers/Trailers

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### **Gulf City Body & Trailer Works Inc.**

Hunter Lyons, *President*

P.O. Box 144

Mobile AL 36601-0144

601 S. Conception St.

Mobile AL 36603-2101

[www.gulfcity.com](http://www.gulfcity.com)

(251) 438-5521

fax: (251) 433-7910

[hlyons@gulfcity.com](mailto:hlyons@gulfcity.com)

Gulf City Body and Trailer Works offers sales, service, rentals, repairs and leasing of all types of trailers, terminal tractors, fuel trucks and related transportation equipment, as well as repairs and fabrication of steel, aluminum and stainless.



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## Uniform Suppliers

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### **Cintas Corp.**

Clint McFerrin, *General Manager*

P.O. Box 190727

Mobile AL 36619-0727

5679 Commerce Blvd. E.

Mobile AL 36619-9225

[www.cintas.com](http://www.cintas.com)

(251) 443-7301

[mcferrinc@cintas.com](mailto:mcferrinc@cintas.com)

Headquartered in Cincinnati, Ohio Cintas Corp. provides highly-specialized services to businesses of all types primarily throughout North America. Cintas designs, manufactures and implements corporate identity uniform programs, and provides entrance mats, restroom cleaning and supplies, tile and carpet cleaning, promotional products, first aid, safety, fire protection products and services and document management services for more than one million businesses. Cintas is a publicly-held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of the Standard & Poor's 500 Index.



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## Utilities

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### **Alabama Power Company**

R. Michael Saxon, *Vice President - Mobile Division*

P.O. Box 2247

Mobile AL 36652-2247

150 St. Joseph St.

Mobile AL 36602-3915

[www.alabamapower.com](http://www.alabamapower.com)

(800) 245-2244

fax: (251) 694-2329

[enweathe@southernco.com](mailto:enweathe@southernco.com)

**Your Energy Advisor**



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## Utilities

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### Mobile Area Water and Sewer System

Charles E. Hyland, Jr., *Director*

P.O. Box 180249

4725 Moffett Rd.

Mobile AL 36618

[www.mawss.com](http://www.mawss.com)

(251) 694-3150

fax: (251) 694-3448

[chyland@mawss.com](mailto:chyland@mawss.com)

Mobile Area Water and Sewer System (MAWSS) provides exemplary drinking water and sanitary sewer service to more than 250,000 customers in Mobile, Prichard, Chickasaw and Semmes in Mobile County; and Spanish Fort in Baldwin County. Clean, safe water is essential for life and economic development. Protecting the quality of our water, and the surrounding watershed of Big Creek Lake, our drinking water source, is a top priority. As the region's largest public utility, MAWSS is dedicated to protecting the health of the community and environment through the responsible management of water resources, ensuring their availability for future generations.

For more information, visit [www.mawss.com](http://www.mawss.com).



### Spire

Monica Garsed, *Economic Development*

2828 Dauphin Street

Mobile, AL 36606

[www.SpireEnergy.com](http://www.SpireEnergy.com)

(251) 450-4757

Energy exists to help people. To enrich their lives, grow their businesses, advance their communities. It's a simple idea that's at the heart of our business. At Spire, we help over 1.7 million residential, commercial and industrial customers across Missouri, Mississippi and Alabama reach their professional goals every day. Since 1836, we've been addressing those needs by providing safe, reliable natural gas services in Mobile. Today, we continue to serve the growing industrial base by offering natural gas solutions to the companies that call Mobile home. Please contact us to learn more about how Spire can help grow your business.



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## Warehousing & Transportation

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### Merchants Transfer Co.

Mac Taul, *President*

P.O. Box 487

Mobile AL 36601-0487

1201 Papermill Rd.

Mobile AL 36610

[www.merchantstransfer.com](http://www.merchantstransfer.com)

(251) 680-3777

[mtaul@merchantstransfer.com](mailto:mtaul@merchantstransfer.com)

Merchants Transfer Co. is a third-party warehousing and distribution center fulfilling warehousing and logistical needs in Mobile for over 100 years. With five separate facilities, we own and operate over 1.5 million square feet in the region. Within our buildings, we handle all types of forest products, steel, chemicals, clothing, food, cars and just about anything else you need loaded or unloaded. Our team can handle your railcars, containers, vans and trucks, or we can lease you a building and you can do it yourself.



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# Additional Investors

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## **The J. L. Bedsole Foundation**

*Christopher Lee, Executive Director*

1 S. Royal St., 2nd Floor

Mobile AL 36602

[www.jlbedsolefoundation.org](http://www.jlbedsolefoundation.org)

(251) 432-3369

## **USA Foundation**

*Maxey J. Roberts, Managing Director*

P. O. Box 3148

Mobile, AL 36652-3148

[www.usafoundation.org](http://www.usafoundation.org)

(251) 432-2216



