

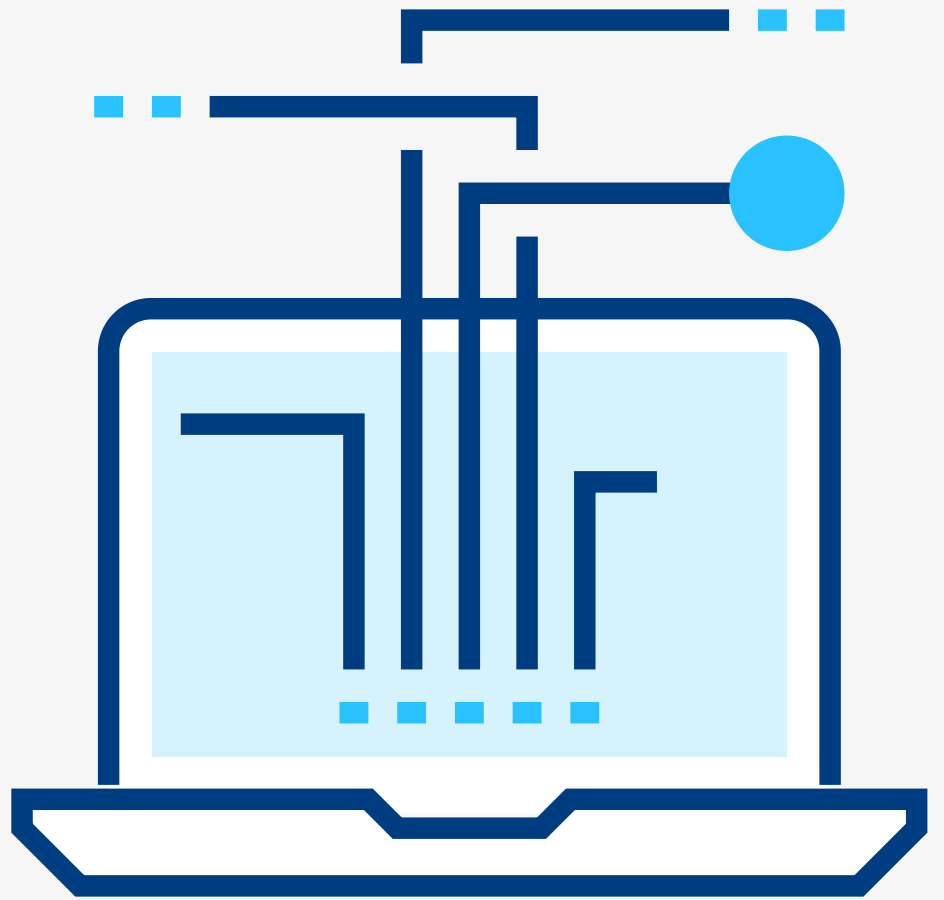
# the **business**VIEW



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Understanding  
the **Impact**  
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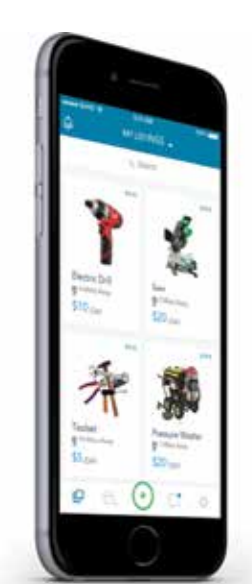
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**ON THE COVER**

*Urban Emporium is a retail incubator program supported by the Downtown Mobile Alliance. The Chamber will host a fun event there on Nov. 28, and it's a great way to jumpstart shopping local for the holiday season. See page 15 for details. Photo by Jeff Tesney.*



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# LEVELD Launches Tool-Sharing Service in Mobile

Have you ever been halfway through a DIY project and realized you needed a tool you don't have, but you didn't want to buy something you'll only use once? That is exactly what happened to **Matt Gray**, chemical engineer turned app developer and founder of the newly launched LEVELD app, a Mobile-based startup that shares similarities with app giants such as Uber and Airbnb.

The difference? LEVELD is for sharing tools. Like other peer-to-peer marketplace applications, everything takes place inside the LEVELD app. Both owners with tools and renters looking for specific tools have the opportunity to connect and provide mutual benefits to each other. Users search within specified geographic areas, exchange money directly through the app and are protected through liability insurance.

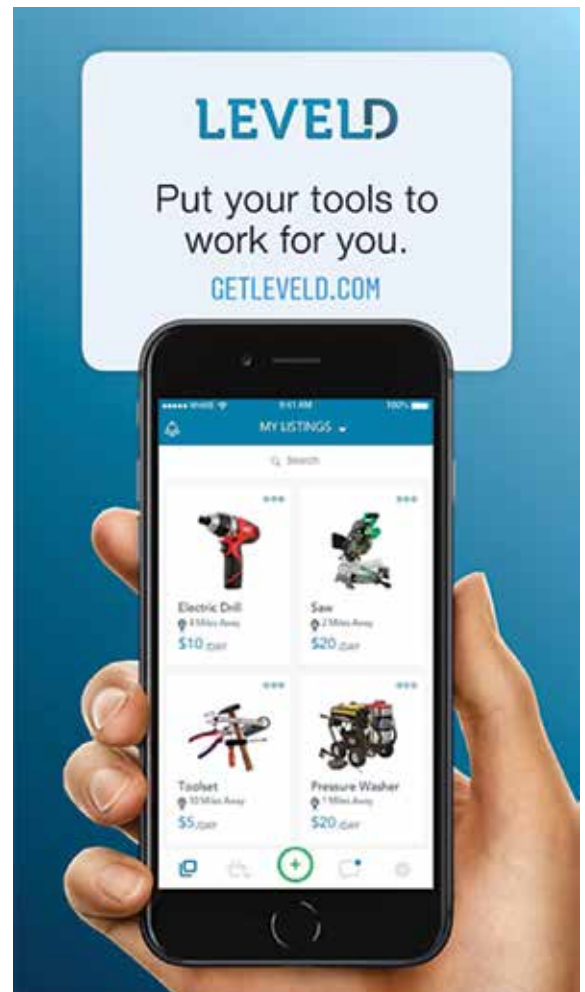
The platform also includes a review system to encourage a better connection

between users by allowing both parties to rate their experience and build credibility.

Rather than emerging from San Francisco, the app launched in the Port City with plans to expand nationwide.

"Mobile has an appetite for supporting small businesses and helping accelerate growth through grass-roots movements," says Gray. "The atmosphere around growing businesses and the people, and talent here make Mobile really special. It's something that tech companies are really starting to notice, and why I wanted to build this business here."

LEVELD is now available for free in the Apple app store, with plans to release the Android version in six to nine months. Gray says future plans include market expansion, additional features and enhanced categories. For more information, visit [getleveld.com](http://getleveld.com).



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# Flight Works Alabama Breaks Ground in Mobile

Last month, ground was broken for Flight Works Alabama, a new aviation experience center to be built in Mobile. The 18,000-square-foot center will house a large interactive exhibition area, classrooms, a collaboration room, workshop, restaurant and gift shop. Located near the campus of Airbus' aircraft manufacturing facility at Mobile Aeroplex at Brookley, the center

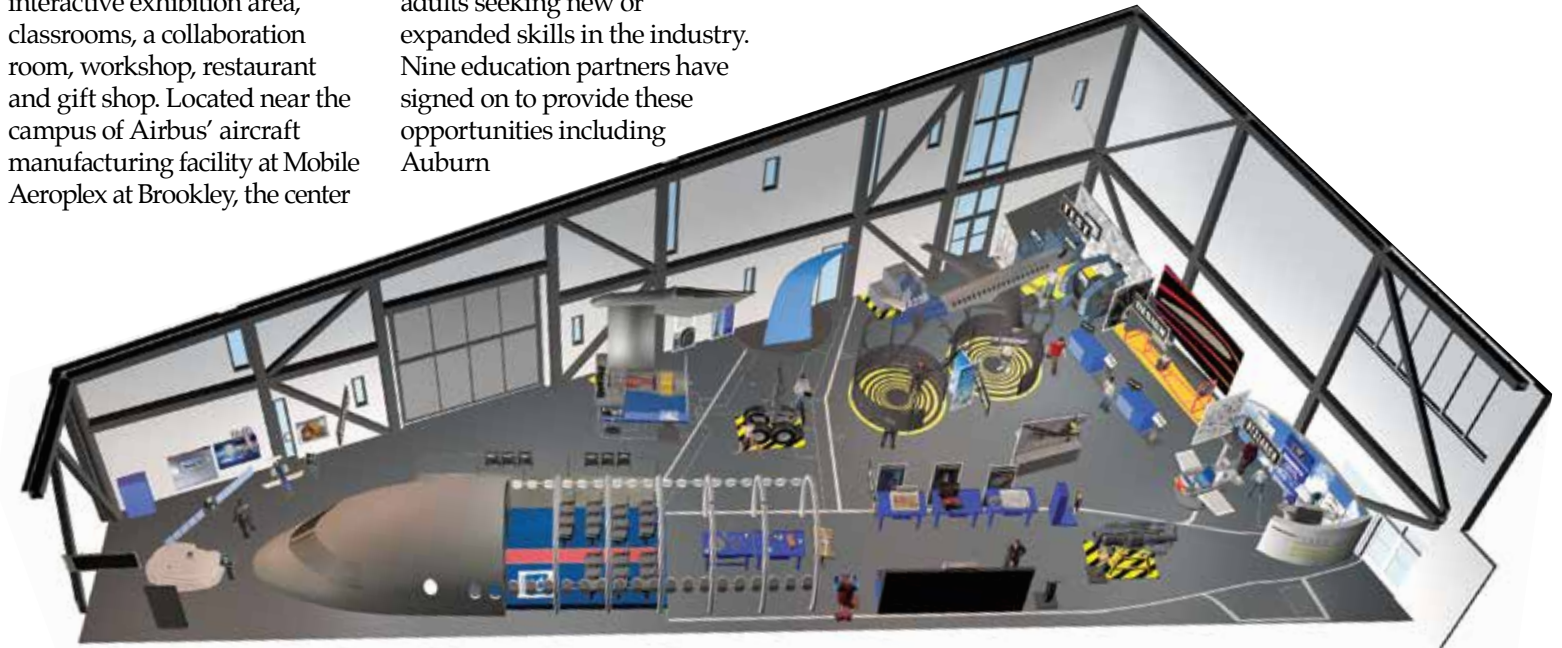
will also be a gateway for public tours of Airbus' A320 family assembly line.

In addition to the experience center, the facility will host educational opportunities for adults seeking new or expanded skills in the industry. Nine education partners have signed on to provide these opportunities including Auburn

University, Bishop State Community College, Coastal Alabama Community College, Embry-Riddle Aeronautical University, Troy University, Tuskegee University, the

University of South Alabama, The University of Alabama and the University of West Alabama.

It is due to open in late 2019.



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# USA Renames Flagship Hospital

The University of South Alabama (USA) renamed the region's only hospital offering Level I trauma care to University Hospital, a transformation that more accurately reflects the hospital's teaching and research

USA HEALTH UNIVERSITY HOSPITAL

mission. The former name was USA Medical Center.

As a component of USA Health, University Hospital will continue to provide unique, nationally ranked services including the trauma center and the Arnold Luteran Regional Burn Center.

"The University Hospital name expresses our unique

mission to provide medical education, innovative care and cutting-edge treatments stemming from academic research, and it brings all of our components together under the

USA Health umbrella," said Dr.

**John Marymont**, USA's vice president for medical affairs and dean of the College of Medicine.

USA Health serves as the umbrella brand for the University of South Alabama's health system, including Children's & Women's Hospital, Mitchell Cancer Institute and Physicians Group.

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Pictured are two generations of the successful Gulf Supply family owned business that started out of the trunk of a car.

# Gulf Supply Co. Finds Safety Solutions for Customers

**Melvin Hyer** started a company out of the back of his car more than 40 years ago and built it into one of the largest asbestos abatement supply companies in the world. He ultimately sold that business – Industrial Safety Products – in the early 1990s to get a fresh start with a completely family owned and operated firm. That new venture – Gulf Supply Co. – still traces its roots back to Hyer's trunk in 1976.

Now owned and operated by Hyer's daughter, **Colleen Kennedy**, who serves as president, and her husband, Vice President **Butch Kennedy**, Gulf Supply is one of four companies that make up The Gulf Companies, providing a

full range of services to the oil, gas and construction industries. Other branches of The Gulf Companies are PPE Rentals, Drugnostics Biomedical and Gulf Coast Training and Testing.

Located on Telegraph Road, Gulf Supply is one of the largest suppliers of safety and janitorial products in the Mobile area, selling in bulk and single items. It is the Mobile Area Chamber's Small Business of the Month.

With 18 employees, a key to Gulf Supply's success is that, while it's big enough to handle most any industrial service need, it's small enough to adjust to the needs of the customer.

"We have the same capabilities as the large safety supply companies, but we have

the flexibility to change as our customers need, unlike our competition," said Gulf Supply Corporate Sales Director **Cliff Kennedy**, son of Colleen and Butch. "We see ourselves as a service company. We find safety solutions for our customers, and we provide them with the products they need."

The company's leadership and employees find personal ways to give back to the community they serve, helping needy families and supporting local youth sports teams on an individual level. "That is where we have found that our support means the most," Cliff said.

Now employing the third generation of the founding family, Gulf Supply is poised

for continued growth and excited about its future.

"Our industry is very unique, and we are constantly finding new ways to reach bigger clients with our small footprint," Cliff said. "We are building lasting relationships with customers that will allow us to continue to grow for the next generation."

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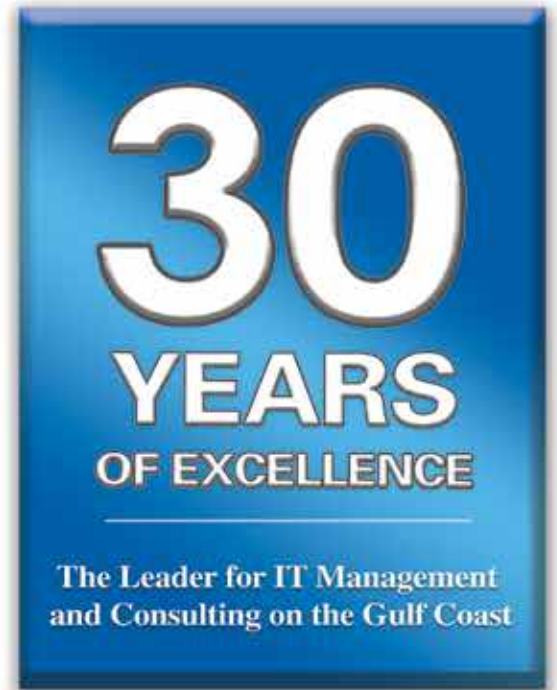
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## State of the Economy 2018

Local business and industry leaders, backed by locally generated input and statistics, will give an insider's look into three key economic sectors at this year's State of the Economy.


The annual event, focusing on the 2019 local and national outlook, is set for Wednesday, Dec. 12, at The Battle House Hotel, beginning at 10 a.m. Panelists will make presentations on Mobile's tourism, technology and manufacturing sectors.


Last month, the Mobile Area Chamber surveyed its members on Mobile's economy and their 2019 infrastructure investment and hiring plans. Those results, along with the luncheon speaker, will shape the day's program.

Following the morning panel, J.D. Foster, senior vice president of the economic policy division and chief economist for the U.S. Chamber of Commerce, will discuss the national economy.

The exclusive forum is limited to 230 participants and sells out early every year. The cost is \$60 for Chamber members and \$75 for potential members, and includes lunch. Table purchases are also available.

For more information, contact **Natalie Franklin** at 251-431-8636 or [nfranklin@mobilechamber.com](mailto:nfranklin@mobilechamber.com).

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# The Impact of Tariffs on Alabama's Small Businesses



By Michael Brooks, associate director, Alabama International Trade Center

The impact of any federal regulation on smaller businesses is often lost in the 24-hour news cycle. This is especially true for import tariffs, which most media outlets only cover at a national or macro level.

When viewed individually, and in geographically diverse locations across the country, the increased costs and lost jobs at small businesses are seemingly insignificant. Conversely, when one steel mill closes, the local impact is both significant and noticeable. Politicians pay attention, and the story appears on the nightly news and on social media.

On March 8, U.S. President Donald Trump issued a proclamation instructing the government to levy tariffs on imported steel and aluminum, citing section 232 of the Trade Expansion Act of 1962.

While the majority of the statements issued by the administration – both in written and digital format – have focused on the large trade imbalance between the United States and China, Section 232 deals specifically with the impact of imports on national defense.

Regardless of the rationale used to justify the tariffs – which has ranged from national security to unfair competition to soaring trade deficits – there is no doubt that both the producers and consumers of these products will be impacted.

This does not reflect a lack of interest, concern or sophistication on their part, but rather illustrates how

challenging it is for the CEO of a small firm to deal with a rapidly changing trade environment.

Where large firms have entire teams that monitor and report on trade flows and pending legislation, smaller firms are often less aware of the individual Harmonized System (HS) codes used in their supply chain, or in their supplier's supply chain.

The recently enacted steel and aluminum tariffs will have the largest impact on these industries in Alabama: auto parts manufacturers, aerospace parts manufacturers, craft breweries, metal fabrication shops and construction firms. Politicians would be wise to observe that two of the most robust manufacturing sectors in Alabama – automotive and aerospace – will be negatively impacted by these tariffs.

Economists estimate the steel- and aluminum-consuming industries could lose as many as 179,000 jobs. That estimate does not include the potential losses related to China's targeting of America's agriculture sector with retaliation tariffs, which would impact Alabama directly.

Soybeans, one of the crops targeted by China, are Alabama's top agricultural export by dollar value in 2017.

Does the end justify the means? How much of the trade deficit has been reduced? According to the Census Bureau's FT900 report (September 2018), the trade deficit has not changed, and the economists at the Federal Reserve Bank of New York don't expect it to change. They have noted that while tariffs may decrease the amount of foreign product entering the United States, increased costs and retaliatory tariffs will make American products less competitive. The

result will be lower overall trade, with no meaningful change in the balance.

While the United States was making headlines this summer with the imposition of tariffs, further negotiations with our trading partners stalled. Sensing a

leadership vacuum, other countries quickly stepped in to fill the position we once held. By July, the European Union and Japan were able to conclude a trade deal eliminating more than \$1.1 billion in tariffs for European exporters and double that amount for Japanese exporters.

The agreement covered sensitive domestic industries like automobiles in Europe and dairy in Japan, and addressed non-tariff barriers, such as the stringent technical requirements

related to pharmaceuticals, medical devices and textiles. The European Union is quickly working to secure deals with Singapore and Vietnam. In September, it hoped to conclude a deal with the MERCOSUR group of Argentina, Brazil, Paraguay and Uruguay, the world's fourth-largest trading bloc.

Political points may be scored during this back-and-forth with our trading partners, but history shows that the expenses incurred by American consumers, manufacturers and workers usually outweigh the economic benefits used to justify the tariffs. Where inequities exist and action is required, a thoughtful and strategic approach at the negotiating table would likely yield a more stable operating environment for all involved.

"How will this impact my business?" is the question most often fielded by my colleagues. While most small business owners are aware of the discussion surrounding import tariffs, few actually have a firm grasp on how the changes will impact their bottom line.

*Michael Brooks is associate director, Alabama International Trade Center, an economic development program of the Culverhouse College of Business at The University of Alabama.*

**Regardless of the rationale used to justify the tariffs – which has ranged from national security to unfair competition to soaring trade deficits – there is no doubt that both the producers and consumers of these products will be impacted.**



# How will Tariffs Affect Me?

## Understanding the Ever-Evolving Trade Landscape in the Current Administration

As a response to questions and concerns, the Mobile Area Chamber will host local industry executives at a forum on Tuesday, Nov. 13, at the Battle House Hotel to hear trade experts provide insight into the Trump administration's ever-evolving trade policies and practices and how they will impact you and your business.

A panel discussion will examine the impact of tariffs and trade agreement negotiations on Alabama consumers, exporters, global supply chains

and foreign direct investment.

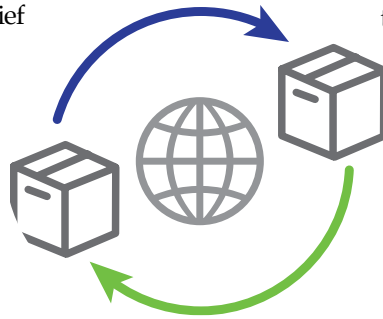
Panelists will include Washington D.C.-based **Scott Mulhauser**, founder of Aperture Strategies and former chief of staff in the U.S. Embassy Beijing; Washington D.C.-based **Bryan Riley**, director of the National Taxpayers Union's Free Trade

Initiative; and **Greg Canfield**, Alabama's secretary of commerce.

The program will begin promptly at Noon and will be held from noon to 2:30 p.m. and includes lunch. It is being presented by Bank of America Merrill Lynch, Adams and Reese, and the Mobile Area

Chamber. Supporting sponsors include the Alabama Department of Commerce and USA Center for Real Estate and Economic Development.

The forum is free to attend, but advance registration is required. Contact **Kayley Edwards** at 251-431-8629 or [kedwards@mobilechamber.com](mailto:kedwards@mobilechamber.com) to reserve your seat.



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# Celebrate Small Business Saturday This Month



Photo by Jeff Tesney.

Everyone is familiar with Black Friday. And we're all acquainted with Cyber Monday. But are you aware of the significance of the Saturday in between?

To support local and small businesses, American Express introduced Small Business Saturday in 2010. In the eight years since, the Saturday after Thanksgiving has become a holiday tradition and a national movement.

The Mobile Area Chamber has proudly supported Small Business Saturday and local small businesses each year, according to **Danette Richards**, director of the Chamber's small business development department. Now the Chamber has joined the Small Business Saturday


Coalition, comprised of national and local associations and business partners.



Its mission is to spread the message to consumers to shop small and shop local. It also encourages local businesses to participate in Small Business Saturday on Nov. 24, and supports their promotional and

marketing strategies.

Throughout the month, the Chamber will share ways you can support our small and local businesses through our email and social media campaigns.

So on Nov. 24, get up, get out and shop or dine at a local small business, invite friends to shop with you and share pictures or videos on your social networks where you #ShopSmall. 

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If you haven't been to a CashMOB event yet, you're missing out on a unique shopping opportunity that supports local small businesses. CashMOB is one of the ways the Mobile Area Chamber helps small retailers show off their wares and attract new customers.

The next one takes place Thursday, Nov. 29, from 4:30 to 6:30 p.m. at Urban Emporium, located at 260 Dauphin St. in downtown Mobile. Everyone who registers to attend commits to spend at least

\$20 while shopping there and can enjoy complimentary hors d'oeuvres and cocktails.

Urban Emporium is a retail incubator, selling gift items including hand-crafted jewelry, clothes, olive oils, gourmet pet food, shoes, original artwork, Mobile-branded merchandise and much more. It's the perfect spot to pick up holiday gift items or last-minute hostess gifts.

To register for CashMOB, email [cwilson@mobilechamber.com](mailto:cwilson@mobilechamber.com).



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# Four Events Scheduled in Mobile to Celebrate Veterans Day

The Mobile Bay Area Veterans Day Commission begins its 2018 Veterans Day Celebration on Monday, Nov. 12, at 10 a.m. with its annual parade through downtown Mobile.

Following the parade, the Patriot of the Year and Veteran of the Year will be recognized at the annual Veterans Day Luncheon held at Fort Whiting, beginning at noon.

A Parade of Flags at USS ALABAMA Battleship Memorial Park will begin at 3 p.m. It will include local fourth-grade students participating in a flag ceremony

and essay contest. Finally, the day concludes with a patriotic concert by the Mobile Symphonic Pops Band at 7 p.m., also at Battleship Memorial Park.

The cost to attend the luncheon is \$20 per person. Advance reservations are required. Register online at [events.mobilechamber.com](http://events.mobilechamber.com) or call **251-308-4156** with payment information. All other events are free and open to the public.

For more information on any of the Veterans Day events, contact **Tina Bowden** at [VetsDayCommission@gmail.com](mailto:VetsDayCommission@gmail.com).

## Veterans Day Events Monday, Nov. 12

- 10 a.m. - Parade through downtown Mobile
- Noon - Luncheon at Fort Whiting (Tickets required.) \$20 per person
- 3 p.m. - Parade of Flags at USS ALABAMA Battleship Memorial Park (free)
- 7 p.m. - Patriotic Concert by Mobile Symphonic Pops Band at USS ALABAMA Battleship Memorial Park (free)



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# Hiring Military Veterans

According to the U.S. Census Bureau, there are over 20 million veterans living in the U.S. In Alabama, the veteran population is over 350,000, making up about 9 percent of Alabama's overall population.

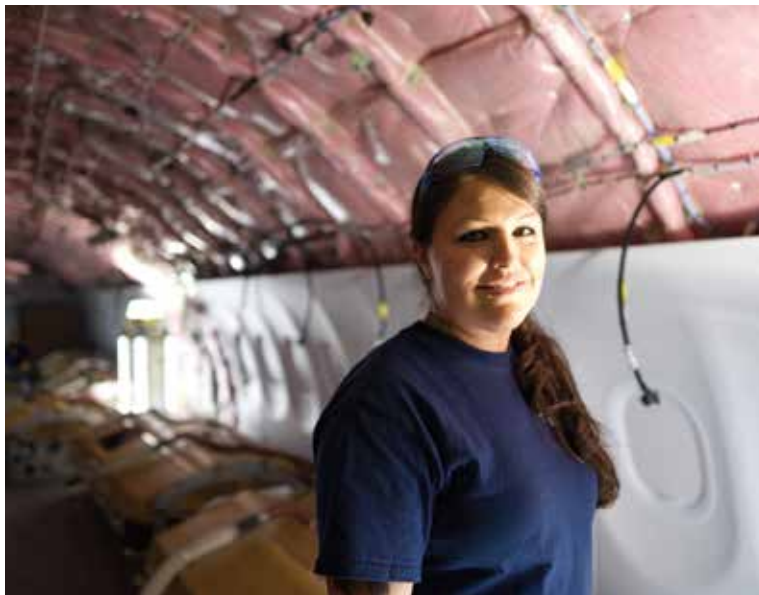
The U.S. Census Bureau reported in 2016 the unemployment rate for veterans in Alabama was 5.6 percent. This is a startling number when you factor in Alabama's overall unemployment rate of 4.1 percent.

Fortunately, there are businesses in the Mobile area committed to hiring veterans. Airbus has made a conscious effort to employ our military veterans.

There are three Airbus facilities in Mobile. The Airbus A320 Production Facility has the highest percentage of veteran employees at 33 percent, followed by Airbus Military-Mobile at 28 percent and Airbus Engineering-Mobile at 24 percent.

Veterans are recruited via job fairs on military bases, military recruiters and referrals. Employee assistance programs are set in place at Airbus to ensure support for all employees, veteran or otherwise.

"It's absolutely important for us to support them [veterans] and quite frankly they make great employees," said **Kristi Tucker**, director of communications at Airbus. "They bring a very high skill level to the table. They are just an ideal candidate for us, and when they bring that high skill level, we teach them the Airbus way, and they just become great team members and great producers for us."



*Susan Drews, Cabin Furnishings Mechanic-Airbus U.S. Manufacturing Facility and U.S. Navy veteran.*



*Photo by Airbus/Gary McCullough*

*Joe Franzone, a U.S. Air Force veteran at Airbus Defense & Space, takes great pride and responsibility in supporting the Airbus Customers Worldwide.*

Veterans hired on at Airbus have the ability to pursue technical roles as well as leadership roles.

"When you look at the roundness of a candidate, not only have they done a technical job and have that information, but they are also able to manage, coach and lead others. What an ideal candidate," **Stephanie Burt**, head of human resources for Airbus A320 Production Facility, said.

Airbus makes an effort to celebrate its veterans with activities and events on Veterans Day and the days leading up to it. It's obvious veterans are an integral part of Airbus' workforce.

"We're so pleased to be in the Mobile community and we're so pleased to have these military veterans. Being here, we've allowed many of our veterans to either come home or stay

home and use the skills they've learned in the military," said Tucker.

Uniti Fiber was recently recognized by the Office of the Secretary of Defense as a Patriotic Employer. The company was commended for contributing to national security and protecting liberty and freedom by supporting employee participation in America's National Guard and Reserve Force. The company's efforts include employing, promoting and honoring veterans and reservists, as well as hosting events and forums specific to this group of employees.

There are resources available to both employers and military veterans who are interested in employment opportunities. The U.S. Chamber of Commerce Foundation launched the Hiring Our Heroes program – [vetermployerroadmap.org](http://vetermployerroadmap.org) – to host job fairs and offer easily accessible online career tools with the goal of helping veterans and their spouses find meaningful employment. To date, more than 31,000 veterans and their spouses have gained employment through the various events presented by the Hiring Our Heroes program.

Employers can utilize the U.S. Chamber's online "Employer Roadmap" to better understand hiring and recruiting practices of veterans and military spouses.

# Employee Assistance Programs Can Help with a Wide Range of Issues



By John Conrad

Every manager knows what it's like to have troubled employees. When a person is experiencing problems at home, those problems often lead to missed days from work, poor productivity and presenteeism, a term used to describe employees who show up for work but don't work up to their potential. As a result, companies lose money.

An employee assistance program (EAP) can help. EAPs are designed specifically to assist employees who are going through situations that may range from "life stressors" to major mental health issues.

Most often, it's the former -- stress or family problems that interfere with work. Studies show that employees trying to cope with distressing personal issues are more likely to be involved in accidents, make imprudent decisions or abuse sick leave.

An EAP is an alternative to terminating these workers, helping you retain employees experiencing personal issues such as drug or alcohol abuse, situational depression, anxiety, child-rearing turmoil, caring for elderly parents or marital problems.

Some employees participate in their companies' EAP as a condition of keeping their jobs. But most participate voluntarily, welcoming the help for themselves or their family members. This valuable service is a confidential relationship between the EAP and the employee, allowing private struggles to remain private.

EAP counseling is intended to be brief, solution-focused counseling but, if necessary, it can lead to additional counseling or psychiatric treatment. Either way, it's much less expensive to offer this

service than to terminate an employee and incur the cost of recruiting, hiring and training new ones.

*John Conrad is assistant director at BayView Professional Associates in Mobile. For more information about the employee assistance program offered through AltaPointe's BayView Professional Associates, call 251-706-5546.*

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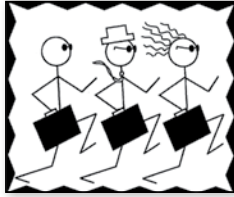
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## CHAMBER CHASE '18

### TOP PRODUCERS

#### TOP VOLUNTEERS

##### Overall

James Alexander, BancorpSouth  
Rachel New, Trustmark Bank  
Linda Faulkner, Evonik Industries

##### Category One

Rachel New, Trustmark Bank  
James Alexander, BancorpSouth  
Julye Jenkins, Regions Bank

##### Category Two

Linda Faulkner, Evonik Industries  
James Alexander, BancorpSouth  
Elissa Tesney, Jeff Tesney Photography

#### TOP TEAMS

##### Overall

Trustmark Bank  
Regions Bank  
BancorpSouth

##### Category One

Trustmark Bank  
Regions Bank  
Alabama Power

##### Category Two

BancorpSouth  
Evonik Industries  
Alabama Power

##### Top Rookie

Ashley McKeithan,  
Hargrove Engineers + Constructors

##### Most New Members

Dawn Finch, Rachel New &  
Melanie Suiter, Trustmark Bank

##### Teams Over Goal

Alabama Power  
Arkema  
BancorpSouth  
Blue Cross & Blue Shield of Alabama  
Evonik Industries  
Hargrove Engineers + Constructors  
Mobile Area Chamber's  
Growth Alliance Task Force  
Regions Bank  
Renasant Bank  
Roberts Brothers  
ServisFirst Bank  
Trustmark Bank

# Chamber Chase Surpasses \$1.2 M Goal

This year's annual Chamber Chase campaign kicked off in May with a goal of raising \$1.2 million through memberships, sponsorships, advertisements and in-kind sponsorships for goods and services. Under the passionate leadership of campaign chairman **Abe Harper** with Harper Technologies, an enthusiastic group of 50 volunteers, representing 27 member companies, once again exceeded goal.

Over 13 weeks the volunteers surpassed goal by bringing in \$1.4 million through member investments, sponsorships of Chamber events such as Business Expo and advertising for *The Business View* and *The Business View Weekly*, as well as securing in-kind goods and services from member businesses. Volunteers recruited 58 new members, 12 new Board of Advisors members and 12 of the teams exceeded their goals.

Harper set the tone this year with a light-hearted comment at the January Board of Directors meeting that led to a



**CAMPAIGN CHAIRMAN**  
Abe Harper, Harper Technologies

stuffed camel, Humphrey, being a mascot for the campaign. Harper used Humphrey at Reward Sessions to motivate the group, sending the camel home with the week's top team and challenging them to keep Humphrey #flea-free. "I think consistency, endurance and hard work – are the characteristics that every volunteer showed during this campaign," Harper said.

**Carolyn Golson**, vice president of membership for the Chamber says,

"Chamber Chase offers unique networking opportunities for the volunteers, a fun cooperative spirit and a great social outlet as well." The primary goal of the campaign is to bring in new members to the Chamber and raise resources that ultimately come back full circle to the business community through the work of the organization.

To learn how your company can get involved in next year's Chamber Chase campaign, contact **Golson** at 251-431-8622 or [cgolson@mobilechamber.com](mailto:cgolson@mobilechamber.com).

## Get Engaged with the Chamber through Chamber Chase

We asked our volunteers why they volunteer year after year for Chamber Chase and here's what they said:

- Enjoy being around energetic people and supporting the Chamber
- Helps me grow professionally
- Meeting people
- Networking
- Connecting with new folks
- Access to business leaders
- Great camaraderie

### How can you participate?

- Sponsor an Event - visit the campaign website, [ChamberChase.com/Sponsorship.aspx](http://ChamberChase.com/Sponsorship.aspx), to see the variety of options available.

- Register a team to represent your company. This gives your company great exposure and provides your staff fun opportunities to meet others in our business community.
- Participate as a volunteer.

### Want to Volunteer with the Chamber? Try Chamber Chase

While the annual campaign runs May through August each year, volunteers are active year-round seeking new members, securing sponsors for Chamber events and selling ads in Chamber publications and obtaining in-kind goods and services.

Call the membership department at 251-431-8622 today for details.





**Hancock Bank  
\$41,352**



**Guy Helmsing**  
*Senior President and Market President*



**Ross Seifert**  
*Co-Captain*



**Spencer Wiggins**  
*Co-Captain*

Ross Seifert .....\$4,300  
Spencer Wiggins.....\$19,308  
Evan Templeton.....\$400  
Team .....\$17,344

**Mobile Area Chamber Ambassadors  
\$11,456**

Justin Rodgers.....\$1,225  
Donna Turner .....\$800  
Team .....\$9,431

**Mobile Area Chamber Board  
\$12,242**



**Abe Harper**  
*Captain*

Team .....\$12,242

**Hargrove Engineers + Constructors  
\$17,953**



**Vicki Studstill**  
*Vice President  
Relationship Building*



**Ashley McKeithan**  
*Captain*

Ashley McKeithan .....\$17,953

**Jeff Tesney Photography  
\$6,925**



**Jeff Tesney**  
*Owner*



**Elissa Tesney**  
*Captain*

Elissa Tesney .....\$6,925

**Mobile Area Chamber Growth  
Alliance Task Force \$17,931**



**Nate Patterson**  
*Captain*

Charlie McCants .....\$1,243  
Nate Patterson.....\$4,188  
Team .....\$12,500

**iBERIABANK  
\$4,675**



**Ken Brown**  
*Executive Vice President  
and Market President*



**Virginia Knight**  
*Captain*

Virginia Knight.....\$4,675

**LLB&B Inc. Real Estate  
\$13,564**



**Melissa Morrisette**  
*Captain*

Melissa Morrisette .....\$13,564

**Regions Bank  
\$116,278**



**Brian R. Willman**  
*South Alabama Area  
President*



**Stephen Schlautman**  
*Captain*

Trish Banker .....\$11,259  
Julye Jenkins.....\$39,300  
Megan Owens.....\$6,480  
Stephen Schlautman .....\$20,525  
Team .....\$33,714

CHAMBER CHASE 2018



**Renasant Bank**  
**\$16,905**



**Mark Fillers**  
South Alabama Market  
President



**Ryan New**  
Captain

Ryan New ..... \$16,905

**Roberts Brothers**  
**\$37,866**



**Daniel A. Dennis IV**  
President



**Ann Akridge**  
Captain

Ann Akridge ..... \$840  
Melissa Johnson ..... \$250  
Sheri McCrory ..... \$745  
Bernadette Windle ..... \$32,981  
Team ..... \$3,050

**ServisFirst Bank**  
**\$47,897**



**Bibb Lamar**  
Chairman & CEO



**Sherry Coker**  
Captain

Beth Cazalas ..... \$17,821  
Sherry Coker ..... \$30,076

**Spire**  
**\$36,895**



**Karl Ficken**  
General Manager



**Harris Oswalt**  
Captain

Harris Oswalt ..... \$36,895

**Trustmark Bank**  
**\$119,748**



**Kevin Carey**  
Executive VP/  
Market President



**Rachel New**  
Captain

Dawn Finch ..... \$32,623  
Michael Lightcap ..... \$2,189  
Rachel New ..... \$70,206  
Melanie Suiter ..... \$13,908  
Team ..... \$822

**Wells Fargo**  
**\$4,030**



**Brian Murphy**  
District Manager - Mobile

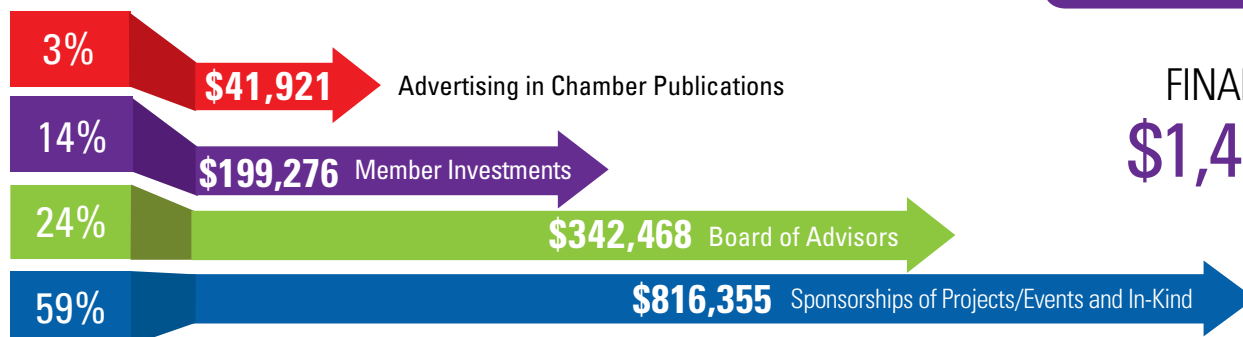


**Sadie Buchanan**  
Captain

Sadie Buchanan ..... \$4,030

Chamber Chase volunteers help recruit much-needed resources in support of the Chamber's core programs.

CHAMBER CHASE 2018



**Chamber Chase**

**Event Sponsors:**

Buffalo Wild Wings  
 Chick-fil-A  
 Half Shell Oyster House  
 Holiday Inn Mobile -  
 Downtown Historic District  
 iCater Weddings & Events  
 Joe Jefferson Players  
 Naman's Catering  
 Newk's Eatery  
 Roly Poly  
 The Original  
 HoneyBaked Ham  
 Sonny's Real Pit Bar-B-Q  
 Trustmark Bank

**Members that Supported  
 Chamber Chase 2018:**

Abacus IT Solutions  
 à la cork  
 Adams and Reese  
 Aerotek  
 AHI Property & Corp. Housing  
 Aker Solutions  
 Alabama Industrial Products  
 Alabama Power  
 Alabama State Port Authority  
 All A Bloom Florist & Gifts  
 All Crane Rental of Alabama  
 All South Heating & Cooling  
 AltaPointe Health  
 AM/NS Calvert  
 American WeatherStar  
 America's First Federal  
 Credit Union  
 APM Terminals  
 Arkema  
 Army Aviation Center Federal  
 Credit Union  
 Arrow Exterminators  
 Artcraft Press  
 Assist2Sell  
 AT&T  
 Austal USA  
 Azalea Office Suites  
 Ball Healthcare Services  
 BancorpSouth  
 Bank OZK  
 Bay Steel Corp.  
 BCM Moring  
 Bell and Co.  
 Best Version Media  
 Big Brothers Big Sisters of  
 South Alabama  
 Bishop State Community  
 College  
 Blue Cross and Blue Shield  
 of Alabama  
 Blue Fish  
 BNI Alabama  
 Bojangles #1290 d/b/a Angle  
 Bourgeois Bennett  
 Boys & Girls Clubs of  
 South Alabama  
 Buffalo Rock-Pepsi  
 Buffalo Wild Wings  
 Burr & Forman

Burton Property Group  
 C Spire  
 C2 Wealth Strategies  
 Cart Dr. LLC  
 Century Bank  
 Charleston Apartment Homes  
 Chef Rob & Co.  
 Chicken Salad Chick  
 Chick-fil-A  
 Chillys  
 CigarClub.com  
 Cintas Corp.  
 Clean Spaces  
 Coale, Dukes, Kirkpatrick &  
 Crowley  
 Coastal Alabama  
 Community College  
 Coldwell Banker Charles  
 Hayes Real Estate  
 Commonwealth National Bank  
 Community Bank  
 Dr. Chris Corsentino &  
 Associates, Chiropractors  
 Costco Wholesale  
 Creative Catering  
 Crow Shields Bailey  
 Culligan Water  
 Cumulus Broadcasting  
 Dale Carnegie Training of  
 the Emerald Coast  
 Dauphin Creek Realty  
 & Associates  
 Delta Disaster Services  
 Dick Russell's BBQ  
 DocRX  
 Eagle E&R  
 Elegant Knights  
 EllenJAY  
 ELP  
 Esfeller Construction  
 Evonik Industries  
 e-worc web & new media  
 EXP Realty  
 Express Employment  
 Professionals  
 Extraordinary! by Design  
 ExxonMobil  
 Eyecare Associates  
 F45 Springhill USA  
 FCS  
 Financial Management  
 Firehouse Subs  
 5 Rivers Group at Morgan  
 Stanley  
 Flexible Benefits  
 FMC  
 Fortis College  
 FusionPoint Media  
 G and Marble  
 G.A. West & Co.  
 Georgia Roussos Catering  
 Girl Scouts of Southern  
 Alabama  
 Golden Nugget Casino  
 Goldstein's Jewelers  
 The Grounds  
 Gulf Coast Exploreum  
 Science Center

Gulf Electric Co.  
 Gulf South Pipeline  
 Gwin's Commercial Printing  
 Half Shell Oyster House  
 Hampton Inn & Suites Mobile  
 - Downtown  
 Harbor Communications  
 Hargrove Engineers +  
 Constructors  
 Hartmann, Blackmon &  
 Kilgore  
 Hasser Enterprises  
 Hieronymus CPAs  
 Hill & Brooks Coffee and Tea  
 Hilton Garden Inn Mobile  
 Downtown  
 Hoar Program Management  
 Holiday Inn Mobile - Downtown  
 Holiday Inn Mobile Airport  
 Hub Enterprises  
 Hub International  
 Humana  
 Hurricane Electronics  
 iCater Weddings & Events  
 Identity Signs  
 iHeart MEDIA Mobile  
 Imperial Dade Paper  
 Infirmity Health  
 Ingalls Shipbuilding  
 IP Casino Resort Spa  
 Island House Hotel  
 IXL Real Estate  
 J & M Displays  
 J. O. Acree Corp.  
 JD Titan  
 Jeff Tesney Photography  
 JLL  
 Jones Walker  
 Jubilee Sealcoating & Striping  
 Judy Lane  
 Junior Achievement of  
 Mobile  
 Junior League of Mobile  
 Kelly Services  
 Kent McPhail & Assoc.  
 Kingdom Covenant  
 Connections  
 La Quinta  
 Lafayette Land Co.  
 Lagniappe  
 Lamar Advertising  
 Landshark Promotions  
 Leveld  
 Logical Computer Solutions  
 Lonestar Legacies/  
 Raceway 6814  
 Long's Human Resource  
 Services  
 MAB International Services  
 Mailing and Shipping  
 Store #2422  
 Malaga Inn  
 Marnee's Studio  
 McAleer's Office Furniture  
 McElhenney Construction  
 MCG Business Solutions  
 McGill-Toolen Catholic  
 High School

Meador Warehousing  
 Meditation Center of Alabama  
 Merchant Advocate  
 Michael Baker International  
 Mid-Towne Works LLC  
 Mitsubishi Polysilicon  
 MJM Automotive  
 MMR Constructors  
 Mobile Airport Authority  
 Mobile Area Association  
 of Realtors  
 Mobile Area Water and  
 Sewer Service  
 Mobile Bay Rubber & Gasket  
 Mobile County Commission  
 Mobile County Public  
 Schools  
 Mobile Infirmity Medical  
 Center  
 Mobile Memorial Gardens  
 Mobile Screen Print &  
 Embroidery  
 Mott MacDonald  
 MRC Global  
 Naman's Catering  
 New York Life Insurance  
 Newk's Eatery  
 Nicholas Insulation  
 Northpointe Bank  
 Oak Ridge Home Medical  
 The Original HoneyBaked  
 Ham Co.  
 Outokumpu Stainless USA  
 OWA  
 Page and Jones  
 Palmer's Toyota  
 Parkside at Cottage Hill  
 Payroll & Benefit Solutions  
 Payroll Vault  
 Pharmacy Services of Mobile  
 Phelps Dunbar  
 Physicians Health Solutions  
 Pilot Catastrophe  
 PointClear Networks  
 Pollman's Bake Shop  
 Port City Flooring  
 Port City Tornadoes  
 Pour Baby  
 Praetorian K9 Services  
 Prism Systems  
 Providence Hospital  
 Prudential Advisors  
 Publix Super Markets  
 PureVine Healthcare  
 Quality Inn & Suites  
 Quality Valve  
 Rayford & Associates  
 RE/MAX Legacy Group  
 Red Cross of South Alabama  
 REED Publications  
 Regions Bank  
 Renasant Bank  
 Rexel Electrical &  
 Datacom Supplies  
 Riedl North America Corp.  
 River Bank and Trust  
 Roberts Brothers

Roberts Brothers -  
 Danielle Taylor  
 Roly Poly  
 Rural Sourcing Inc.  
 Salon West 5400  
 Sam Winter and Co.  
 Sealy Management  
 Sheila Yarborough-Keller  
 Williams  
 Shred-It  
 Signature Flight Support  
 Sirius Technical Services  
 SMG Mobile Convention &  
 Civic Centers  
 Smith Dukes  
 Snelling Staffing Services  
 SOHO Events and Rentals  
 Sonny's Real Pit BBQ  
 Southern Earth Sciences  
 Specialty Piping Products  
 Spire  
 Springhill Medical Center  
 SSAB Americas  
 The SSI Group  
 St. Mary's Catholic School  
 Star Service  
 STAT Fitness Convcierge  
 Stewart & Whatley Builders  
 Stewart Lodges at Steelwood  
 T & L Automotive  
 Taziki's Mediterranean Cafe  
 The First, A National  
 Banking Association  
 Thompson Engineering  
 Tommy Morse Band  
 Tony's Tejas Salsa  
 Trinette Parker - DR Horton  
 Troy University  
 Truland Homes  
 Trustmark Bank  
 Tyndall Federal Credit Union  
 Tyner's Catering  
 University of Mobile  
 University of South Alabama  
 USA Medical Center  
 USS ALABAMA Battleship  
 Memorial Park  
 VBA Design  
 ViaAir  
 Volkert  
 WALA FOX 10TV  
 Walks and Wags  
 Washington County Economic  
 Development Initiative  
 WAVH FM  
 Wilkins Miller  
 Williams  
 Williams Financial Group  
 Williams Foundation  
 Willis Towers Watson  
 Wind Creek Atmore  
 Wintzell's Oyster House  
 WKRG-TV  
 WNSP FM & WZEW FM  
 Wolseley Industrial Group  
 Wright Transportation

## Maggie Starks Named New Director of Community and Governmental Affairs

After five years of working in policy and politics in Washington D.C., **Maggie Starks** joined the Mobile Area Chamber as director of community and governmental affairs.



Trent Lott Leadership Institute. She also holds a master's degree in public relations and corporate communications from Georgetown University in Washington D.C.

Starks will work with government officials and serve as an advocate for Mobile-area businesses on the local, state and federal levels.

"Our members are busy serving their customers, training new employees and keeping the doors of their businesses open. While they run their businesses, the Chamber is here to be their voice as policy decisions are being made," said Starks

A native of Jackson, Miss., Starks earned a bachelor's degree in public policy leadership with a minor in political science from the University of Mississippi's

"Her experience and skill set are a great addition to our department and our community," said **Kellie Hope**, vice president of community and governmental affairs.

"I am thrilled to be back home in the South," said Starks. "Working for the Chamber and having the opportunity to contribute to the economic growth of a vibrant and exciting city is an incredible opportunity and one I am honored to have."

Starks can be reached at 251-431-8601 or [mstarks@mobilechamber.com](mailto:mstarks@mobilechamber.com).

## BOARD of advisors

**Chris Honeycutt** is senior manager for Hartmann, Blackmon & Kilgore PC. He has more than 10 years of experience serving a diverse client base throughout the Southeast, focused primarily on business consultation and assurance services to family-owned, middle-market and Fortune 500 public companies in a wide range of industries. He also has expertise in employee benefit plans and advisory services assisting companies with cash flow management, operational risk mitigation, process control improvements and Sarbanes Oxley compliance. Honeycutt is a graduate of The University of Alabama with a degree in finance and mathematics. He is a member of the Alabama and Georgia Societies of Certified Public Accountants and The University of Alabama Alumni Association.



**Marc Allen** is president and CEO of Momentum IT Services. He has worked in the local IT industry for 24 years, starting as a support technician for a leading healthcare IT provider, and later as systems administrator for a large advertising firm. After earning a Microsoft Certified Solutions Expert designation, he joined a top solutions provider serving many local clients. He founded his own company in 2010, and is proud to serve more than 40 area businesses, churches, schools and nonprofits. Allen earned bachelor's degrees in computer science and math from Spring Hill College, while achieving All-American honors for basketball. He lends support to Southern Alabama Fellowship of Christian Athletes, Dumas Wesley Community Center, GreekFest Charity Gala, Compassion International, World Vision and Port City AAU Basketball.



For more information about the Chamber's board of advisors, contact Shelly Mattingly at 251-431-8655 or [smattingly@mobilechamber.com](mailto:smattingly@mobilechamber.com).



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**Nov. 18, 2:30 p.m.**

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**Time for Three**  
string trio

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The Mobile Area Chamber was awarded a five-star rating by the U.S. Chamber of Commerce, the highest designation given. Of the 6,936 chambers in the U.S., only 203 are accredited, and of those only 103 have achieved five-star distinction. The Mobile Area Chamber has been accredited by the U.S. Chamber since the designation's inception more than 40 years ago.







# Smith Dukes

*Managing Partner Tim Smith CPA in the offices of Smith Dukes.*

**Company officials:** Managing Partner **Tim Smith CPA**, and Partners: **April Boudreaux CPA**, **Mark Chapman CPA**, **Gilbert F. "Tup" Dukes Jr. CPA**, **G. Tim Gaston CPA**, **Wilbert Jordan CPA**, **Lamar Reeves CPA CGMA**, **Kevin Rittelmeyer CPA**, **Kerry Weatherford CPA**, **Cliff Jackson CPA** and **Albert Haisten CPA**.

**Years in business:** 85 years

**Brief company description:** Smith Dukes has been a part of the Mobile Gulf Coast business community for nearly 80 years. Serving corporate and family businesses of virtually all sizes and types, healthcare providers, non-profit organizations, governmental entities, and families and individuals, the firm has developed unique business accounting and consulting expertise in a number of areas. Its business services

include: audit, compilation and review; outsource accounting services including outsource CFO, controllership and bookkeeping; tax planning and tax return preparation and filing; business valuation and merger and acquisitions consulting; IT consulting; individual tax and estate planning for partners and owners; recruiting and staffing services; and payroll services.

**Why are you located in Mobile?**

"Smith Dukes roots start with the firm of Rosson & Smith in the early 1900's," explains Tim Smith CPA, managing partner. "When Alabama passed its first Certified Public Accountancy (CPA) law in 1919, George T. Rosson was awarded Certificate No. 1 and Walter K. Smith was awarded Certificate No. 3. Smith Dukes was formed out of Rosson & Smith on October 31, 1933 by Alabama CPA professional pioneer Walter K.

Smith and his partners Fred Smith, Gilbert Dukes and Vardaman Buckalew. Today, we've grown to be one of the oldest and largest independently owned CPA firms in the Mobile Gulf Coast community. While we enjoy the benefits of our rich 80-year history in the community, we spend our time looking to the future rather than relying on the accomplishments of our past.

**Why do you support the Mobile Area Chamber of Commerce's Partners for Growth initiative?**

"A strong business community is the backbone of any strong community," said Smith. "Smith Dukes is dedicated to continuing to be a resource for new and existing businesses in Mobile. The momentum in the business community in Mobile can be directly linked to the work of the Partners for Growth, and we are proud to be a part of that momentum."

**What do you see as Mobile's greatest potential?** "Mobile's rich history, friendly citizens, and unique location (port, rail, and interstate access) will be the three forces that push Mobile forward," said Smith.

**Length of continuous Chamber membership:** Since 1996



Partners for Growth (PFG) is the Mobile Area Chamber's long-term economic and community development program. For more information, contact **Natalie Franklin**, the Chamber's investor relations manager, at **251-431-8636** or [nfranklin@mobilechamber.com](mailto:nfranklin@mobilechamber.com).



### Alabama Baptist Children's Homes and Family Ministries

Alabama Baptist Children's Homes and Family Ministries (ABCH) has championed the statewide cause of needy and neglected children since the late 1800s. The purpose of ABCH is to protect, nurture and restore children and families through Christ-centered services. The nonprofit organization has ministries functioning around seven regional offices in Alabama:

Auburn-Opelika, Birmingham, Decatur, Dothan, Mobile, Montgomery and Oxford.

Pictured above from left to right are Mandy Irby, Heather Fore, Philip Jewel, Haley Walker, Bobby Smith, Dana Watson, Veronica Allen and Joshua Farmer, who run the Mobile location.

For **Torrian Davis**, volunteering as an ambassador at the Mobile Area Chamber is a great way to gain exposure while building relationships with Chamber members. He has been an ambassador for three years and is the Chamber's Ambassador of the Month. "I love being able to serve as a liaison between the Chamber and its members," he says. "We cannot seek achievement for ourselves and forget about the progress and prosperity of our community." Davis is a business development officer at Army Aviation Center Federal Credit Union.

Ambassadors are volunteers who support the Mobile Area Chamber by visiting members and assisting with events and ribbon-cuttings. To learn more, contact Dawn Rencher at 251-431-8649 or [drencher@mobilechamber.com](mailto:drencher@mobilechamber.com).

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## NOVEMBER

For information on Chamber events, visit [events.mobilechamber.com](http://events.mobilechamber.com).

## 7 NONPROFIT ROUNDTABLE *\*Members Only*

A forum for Chamber-member nonprofit executives and managers.

**When:** 8 to 9 a.m.

**Where:** Mobile Area Chamber, 451 Government St.

**Speaker:** **Brooke Switzer**, director of community initiatives, Community Foundation of South Alabama

**Topic:** "How to Apply for a Grant"

**Contact:** Carolyn Golson at 251-431-8622 or [cgolson@mobilechamber.com](mailto:cgolson@mobilechamber.com)

No charge, but seating is limited. RSVP requested. Free parking.

**Sponsor:**



## 7 NETWORKING @ NOON *\*Members Only*

One Representative Per Company

Make 40-plus business contacts in 90 minutes over lunch.

**When:** Noon to 1:30 p.m.

**Where:** Outback Steakhouse, 4017 Airport Blvd.

**Cost:** \$10 and must be paid at time of reservation

**Contact:** Elizabeth Nelson at 251-431-8617

or [enelson@mobilechamber.com](mailto:enelson@mobilechamber.com)

**Sponsor:**



## 13 HOW WILL TARIFFS AFFECT ME? UNDERSTANDING THE EVER-EVOLVING TRADE LANDSCAPE IN THE CURRENT ADMINISTRATION

**When:** Noon to 2:30 p.m.

**Where:** The Battle House Hotel

**Contact:** Kayley Edwards at 251-431-8629 or [kedwards@mobilechamber.com](mailto:kedwards@mobilechamber.com)

No charge; registration required. See page 13 for more details.

**Presented by:**



## 14 COFFEE WITH THE CHAMBER

Start your day with the Chamber and network with other business attendees.

**When:** 7:30 to 8:30 a.m.

**Where:** ServisFirst Bank, 100 St. Joseph St.

**Contact:** Elizabeth Nelson at 251-431-8617

or [enelson@mobilechamber.com](mailto:enelson@mobilechamber.com)

**Sponsor:**



**Hosted by:**



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20 EXECUTIVE ROUNDTABLE *\*Members Only*

A monthly forum exclusively for Chamber-member small business owners and managers.

**When:** 8 to 9 a.m.

**Where:** Mobile Area Chamber, 451 Government St.

**Speaker:** Chris Curry, executive director, Mobile Airport Authority

**Topic:** Mobile Airport Update

**Contact:** Brenda Rembert at 251-431-8607 or [brembert@mobilechamber.com](mailto:brembert@mobilechamber.com)

No charge, but RSVP requested. Free parking.

**Sponsor:**



27&28 AIDT LEADERSHIP DEVELOPMENT TRAINING LSIII

AIDT Leadership Development training programs introduce team leaders, supervisors and managers to effective leadership responsibilities, communication skills, team work and motivation techniques.

**When:** 8 a.m. to 4 p.m.

**Where:** Mobile Area Chamber, 451 Government St.

**Cost:** \$50 per person for members/\$60 for nonmembers, includes course materials, lunch and snacks

**Contact:** Natalie Franklin at 251-431-8636 or [nfranklin@mobilechamber.com](mailto:nfranklin@mobilechamber.com)

Reservations are required and no cancellations after Nov. 20. Participation in LSI and LCSII is recommended, but not required for an LSIII course. Class size is limited to 25.

22-23 CHAMBER CLOSED – THANKSGIVING

29 CASHMOB

**When:** 4:30 to 6:30 p.m.

**Where:** Urban Emporium, 260 Dauphin St.

**Cost:** Free to attend, but participants commit to spend \$20 at this small business

**Contact:** Carolyn Wilson at 251-431-8606 or [cwilson@mobilechamber.com](mailto:cwilson@mobilechamber.com)

Reservations are required. See pg. 15 for details.



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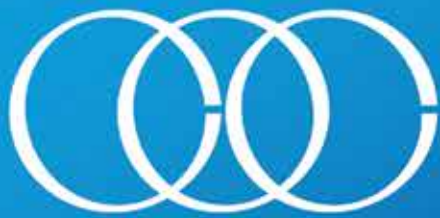
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[www.mobilechamber.com](http://www.mobilechamber.com)

Who's New

**Mobile Symphony** hired **Dominique Røyem** as music director of the Mobile Symphony Youth Orchestra. She earned a doctorate in orchestral conducting from the University of Houston Moores School of Music and is also music director of the Fort Bend (Indiana) Symphony Orchestra.



Røyem



**Adams and Reese** announced former senior White House official **Rick A. Dearborn** joined the firm's government relations practice as senior policy advisor. Dearborn is a graduate of the University of Oklahoma with a bachelor's

degree in public administration and economics. Dearborn has more than 30 years of government and private-sector experience in Washington D.C., having served two U.S. presidents and six U.S. senators.



Brackins Lankford

**Mobile County Public Schools (MCPSS)** named two new deputy superintendents, **Dr. Lakesha Brackins** and **Keith Lankford**. Brackins will serve as deputy superintendent of academics. Lankford will oversee all departments in the system not dealing directly with academics, including human resources, communication, technology, security, facilities and maintenance, student support services and child nutrition.



Everitt



Clements

**Neel-Schaffer Inc.**, a multi-disciplined engineering and planning firm, welcomed **Ed Everitt** as general counsel. Everitt earned a bachelor's degree in civil engineering from Mississippi State University and a law degree from the University of Mississippi.

In addition, the firm hired **Wade Clements PE** as a senior engineer in the company's east region.

A registered professional engineer in Alabama, Florida and Kentucky, Clements also is a certified public manager and a certified bridge inspection manager. He is a lieutenant in the U.S. Navy Reserve Civil Engineering Corps and earned a bachelor's degree in civil engineering from the University of Kentucky.



Rippey



Douty



Shoaf

**Roberts Brothers** added three new agents: **Matt Rippey**, **Clarke Douty**, and **Donna Shoaf**.

**Infirmiry Medical Clinics** announced **Dr. Isaac C. Payne**, fellowship-trained colorectal surgeon, joined Cancer Surgery of Mobile. Payne received an osteopathic medicine degree from the Philadelphia College of Osteopathic Medicine. Payne



Payne

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also attended the University of Kentucky, where he received a bachelor's degree in biology. He specializes in surgery and treatment of both benign and malignant diseases.



**Bellator Real Estate & Development** promoted **David Horn** as the Eastern Shore agent manager. Horn

previously served as the company's relocation director, and brings almost 10 years of real estate experience in both Mobile and Baldwin counties, ranging from residential and land sales to new construction neighborhood sales.

**Wilkins Miller LLC** hired **Ben Murray, Mitchell Wolfe** and **Kate Welch**. Murray graduated with a bachelor's degree in accountancy from the University of Mississippi and a

master's degree in accounting from the University of South Alabama. He will work primarily with the audit team. Wolfe earned a bachelor's degree in accounting from The University of Alabama. His focus is primarily the tax group. Welch graduated with a bachelor's degree in sports management from the University of South Alabama and joins the team as a consultant.

In addition, **Jamie Carag** and **Mackensie Coarsey** joined the administrative staff. Carag received a bachelor's degree in biology from Northwestern State University, and Coarsey earned a bachelor's degree in psychology from Auburn University. Carag and Coarsey will provide support to various areas of the firm.

The **Child Advocacy Center of Mobile Inc.** named **Phillip Andrew "Andy" Wynne** as executive director. Most recently, Wynne worked with the

Juvenile Court of Mobile County. For 29 years, he was administrator of St. Mary's Home in Mobile.



Schatzman



Williams



Chiepalich

**Williams and Stephen Chiepalich.**

### Business Endeavors

Thanks to a \$20,000 grant, **Keep Mobile Beautiful** will provide compost to fertilize 15 community gardens. "Bin There, Do That: Earth Friendly Choices for Recycling Green Waste" utilizes yard waste such as grass

clippings and leaves, as well as kitchen scraps including fruit and vegetable peels, coffee grounds, paper filters and shredded cardboard.

**Spring Hill Medical Center** recently expanded parking options, adding 500 spaces. The new \$1 million lot was completed with an eco-friendly design including a permeable, porous material to preserve as many trees as possible and filter groundwater.

Following a three-year transformation, the **Grand Hotel Golf Resort & Spa** joined the Autograph Collection of Hotels, part of Marriott International, a diverse portfolio of more than 150 one-of-a-kind hotels. Owned by Retirement Systems of Alabama, the Grand Hotel Golf Resort & Spa transformation was designed by **Goodwyn Mills & Cawood** and implemented by **JESCO Construction**, both Alabama companies.

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Brown



Esham

Two Mobile-area attorneys with **Armbrrecht Jackson LLP**, **Scott G. Brown** and **Tamela E. Esham**, were named to the 2019 edition of *The Best Lawyers in America*.

**Victory Health Partners** received the Outstanding Health Care Organization Award from the Alabama State Nurses Association.

In other news, the nonprofit organization welcomed new board members **Erin Delaporte** of Alabama Power, **Terry Harbin** of BancorpSouth and **Brent Wilson** from Outokumpu,

to further their mission to provide healthcare for adults without health benefits.

According to BauerFinancial Inc. ratings, **Hancock Whitney** was rated among the strongest, safest U. S. banks for 115 quarters in a row.

**Adams and Reese** announced the inclusion of 131 attorneys in the 2019 edition of *The Best Lawyers in America*. The firm was also top-listed, noting the greatest number of lawyers from a single firm listed in each practice area. Local attorneys included on the list are **Raymond L. Bell Jr.**, **Randall Scott Hetrick**, **W. David Johnson**, **Victor H. Lott Jr.**, **John F. Lyle III**, and **Raymond G. Russell**.

In addition, 11 attorneys received recognition as a "Lawyer of the Year" in the 2019 edition of *The Best Lawyers in America*. This distinction is

limited to a single attorney in each practice area and designated metropolitan area. Local attorneys included are **Randall Scott Hetrick**, **W. David Johnson** and **John F. Lyle III**.

**ServisFirst Bank Mobile** named **Hunter Lyons** as a new board member. Lyons is the president of **Gulf City Body & Trailer Works Inc.**



Lyons

**Wilkins Miller**, accounting and advisory firm, was named one of the 2018 "Best Companies to work for in Alabama" by *Business Alabama* and the Best Companies Group. The firm earned runner-up for best companies in Alabama and the top accounting firm in the small-to-medium company category. Wilkins Miller was

formally recognized and honored in the August edition of *Business Alabama* magazine.

**Truland Homes Inc.** 5,000 list for the first time. The ranking is determined by the percentage of revenue growth experienced over the past three years. Truland placed 3,007<sup>th</sup> and is one of 55 companies from the state of Alabama.

**Cardiology Associates** was selected as a member of The University of Alabama Birmingham Excellence in Business Top 25 Class of 2018. The award program recognizes and celebrates the success of the top 25 UAB alumni-owned or alumni-operated businesses.



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**Community News**

The Delta Dental Community Care Foundation notified the **Mobile County Health Department's** Family Health of its approval to receive a \$10,000 grant to enable the Dauphin Island Parkway Health Center to provide cleanings, sealants and screenings to children.

Submission deadline for Member News is two months prior to publication. News releases should be one or two brief paragraphs. Photos must be professional headshots, labeled with the person's last name, and must be 300 dpi at full size and saved in an eps, tiff or jpg format. Send your information to [news@mobilechamber.com](mailto:news@mobilechamber.com).

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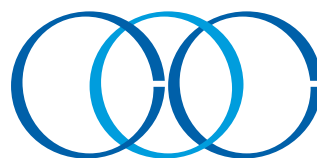
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