



Mother-Daughter Team Has Payroll Solutions Locked Up

Payroll Vault acts as an internal payroll department for its clients. Pictured (left to right) are Amber MacFarland, Linda Leng, owner Cadie Gaut and Lindsey Slawsch.

Cadie Gaut began processing payroll while working with her mother's accounting firm when she was in college and "fell in love with the payroll world instantly." After she earned a finance degree, she joined her mom, Karen Simmons, in a new venture – a Payroll Vault franchise.

Simmons saw a need for a payroll solution in Mobile and, after researching Payroll Vault, she and Gaut purchased a franchise in 2015. Two years later, the franchise has 144 companies as clients, its revenue has increased by 67 percent over the past year, and it has added three employees.

Payroll Vault is the Mobile Area Chamber's Small Business of the Month.

Gaut now owns the business, located on Grelot Road, and handles day-to-day operations, while Simmons is still very involved, serving as chief financial officer and business consultant.

The company acts as an "internal" payroll department for customers, utilizing advanced cloud-based technologies to handle complex, compliance-driven payroll

tasks that save business owners time and money.

"We are driven by customer service," Gaut said. "We are a local solution with a technology component backed by a strong national brand that supports core values such as integrity, community and support. We believe business owners should be able to focus on what they do best – running their business."

While small business owners can run their businesses more efficiently by outsourcing payroll, Gaut said they can also be assured that in using Payroll Vault, the work won't be outsourced outside the local area.

"We believe in direct contact with clients to answer questions quickly without having to go through phone prompts to speak with someone," she said. "All of our payroll processing is performed at our local Payroll Vault office – no outsourcing. We strive to be the best payroll solution for our clients, offering competitive prices and additional support with business solutions, such as

timekeeping, pay-as-you-go worker's comp, human resources support, background checks, pay cards and mobile apps – all geared to help business owners streamline processes."

Gaut said she hopes to expand into Baldwin County soon while maintaining a healthy company culture and remaining active in the community. She and the company are actively involved with Fuse Project, Bras for a Cause, Junior Achievement, Tillman's Corner Lions Club, Women's Business Alliance and the Chamber.

"As our business grows," Gaut said, "the more we can give back."

To learn more about Payroll Vault visit www.payrollvault.com/mobile-alabama/.

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