

Partners  
FOR GROWTH  
MOBILE AREA CHAMBER OF COMMERCE

Investor Directory



# Your Partner In Growth

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957 Springhill Avenue, Mobile, AL 36604

## Believe in the Future

For more than 25 years, the Mobile Area Chamber of Commerce has led our region's economic development efforts with impressive and undeniable results. *Partners for Growth, Believe in the Future*, the latest in a strong series of development campaigns, brings together a powerful coalition of public and private investors who believe in Mobile's future, who build on its past triumphs, and who work to keep Mobile moving forward.

Our economic development efforts have a strategic direction backed by funding from 160-plus business leaders, the City of Mobile and Mobile County, and led by a competent and dedicated professional staff. Mobile's team approach is widely considered "best practice" by peers and professionals nationwide, and these efforts have garnered repeated top rankings from national and global publications and site selectors.

Most importantly, the Mobile Area Chamber's economic development campaigns have delivered significant return on investment by creating and retaining jobs, elevating incomes and salaries and diversifying our economic base.

Since 2006, the Mobile Area Chamber's Partners for Growth initiative has recruited 42 new businesses and assisted with 86 expansions at existing companies. These efforts resulted in \$8.5 billion in capital investment and more than 17,400 jobs with an average annual salary of \$49,998.

Mobile captured the global business spotlight when Airbus selected the Port City for its only assembly site in the western hemisphere. The \$600 million project will deliver its first planes in 2016.

The \$5.2 billion AM/NS Calvert and Outokumpu Stainless USA plants are operating north of Mobile. On the waterfront, Austal USA has expanded to more than 4,000 employees working on military contracts of \$5.1 billion. These are just a few of the results generated by the Mobile Area Chamber's economic development efforts.

*Partners for Growth, Believe in the Future*, a five-year (2013-2017), \$10-million economic development program, is lifting the Mobile area's position as a top location for job growth and quality living to new heights. By continuing the momentum, our communities will share a bright future of growth and prosperity.

*Partners for Growth, Believe in the Future* has set two main five-year goals:

- Create 4,000 new jobs with average annual wage of \$40,000.
- Attract new and expansion project capital investment of \$1.5 billion.

In the following pages you will find a directory of the Partners for Growth Investors who make our economic development efforts possible. It is our hope you will give them every consideration when seeking products and services in the Mobile area.



451 Government Street • Mobile, AL 36602 • P.O. Box 2187 • Mobile, AL 36652-2187 • (251) 433-6951  
[www.mobilechamber.com](http://www.mobilechamber.com)



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*List complete as of January 2016*



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# Accountants

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## Crow Shields Bailey PC

J. Kenny Crow Jr., *Managing Partner*

3742 Professional Pkwy.

Mobile AL 36609-5407

[www.csbcpa.com](http://www.csbcpa.com)

(251) 343-1012

fax: (251) 343-1294

[kennyc@csbcpa.com](mailto:kennyc@csbcpa.com)

At Crow Shields Bailey PC, our primary focus is to ensure that you, our client, have every opportunity to accomplish your business and personal financial goals. Whether you're an individual seeking personal tax assistance or a business owner in need of accounting and tax advice, Crow Shields Bailey PC stands ready to help. Twenty-five years of accomplishments and our longstanding reputation as one of the area's most trusted accounting firms set the stage for your success. In addition to tax, bookkeeping and audit/assurance services, Crow Shields Bailey PC provides its clients with services in the area of business development, business valuation and litigation support.



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## Lawrence & Lawrence PC

Brian Driskell, *Shareholder,  
Certified Public Accountant*

P.O. Box 160387

Mobile AL 36616-1387

316 Bel Air Blvd.

Mobile AL 36606-3507

[www.llcpa.com](http://www.llcpa.com)

(251) 476-7685

fax: (251) 476-7958

[bdriskell@llcpa.com](mailto:bdriskell@llcpa.com)

Lawrence & Lawrence specializes in the areas of consulting and income tax preparation for businesses and individuals along the coastal regions of Alabama, Mississippi and Florida. Our services include work in the fields of accounting and auditing; income, estate and gift taxes; management advisory services, payroll services, and design and compliance work pertaining to retirement plans and employee benefit services. We strive to administer our affairs at the highest level of professional conduct promulgated by the American Institute of Certified Public Accountants and the State Society to which our shareholders and professional staff belong.



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## Russell Thompson Butler & Houston LLP

Mike Thompson, *Partner*

Angela Cocke, *Marketing Director*

3605 Springhill Business Pk. Dr.,

Mobile AL 36608-1239

[www.rtbh.com](http://www.rtbh.com)

(251) 473-5550

fax: (251) 473-8026

[mike.thompson@rtbh.com](mailto:mike.thompson@rtbh.com)

[angela.cocke@rtbh.com](mailto:angela.cocke@rtbh.com)

Russell Thompson Butler & Houston LLP (RTBH) was founded in Mobile in 1987. With locations in both Mobile and Baldwin counties, RTBH is a full-service CPA firm providing accounting, taxation and business consultation services to more than 3,000 clients.

Our practice is diversified and our partners and associates have expertise in both traditional and non-traditional CPA offerings, including audit and taxation, internal control review and analysis, business valuation, fraud deterrence and detection, litigation support and information technology advisement.



RUSSELL THOMPSON  
BUTLER & HOUSTON, LLP  
CERTIFIED PUBLIC ACCOUNTANTS

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## Smith Dukes

Tim Smith, *Managing Partner*

3800 Airport Blvd., Ste. 101

Mobile AL 36608-1620

[www.smithdukes.com](http://www.smithdukes.com)

(251) 343-1200 fax: (251) 344-0966

[info@smithdukes.com](mailto:info@smithdukes.com)

At Smith Dukes, we deliver dynamic ideas, proven services and difference-making solutions that drive the growth and prosperity of our clients, team members and community. Serving the Mobile Gulf Coast community for more than 80 years, we have a rich history serving small and mid-sized businesses, community organizations, families and individual clients. Today, we've grown to be one of the oldest and largest independently-owned CPA firms in the Mobile Gulf Coast community. We serve a diverse community of clients who share our values and are committed to grow and prosper. Our clients include: corporate and family businesses, healthcare providers, non-profit organizations, governmental entities, families and individuals CPA firms.



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# Accountants

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## Wilkins Miller LLC

W. Allen Carroll, Jr., *Managing Partner*

P. O. Box 70047

Mobile, AL 36670

41 W. I-65 Service Rd. N., Ste. 400

Mobile AL 36608

[www.wilkinsmiller.com](http://www.wilkinsmiller.com)

(251) 410-6700

fax: (251) 410-6799

[acarroll@wilkinsmiller.com](mailto:acarroll@wilkinsmiller.com)

Wilkins Miller Hieronymus LLC is the largest accounting and advisory firm in the Mobile Bay region. For over 50 years, our professionals have been providing audit, accounting, tax and consulting services to clients in the Gulf Coast area. We serve clients by satisfying their needs, solving their problems and being proactive in recognizing and anticipating opportunities that add value to their business. More simply stated, we are in the business of adding value to our clients.



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# Advertising Agencies

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## Lewis Communications Inc.

Ms. Ellen Praytor Faulkner, *Senior Vice President/Managing Director*

1668 Government St.

Mobile AL 36604-1109

[www.lewiscommunications.com](http://www.lewiscommunications.com)

(251) 476-2507

fax: (251) 470-9658

[ellen@lewiscommunications.com](mailto:ellen@lewiscommunications.com)

Americans have over 200 conversations each week about people and products and experiences they find interesting or important. Now more than ever, connecting to and with customers is the most important way to transform your business into a thriving brand community.

Meeting needs. Listening to customers. Stimulating conversation. We believe that's what great marketing is all about. By sharing passion, you create the sense of trust vital for building real relationships between people and your brand.

So listen. Respond. Connect to people in ways that reward their time, interest and intelligence. Do something great. People will talk.



## Red Square Gaming and RSQ, divisions of Red Square Agency

Rich Sullivan, *CEO and Executive Creative Director*

202 Government St.

Mobile AL 36602

[www.redsquaregaming.com](http://www.redsquaregaming.com)

[www.rsq.com](http://www.rsq.com)

(251) 476-1283

fax: (251) 476-1582

Red Square Gaming is a full service advertising agency serving clients in the casino and hospitality industry. RSQ is a project-based creative group exploring the digital world.

Visit [redsquaregaming.com](http://redsquaregaming.com) or [rsq.com](http://rsq.com) for more information.





## Airbus Americas Inc.

2550 Wasser Terrace Ste. 9100  
Herndon VA 20171-6177  
[www.airbus.com](http://www.airbus.com)  
(703) 834-3400

Airbus manufactures the most modern and eco-efficient family of airliners available, ranging from 100 to over 500 seats. At its facilities in Wichita, Kan. and Mobile, Airbus Americas helps engineer the entire product line. Additionally, Airbus supports, trains and sells to customers in the Americas from its centers in suburban Washington D.C. and Miami. Airbus began assembling A320 family aircraft in Mobile in 2015. Airbus has spent more than \$140 billion in the U.S. since 1990 with hundreds of American suppliers in more than 40 states.



## Continental Motors Inc.

Todd Kemp, *Vice President Finance and CFO*  
2039 Broad St.  
Mobile AL 36615-1286  
[www.continentalmotors.aero](http://www.continentalmotors.aero)  
(251) 438-3411

Continental Motors Group is a global leader in the development and manufacture of aviation gasoline and jet-A diesel piston engines. Continental Motors has been powering aircraft for more than 80 years and now encompasses Continental Motors Inc. (Mobile), Continental Motors Beijing (China), Technify Motors GmbH (Germany), as well as Mattituck Services Inc. and Zulu Flight Training located in Alabama.

With manufacturing facilities in the USA and Germany, a worldwide distribution and service network, factory service centers and technical/sales team spread across many continents; the company is positioned for expansion and delivering products for the global market.



## Mobile Airport Authority

Roger E. Wehner, *Executive Director*  
1891 Ninth St.  
Mobile AL 36615-4201  
[www.mobairport.com](http://www.mobairport.com)  
(251) 438-7334  
fax: (251) 694-7667  
[roger@mobileairportauthority.com](mailto:roger@mobileairportauthority.com)

Mobile Airport Authority owns and operates the Mobile Regional Airport, Mobile Aeroplex at Brookley and Mobile Downtown Airport. The Airport is proud to partner with American, Delta, United and US Airways providing 25 daily departures to five of the nation's largest hubs. In April 2012, the Mobile Aeroplex gained recognition as the transportation and industrial epicenter of the central gulf coast and home to Airbus' first North American A320 Final Assembly Line. As a mixed-use industrial complex, Mobile Aeroplex offers unmatched logistical advantages combining rail, road and water along with a state-of-the-art general aviation airport, the Mobile Downtown Airport.



## VT MAE

Bill Hafner, *Chief Operating Officer*  
2100 Aerospace Dr.  
Mobile AL 36612  
[www.stmae.com](http://www.stmae.com)  
(251) 438-8810  
fax: (251) 438-8892  
[bill\\_hafner@stmae.com](mailto:bill_hafner@stmae.com)

VT MAE performs heavy maintenance, structural modifications and systems upgrades of Boeing and Airbus aircraft for major passenger and freight airlines. Other specialized service offerings include engineering solutions, non-destructive inspections, composite repairs and field service teams.



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# Aerospace

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## Star Aviation Inc.

Gordon Smart, *Vice President Operations*

2150 Michigan Ave.

Mobile AL 36615-1102

[www.StarAviation.com](http://www.StarAviation.com)

(251) 650-0600

fax: (251) 650-0603

[gsmart@staraviation.com](mailto:gsmart@staraviation.com)

Star Aviation is an industry leader specializing in the post-delivery modifications of aircraft including avionics upgrades, STC certification, structural and electrical design, in-flight entertainment/system integration, wireless cabin distribution systems, high-speed data system installation and live television, satellite interfaces, custom equipment racks, interior reconfigurations, broadband data systems, RVSM, cockpit standardization, 3D solid modeling, finite element analysis, and many other services. All our services are supported by a comprehensive wire and metal fabrication facility.

We also provide a wide range of technical services including production illustration drawings, computer-aided drafting, maintenance manuals, service bulletins, wiring diagrams, schematics and product data management. We deliver engineering documentation suitable for integration directly into your system for seamless work transfer.



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# Associations

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## Alabama Associated General Contractors, Mobile Section

Charlotte Kopf, *Director*

754 Downtowner Loop W.

Mobile AL 36609

[www.theconstructioncenter.org](http://www.theconstructioncenter.org)

(251) 344-8220

fax: (251) 342-5575

[charlotte@agcmobile.org](mailto:charlotte@agcmobile.org)

Alabama Associated General Contractors (AGC) is part of a statewide association of qualified non-residential construction contractors and industry-related companies throughout Alabama and Northwest Florida. Established in 1920, AGC is dedicated to skill, integrity and responsibility. Alabama AGC is members consist of some of the most successful and highly respected construction related firms: general, specialty, and subcontractors; consulting, insurance, bonding and financial services and suppliers; active in both public and private markets. Our resources provide a broad influence allowing us to offer a full range of services for our members, from state and national lobbying efforts to our industry-leading workers' compensation insurance program. AGC Members have one thing in common – Quality.



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# Attorneys

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## Adams and Reese LLP

Britton Bonner, *Partner in Charge*

11 N. Water St., Ste. 23200

Mobile AL 36602

[www.adamsandreese.com](http://www.adamsandreese.com)

(251) 433-3234

fax: (251) 438-7733

[britton.bonner@arlaw.com](mailto:britton.bonner@arlaw.com)

The Adams and Reese Mobile office, located in the RSA Battle House Tower, is part of a regional law firm with 16 offices throughout seven states and the District of Columbia. For the second consecutive year, the firm was selected "Project Finance Law Firm of the Year – USA" by *Finance Monthly* magazine, which recognizes law firms for innovation and expertise in project finance and complex bank-financed projects. Adams and Reese ranks among the prestigious AmLaw 200 – the nation's top grossing firms by American Lawyer Media and NLJ 350 – the nation's largest law firms by The National Law Journal.





## Armbrecht Jackson LLP

William Kiszla, *Administrator*

P.O. Box 290

Mobile AL 36601-0290

63 S. Royal St., Ste. 1300

Mobile AL 36602-3222

[www.ajlaw.com](http://www.ajlaw.com)

(251) 405-1300

fax: (251) 432-6843

[whk@ajlaw.com](mailto:whk@ajlaw.com)

Armbrecht Jackson LLP has a local and regional focus, with national reputation and capabilities, in a broad range of business-related practices. Our culture of excellence, integrity and collegiality extends back to our founding in 1897, and we build on this foundation every day for the national clients we serve locally and the local clients we serve across the nation. Accolades, awards and credentials testify to our lawyers' abilities, with more than half of our lawyers, including associates, being listed in Best Lawyers in America, and *U.S. News & World Report* according our firm Tier 1 ratings in 15 practice areas.



## Briskman & Binion PC

Mack Binion, *Managing Partner*

P.O. Box 43

Mobile AL 36601-0043

205 Church St.

Mobile AL 36602-2601

[www.briskman-binion.com](http://www.briskman-binion.com)

(251) 433-7600

fax: (251) 433-4485

[mbinion@briskman-binion.com](mailto:mbinion@briskman-binion.com)

Briskman & Binion PC is observing its 25th anniversary and has been listed in The Bar Register of Preeminent Law Firms since its founding in 1988. All of the firm's lawyers are rated "AV," the highest Martindale-Hubbell rating. The firm provides cost-effective representation in various litigation practice areas, including business and corporate disputes, insurance, product liability, professional liability, construction and white collar criminal defense. The firm is active in Mobile's industrial and economic development through its representation of the Industrial Development Board of the City of Mobile and the Industrial Park Board of Mobile County.



BRISKMAN & BINION, P.C.

ATTORNEYS AT LAW

## Burr & Forman LLP

C. William Daniels, Jr., *Managing Partner*

11 N. Water St., Ste. 22200

Mobile AL 36602

[www.burr.com](http://www.burr.com)

(251) 344-5151

[bill.daniels@burr.com](mailto:bill.daniels@burr.com)

Burr Forman is a leader in economic development projects totaling over \$16 billion dollars of capital investment creating over 25,000 new jobs. With 300 lawyers in nine offices in five states, Burr's multi-disciplinary economic development team incorporates multiple practice areas and expertise in site selection, incentives, tax compliance, real estate, construction, environmental, labor and employment, immigration, supply chain management, and other commercial services. Burr's cornerstone Mobile office continues to play an important role in significant economic development projects in the area including the representation of numerous aviation, maritime, chemical and heavy industrial manufacturers.

BURR FORMAN LLP  
*results matter*

## Cabaniss, Johnston, Gardner, Dumas & O'Neal LLP

Jarrod J. White, *Partner*

P.O. Box 2906

Mobile AL 36652-2906

63 S. Royal St., Ste. 700

Mobile AL 36602-3240

[www.cabaniss.com](http://www.cabaniss.com)

(251) 415-7300

fax: (251) 415-7350

[jjw@cabaniss.com](mailto:jjw@cabaniss.com)

Founded in 1887, Cabaniss is a full-service civil practice law firm. The firm is not rigidly departmentalized; rather it assembles matter-specific teams for a customized approach to a client's legal needs. General practice areas include:

Bankruptcy and Corporate Reorganization; Corporate Law; Employers' Workers' Compensation Law; Environmental Law; Health Care Law; Labor & Employment; Land Use & Zoning; Litigation: Trial & Appellate Practice; Mediation; Municipal Law; Real Estate; Taxation; Wills, Estates and Trusts



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# Attorneys

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## Hand Arendall LLC

Nicole Weinacht, *Marketing Director*

P.O. Box 123

Mobile AL 36601-0123

11 N. Water St., Ste. 30200

Mobile AL 36602-3330

[www.handarendall.com](http://www.handarendall.com)

(251) 432-5511

[nweinacht@handarendall.com](mailto:nweinacht@handarendall.com)

Hand Arendall provides its clients with legal services in all areas of traditional civil practice. The firm was organized in 1941 and has more than 70 lawyers, making it one of the largest law firms in the State of Alabama. The firm has a fundamental commitment to providing quality legal services in a timely and cost-effective manner. Cases and projects are staffed with the goal of achieving success for the client with maximum efficiency. With offices in Mobile, Birmingham, Fairhope and Athens, Ala., Hand Arendall is uniquely situated among the Southeast's major law firms to provide legal direction to clients throughout Alabama, Mississippi and the Panhandle of Florida.



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## Helmsing Leach Herlong Newman & Rouse PC

James B. Newman, *President*

P. O. Box 2767

Mobile AL 36652-2767

150 Government St., Ste. 2000

Mobile AL 36602-3122

[www.helmsinglaw.com](http://www.helmsinglaw.com)

(251) 432-5521

fax: (251) 432-0633

[jbn@helmsinglaw.com](mailto:jbn@helmsinglaw.com)

Helmsing Leach is a full-service law firm that has enjoyed winning results throughout Alabama and beyond since opening its doors in 1976. From our offices in Mobile's historic LaClede Building, we provide a broad array of local, regional and national clients with a comprehensive range of litigation and corporate services. Our areas of expertise include bankruptcy, banking and finance, condemnation and eminent domain, insurance, municipal law, product liability defense, real estate, tax, trusts and estates, probate, and white-collar crime defense and corporate investigations. We aim not only to succeed, but to do so efficiently. We are client-focused problem solvers.



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## Johnstone Adams LLC

Rick A. La Trace, *Member*

P.O. Box 1988

Mobile AL 36633-1988

One St. Louis Street, Ste. 4000

Mobile AL 36602

[www.johnstoneadams.com](http://www.johnstoneadams.com)

(251) 441-9255

fax: (251) 432-2800

[ral@johnstoneadams.com](mailto:ral@johnstoneadams.com)

Johnstone Adams has helped our community grow from the small Southern city it was in our founding year of 1897 to an internationally-recognized business center by helping our clients grow through the following: corporate, financial, and tax advice for expanding their business; labor, employment, and workers' compensation advice for expanding their workforce; and real estate and construction law advice for their physical and geographic expansions. We also assist local, regional, national and international businesses with their legal needs, particularly in the areas of litigation, healthcare law, immigration law, maritime and admiralty law, and corporate law.



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## Jones Walker

Ronald A. Snider, *Partner*

11 N. Water Street

Mobile AL 36602

[www.joneswalker.com](http://www.joneswalker.com)

(251) 432-1414

fax: (251) 439-7377

[rsnider@joneswalker.com](mailto:rsnider@joneswalker.com)

Jones Walker provides a wide range of legal services to a national and international corporate client base through offices in Alabama, Arizona, California, District of Columbia, Florida, Georgia, Louisiana, Mississippi, New York, Ohio and Texas.

We focus on building lasting relationships with clients and gaining a thorough understanding of our clients' businesses and industries. Regardless of the size of a client, we work with each client's specific needs in mind, focusing on achieving the best results in the most efficient manner.



## Maynard Cooper & Gale PC

James F. (Jay) Watkins, *Shareholder*  
11 North Water St., Ste. 27000  
Mobile AL 36602  
[www.maynardcooper.com](http://www.maynardcooper.com)  
(251) 432-0001  
fax: (251) 432-0007  
[jwatkins@maynardcooper.com](mailto:jwatkins@maynardcooper.com)

Since the firm's inception in 1984, Maynard Cooper & Gale has rapidly emerged as a widely-recognized firm of excellence within a number of practice areas. Maynard Cooper & Gale lawyers represent local, regional and national clients throughout the United States, but with a core focus in Alabama and the Southeastern United States. The firm specializes in providing first-tier legal services at mid-market cost. For more information and a full listing of the firm's practice areas, please visit [www.maynardcooper.com](http://www.maynardcooper.com).



## McDowell Knight Roedder & Sledge LLC

Archibald T. Reeves IV, *Managing Member*  
P.O. Box 350  
Mobile AL 36601-0350  
11 N. Water St., Ste. 13290  
Mobile AL 36602  
[www.mcdowellknight.com](http://www.mcdowellknight.com)  
(251) 432-5300  
fax: (251) 432-5303  
[areeves@mcdowellknight.com](mailto:areeves@mcdowellknight.com)

McDowell Knight Roedder & Sledge LLC represents international, national, state and local entities in all types of litigation and appellate work in Alabama and throughout the Southeast. Additionally, we regularly represent clients in business and transactional matters, including real estate, finance, tax and probate. McDowell Knight is a member of ALFA International, an international network of independent law firms, which gives the firm and its clients immediate access to ALFA's 120 member law firms throughout the United States, Europe, Latin America, Asia, Africa and Australia. The United States membership collectively maintains offices in virtually every major American metropolitan area. To learn more about McDowell Knight, go to [www.mcdowellknight.com](http://www.mcdowellknight.com).



## Phelps Dunbar LLP

Allen "Teeto" Graham, *Managing Partner*  
P.O. Box 2727  
Mobile AL 36652-2727  
2 N. Royal St.  
Mobile AL 36602-3802  
[www.phelpsdunbar.com](http://www.phelpsdunbar.com)  
(251) 432-4481  
fax: (251) 433-1820  
[teeto.graham@phelps.com](mailto:teeto.graham@phelps.com)

With offices positioned along the Gulf Coast from Houston to Tampa, Phelps Dunbar is a regional law firm of more than 270 attorneys uniquely equipped to serve clients in the major commercial centers of the burgeoning "Third Coast" of the United States. Locations in Mobile; New Orleans and Baton Rouge, La.; Jackson, Tupelo and Gulfport, Miss.; Houston and Dallas/Fort Worth, Texas; Tampa, Fla.; Raleigh, N.C.; and London, England enable Phelps Dunbar to serve clients not only in Alabama along the Third Coast, but also the South, nationwide and abroad.



Louisiana | Mississippi | Texas | Florida | Alabama | North Carolina | London



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# Attorneys

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## Speegle, Hoffman, Holman & Holifield LLC

W. Steele Holman II, *Member*

P.O. Box 11

Mobile AL 36601-0011

5 Dauphin St., Ste. 301

Mobile AL 36602-3243

[www.ziemanspeegle.com](http://www.ziemanspeegle.com)

(251) 694-1700

fax: (251) 694-1998

[sholman@speeglehoffman.com](mailto:sholman@speeglehoffman.com)

Speegle, Hoffman, Holman & Holifield LLC is a small multi-service law firm that offers legal services ranging from simple commercial and real estate transactions to complex corporate matters and major civil trials. Litigation areas include commercial disputes, aviation/transportation, workers' compensation and insurance matters. Attorneys in this "AV" rated firm are licensed to practice in Alabama, Florida, Georgia, Mississippi and the District of Columbia.

[No representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers.]



Speegle, Hoffman, Holman & Holifield  
ATTORNEYS & COUNSELORS

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# Automobile Dealers

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## BMW of Mobile

Chuck Hodges, *General Manager*

3025 Government Blvd.

Mobile AL 36606-2610

[www.bmwofmobile.com](http://www.bmwofmobile.com)

(251) 476-2550

fax: (251) 476-2599

[chodges@group1auto.com](mailto:chodges@group1auto.com)

BMW of Mobile is a full-service new-car BMW franchise. The company sells, leases and services new and used cars, and is a BMW certified body shop.



The Ultimate  
Driving Machine

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## Bullard Automotive Group

Ty Bullard, *President*

P.O. Box 16665, Mobile AL 36616

1419 E. I-65 Service Rd. S.

Mobile AL 36606-3106

[www.joebullard.com](http://www.joebullard.com)

(251) 471-6141

fax: (251) 544-7351

[tbullard@joebullard.com](mailto:tbullard@joebullard.com)

Joe Bullard Automotive has been in business for over 55 years in Mobile. The Joe Bullard Automotive family includes Infiniti of Mobile, Jaguar and Land Rover of the Gulf Coast, Joe Bullard Cadillac, and Acura of Mobile. Along with our service and sales departments, we also house Joe Bullard Collision, a cutting-edge collision center capable of repairing any make or model vehicle. Joe Bullard Automotive prides itself on providing top-notch sales and service to our customers on the Gulf Coast. For more information about our dealerships, service centers or collision center, please visit [www.joebullard.com](http://www.joebullard.com). It's more than cars, it's family!



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## Springhill Toyota

Tal Vickers, *President*

3062 Government Blvd.

Mobile AL 36606-2614

[www.springhilltoyota.com](http://www.springhilltoyota.com)

(251) 450-1000

fax: (251) 471-3674

[tvickers@springhilltoyota.com](mailto:tvickers@springhilltoyota.com)

Springhill Toyota Scion is one of the newest and most state-of-the-art facilities on the Gulf Coast. We are a locally-owned and operated Toyota and Scion dealer that caters mostly to residents from Mobile, southern Mississippi and the panhandle of Florida. Springhill Toyota Scion's philosophy is simple ... offer the best product and service at our best price possible. We currently have over 100 employees ready to meet all your needs. Springhill Toyota Scion is conveniently located at 3062 Government Blvd in Mobile since 1993, and has been serving Mobile and the surrounding communities for over 35 years.



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## Automobile Dealers

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### U-J Chevrolet Co. Inc.

Bud Urquhart, *Owner/Operator*

P.O. Box 850189

Mobile AL 36685-0189

7581 Airport Blvd.

Mobile AL 36608

[www.ujchevy.com](http://www.ujchevy.com)

(251) 633-3321

fax: (251) 452-0066

[budu@ujchevy.com](mailto:budu@ujchevy.com)

U-J Chevrolet, Mobile's oldest GM dealer, has been open since 1939. We are extremely proud of our four generations of family ownership, which has built a reputation of trust and integrity with our customers.

In a very relaxed atmosphere, our guests can purchase a new or used car, or have their vehicle serviced with the full confidence that they are receiving the highest value for their money. And yes, while technology has streamlined and changed our dealership, we continue to operate on the family values our customers have grown to expect. You can anticipate this attitude throughout our company. U-J Chevrolet – from our family to yours.



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## Automotive Financing

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### World Omni Financial Corp.

Michael Hollis, *Vice President of Operations*

6150 Omni Pk. Dr.

Mobile AL 36609-0249

[www.worldomni.com](http://www.worldomni.com)

(251) 639-7528

fax: (251) 665-6943

[michael.hollis@wofco.com](mailto:michael.hollis@wofco.com)

World Omni Financial Corp. provides financial products and services to consumers, automotive dealers and lenders. World Omni has maintained its Standard & Poor's STRONG rating since 2004, the highest rating possible for a consumer finance, automobile loan and lease servicer. Its primary businesses include Southeast Toyota Finance, CenterOne Financial Services, DataScan Technologies and DataScan Field Services. World Omni is a subsidiary of JM Family Enterprises Inc., a diversified automotive corporation ranked No. 37 on Forbes' list of "America's Largest Private Companies." JM Family is also ranked No. 32 by FORTUNE® as one of the "100 Best Companies to Work For."



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## Beverages

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### Budweiser-Busch Distributing Co. Inc.

Kyle Oliver, *Operations Manager*

1050 E. I-65 Service Rd. N.

Mobile AL 36617

(251) 476-4311

fax: (251) 476-4344

[koliver@budbusch.com](mailto:koliver@budbusch.com)

For almost 50 years generations of Mobilians and surrounding counties have enjoyed the products distributed by Budweiser Busch Distributing, Co. (BBD). In business since 1965, BBD is a family-owned and operated business, now proudly in the 3rd generation of management. With warehouse locations in Mobile and Loxley, BBD is the area's premier distributor for not only Anheuser Busch, but also a variety of craft breweries such as Great Divide Brewing Company, Back Forty Beer Company and Fairhope Brewing Company, to name only a few. Budweiser Busch Distributing Co. is proud to be part of this community!



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# Beverages

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## Buffalo Rock-Pepsi

John Isbell, *General Manager*  
2100 Michigan Ave.  
Mobile AL 36615-1188  
[www.buffalorock.com](http://www.buffalorock.com)  
(251) 432-7534  
fax: (251) 432-7837  
[jisbell@buffalorock.com](mailto:jisbell@buffalorock.com)

The Buffalo Rock Co.'s mission is to be the premier provider of beverages and food products. We have ten divisions inclusive of 2,100 employee-partners who are committed to this mission. Buffalo Rock is the largest independent single shareholder owned Pepsi Bottler in the United States, the 3rd largest Sunkist; the 6th largest Dr Pepper and the 10th largest Canada Dry bottler in the nation, manufacturing and selling almost a billion containers of product annually. We are proud to be a neighborhood company, made up of dedicated men and women who strive to be the best each and every day.



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## Gulf Distributing Holdings LLC

Billy Dial, *President*  
3378 Moffett Rd.  
Mobile AL 36607-1708  
[www.gulfdistributing.com](http://www.gulfdistributing.com)  
(251) 476-9600  
fax: (251) 476-9604  
[bdial@gulfdistributing.com](mailto:bdial@gulfdistributing.com)

Gulf Distributing Holdings LLC is the parent company of four beverage distribution operations in Alabama, Mississippi and Florida. Headquartered in Mobile, Gulf Distributing Holdings LLC employs 650 people and is led by its Chairman and CEO, Elliot B. Maisel. Additionally Gulf Distributing Holdings is invested in Keg 1 LLC, an entity which operates two beverage distributors in central Texas servicing the areas from Fort Worth down to Austin. Gulf Distributing Holdings LLC subsidiaries represent over 100 beverage suppliers from around the world including Miller Coors, Crown Imports, Heineken USA, Yuengling and Red Bull North America.



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# Construction Equipment

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## Beard Equipment Co.

Brad Beard, *Owner*  
2480 E. I-65 Service Rd. N.  
Mobile AL 36617-1579  
[www.beardequipment.com](http://www.beardequipment.com)  
(251) 456-1993  
fax: (251) 452-2309  
[bbeard@beardequipment.com](mailto:bbeard@beardequipment.com)

Beard Equipment Co. is a John Deere dealer with locations covering the Northern Gulf Coast and Northeast Florida and based in Mobile. Since 1970 we have provided John Deere equipment, parts and service support for customers servicing the construction, forestry, turf and utility, and golf course maintenance industries. Three generations of the Beard family have operated the business with a focus on customers and employees. Please visit our website for product and support information: [beardequipment.com](http://beardequipment.com).



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## Thompson Tractor Co. Inc.

Tobie Sheils, *Gulf Region Manager*  
30950 State Hwy. 181  
Spanish Fort AL 36527-5602  
[www.thompsontractor.com](http://www.thompsontractor.com)  
(251) 626-5100  
fax: (251) 626-7041  
[tobiesheils@thompsontractor.com](mailto:tobiesheils@thompsontractor.com)

Thompson Tractor Co. is the full-line Caterpillar dealer for Alabama and northwest Florida and the Caterpillar forklift dealer for Georgia. The company specializes in sales and service of Caterpillar products, including earthmoving, construction and material handling equipment, and diesel engines used for electric power generation, on-highway and marine propulsion applications. Thompson provides customers with one-stop shopping for equipment sales, parts, service, rentals and leasing. Thompson's mission statement is, "To Create Value for the Customers, Employees, Shareholders and Caterpillar." "We'd like to be recognized as a business partner by our customers," says Michael D. Thompson, who became company president in 1986.



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# Contractors/Construction

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## Ben M. Radcliff Contractor Inc.

Ben M. Radcliff, Jr., *President*  
P.O. Box 8368  
Mobile AL 36689-0368  
3456 Halls Mill Rd.  
Mobile AL 36693-5600  
[www.benradcliff.com](http://www.benradcliff.com)  
(251) 666-7252 fax: (251) 666-7364  
[benjr@benradcliff.com](mailto:benjr@benradcliff.com)

Ben M. Radcliff Contractor Inc. was established in 1956 and has evolved into a leader in commercial and industrial construction on the gulf coast. The firm is regional and is licensed in Alabama, Mississippi, Louisiana and Florida. The company's management is conservative, growth-controlled, with an emphasis on developing customer loyalty. The firm's primary role is general contractor on large commercial and industrial projects, but also works as a subcontractor for some of the nation's larger general contractors and construction managers. Ben M. Radcliff Contractor Inc. is proud to be a partner with the Mobile Area Chamber of Commerce and is excited about the future of our region.



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## G.A. West & Co. Inc.

Sam Jackson, *Vice President Business Development*  
12526 Celeste Rd.  
Chunchula AL 36521  
[www.gawest.com](http://www.gawest.com)  
(251) 679-1965  
fax: (251) 675-0366  
[sam.jackson@gawest.com](mailto:sam.jackson@gawest.com)

G.A. West has steadily grown to become one of the largest direct-hire industrial construction companies in the Southeast. Our success is directly related to our ability to attract, hire and maintain the most dynamic and motivated group of workers and leaders in our industry. We focus on being multi-faceted with operations that include: carousel/umbilical construction, civil, code vessel, construction management, demolition/remediation, design build services, E&I construction, electrical systems/power distribution, engineering, excavation/shoring, foundations, heavy rigging, laser alignment, machinery installation/repair, maintenance contracts, metal building design/construction, module construction, natural gas compression/transmission, painting, piping fabrication/installation, scaffolding, site work, structural AISC fabrication/erection, surveying, tank fabrication/installation, utilities and water/sewer.



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## Gulf Electric Co. Inc. of Mobile

Brian Freeman, *President*  
P.O. Box 2385  
Mobile AL 36652-2385  
4917 Halls Mill Rd.  
Mobile AL 36693-5635  
(251) 666-0654  
fax: (251) 666-6323  
[bfreeman@gulfelec.com](mailto:bfreeman@gulfelec.com)

Gulf Electric Co. was established in 1937 and recently reached a milestone in celebrating 75 years in the construction industry. Repeat business has always been a very important part of our company's success. We understand the value of our customer's business and strive to maintain a high level of customer satisfaction by providing safe, quality work and the highest level of service. In the commercial and industrial market, whether you plan new construction, plant expansion or service/maintenance, look to Gulf Electric Co. to provide the dependable electrical contractor service you deserve ... service built on an enviable record of experience.



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## H. O. Weaver and Sons Inc.

Paul E. Weaver, *President*  
P.O. Box 8039, Mobile AL 36689-0039  
7450 Howells Ferry Rd.  
Mobile AL 36618  
[www.hoseaweaver.com](http://www.hoseaweaver.com)  
(251) 342-3025  
fax: (251) 342-0108  
[reception@hoseaweaver.com](mailto:reception@hoseaweaver.com)

Established in 1952, H. O. Weaver and Sons offers turn-key road building including clear and grubbing, utilities, manufacture and laydown of hot mix asphalt and residential subdivisions. We service private, government and commercial clients. We are licensed in Alabama, Mississippi and Florida.





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# Contractors/Construction

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## Keith Air Conditioning Inc.

Brent Keith, *Vice President*

1201 Sledge Dr.

Mobile AL 36606-3033

[www.keithair.com](http://www.keithair.com)

(251) 476-3610

fax: (251) 476-3687

[brent@keithair.com](mailto:brent@keithair.com)

Keith Air Conditioning, a 3rd generation family business, is celebrating its 50th year in 2014. The owner, Wayne Keith, and his two sons (Matt and Brent), maintain a commitment to service excellence instilled by the late founder, Stan Keith. This commitment is why Keith Air Conditioning is Mobile's leading name in comfort since 1964. Keith Air Conditioning proudly installs Carrier brand products, but services all makes and models. With a friendly and highly-trained staff, professional and efficient installers, and NATE-certified technicians, Keith Air Conditioning is here to keep you and your family comfortable at home or work.



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## Performance Contractors Inc.

Scott Rothermel, *Southeast Division Manager*

8093 Padgett Switch Rd.

Irvington AL 36544-3656

[www.performance-BR.com](http://www.performance-BR.com)

(251) 957-0800

fax: (251) 957-4887

[scottr@performance-contractors.com](mailto:scottr@performance-contractors.com)

Work performed by Performance Contractors consists of civil, pipe fabrication, structural steel erection, piping erection, equipment assembly and erection, high alloy welding, modular unit fabrication and assembly, boiler and furnace erection and repairs, pressure vessel fabrication and repair, dismantling and plant relocation, rigging and full-service maintenance.



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## Robert J. Baggett Inc.

Allan R. Crow, *Secretary/Treasurer*

759 Holcombe Ave.

Mobile AL 36606-4239

[www.rjbaggett.com](http://www.rjbaggett.com)

(251) 473-3290 Ext:113

fax: (251) 473-7606

[allan@rjbaggett.com](mailto:allan@rjbaggett.com)

Rob't. J. Baggett, Inc. was incorporated in 1976 for the purpose of work activities associated with industrial contracting and plant maintenance. Over the years we have maintained a strong local presence and have become one of the largest and most respected "local" industrial general contractors on the Gulf Coast completing more than \$1 billion in projects. We employ highly-qualified professionals and have performed activities on projects such as site work, concrete placement, structural steel erection, heavy rigging, millwright work with equipment installation and fabrication, and erection of piping. At Rob't. J. Baggett Inc. we have a strong commitment to our clients. We have the resources necessary to successfully undertake any project that you might have.



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## White-Spinner Construction Inc.

John White-Spinner, *President*

Allan Gustin, *Vice President  
Preconstruction and Estimating*

2010 W. I-65 Service Rd. S.

Mobile AL 36693-5206

[www.white-spinner.com](http://www.white-spinner.com)

(251) 471-5189

fax: (251) 478-3962

[john.white-spinner@white-spinner.com](mailto:john.white-spinner@white-spinner.com)

[allan.gustin@white-spinner.com](mailto:allan.gustin@white-spinner.com)

White-Spinner Construction is a general contracting, design build and construction management company. In 1978, the company was incorporated and is still based in Mobile. Long-term owners reside and invest in the local area. One of the largest privately-held contracting firms in the Southeast, the company works closely with clients on general contracting, build to suit, design build and construction management.

Markets served are commercial, retail, municipal, institutional, multi-family, industrial, healthcare, warehousing, sports and entertainment projects. Experienced resources, safety first, competitive pricing, preferred bond rating, superior client services and quality finished products are built into every project.



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# Employment Contractors

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## Long's Human Resource Services

Liz Freeman, *President*  
P.O. Box 160947, Mobile AL 36616  
19 Midtown Pk. Dr. W.  
Mobile AL 36606-4139  
[www.longshrs.com](http://www.longshrs.com)  
(251) 476-4080 fax: (251) 476-4091  
[lfreeman@longshrs.com](mailto:lfreeman@longshrs.com)

Long's Human Resource Services is an independent woman-owned full service staffing company that has served our area since 1948. Long's highly-trained and seasoned staff provide expertise in clerical and light industrial temporary placement as well as professional/technical direct placement and contract labor. We offer HR consulting services as well as a Career Continuation Outplacement Program to assist companies with the difficult task of downsizing.



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# Engineers

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## ARCADIS U.S.

Peter McMaster, *Principal In Charge*  
5 N. Conception St., Ste. 200  
Mobile AL 36602  
[www.arcadis-us.com](http://www.arcadis-us.com)  
(251) 441-0655  
fax: (251) 441-0677  
[peter.mcmaster@arcadis-us.com](mailto:peter.mcmaster@arcadis-us.com)

ARCADIS is an international company providing consultancy, design, engineering and management services in infrastructure, water, environment and buildings. We enhance mobility, sustainability and quality of life by creating balance in the built and natural environments. ARCADIS develops, designs, implements, maintains and operates projects for companies and governments. With 22,000 employees and more than \$3.3 billion in revenues, we have an extensive international network supported by strong local market positions. While our expertise is built upon the heritage of great organizations, today ARCADIS is one firm, invested in our clients' success, and committed to improving the quality of life for all.



## Brown & Root Industrial Services

Pat Castellaw  
601 Jefferson St.  
Houston, TX 77002-7900  
[www.browndandroot.com](http://www.browndandroot.com)  
(713) 753-2080  
fax: (713) 753-3565  
[pat.castellaw@browndandroot.com](mailto:pat.castellaw@browndandroot.com)

Brown & Root is recognized around the world as a premier service provider in industrial services. We're proud to build on the gold standard of the Brown & Root legacy, with a reputation for dependability, innovation and reliability since 1919. Brown & Root Industrial Services provides engineering, capital construction, maintenance and on-call construction services.



## Goodwyn Mills & Cawood Inc.

Lee Walters, *Regional Vice President*  
11 N. Water St., Ste. 15250  
Mobile AL 36602  
[www.gmcnetwork.com](http://www.gmcnetwork.com)  
(251) 460-4006  
fax: (251) 460-4423  
[lee.walters@gmcnetwork.com](mailto:lee.walters@gmcnetwork.com)

Goodwyn Mills And Cawood Inc. is an integrated architecture, engineering and environmental firm providing a comprehensive menu of professional services. Our firm is comprised of more than 300 professionals with offices located throughout the Southeast and projects spanning across the United States. We serve a wide range of clients in almost all markets, including Commercial, Residential, Hospitality, Manufacturing, Healthcare, Sustainability, Education, Municipal, Transportation, Urban Development and more. GMC provides all of the professional services associated with architecture, civil, geotechnical and environmental engineering, landscape architecture, master planning, airport planning, survey and construction administration to meet all of our clients' needs.



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# Engineers

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## Gulf States Engineering

Timothy G. Morris P.E.,  
*Chairman and CEO*  
4110 Moffett Rd.  
Mobile AL 36618-1608  
[www.GSEeng.com](http://www.GSEeng.com)  
(251) 460-4646  
fax: (251) 460-4649  
[tim.morris@GSEeng.com](mailto:tim.morris@GSEeng.com)

Long term relationships built on a foundation of trust. It is our business goal to be our client's trusted partner in the efficient deployment of their capital. We serve industrial, commercial and governmental clients across the U.S. Our industrial clients include Airbus, APM Terminals, Holcim and SSAB among others. Our commercial projects, in partnership with our architectural clients, include all types of commercial occupancy. As consulting engineers, we support our clients with all construction engineering design services including civil, structural, mechanical, electrical, chemical, and fire protection engineering; also survey, code consulting, construction management and energy management.



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## Hargrove Engineers + Constructors

Ralph Hargrove, *President*  
P. O. Box 2687  
Mobile AL 36652-2687  
20 S. Royal St.  
Mobile AL 36602  
[www.hargrove-epc.com](http://www.hargrove-epc.com)  
(251) 476-0605  
fax: (251) 476-4895  
[rhargrove@hargrove-epc.com](mailto:rhargrove@hargrove-epc.com)

Hargrove Engineers + Constructors is a full-service engineering, project and construction management, and technical services firm with nine offices across the eastern half of the United States. Since its founding in 1995, the company has become the second largest engineering firm in the State of Alabama with more than 850 Teammates providing specialized services to the pulp and paper, chemical, pharmaceutical, refining, power, oil and gas, and government and infrastructure industries. The company's success stems from its commitment to building a Team of the best engineers and construction professionals while maintaining long-term customer relationships.



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## iSAM North America Corp.

Dr. Juergen Hellmich, *Chief Executive Officer*  
500 Broadcast Drive  
Mobile AL 36606-3101  
[www.isam-na.com](http://www.isam-na.com)  
(251) 338-2528  
fax: (251) 445-0005  
[j.hellmich@isam-na.com](mailto:j.hellmich@isam-na.com)

iSAM North America develops and implements automation systems for industry, commerce and the service sector. As a division of the iSAM Group in Germany, Mobile-based iSAM-NA works with clients all over North and South America in multiple industries, with a special emphasis on bulk port facilities, transport and logistics, steel-making, aerospace and pipe fabrication.



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## Southern Earth Sciences

William R. (Bill) Brenner P.G.,  
*President*  
P.O. Box 160745  
Mobile AL 36616-1745  
6352 Piccadilly Square Dr.  
Mobile AL 36609  
[www.soearth.com](http://www.soearth.com)  
(251) 445-4354  
fax: (251) 345-9453  
[b.brenner@soearth.com](mailto:b.brenner@soearth.com)

Southern Earth Sciences, Inc. (SESI) provides geotechnical engineering, subsurface investigations, construction materials testing and environmental services throughout the southeast on industrial, commercial, government and private projects. Headquartered in Mobile, SESI also has branch offices in Montgomery and Summerdale, Ala.; Destin, Panama City and Tallahassee, Fla.; and Baton Rouge, Mandeville and New Orleans, La.

SESI has an in-house inventory of versatile drill rigs along with completely outfitted and certified testing laboratories. Our team of registered professionals can provide comprehensive services for multi-disciplined projects, large or small. Visit our website at [www.soearth.com](http://www.soearth.com) to learn more.



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# Engineers

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## Thompson Engineering Inc.

John Baker, *President*  
2970 Cottage Hill Rd., Ste. 190  
Mobile AL 36606  
[www.thompsonengineering.com](http://www.thompsonengineering.com)  
(251) 666-2443  
fax: (251) 666-6422  
[info@thompsonengineering.com](mailto:info@thompsonengineering.com)

Since 1953, Thompson Engineering has contributed to the advancement of engineering in Alabama with projects that define skylines, coastlines and transportation lines. Since its origin, we have been instrumental in the development and growth of the industry and infrastructure that supports the economic fortunes of the coastal area, especially on the waterfront. Initially a construction inspection support service to the construction industry, Thompson Engineering is now a leader in the planning, design and construction of major economic development projects. Our expertise has helped our client-partners in aviation, shipbuilding, manufacturing, oil & gas, tourism, utilities, transportation, state & local government, education, healthcare and commercial business meet their goals.



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## Volkert Inc.

Perry A. Hand, *President/CEO/COB*  
P.O. Box 7434  
Mobile AL 36670-0434  
3809 Moffett Rd.  
Mobile AL 36618  
[www.volkert.com](http://www.volkert.com)  
(251) 342-1070  
fax: (251) 342-7962  
[angie.janes@volkert.com](mailto:angie.janes@volkert.com)

Volkert's distinguished history began in 1925 in New Orleans to provide waterfront and heavy construction services, and airport design services. Since that time, Volkert has progressively expanded our market and the services we offer. Volkert has earned over 60 major engineering awards and several inductions into the Engineering Hall of Fame. Volkert is the largest Alabama-based engineering company and is ranked in the top quartile of the nation's Top 500 Design Firms at #118. Our commitment to serving our clients, our communities and our nation with excellence is as steadfast as it was nearly 90 years ago.



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# Environmental Services

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## Barry A. Vittor & Associates Inc.

Barry A. Vittor, *President*  
8060 Cottage Hill Rd.  
Mobile AL 36695-4122  
[www.bvaenviro.com](http://www.bvaenviro.com)  
(251) 633-6100  
fax: (251) 633-6738  
[bvittor@bvaenviro.com](mailto:bvittor@bvaenviro.com)

Founded in 1977, Barry A. Vittor & Associates Inc. provides industry, development, and government clients with a wide range of environmental services, including coastal and offshore surveys and monitoring; wetland delineation, restoration planning and implementation, and permitting; endangered species surveys and relocation; and cultural resource assessments. Barry A. Vittor & Associates also provides NEPA-related services such as preparation of environmental assessments and impact statements. Our company has experience in port developments, surface coal mining, highway construction, aquatic weed control, dredged material disposal, petroleum exploration and production, and military installation construction projects.



**BARRY A. VITTOR & ASSOCIATES**



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# Financial Services

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## **BancorpSouth**

Terry H. Harbin, *Market President*

3290 Dauphin Street, Suite 600

Mobile AL 36606

[www.bancorpsouth.com](http://www.bancorpsouth.com)

(251) 304-1364

fax: (251) 345-0752

Terry.Harbin@bxs.com

For more than 135 years BancorpSouth has met the banking needs of the communities it serves through a series of community banks managed with an entrepreneurial spirit. Our banks team with their communities to grow by actively participating in public-private partnerships that build communities and provide a better way of life for all of their citizens. With nearly 300 locations in nine states, we give you the regional banking convenience with the community banking service you deserve. BancorpSouth... Right Where You Are.



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## **BB&T**

Edward H. O'Gwynn, III, *Market President*

41 W. I-65 Service Rd. N., Ste. 200

Mobile AL 36608-1204

[www.bbt.com](http://www.bbt.com)

(251) 340-8706

fax: (251) 340-8757

eogwynn@bbandt.com

BB&T is one of the largest financial services holding companies in the U.S. with \$181.1 billion in assets and market capitalization of \$23.8 billion, as of Sept. 30, 2013. Based in Winston-Salem, N.C., the Fortune 500 company operates 1,824 financial centers in 12 states and Washington, D.C., and offers a full range of consumer and commercial banking, securities brokerage, asset management, mortgage and insurance products. J.D. Power and Associates, the U.S. Small Business Administration and Greenwich Associates consistently recognize BB&T for outstanding client satisfaction. More information about BB&T and its full line of products is available at [www.BBT.com](http://www.BBT.com).



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## **BBVA Compass Bank**

Claire McCarron, *South Alabama*

*Market Executive*

Van Antwerp Building

101 Dauphin St., Ste. 300

Mobile AL 36606-1288

[www.bbvacompass.com](http://www.bbvacompass.com)

(251) 470-7438

fax: (251) 470-7329

claire.mccarron@bbvacompass.com

BBVA Compass is part of the BBVA Group, a global financial services company with locations in 33 countries. BBVA Compass offers customers unique and industry-leading products and services providing customers with financial solutions to fit their lives. These products and services include commercial and wholesale banking, treasury management, Small Business Administration loans, full range international products and services including tailored accounts for foreign nationals, merchant processing, retail banking services, consumer loans, mortgages, home equity lines and loans, credit cards, personalized Visa® Check Cards, securities brokerage, mutual funds and annuities, financial counseling, wealth management, pension plan management and insurance.



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## **Coastal Bank and Trust**

Lee Hammons, *Market President*

3704 Dauphin St.

Mobile AL 36608

[www.coastalbankandtrust.com](http://www.coastalbankandtrust.com)

(251) 450-3877

fax: (251) 450-1325

leehammons@coastalbankandtrust.com

Coastal Bank and Trust is a division of Synovus Bank, a Georgia-chartered, FDIC-insured bank. Synovus Bank, together with its affiliates, provides commercial and retail banking, investment and mortgage services to customers through 30 locally-branded divisions, 293 offices, and 417 ATMs in Georgia, Alabama, South Carolina, Florida and Tennessee. See Synovus Bank on the web at [www.synovus.com](http://www.synovus.com).



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# Financial Services

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## Community Bank

Oliver A. Latil IV, *Chief Executive Officer*

111 I-65 Service Rd. N.  
Mobile AL 36608-1202  
[www.communitybank.net](http://www.communitybank.net)  
(251) 338-7707  
fax: (251) 338-7738  
[oliver.latil@communitybank.net](mailto:oliver.latil@communitybank.net)

Community Bancshares Inc., the holding company for Community Banks across the Southeast, is one of the South's fastest-growing financial institutions and has been named one of the Best Companies to Work For in Alabama in 2013. The bank is also the top SBA lender in regions in which they conduct business. Community Bancshares is a \$2.4 billion multi-bank holding company consisting of four banks in Mississippi, Tennessee, Florida and Alabama. Community Bank has 41 offices and more than 660 staff members. For more information, visit: [www.communitybank.net](http://www.communitybank.net)



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## DailyAccess Corp.

Jared Coker, *Director of Marketing*

307 University Blvd. N., Bldg. 3, Ste. 1500  
Mobile AL 36688-0001  
[www.dailyaccess.com](http://www.dailyaccess.com)  
(888) 535-4322  
[jared.coker@dailyaccess.com](mailto:jared.coker@dailyaccess.com)

At DailyAccess we pride ourselves on bringing total benefits solutions supported by pioneering technology and personalized service. By showing you how to use our Diamond Strategy® comprehensive suite of integrated solutions, we partner alongside you to help increase the number of business lines and services you offer. This powerful blend of solutions allows you to select all or one of them to fit your needs, creating a foundation to expand your client base and increase revenue. Our solutions include: Defined Contribution Plans; Defined Benefit Plans; Retirement Plan Consulting; Cash Balance Plans; Investment Support Services; Flexible Benefits; Health & Welfare Consulting; Program Design Consulting



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## First Community Bank

William Blackmon, *President & CEO*  
2862 Dauphin St.  
Mobile AL 36606  
[www.fcb-al.com](http://www.fcb-al.com)  
(251) 345-9906  
fax: (251) 471-0067  
[bill.blackmon@fcb-al.com](mailto:bill.blackmon@fcb-al.com)

First Community Bank is a locally-owned and locally-managed financial institution with over 100 years of service to southwest Alabama. The bank has nine convenient full-service locations in Washington, Mobile and Baldwin counties. We provide traditional retail and commercial products and services, as well as the latest electronic banking services.



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## Grandbridge Real Estate Capital LLC

Gerry Robbins, *Senior Vice President*  
41 W I-65 Service Rd. W. Ste. 1809  
Mobile AL 36608  
[www.grandbridge.com](http://www.grandbridge.com)  
(251) 473-1831  
fax: (251) 476-6109  
[grobbsin@gbrecap.com](mailto:grobbsin@gbrecap.com)

Grandbridge Real Estate Capital arranges permanent commercial and multifamily real estate loans as well as real estate brokerage services on a national basis. The company's broad capital provider base includes insurance companies, CMBS lenders, pension fund advisors and commercial banks as well as BB&T Real Estate Funding. Grandbridge is a Fannie Mae DUS® lender, a Freddie Mac Program Plus® Seller/Servicer, and a MAP and LEAN approved FHA lender.



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# Financial Services

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## Hancock Bank

G. Robert Baker, Jr., *South Alabama Region President*

25 N. Beltline Hwy.

Mobile AL 36608

[www.hancockbank.com](http://www.hancockbank.com)

(251) 665-1671

[robert.baker@hancockbank.com](mailto:robert.baker@hancockbank.com)

Hancock Holding Company—the parent company of Hancock Bank in Alabama, Mississippi and Florida and sister institution of Whitney Bank in Louisiana and Texas—is a multi-faceted, full-service financial services company serving the five states that encircle the Gulf of Mexico. Financial services locations are in every major port city, including Mobile, along the entire coastal crescent. One hundred fourteen-year old Hancock Bank recently received again, national five-star recognition for its trademark financial soundness. For the 96th consecutive quarter, BauerFinancial Inc., the country's leading independent bank analysis and rating firm, has recommended Hancock Bank as one of America's strongest, safest financial institutions.



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## IBERIABANK

Ken Brown, *Executive Vice President and Market President*

64 North Royal St.

Mobile, AL 36602

[www.iberiabank.com](http://www.iberiabank.com)

(251) 345-9670

[ken.brown@iberiabank.com](mailto:ken.brown@iberiabank.com)

IBERIABANK's philosophy is to exceed client satisfaction by delivering unparalleled customer service at every point of contact. We offer products and services customized to meet all financial needs. The IBERIABANK Corporation includes 180 bank branches in Louisiana, Arkansas, Tennessee, Alabama, Texas, and Florida, 21 title insurance offices in Arkansas and Louisiana, mortgage representatives in 65 locations in 12 states, eight locations with representatives of IBERIA Wealth Advisors in four states, and one IBERIA Capital Partners, LLC office in New Orleans. As one of the strongest banks in the Southeast, we are committed to strategically reinvest in our communities by supporting charitable, educational, cultural, and business development efforts and we are proud to partner with many organizations throughout South Alabama.



---

## Leavell Investment Management Inc.

Janet R. Hayes, *COO and Investment Counselor*

210 St. Joseph St.

Mobile AL 36602

[www.leavellinvestments.com](http://www.leavellinvestments.com)

(251) 433-3709

fax: (251) 433-3723

[jhayes@leavellinvestments.com](mailto:jhayes@leavellinvestments.com)

Leavell Investment Management Inc., founded in 1979, has become one of the larger independent investment counseling firms in the Southeast. Leavell Investment Management professionals have developed a trusted reputation as stock, bond, mutual and exchange-traded fund analysts and asset allocation specialists. Clients include individuals, families and businesses; pension and profit sharing plans; 401(k) plans; endowments and foundations; and no-load mutual funds. As experienced investment counselors and portfolio managers, we work together to determine what objectives are most important to you and determine what investment selections are best suited to meet your unique circumstances and goals.



---

## The PNC Services Inc.

John M. Seibt Sr., *Vice President, Corporate and Institutional Banking*

63 S. Royal St., Ste.1000

Mobile AL 36602

[www.pnc.com](http://www.pnc.com)

(251) 432-8617

fax: (251) 434-6789

[john.seibt@pnc.com](mailto:john.seibt@pnc.com)

In 2012, PNC Financial Services Group joined the Gulf Coast community, bringing a new level of service, expertise and technology to its residents and businesses. Backed by resources from the nation's fifth largest financial institution, the local PNC Bank team delivers a wide range of services for all our customers, from individuals and small businesses, to corporations and government entities. Operating primarily in 19 states and the District of Columbia, PNC provides retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management.



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## Financial Services

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### Regions Bank

Brian R. Willman, *South Alabama Area President*

P.O. Box 1628

Mobile AL 36633-1628

11 N. Water St.

Mobile AL 36602

[www.regions.com](http://www.regions.com)

(251) 438-8080

fax: (251) 438-8027

[brian.willman@regions.com](mailto:brian.willman@regions.com)

Regions Financial Corp. is one of the nation's largest full-service providers of consumer and commercial banking, trust, securities brokerage, mortgage and insurance products and services. Through its subsidiary, Regions Bank provides the backing of a top U.S. financial institution and the local focus of a community hometown bank. This means customers receive the quality services of a financial industry leader in addition to the confidence and convenience of banking with people at a neighborhood company they know. Our company mission reflects what customers say they want from a bank – simple, easy, reliable. While our financial solutions will help customers get more from their money; it is our purpose to help them get more out of life.



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### Trustmark National Bank

Kevin S. Carey, *Market President*

107 St. Francis Street, Suite M100

Mobile AL 36602-3329

[www.trustmark.com](http://www.trustmark.com)

(251) 431-7800

[kcarey@trustmark.com](mailto:kcarey@trustmark.com)

Trustmark Corp., with \$11.5 billion in assets, is a diversified financial services company. We provide banking, wealth management and insurance solutions through our subsidiaries including Trustmark National Bank, TRMK Risk Management Inc., Trustmark Investment Advisors Inc., and Fisher Brown Bottrell Insurance Inc. With locations in Alabama, Florida, Mississippi, Tennessee and Texas, we have over 3,100 associates working to achieve outstanding customer satisfaction by understanding our customers' businesses and needs and providing appropriate financial solutions.



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### Wells Fargo

Brian Murphy, *District Manager of Mobile*

61 St. Joseph St., 6th Floor

Mobile AL 36602-3530

[www.WellsFargo.com](http://www.WellsFargo.com)

(251) 370-1465

fax: (251) 370-1599

[Brian.A.Murphy@wellsfargo.com](mailto:Brian.A.Murphy@wellsfargo.com)

Wells Fargo & Co. (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.5 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 stores, 12,000 ATMs, and the Internet, and has offices in more than 35 countries to support the bank's customers who conduct business in the global economy. With more than 270,000 team members, Wells Fargo serves one in three households in the U.S. Wells Fargo was ranked No. 25 on Fortune's 2013 rankings of America's largest corporations.



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## Fire Protection Equipment

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### The Hiller Companies

Patrick Lynch, *CEO and President*

P. O. Box 91508

Mobile AL 36691

3751 Joy Springs Dr.

Mobile AL 36693-1508

[www.hillercompanies.com](http://www.hillercompanies.com)

(251) 661-1275

fax: (251) 661-5340

[plynch@hillercompanies.com](mailto:plynch@hillercompanies.com)

Since 1919, The Hiller Companies has taken the lead in the development, supply and service of fire and safety equipment. With growth, new products and services have been added to better serve our growing customer base.

Hiller Cos. design, install and service fire safety and security solutions. It is the leading marine fire protection company in the U.S. In addition, Hiller provides solutions to industrial/commercial customers throughout the U.S.





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## Food Services

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### **Jim Barnes Enterprises Inc. d/b/a McDonald's Restaurants**

James E. Barnes, *President*

6110 Grelot Rd.

Mobile AL 36609

[www.mcdonalds.com](http://www.mcdonalds.com)

(251) 478-3223

fax: (251) 479-0735

[jim.barnes@partners.mcd.com](mailto:jim.barnes@partners.mcd.com)

Jim Barnes Enterprises is a family run business, owning and operating 16 McDonald's in the greater Mobile area. We currently employ over 700 individuals. We support our local community by donating to Mobile's Ronald McDonald House, University of South Alabama Cancer Center, Distinguished Young Women of America and several other local organizations. Jim has been in McDonald's for over 30 years and his children, Kriselyn Swalley, Ashley McFarland and William Barnes, are following in his footsteps.



**i'm lovin' it®**

**BARNES ENTERPRISES**

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## Food Services/Manufacturing

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### **China Doll Rice & Bean Inc./Dixie Lily Foods/ Big Bill Beans**

Harris V. Morrissette, *President*

100 Jacintoport Blvd.

Saraland AL 36571-3304

[www.chinadollrice.com](http://www.chinadollrice.com)

(251) 457-7641

fax: (251) 457-4569

[hmorrissette@chinadollrice.com](mailto:hmorrissette@chinadollrice.com)

China Doll/Dixie Lily Foods/Big Bill Beans has been in business for over 75 years. We purchase bulk dry rice and beans from U.S. suppliers and package for the retail and foodservice industry. We supply retail grocery markets in Alabama, West Georgia, South Tennessee, East Mississippi, and North Florida with dry rice and beans under the China Doll brand. Under the Dixie Lily brand, we also supply the Florida, Georgia and South Alabama retail grocery markets with dry rice and beans as well as third party-packed corn meal, grits, hush puppy mix and seafood bread. The Big Bill brand supplies the foodservice industry with our lines across the Southeastern U.S.



A SOUTHERN TRADITION FOR OVER 70 YEARS



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## Government Offices/Agencies

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### **Alabama State Port Authority**

James K. Lyons, *Director/CEO*

P.O. Box 1588

Mobile AL 36633-1588

250 N. Water St., Ste. 300

Mobile AL 36602-4000

[www.asdd.com](http://www.asdd.com)

(251) 441-7200

fax: (251) 441-7216

[jlyons@asdd.com](mailto:jlyons@asdd.com)

The Alabama State Port Authority owns and operates the public, deep-water port facilities at the Port of Mobile, handling over 25 million tons of cargo annually and generating over 127,000 jobs and \$18 billion in economic value to Alabama. The Authority's container, general cargo, heavy lift and bulk terminals have immediate and unencumbered access to two interstate systems, five Class 1 railroads and nearly 15,000 miles of inland waterway connections. Learn more at [www.asdd.com](http://www.asdd.com) or on Facebook: [www.facebook.com/AlabamaStatePortAuth](http://www.facebook.com/AlabamaStatePortAuth).



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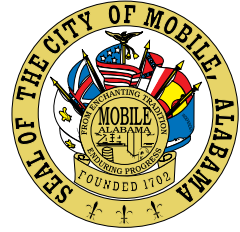
# Government Offices/Agencies

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## City of Mobile

Honorable W. Sandy Stimpson, *Mayor*  
P.O. Box 1827  
Mobile AL 36633-1827  
205 Government St.  
Mobile AL 36644-0001  
[www.cityofmobile.org](http://www.cityofmobile.org)  
(251) 208-7800  
fax: (251) 208-6206  
[mayorstimpson@cityofmobile.org](mailto:mayorstimpson@cityofmobile.org)

The city of Mobile has a 300-year history that offers citizens and tourists alike with year-round services and activities. Mobile's citizens enjoy a variety of local amenities including a world-class symphony, opera and ballet company, downtown arts festivals and farmer's markets, a minor league baseball team, exciting tourist attractions and economic and technological growth garnering national attention. While working toward a business and family-friendly environment, the city is focused on providing essential municipal services, enhanced infrastructure, quality of life amenities, and long-term economic growth opportunities.

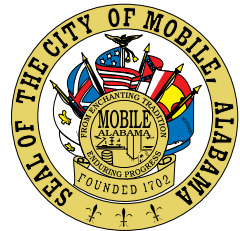


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## Industrial Development Board of the City of Mobile

R. Michael Saxon, *Chairman*  
**Contact:** Troy Wayman, *Vice President*  
Mobile Area Chamber of Commerce  
P. O. Box 2187  
Mobile, AL 36652-2187  
(251) 431-8650  
fax: (251) 431-8608  
[twayman@mobilechamber.com](mailto:twayman@mobilechamber.com)

The Industrial Development Board of the City of Mobile's mission is to acquire, own, lease and dispose of properties to the end that the corporation may be able to promote industry and develop trade by inducing manufacturing, industrial and commercial enterprises to locate in the city of Mobile and within such area or areas in proximity to the city of Mobile to the extent permitted by law.



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## Mobile County Commission

Jerry Carl, Connie Hudson and  
Merceria Ludgood, *Commissioners*  
205 Government St.  
Mobile AL 36644-0001  
[www.mobilecountyal.gov](http://www.mobilecountyal.gov)  
(251) 574-5077

Established in 1812, Mobile County consists of 1,600 square miles and is home to 11 municipalities. The county provides a wide range of services to citizens and visitors – from the management of recreational facilities and regional parks to the construction /maintenance of 1,400 miles of roads and 164 bridges. It is also responsible for law enforcement, animal control, building regulations and environmental initiatives. Mobile County employs more than 1,600 people. The commission meets the second and fourth Monday of each month at 10 a.m. in the auditorium of Mobile Government Plaza. The commission encourages public comment on agenda items and other matters.



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## Industrial Development Authority of Mobile County

Randy Bishop, *Chairman*  
**Contact:** Troy Wayman, *Vice President*  
Mobile Area Chamber of Commerce  
P. O. Box 2187  
Mobile, AL 36652-2187  
(251) 431-8650  
fax: (251) 431-8608  
[twayman@mobilechamber.com](mailto:twayman@mobilechamber.com)

The Mobile County Industrial Development Authority (IDA) consists of three board members elected by the Mobile County Commission and meets at the Mobile Area Chamber of Commerce bimonthly, or as needed. The IDA manages all applications for tax abatements, exemptions, and other incentives to promote and develop the industrial sector in Mobile County.



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# Homebuilders

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## Heritage Homes of Mobile Inc.

Frank J. Lott, III, *President*  
P.O. Box 190879  
Mobile AL 36619-0879  
5191 Hwy. 90 W.  
Mobile AL 36619-4214  
[www.heritagehomesfamily.com](http://www.heritagehomesfamily.com)  
(251) 666-3950  
fax: (251) 666-3944  
[frank@heritagehomesfamily.com](mailto:frank@heritagehomesfamily.com)

Heritage Homes is the premier value builder along the Gulf Coast. The family-owned business was started in 1983. Over the years, Heritage Homes has prided itself on delivering more value to homeowners. Their core business is presold homes built on a customer's lot. In addition to Mobile, Heritage Homes has offices in Pensacola, Fla., Gulfport, Miss., and Tuscaloosa, Ala. To date, Heritage Homes has built more than 2,800 houses, 50 percent of which were built from customer referrals.



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# Information Technology

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## Information Transport Solutions Inc.

Barry Franklin, *Regional Vice President, Operations*  
7923 Airway Park Dr.  
Mobile AL 36608  
[www.its-networks.com](http://www.its-networks.com)  
(334) 567-1993 Ext:6002  
[barry.franklin@its-networks.com](mailto:barry.franklin@its-networks.com)

Information Transport Solutions, a technology company headquartered in Wetumpka, Ala., is full-service provider of education services and technology solutions integrating voice, video and data. ITS offers infrastructure solutions and managed hosting, NOC and telecommunications and internet solutions for the education, financial, government, health care, judicial and manufacturing markets. The company also has a Mobile location.



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# Insurance

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## Blue Cross and Blue Shield of Alabama

Clay Walden, *District Manager*  
4750 Airport Blvd.  
Mobile AL 36608-3186  
[www.bcbsal.org](http://www.bcbsal.org)  
(251) 344-2115  
[cwalden@bcbsal.org](mailto:cwalden@bcbsal.org)

Blue Cross and Blue Shield of Alabama began in 1936 to fulfill Alabamians' need for access to healthcare, and its commitment to its members and the community still drives the company today. The company's mission says it all: We provide employers, families and individuals access to quality, affordable healthcare because we care about our members' financial security, health and peace of mind. Blue Cross and Blue Shield of Alabama is one of 37 Blue Cross and Blue Shield Plans throughout the United States. The company employs more than 3,700 people and serves approximately three million members.



## Life + Legacy Benefits Inc.

Charles Jackson Jr., *President*  
917 Western America Cir., Ste. 350  
Mobile AL 36609  
[www.lifelegacybenefits.com](http://www.lifelegacybenefits.com)  
(251) 610-7032  
fax: (251) 343-5002  
[cjackson@lifelegacybenefits.com](mailto:cjackson@lifelegacybenefits.com)

Life + Legacy Benefits offers a numbers of tools and services to our clients. We partner with individuals and employers to implement strategies to effectively and efficiently manage Executive and Employee Benefit Programs. We can walk you through a step-by-step process to help make you feel more comfortable with your decisions.

Once your goals have been established, we can customize appropriate strategies designed to suit your vision and objectives. We can help you execute a strategy utilizing the following products and services: Key Employee Life Insurance; Executive Disability Insurance; Group Benefit plans; Retirement planning; Deferred Compensation and Exit Planning.



## Lyon Fry Cadden Insurance Agency Inc.

Gaylord C. Lyon Jr., *President*  
P.O. Box 160927  
Mobile AL 36616-1927  
3212 Midtown Pk. S.  
Mobile AL 36606-4128  
[www.lyonfrycadden.com](http://www.lyonfrycadden.com)  
(251) 473-4600  
fax: (251) 450-0032  
[glyonjr@lyonfrycadden.com](mailto:glyonjr@lyonfrycadden.com)

With roots back to 1905, Lyon Fry Cadden Insurance Agency is one of the largest, locally-owned agencies in South Alabama specializing in the property and casualty insurance business. Our expertise in both commercial and personal insurance coverage, coupled with the many insurance carriers we represent, position our agents and staff to provide unparalleled products and service to our customers. Our agency has been built on years of servicing our customers and cultivating long-term relationships through trust and professional integrity. We are deeply entrenched in Mobile and committed to its future prosperity.



## Thames Batre' Insurance

Harry (Bo) W. Mattei, *President*  
P.O. Box 6989  
Mobile AL 36660-0989  
2065 Old Shell Rd.  
Mobile AL 36607  
[www.thamesbatre.com](http://www.thamesbatre.com)  
(251) 473-9000 fax: (251) 473-9010  
[bo@thamesbatre.com](mailto:bo@thamesbatre.com)

For well over a century, Thames Batré Insurance has served the business and individual needs of clients in South Alabama by being dedicated to delivering insurance and risk management solutions. We are an industry leader that excels in insurance and risk management with a goal to simplify the complex world of insurance.

Thames Batré has been selected as a "Best Practices Agency" for 16 consecutive years by the AIAA and is the only locally-owned firm in South Alabama to receive this award. This award spotlights the firm's commitment to being the best of the best.



## The American Equity Underwriters Inc.

Michael L. Lapeyrouse, *CEO and President*  
P.O. Box 573  
Mobile AL 36601-0573  
11 N. Water St., 32nd Floor  
Mobile AL 36602  
[www.amequity.com](http://www.amequity.com)  
(251) 690-4230 fax: (251) 690-4299  
[cindy.mcquillen@amequity.com](mailto:cindy.mcquillen@amequity.com)

The American Equity Underwriters, Inc. (AEU) is one of the United States' largest writers of workers' compensation insurance under the Longshore and Harbor Workers' Compensation Act (USL&H), through its management of the American Longshore Mutual Association, Ltd. (ALMA), the third-largest and fastest-growing writer of USL&H coverage. ALMA is a group self-insured fund authorized by the U.S. Department of Labor, with nearly 800 members and \$150 million in annual premium. AEU is THE RESOURCE for the insurance requirements of the maritime industry in the United States. The company is based in Mobile.





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# Insurance

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## Willis of Alabama Inc.

Jason Gregory CIC, *Managing Partner*

P.O. Box 2407

Mobile AL 36652-2407

63 S. Royal St. 8th Floor

Mobile AL 36602

[www.willis.com](http://www.willis.com)

(251) 544-0278

fax: (251) 432-7241

[jason.gregory@willis.com](mailto:jason.gregory@willis.com)

The Willis Group is one of the world's largest professional services firms specializing in insurance brokerage and risk management. We work closely with clients to provide a wide range of strategic and operational risk management services and solutions across all industries around the world.



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# International Trade and Transport

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## APM Terminals Mobile LLC

Brian L. Harold, *Director*

901 Ezra Trice Blvd.

Mobile AL 36603

[www.apmterminals.com](http://www.apmterminals.com)

(251) 410-6100

fax: (251) 410-6103

[brian.harold@apmterminals.com](mailto:brian.harold@apmterminals.com)

APM Terminals Mobile opened for business on Sept. 22, 2008, and offers an improved option in the U.S. Gulf of Mexico for reaching Midwest markets as well as Alabama and neighboring states. A 45' deep channel and turning basin right off the dock of the terminal ensures the terminal will be able to handle post-Panamax vessels. We are dedicated to setting industry standards for efficiency, safety and sustainability, and it is our goal to EARN the Customer every day.



## Page & Jones Inc.

Michael B. Lee, *President/CEO*

52 N. Jackson St.

Mobile AL 36602-2810

[www.pagejones.com](http://www.pagejones.com)

(251) 287-8700

fax: (251) 287-8705

[mlee@pagejones.com](mailto:mlee@pagejones.com)

Page & Jones is a provider of international logistics, supply chain management, project cargo, shipping and customs clearance services – ocean, air and ground – since 1892.



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# Manufacturing

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## Akzo Nobel Functional Chemicals LLC

John Naron, *Site Manager*

13440 Hwy. 43 N.

Axis AL 36505-4313

(251) 675-1310

fax: (251) 679-4368

AkzoNobel is a leading global paints and coatings company and a major producer of specialty chemicals. We supply industries and consumers worldwide with innovative products and are passionate about developing sustainable answers for our customers. With operations in more than 80 countries, our 50,000 people around the world are committed to delivering leading products and technologies to meet the growing demands of our fast-changing world.



## AM/NS Calvert

Scott Posey, *Director of Communications*

1 ThyssenKrupp Dr.

Calvert AL 36513

[www.usa.arcelormittal.com](http://www.usa.arcelormittal.com)

(251) 289-3000

[scott.posey@arcelormittal.com](mailto:scott.posey@arcelormittal.com)

AM/NS Calvert is a manufacturer of a full-range of flat steel products including hot rolled bands and pickled coils, full finished cold rolled, as well as galvanized, galvanized, aluminized and Galvalume for exposed and unexposed applications by the automotive, appliance, service center, pipe and tube, and construction industries.



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## Arkema Inc.

John Lakenan, *Plant Manager*

13755 Hwy. 43 N.

Axis AL 36505-0099

[www.arkema.com](http://www.arkema.com)

(251) 829-9421

fax: (251) 829-4240

Arkema's Axis plant manufactures products based on three primary chemistries: acrylic polymer, thio chemicals, and organo tins. Acrylic polymers are additives used to improve the properties (impact modifiers) and processing (process aids) of a wide variety of plastic items. Impact modifiers are used to improve the strength of PVC pipe, siding, fence, decking and trim, while process aids improve the productivity, quality and cost of producing an even wider group of products including PVC film, sheet, bottles, and packaging. Thio chemicals are also used to make heat stabilizers for vinyl products. Additionally they are used as active ingredients in permanent wave solutions, hair removers, and as corrosion inhibitors in the oil and gas industry.



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## BASF Corp.

George Vann, *VP McIntosh Site*

1379 Ciba Rd.

McIntosh AL 36553-5436

[www.basf.com](http://www.basf.com)

(251) 436-2000

fax: (973) 307-2427

[george.vann@basf.com](mailto:george.vann@basf.com)

BASF McIntosh produces antioxidants (AO) which counteract the effects of heat and time in plastics. The use of AO's in plastics result in exceptional color and higher durability. The plant also produces light stabilizers which either absorb damaging UV light or improve stability by stopping a polymer's degradation from absorbed UV Rays. These products are used in automotive coatings, photographic inks and outdoor coatings to protect wood.



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## Berg Spiral Pipe Corp.

Paul Weber, *General Manager Operations*

900 Paper Mill Rd.

Mobile AL 36610

[www.bergpipe.com](http://www.bergpipe.com)

(251) 330-2900

fax: (251) 330-2901

[paul.weber@bergpipe.com](mailto:paul.weber@bergpipe.com)

Berg Spiral Pipe combines decades of experience in pipe manufacturing with cutting edge technology. We manufacture spiral seam-welded large-diameter pipes in nearly every size desired, and develop the optimum solution for every requirement and every use.



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# Manufacturing

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## **Block USA MidSouth Region, a CEMEX Co.**

Kevin Vogler, *General Manager*

P.O. Box 1227

Mobile AL 36633-1227

4751 Hamilton Blvd.

Theodore AL 36582

[www.specblockusacom](http://www.specblockusacom)

[www.blockusasolutions.com](http://www.blockusasolutions.com)

(251) 443-2040

fax: (251) 443-2050

Block USA is one of the South's leading producers of gray and architectural concrete block. Its hardscapes division manufactures concrete paver units, retaining wall systems, and specialized erosion control products. Block USA also distributes an extensive line of installation and maintenance products. With decades of experience, Block USA's service professionals are capable of advising developers and designers on concrete products capable of solving even the most daunting of construction challenges. From permeable concrete pavers to retaining walls specifically designed for narrow installations, Block USA offers products that solve site-related problems, add aesthetics and provide lower long-term maintenance costs.



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## **DuPont Crop Protection**

Charles Simmons, *Plant Manager*

12650 Hwy. 43

Axis AL 36505-4360

[www.dupont.com/ag/](http://www.dupont.com/ag/)

(251) 679-5200

fax: (251) 679-5126

DuPont Crop Protection manufactures environmentally safe insecticide products for cotton, vegetables and other crops.



*The miracles of science™*

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## **Evonik Industries**

Bonnie Tully, *Vice President  
and Site Manager*

4201 Degussa Rd.

Theodore AL 36582-7284

[www.evonik.com](http://www.evonik.com)

(251) 443-4000

fax: (251) 443-4008

Evonik is one of the world's leading specialty chemicals companies. Profitable growth and sustained value creation form the heart of our strategy. Around 80 percent of sales come from leading market positions, which we plan to expand further. We concentrate on high-growth megatrends, especially health, nutrition, resource efficiency and globalization. In 2012 Evonik's roughly 33,000 employees generated sales of 13.6 billion and an operating result (adjusted EBITDA) of 2.6 billion. Seventy-five percent of sales are generated outside Germany, providing convincing evidence that our business is global.



---

## **Holcim (US) Inc.**

Quentin McGahey, *Plant Manager*

Phil Bartle, *HR Manager*

P.O. Box 649

Theodore AL 36590-0649

3051 Hamilton Blvd.

Theodore AL 36590-9313

[www.holcim.com](http://www.holcim.com)

(251) 443-6200

fax: (251) 443-5127

[quentin.mcgahay@holcim.com](mailto:quentin.mcgahay@holcim.com)

[philip.bartle@holcim.com](mailto:philip.bartle@holcim.com)

Holcim (US) Inc. is a wholly-owned subsidiary of Holcim Ltd., and one of the nation's leading manufacturers and suppliers of cement and mineral components. Holcim (US) Inc. has approximately 2,000 employees and operates in 13 manufacturing plants and over 70 distribution facilities in the United States.



## Kimberly-Clark Corp.

Todd Visscher, *Mill Manager*  
200 Bay Bridge Rd.  
Mobile AL 36610-3002  
[www.kimberly-clark.com](http://www.kimberly-clark.com)  
(251) 330-2271  
fax: (251) 452-6318

Kimberly-Clark has 58,000 employees working at manufacturing facilities in 37 countries. In business more than 140 years, the company sells leading brands in 175 countries, including Kleenex, Scott, Huggies, Pull-Ups, Kotex, Poise and Depend. Kimberly-Clark holds the No. 1 or No. 2 brand share in more than 80 countries. Nearly one-quarter of the world's population purchase our products every day. Kimberly-Clark ranked first in the personal care category in Dow Jones' Sustainability World Index five years in a row (2005-2009), and contributed about \$33 million in cash and products to charitable causes in 2012.



## Mitsubishi Polysilicon

Brian Thompson, *VP Human Resources  
& Public Affairs*  
7800 Mitsubishi Lane  
Theodore AL 36582-7204  
[www.mpsac.com](http://www.mpsac.com)  
(251) 443-6440 Ext. 228  
fax: (251) 443-6406

Mitsubishi Polysilicon is committed to be a world-leading quality supplier of polysilicon products and services.



## Mitternight Inc.

W. Lance Covan, *Chairman*  
P.O. Box 489  
Satsuma AL 36572-0489  
5301 Hwy. 43 N.  
Satsuma AL 36572  
[www.mitternight.com](http://www.mitternight.com)  
(251) 675-2550  
fax: (251) 675-0921  
[wlcovan@gmail.com](mailto:wlcovan@gmail.com)

For nearly 100 years, Mitternight has been a world class manufacturer of ASME Code vessels. Our products include heat exchangers, chemical reactors, distillation columns and other pressure vessels that appear in production facilities for Fortune 500 customers around the world. The Mitternight name is synonymous with innovation, engineering excellence and an intensive customer focus. We employ top professionals with years of experience in engineering, estimating, purchasing, fabricating, inspecting and shipping. We welcome each challenge presented to us. We welcome yours, too.



## Olin Corp.

Ken Corley, *Plant Manager*  
1638 Industrial Rd.  
McIntosh AL 36553-6609  
[www.olin.com](http://www.olin.com)  
(251) 944-3200  
fax: (251) 944-3218  
[kecorley@olin.com](mailto:kecorley@olin.com)

Olin's relationship with the South Alabama community began more than 60 years ago. We were first attracted by an unusual geographical feature -- a giant underground salt dome. Because salt is one of the essential elements in our manufacturing process, Olin Chlor Alkali built a plant here, and operations started in 1952. More than 300 people come to work at Olin McIntosh every day. Olin spends more than \$85 million a year with all sorts of local businesses, purchasing goods and services that support more than 300 local jobs. Olin generates another \$1.5 million in annual taxes—taxes that go to schools, to community services and development, and to those in need.



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# Manufacturing

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## **Outokumpu Stainless USA LLC**

Michael Williams, *President and Head of Business Area Coils Americas*

P.O. Box 13000

Calvert AL 36513-1300

1 ThyssenKrupp Dr., Calvert AL 36513

[www.outokumpu.com](http://www.outokumpu.com)

(251) 829-3600

fax: (251) 829-5982

[michael.williams@outokumpu.com](mailto:michael.williams@outokumpu.com)

Outokumpu Stainless USA is a fully-integrated mill specializing in the production of stainless steel alloys. Outokumpu Stainless USA currently produces coil, strip and sheet in Calvert and is the only producer of 72 inch material in the United States. There is a variety of applications for our stainless steel material that include aviation, automotive, architecture, white goods and tanker industries.



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## **Praxair Inc.**

Steve Schoper, *Account Manager*

9721 Pintail Court

Daphne AL 36526

900 Westpark Drive, Suite 100

Peachtree City, GA 30269

[www.praxair.com](http://www.praxair.com)

(251) 443-8241 Ext:223

fax: (251) 443-7618

[info@praxair.com](mailto:info@praxair.com)

Praxair is dedicated to making our planet more productive. As a leading provider of industrial and process gases – nitrogen, oxygen, argon, hydrogen, helium and carbon dioxide – Praxair is pleased to work with Partners for Growth to support development and growth. Praxair provides gases, application knowledge and gas delivery systems for a wide range of manufacturing processes in the chemical, energy, metals, automotive and aerospace industries. Praxair has made significant capital investment in the Mobile area and its products are important to the success of local area businesses. When addressing process efficiency and productivity needs, customers have come to know Praxair as a dependable and reliable gas supplier.



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## **SSAB Alabama Inc.**

Mark Bush, *Operations Manager, Mobile*

12400 Hwy. 43 N.

Axis AL 36505-4308

[www.ssab.com](http://www.ssab.com)

(251) 662-4400

fax: (251) 662-4360

[mark.bush@ssab.com](mailto:mark.bush@ssab.com)

SSAB is a global leader in high strength steel and our vision is to create a stronger, lighter and more sustainable world. The Alabama facility is an important part of that vision. Established in 2001, SSAB Alabama is an electric arc furnace (EAF)-based facility located 30 miles outside of Mobile in Axis. The facility produces high-quality steel-plate and coil products using scrap as the primary raw material. More than 1,000 people are employed at the Axis facility which produces 1.25 million tons annual capacity of steel for customers worldwide. In 2012, SSAB Alabama added a second quench line that significantly enhanced its ability to produce quenched and tempered steels, increasing capacity to 300,000 metric tons.





## Austal USA

Craig Savage, *Director of Communications & State/Local Affairs*  
100 Addsko Road  
Mobile AL 36633  
[www.austal.com](http://www.austal.com)  
(251) 434-8000  
fax: (251) 445-1955  
[craig.savage@austalusa.com](mailto:craig.savage@austalusa.com)

Austal's U.S. shipyard began operations in 1999 and currently occupies 164 acres on the Mobile River approximately 20 miles from the Gulf of Mexico. Austal is the U.S. Navy's prime contractor for the, \$3.5B, ten-ship, 127-meter Independence-variant Littoral Combat Ship contract. The Navy has also awarded Austal, as prime contractor, a \$1.6B contract to build 10 103-meter Joint High Speed Vessels, two of which have been delivered. Austal is the leading manufacturing employer in the Mobile area. We employ over 4,000 shipbuilders, designers/engineers, and support staff. Open positions are advertised on [www.austaljobs.com](http://www.austaljobs.com).



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## BAE Systems Southeast Shipyards Alabama

Victor Rhoades, *Director*  
P.O. Box 3202  
Mobile AL 36652-3202  
660 Dunlap Dr.  
Mobile AL 36652  
[www.baesystems.com/shiprepair](http://www.baesystems.com/shiprepair)  
(251) 690-7100  
[Victor.Rhoades@baesystems.com](mailto:Victor.Rhoades@baesystems.com)

BAE Systems is conveniently located along the Mobile River on a 423 acre site on Pinto Island. The location on the east side of the Mobile River is directly across from downtown Mobile. BAE Systems is the largest full-service commercial shipyard in Alabama capable of fabrication, ship construction and ship repair. BAE Systems serves a broad and diverse domestic and foreign commercial base. Our customers are industry leaders operating in virtually every segment of the inland and offshore markets including, but not limited to energy, construction, oil exploration, cargo, cruise, oil, chemical and transportation carriers.

**BAE SYSTEMS**

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## The Cooper Group of Cos.

Angus Cooper III, *President*  
P.O. Box 1566  
Mobile AL 36633-1566  
118 N. Royal St.  
Mobile AL 36602-3603  
[www.coopertsmith.com](http://www.coopertsmith.com)  
(251) 431-6100  
fax: (251) 415-3054  
[angus.cooperiii@coopertsmith.com](mailto:angus.cooperiii@coopertsmith.com)

The Cooper Group of Cos. is anchored by one of America's oldest and largest stevedoring and maritime-related firms. Established in 1905, Cooper/T. Smith has operations on all three U.S. coasts and foreign operations in Brazil and Mexico. The company maintains ownership in numerous satellite companies forming The Cooper Group, including warehousing, terminal operations, tugboats, push boats, barging, barge fleetings, floating terminals, logistics, marine, timberlands and restaurants.

The Cooper Group's experienced, action-oriented people, state of the art equipment and automated facilities provide their customers with fast, efficient and cost effective movement of cargo anywhere.



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## Horizon Shipbuilding Inc.

Travis R. Short, *President*  
13980 Shell Belt Rd.  
Bayou La Batre AL 36509-2306  
[www.horizonshipbuilding.com](http://www.horizonshipbuilding.com)  
(251) 824-1660  
fax: (251) 824-1664  
[trshort@horizonshipbuilding.com](mailto:trshort@horizonshipbuilding.com)

Horizon Shipbuilding performs shipbuilding, haul-out and repair of crewboats, tugs, workboats and barges. Horizon works in steel, aluminum and composites for the U.S. Government, private enterprise and foreign customers.



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# Maritime

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## **Norton Lilly International Inc.**

Alejandro Barthold, *President & CEO*

One St. Louis Centre, Suite 5000

Mobile AL 36602

[www.nortonlilly.com](http://www.nortonlilly.com)

(251) 431-6335

fax: (251) 431-6795

[abarthold@nortonlilly.com](mailto:abarthold@nortonlilly.com)

Norton Lilly International Inc., (NLI) through its subsidiary companies, is engaged in the business of ship agency services, logistics, brokerage, vessel planning and other marine activities. NLI was founded in 1841 as the Norton Co., giving NLI the distinct title of being the oldest ship agency company in the United States. NLI and its related companies provide services for all types of liner, bulk, tanker, reefer and passenger vessels, and handles over 20,000 port calls per year, assuring ship owners and operators the widest range of representation, along with the highest level of service. Our commitment to serving our principal's needs is stronger than ever.



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## **Offshore Inland Marine & Oilfield Services Inc.**

Danny Cook, *Sales Support Manager*

2735 Middle Rd.

Mobile AL 36605

[www.offshoreinland.com](http://www.offshoreinland.com)

(251) 443-5550

fax: (251) 443-1613

[sales@offshoreinland.com](mailto:sales@offshoreinland.com)

For over 25 years Offshore Inland (OIMO) has established a reputation as the "Premium Service!" contractor. Whether remanufacturing hydraulic components, designing and building complex handling systems, or performing 24/7 offshore repairs; OIMO is a full-service contractor committed to the highest quality and safety standards!



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## **Seabulk Towing Inc.**

Bill Osmer, *Vice President and Chief Commercial Officer*

P.O. Box 1644

Mobile AL 36603-1644

No. 2 S. Water St., Fourth Floor

Mobile AL 36602

[www.seabulktowing.com](http://www.seabulktowing.com)

(251) 432-2611

Seabulk Towing Inc. is recognized by the towing industry as an established leader in harbor ship assist operations and offshore towing services. Founded on the basic principles of safety and service excellence, Seabulk Towing assists petroleum and chemical product tankers, barges, container ships and other cargo vessels in docking and undocking, and provides LNG terminal support services along the Gulf Coast and the Southeastern Seaboard. Seabulk Towing Inc. is a subsidiary of SEACOR Holdings Inc.



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# Maritime and Transportation

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## International Shipholding Corp.

Sheila Dean, *VP Planning & Development*

11 N. Water St., Ste. 18290

Mobile AL 36602

[www.intship.com](http://www.intship.com)

(251) 243-9230

fax: (251) 706-6938

[deansa@intship.com](mailto:deansa@intship.com)

International Shipholding Corp. (ISH) is a maritime transportation specialist providing unique solutions for a diversified customer base with emphasis on medium and long-term contracts. Through its subsidiaries, ISH operates 51 vessels engaged in waterborne cargo transportation including Jones Act Trade, Pure Car/Truck Carrier Services, Breakbulk/Bulk Carrier Services, and Rail Ferry Transportation, which has a terminal and rail repair facility in Mobile. ISH maintains offices in Mobile; New York, N.Y.; Tampa, Fla.; Shanghai, China; and Singapore as well as a network of agencies in major cities worldwide. Common stock is traded on the New York Stock exchange (NYSE:ISH).



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## Medical

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## Alabama Orthopaedic Clinic PC

Sarah Lightfoot, *Marketing Director*

3610 Springhill Memorial Dr. N.

Mobile AL 36608

[www.alortho.com](http://www.alortho.com)

(251) 410-3600

fax: (251) 410-3700

[sarah\\_lightfoot@alortho.com](mailto:sarah_lightfoot@alortho.com)

Alabama Orthopaedic Clinics PC is a group of 20 physicians providing over 50 years of care in two convenient locations within the Mobile area. Our physicians are board certified in orthopaedic surgery, with specialists trained in foot and ankle, hand, interventional pain management, pediatric orthopaedics, physical medicine and rehabilitation, radiology, spine, sports medicine, and total joint replacement. We provide in-house services such as physical therapy, MRI of the extremities, musculoskeletal ultrasound, pain management, durable medical equipment and bone density screenings for osteoporosis management. For physician bios or more information about AOC, please visit [www.alortho.com](http://www.alortho.com).



## AltaPointe Health Systems Inc.

J. Tuerk Schlesinger, *Chief Executive Officer*

5750-A Southland Dr.

Mobile AL 36693-3316

[www.altapointe.org](http://www.altapointe.org)

(251) 450-5901

fax: (251) 666-7537

[ceo@altapointe.org](mailto:ceo@altapointe.org)

AltaPointe Health Systems is a behavioral healthcare and psychiatric hospital system based in Mobile. It provides outpatient, inpatient and residential care to more than 15,000 children, adolescents and adults annually. Our patients reside in the greater Mobile area and along the Gulf Coast. AltaPointe employs nearly 1,000 individuals at six outpatient locations, two hospitals, three administrative offices and 20 residential locations. In addition, AltaPointe collaborates with the University of South Alabama to provide administration and faculty for the USA College of Medicine Department of Psychiatry, with AltaPointe's psychiatrists serving as teachers. AltaPointe was founded in 1957.



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# Medical

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## Cardiology Associates

Vance M. Chunn, *CEO/Administrator*

3715 Dauphin St., Ste. 4400

Mobile AL 36608-1727

[www.cardassoc.com](http://www.cardassoc.com)

(251) 340-6859

fax: (251) 461-4120

[vchunn@cardassoc.com](mailto:vchunn@cardassoc.com)

Cardiology Associates offers comprehensive and advanced treatment for cardiovascular disease in adults and children, employing nearly 40 board certified providers, including physicians, physician assistants and nurse practitioners and over 200 employees, servicing Mobile and Baldwin counties and six outreach areas within a 100-mile radius of Mobile. Cardiology Associates physicians are fellowship trained in cardiology and sub-specialties of interventional cardiology, electrophysiology, peripheral vascular intervention and pediatric cardiology. A leader in diagnostics, Cardiology Associates offers the area's only dedicated Cardiac PET CT and was the first private practice in the nation to introduce Cardiovascular Computed Tomography using the GE Lightspeed 64 slice CT scanner.



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## Franklin Primary Health Center Inc.

Charles White, *CEO*

P.O. Box 2048

Mobile AL 36652-2048

1303 Dr. Martin Luther King Jr. Ave.

Mobile AL 36603

[www.franklinprimaryorg](http://www.franklinprimaryorg)

(251) 434-8177

fax: (251) 434-8181

[charles.white@franklinprimary.org](mailto:charles.white@franklinprimary.org)

Franklin Primary Health Center has been accredited by the Joint Commission for Ambulatory and Behavioral Health since 1998.

Franklin recently became certified as a Primary Care Medical Home by Joint Commission in May 2013. Services offered include Internal Medicine, Obstetrics and Gynecology, Pediatrics, Family Practice, Optometry, Dentistry, Radiology, Laboratory, Medical Social Work and Case Management, Pharmacy, HIV/AIDS Prevention, Education and Testing, Infectious Disease, Substance Abuse Treatment and Education, Fitness & Wellness, Physical Therapy, Nutrition, Health Education and Health Insurance Application Assistance.



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## Infirmary Health

D. Mark Nix, *President/CEO*

P.O. Box 2226

Mobile AL 36652-2226

5 Mobile Infirmary Cir.,

Mobile AL 36607-3512

[www.infirmaryhealth.org](http://www.infirmaryhealth.org)

(251) 435-2540

fax: (251) 435-2060

As Mobile's largest private employer and the largest non-governmental, not-for-profit healthcare system in Alabama, Infirmary Health is composed of three hospitals, three post-acute care facilities, three diagnostic centers, and more than 30 medical clinics and other affiliates. Serving an 11-county area along the Gulf Coast and treating more than 100,000 patients annually, Infirmary Health offers the most advanced technology, comprehensive treatment and highest quality of care to remain the first choice for healthcare in our region.



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## Premier Medical Management Inc.

James W. Hartman III CPA COE,  
*Chief Executive Officer*

3701 Dauphin St.

Mobile AL 36608

[www.pmg.md](http://www.pmg.md)

(251) 341-3368

fax: (251) 341-3404

[jhartman@pmg.md](mailto:jhartman@pmg.md)

Premier Medical Group is one of the largest multi-specialty eye, ear, nose and throat groups in the Southeast. Our physicians offer state-of-the-art care with Board Certified Ophthalmologists, Optometrists and Otolaryngologists (ENT). Subspecialties within Ophthalmology include Retina, Cornea/Refractive, Glaucoma, Oculoplastics and Pediatrics. We offer a complete line of specialty services including medical and surgical eye, ear, nose and throat care, allergy testing and treatment, contact lenses, facial skin care, hearing aids and testing, laser vision correction and optical services. We have 37 physicians with eight locations to serve our patients in Southwest Alabama and the Mississippi Gulf Coast.



## Providence Hospital

Todd Kennedy, *President and CEO*

P.O. Box 850429

Mobile AL 36685-0429

6801 Airport Blvd.

Mobile AL 36608-3709

[www.providencehospital.org](http://www.providencehospital.org)

(251) 633-1600

fax: (251) 633-1679

[todd.kennedy@providencehospital.org](mailto:todd.kennedy@providencehospital.org)

Providence Health System, an integrated healthcare service provider and 349 bed hospital, is a member of Ascension Health. Providence's large affiliated, multi-specialty physician groups serve Mobile and Pascagoula through 11 convenient practice sites.

An MD Anderson Cancer Network™ certified member, Providence Hospital is well known for specializing in open-heart surgery, robotic surgery, cardiac catheterization, obstetrical services, sleep medicine and wound care, and offers a freestanding rehabilitation and wellness center along with an Outpatient Center. Providence's commitment to safe healthcare delivery was recently recognized by being the only "A" rated hospital in Mobile by the Leapfrog Group. See [www.hospitalsafetyscore.org](http://www.hospitalsafetyscore.org) for more details about the Hospital Safety Score.™



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## Springhill Medical Center

Gerald L. Wallace Jr., *President & CEO*  
– Southern Medical Health Systems

3719 Dauphin St.

Mobile AL 36608

[www.springhillmedicalcenter.com](http://www.springhillmedicalcenter.com)

(251) 344-9630

Springhill Medical Center (SMC) is a 252-bed acute-care hospital accredited by TJC. Since 1975, Springhill has grown and expanded its services in the southwest Alabama market while maintaining high ratios of nurses-to-patients for a personal approach. The medical center provides full surgical capabilities including open-heart and robotic surgery, as well as complete diagnostic capabilities. Today SMC includes the hospital, a unique and comprehensive heart center, senior residence, sleep center, cancer center, athletic club, orthopaedic surgery center, wound care and hyperbaric center, an emergency department staffed by all board-certified emergency medicine physicians and a comprehensive GI center.



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## The Orthopaedic Group PC

Ellen Niland, *Public Relations Director*

6144 Airport Blvd.

Mobile AL 36608-3143

[www.theorthogroup.com](http://www.theorthogroup.com)

(251) 476-5050

fax: (251) 470-5261

[eniland@theorthogroup.com](mailto:eniland@theorthogroup.com)

For more than 40 years, patients throughout the Gulf Coast have chosen our orthopaedic doctors at The Orthopaedic Group PC for specialized care in the spine, shoulder and elbow, hand and wrist, hip and knee, and foot and ankle. Our fellowship-trained doctors have extensive education and experience in evaluating, diagnosing and treating all orthopaedic injuries and conditions. Our goal is to get you back to doing what you love.





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# Medical Technology

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## The SSI Group Inc.

James M. Lyons, *President and CEO*  
4721 Morrison Dr.  
Mobile AL 36609-3350  
[www.thessigroup.com](http://www.thessigroup.com)  
(800) 880-3032  
fax: (251) 345-0123  
[info@ssigroup.com](mailto:info@ssigroup.com)

SSI powers the business of healthcare through improved flexibility, connectivity and integration. The company offers a single-vendor, end-to-end revenue cycle management solution featuring front-end eligibility; industry-leading, best-in-class billing and claims transmission; contract management, release of information and attachment processing; advanced analytics; and a business intelligence product suite. With over 1,000 payer connections through its EHNAC-certified clearinghouse, SSI processes 600 million transactions annually, totaling in excess of \$800 billion in billed electronic claims revenue. Established in 1988, SSI maintains corporate headquarters in Mobile and branch facilities in Clearwater, Fla.; Denver, Colo.; Chesapeake, Va.; Dallas, Texas; and Oklahoma City, Okla.



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# News and Advertising

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## Alabama Media Group

Michael Mellstead, *Mobile Hub Director*  
P.O. Box 2488  
Mobile AL 36652-2488  
401 N. Water St.  
Mobile AL 36602-4015  
[www.al.com](http://www.al.com)  
(251) 219-5689  
fax: (251) 219-5799  
[mmellstead@al.com](mailto:mmellstead@al.com)

Alabama Media Group combines the reach of the *Birmingham News*, the *Huntsville Times*, the *Mobile Press-Register* and Alabama's No. 1 website *AL.com*. We are a full-service provider of news and advertising, and can help your business tell its story, attract great employees or find new customers using targeted advertising across multiple platforms.



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# Office Machines

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## DEX Imaging

Bobby Gwin, *Marketplace President*  
P.O. Box 16244  
Mobile AL 36616-0244  
1045 Downtowner Blvd.  
Mobile AL 36609  
[www.deximaging.com](http://www.deximaging.com)  
(251) 380-3200  
fax: (251) 666-3339  
[bgwin@deximaging.com](mailto:bgwin@deximaging.com)

DEX imaging is the nation's largest independent dealer of Canon, Konica Minolta and Kyocera document imaging technology. We sell and service digital copiers, multi-functional printers, fax machines, large format printing devices, and data management software solutions. Our exceptional service record separates us from the manufacturers who sell the same products. DEX was founded in 2002 with two objectives in mind:

1. To remain privately-held so that the company's focus remains solely on customer service (without the conflicting objectives that publicly-held companies face);
2. To give one third of the company's profits to local charities within the markets it serves.

To find out more, visit [www.deximaging.com](http://www.deximaging.com).



## Aker Solutions Inc.

Graham Jones  
7611 Lake Rd. S., Bldg. 505  
Mobile AL 36605-6001  
[www.akersolutions.com](http://www.akersolutions.com)  
(251) 443-7910  
fax: (251) 443-8349  
[graham.jones2@akersolutions.com](mailto:graham.jones2@akersolutions.com)

Aker Solutions provides oilfield products, systems and services for customers in the oil and gas industry world-wide. Our knowledge and technologies span from reservoir to production and through the life of a field. Aker Solutions brings together engineering and technologies for oil and gas drilling, field development and production. The company employs approximately 28,000 people in more than 30 countries, who apply the knowledge and create and use technologies that deliver our customers' solutions.



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## Precision IBC Inc.

Anthony Beard, *President & CEO*  
8054 McGowin Dr.  
Fairhope AL 36532-5542  
[www.precisionibc.com](http://www.precisionibc.com)  
(251) 990-6789  
fax: (251) 990-6787  
[anthony@precisionibc.com](mailto:anthony@precisionibc.com)

Precision IBC, located in Fairhope, Ala. and Broussard, La., is the industry's largest and fastest growing Intermediate Bulk Container (IBC) rental, sales and service company supplying stainless steel and polyethylene IBCs, parts and accessories to the oil and gas industry. Our growth and success are the result of a willingness to provide innovative solutions and exceptional service tailored to our customer's individual needs. Our knowledgeable staff of professionals builds lasting relationships with our customers by understanding their business and providing superior customer service. Precision IBC will continue to create value for our customers by providing innovative packaging and fleet management solutions at competitive prices.



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# Printers

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## Gwin's Commercial Printing

Michael H. Payne, *President*  
957 Springhill Ave.  
Mobile AL 36604  
[www.gwinsprinting.com](http://www.gwinsprinting.com)  
(251) 438-2226  
fax: (251) 438-1959  
[mike.p@gwinsprinting.com](mailto:mike.p@gwinsprinting.com)

Making you look great on paper is our job. Having just celebrated our 100th anniversary, Gwin's continues to adapt as technology changes the way our clients communicate. We have expanded our services beyond printing on paper to include graphic design, signs, fulfillment and mailing services.

The job of "making you look great on paper" means a lot to us. At Gwin's you will work with professionals who take the time to ask the right questions and who truly care about the success of your project – on budget and on time.



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# Program Management

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## Hoar Program Management

James Adams, *Gulf Coast Division*

Leader

150 Government St., Ste. 3005

Mobile AL 36602

[www.hpmladership.com](http://www.hpmladership.com)

(205) 423-3402

fax: (205) 423-2323

[jadams@hpmladership.com](mailto:jadams@hpmladership.com)

We proudly serve as Mobile's only program manager assisting owners with early programming, real estate analysis, program development, design qualification/selection and management, project management, owner's representation, construction management, completion management, move management and warranty management. Our Mobile office team of professionals has successfully managed more than \$400 million of design and construction projects during the past four years. Our client list includes national and international firms. We look forward to working with you and helping your project succeed. To learn more about us please contact Jay Daily or go to [hpmladership.com](http://hpmladership.com).



HOAR PROGRAM MANAGEMENT

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# Real Estate

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## Bender Real Estate Group

Gavin Bender Sr., *President*

917 Western America Cir., Ste. 102

Mobile AL 36609-4112

[www.benderrealestategroup.com](http://www.benderrealestategroup.com)

(251) 445-2468

fax: (251) 445-2469

[gavin@benderrealestategroup.com](mailto:gavin@benderrealestategroup.com)

Bender Real Estate Group (BREG) is a full-service real estate brokerage company. Services include sales, leasing, management, real estate investment consulting and development. We currently lease or manage over 750,000 square feet of office, retail and warehouse properties in the Mobile area.

Bender Real Estate Group combines experience and integrity with individualized attention. Working both as the landlord and tenant representative in many negotiations has allowed BREG to gain understanding of property ownership, the landlord's position in the management process and tenant needs. This is one of the many characteristics that distinguishes this company from other property management companies.



**BENDER**  
*real estate group*

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## Burton Property Group

Sage Wyatt, *Marketing Coordinator  
& Executive Assistant*

P.O. Box 16167

Mobile AL 36616

41 W. I-65 Service Rd. N., Ste. 450

Mobile AL 36608

[www.burtonpropertygroup.com](http://www.burtonpropertygroup.com)

(251) 380-7230

fax: (251) 341-5763

[sage@burtonprop.com](mailto:sage@burtonprop.com)

Burton Property Group (BPG), a commercial real estate investment, development and management firm, passionately seeks to enhance the value of the real estate market by building well-balanced and quality portfolios. BPG is a regional developer, owner and operator of grocery-anchored and community shopping centers.



**Burton**  
PROPERTY GROUP

## Delaney Development Inc.

Robert S. Frost, *Chief Executive Officer*

P.O. Box 16126

Mobile AL 36616-0126

225 Springhill Memorial Pl.

Mobile AL 36608

[www.delaneyinc.net](http://www.delaneyinc.net)

(251) 460-0910

fax: (251) 344-6077

[bobbyf@delaneyinc.net](mailto:bobbyf@delaneyinc.net)

For over 50 years, our companies have developed, owned, managed, leased and sold some of Mobile's finest projects. We have owned and owner-managed over 2,000 apartment units, shopping centers, and sold our exceptionally-located lands for other major Mobile development projects such as Lowe's, Wal-Mart and CarMax. We manage other holdings throughout Alabama, Florida, Mississippi, Montana and Wyoming. In addition to residential and commercial developments, we are invested in over 60,000 acres of timberlands, which we manage and lease.



## LLB&B Inc. Real Estate

Melissa Morrissette, *Vice President*

3315-A Old Shell Rd.

Mobile AL 36607

[www.llbb.com](http://www.llbb.com)

(251) 342-3200

fax: (251) 343-7403

[llbb@llbb.com](mailto:llbb@llbb.com)

LLB&B Inc. Real Estate, an independent locally-owned real estate company, has been recognized as Mobile's premier upscale real estate agency since 1986. LLB&B prides itself on its people and versatility. Our agents are trained to meet the needs of our clients by offering exceptional customer service. LLB&B agents listen to our customers' needs. Our reputation for integrity, trust and service sets us apart. We know the market and strive to make your real estate experience flawless. We realize that homes and dreams come in all shapes and sizes, and LLB&B is here to help you find your perfect home.



## NAI Mobile

Allan Cameron, *Partner*

P.O. Box 1766

Mobile AL 36633-1766

56 St. Emanuel St.

Mobile AL 36602

[www.NAI-MOBILE.com](http://www.NAI-MOBILE.com)

(251) 751-9553

fax: (251) 438-4318

[acameron@nai-mobile.com](mailto:acameron@nai-mobile.com)

NAI Mobile is the local footprint of NAI Global, a worldwide network of 355 closely integrated commercial real estate service providers with 5500 local experts, offering comprehensive, intimate, regional market knowledge in their individual spheres, all bound together with state-of-the-art information technology and delivering the most informed and sophisticated property consultation and brokerage services on the planet.

The principals of NAI Mobile are John D. Peebles, SIOR, CCIM, Allan R. Cameron Jr., SIOR, Thomas S. Gleason Jr., CCIM, Jay D. Roberds and David D. Dexter, who between them represent over a century of expertise in regional commercial and industrial real estate practice.



## Roberts Brothers Inc.

Ann Akridge, *Relocation Director*

6721 Grelot Road

Mobile, AL 36695

[www.RobertsBrothers.com](http://www.RobertsBrothers.com)

(251) 661-4660

fax: (251) 661-6310

[annakridge@robertsbrothers.com](mailto:annakridge@robertsbrothers.com)

Now serving a third generation of customers, Roberts Brothers is the top residential real estate company in South Alabama. With four offices and 150 sales associates, the company has received the Mobile *Press-Register's* "Readers Choice Award" for 11 consecutive years and leads the market in closed sales and listing inventory. Roberts Brothers represents the most recognizable and trusted brand in real estate and has been committed to "WOW" customer service of its buyers and sellers since 1947.

For more information, please visit [www.RobertsBrothers.com](http://www.RobertsBrothers.com) or contact our director of relocation, Ann Akridge, at (251) 661-4660 or [annakridge@robertsbrothers.com](mailto:annakridge@robertsbrothers.com).



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## Real Estate

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### **White-Spunner Realty Inc.**

Matt White, *President*

P.O. Box 7475

Mobile AL 36670-0475

3201 Dauphin St.

Mobile AL 36606-4057

[www.white-spunnerrealty.com](http://www.white-spunnerrealty.com)

(251) 471-1000

fax: (251) 471-1785

[matt@white-spunnerrealty.com](mailto:matt@white-spunnerrealty.com)

White-Spunner Realty is a full-service industrial, retail, office/healthcare and residential real estate brokerage and development firm, located in Mobile, with a regional presence in Alabama, Mississippi, Louisiana and Florida. Since 1954, the White-Spunner team has earned a long-standing reputation for maximizing the benefits of real estate assets for its clients through land development, brokerage, property management & leasing services. With over 1 million square feet of building space under management, an affiliated construction team, and substantial amounts of acreage located along the Gulf Coast, White-Spunner Realty has the staff, experience and financial stability to assist you with any real estate need on the Gulf Coast.



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## Records Storage

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### **Safe Archives LLC**

T. Bestor Ward, III, *President/CEO*

P.O. Box 1824

Mobile AL 36633-1824

450 St. Louis St.

Mobile AL 36602-2524

[www.safearchives.com](http://www.safearchives.com)

(251) 433-4392

fax: (251) 433-5879

[bestor@safearchives.com](mailto:bestor@safearchives.com)

As the Mobile Area Chamber of Commerce Small Business of the Year 2013, we pride ourselves in being the leading local provider for all your records management needs. From standard hardcopy document storage, converting hard copies to digital, to online storage and everything in-between, we can keep your records S.A.F.E. - Secure and Accessible while offering Friendly service at an Economical price. For your most valuable assets we offer standard vault storage and the only Firelock Vault in a 250-mile radius. We also offer secure scanning, copying and printing services along with our litigation support department.



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## Rental Services

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### **Blue Rents Inc.**

Whitney Jordan, *Inside Sales Manager*

1601 E. I-65 Service Rd. S.

Mobile AL 36606-2799

[www.bluerents.com](http://www.bluerents.com)

(251) 479-8502

fax: (251) 479-8506

[whitney@bluerents.net](mailto:whitney@bluerents.net)

Blue Rents Inc. is a family-owned, full-service rental company serving the Gulf Coast area for over forty years. Our inventory is one of the largest on the Gulf Coast, from our complete line of construction equipment to our large selections of tents and event supplies. Specializing in weddings and corporate events, Blue Rents offers professional consulting to assist you in planning your event of any size.





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# Schools/Academies/Universities

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## Remington College

Stephen M. Backman, *Campus President*

828 Downtowner Lp. W.

Mobile AL 36609-5593

[www.remingtoncollege.edu](http://www.remingtoncollege.edu)

(251) 343-8200

[stephen.backman@remingtoncollege.edu](mailto:stephen.backman@remingtoncollege.edu)

Serving Mobile's educational and business communities, our campus at 828 Downtowner Loop West offers diploma and associate degree programs, including programs in: Process Technology; Computer-Aided Design and Drafting and Computer and Network Administration. We're in regular touch with area employers, continually working to help prepare our students with relevant career skills for Mobile's job market. Through on-campus job fairs and community involvement, we encourage a culture of networking, information sharing, outreach and service.

To learn more about ACCSC-Accredited Member Remington College in Mobile, call 251-343-8200 or visit [www.remingtoncollege.edu/mobile/](http://www.remingtoncollege.edu/mobile/).



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## University of South Alabama

Dr. Tony G. Waldrop, *President*

307 University Blvd.

Mobile AL 36688-0001

[www.southalabama.edu](http://www.southalabama.edu)

(251) 460-6333

The University of South Alabama is a vital educational and economic force for the Gulf Coast region. Boasting an enrollment topping 15,000, USA has an annual economic impact of \$3 billion, employs 5,500 and operates a health care system that provides advanced medical care to more than 250,000 people each year. As a comprehensive research university, USA generates over \$60 million annually in externally-sponsored research. For more than 50 years, the University of South Alabama has provided a higher standard of education, advanced health care, a stronger economy, enhanced cultural opportunities and above all, a greater quality of life for all citizens.



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# Telecommunications

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## AT&T

Glyn Agnew, *Regional Director*

1110 Montlimar Dr., Ste. 299

Mobile AL 36609-1732

[www.att.com](http://www.att.com)

(205) 470-0553

fax: (251) 470-8739

[glyn.agnew@att.com](mailto:glyn.agnew@att.com)

AT&T Inc. is a premier communications holding company and one of the most honored companies in the world. Its subsidiaries and affiliates – AT&T operating companies – are the providers of AT&T services in the United States and internationally. With a powerful array of network resources that includes the nation's fastest and most reliable 4G LTE network, AT&T is a leading provider of wireless, Wi-Fi, high speed Internet, voice and cloud-based services. A leader in mobile Internet, AT&T also offers the best wireless coverage worldwide of any U.S. carrier, offering the most wireless phones that work in the most countries. It also offers advanced TV service with the AT&T U-verse® brand.



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# Telecommunications

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## C Spire

Marc Gels, *General Manager*  
P.O. Box 161184  
Mobile AL 36616  
720 Oak Cir. Dr. E.  
Mobile AL 36609  
[www.cspire.com](http://www.cspire.com)  
(251) 445-6550  
[mgels@cspire.com](mailto:mgels@cspire.com)

C Spire, in business since 1988, is a telecommunications-based diverse technology company and the nation's largest privately held wireless communications provider. Its primary service area is in the Southeastern U.S., with headquarters in Ridgeland, Mississippi, and a workforce of over 1,350. C Spire provides a superior comprehensive suite of customer-inspired wireless communications to consumers and businesses through its world class 4G LTE network and 4,000+ miles of fiber infrastructure.



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## Southern Light

Andy Newton, *President/CEO*  
107 St. Francis St. Suite 1800  
Mobile AL 36602  
[www.slfiber.com](http://www.slfiber.com)  
(251) 662-1170  
fax: (251) 662-1297

Southern Light is the Gulf Coast's leading provider of fiber optic networks and high-capacity transport solutions. Delivering affordable, high-bandwidth services over our wholly-owned fiber optic network, Southern Light keeps your business connected. Southern Light's 4,000 route miles of fiber optic cable provides private line transport, dark fiber, datacenter services, managed service, dedicated internet access and wireless infrastructure to its customers along the Gulf Coast from Lafayette, La. to Jacksonville, Fla.



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# Timber/Timberland

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## Scotch Gulf Lumber LLC

Fred T. Stimpson, *President*  
1850 Conception St. Rd.  
Mobile AL 36610-4704  
[www.gulflumber.com](http://www.gulflumber.com)  
(251) 457-6872  
fax: (251) 452-7157  
[fstimpson@scotchgulf.com](mailto:fstimpson@scotchgulf.com)

Scotch Lumber and Gulf Lumber, two of the most venerable institutions in the business, have combined their 150-plus years of experience to create a 21st century company – Scotch Gulf Lumber. Our core values remain the same: honesty, fairness, hard work, integrity and stewardship of the resources entrusted to us. Scotch Gulf Lumber has the expertise and experience to meet the highest industry standards for every service we provide, including saw milling, treating and remanufacturing. Our passion is to build and maintain meaningful relationships while consistently delivering excellent quality products with innovation and consistency.



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## Tensaw Land & Timber Co. Inc.

Riley Boykin Smith, *President/CEO*  
P.O. Drawer 16147  
Mobile AL 36616-0147  
3511 Montlimar Plaza Dr.  
Mobile AL 36609  
[www.tensawland.com](http://www.tensawland.com)  
(251) 340-8380  
fax: (251) 340-8387  
[leemoncrief@tensawland.com](mailto:leemoncrief@tensawland.com)

Tensaw Land & Timber Co., located in Mobile, is a family-owned land management company with concentrations in timber and other commercial real estate investments in south Alabama. Founded by Congressman Frank W. Boykin in 1937, today the company is owned by his heirs and under the management of the Congressman's grandson, Riley Boykin Smith, president and chief executive officer, and granddaughter, Starr L. Boykin, secretary/treasurer.

**TENSAW LAND & TIMBER COMPANY, INC.**



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# Transportation

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## ASF Group

Samford (Sandy) Myers, *President*

3812 Springhill Ave.

Mobile AL 36608-5705

[www.asflogistics.com](http://www.asflogistics.com)

[www.asfintermodal.com](http://www.asfintermodal.com)

(251) 445-6780

fax: (251) 287-8151

[smyers@asflogistics.com](mailto:smyers@asflogistics.com)

ASF Group includes ASF Logistics and ASF Intermodal, both private companies headquartered in Mobile. The companies have numerous branch offices and depots located throughout the Southeast and Midwest regions of the United States, as well as a global network of owned offices and partners. ASF Logistics is an international logistics provider, freight forwarder, NVOCC and customs house broker with expertise handling specialized cargo, while ASF Intermodal is an intermodal and domestic over-the road truck carrier with more than 200 trucks on the road. ASF Group works nationally and internationally providing customers with customized solutions that provide for the optimum flow of goods, materials and information.



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## Mississippi Export Railroad Co.

D. Gregory Luce, Jr., *President*

4519 McInnis Ave.

Moss Point MS 39563-0011

[www.mserr.com](http://www.mserr.com)

(228) 474-6383

[greg.luce@mserr.com](mailto:greg.luce@mserr.com)

Mississippi Export Railroad facilitates transportation of goods to and from the Alabama/Mississippi Gulf Coast and the North American continent through direct links to the Canadian National, CSX, Norfolk Southern and Kansas City Southern railroads. Mississippi Export's facilities accommodate rail, barge or truck shipments and have the ability to transload between each transportation mode.



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# Travel Agencies

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## Springdale Travel

Robert H. Bender, *President*

958 Montlimar Dr.

Mobile AL 36609-5427

[www.springdaletravel.com](http://www.springdaletravel.com)

(251) 476-5095

fax: (251) 471-2492

[bob@springdaletravel.com](mailto:bob@springdaletravel.com)

Springdale Travel was established in May 1978. Its corporate headquarters are located at 958 Montlimar Drive in Mobile, and the company employs 38 individuals. The company offers: Travel Management Services & Consulting; Multiple online booking and expense reporting tools; Business Meetings & Incentives; Leisure Travel (Cruises & Tours); Airline Ticket Sales; Rail Sales; Airline Charter; Student Travel; Group Travel; and Marine & Seaman Travel. Springdale Travel has a main office, two on-site corporate locations and a branch office in Pensacola, Fla.:  
Springdale Travel of Florida, Inc.  
313 South Palafox Street  
Pensacola, FL 32502



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## Truck Dealers

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### **Gulf Coast Truck & Equipment Co. Inc.**

William T. Smithweck, *COO*  
P.O. Box 6267  
Mobile AL 36660-0267  
2260 Halls Mill Rd.  
Mobile AL 36606-4617  
[www.gulfcoasttruck.com](http://www.gulfcoasttruck.com)  
(251) 476-2744  
fax: (251) 476-3879  
[bsmithweck@gulfcoasttruck.com](mailto:bsmithweck@gulfcoasttruck.com)

Gulf Coast Truck & Equipment is a full-service, family-owned truck dealership serving the southeastern United States over 60 years. Specializing in new Mack and pre-owned Class 8 trucks, the company has four locations conveniently located to serve its customers' sales, service and parts needs.



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### **Ward International Trucks LLC**

Leigh Ward Breal, *President*  
P.O. Box 5375  
Mobile AL 36605-0375  
2101 Perimeter Rd.  
Mobile AL 36615  
[www.wardintltrucks.com](http://www.wardintltrucks.com)  
(251) 433-5616  
fax: (251) 433-5617  
[leighb@wardintltrucks.com](mailto:leighb@wardintltrucks.com)

Ward International Trucks is a full-line International® Dealership that has been serving the Mobile market since 1985. In 1986, we extended the boundaries of our operation to include Pensacola, Fla. Having an opportunity to expand our dealership network base even further, we decided to take over the Tallahassee, Fla. dealership in 2003. This now allows us to be able to serve all of your trucking needs all along the Gulf Coast from the Mississippi/Louisiana state line through Gulf Coast Alabama and Florida all the way to I-75.

Ward International Trucks is proud to be a certified dealer for International & Isuzu Commercial Trucks as well as for IC Buses.



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## Truck Dealers/Trailers

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### **Gulf City Body & Trailer Works Inc.**

Hunter Lyons, *President*  
P.O. Box 144  
Mobile AL 36601-0144  
601 S. Conception St.  
Mobile AL 36603-2101  
[www.gulfcity.com](http://www.gulfcity.com)  
(251) 438-5521  
fax: (251) 433-7910  
[hlyons@gulfcity.com](mailto:hlyons@gulfcity.com)

Gulf City Body and Trailer Works offers sales, service, rentals, repairs and leasing of all types of trailers, terminal tractors, fuel trucks and related transportation equipment, as well as repairs and fabrication of steel, aluminum and stainless.



**Gulf City Body & Trailer Works, Inc.**

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# Uniform Suppliers

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## Cintas Corp.

Clint McFerrin, *General Manager*

P.O. Box 190727

Mobile AL 36619-0727

5679 Commerce Blvd. E.

Mobile AL 36619-9225

[www.cintas.com](http://www.cintas.com)

(251) 443-7301

[mcferrinc@cintas.com](mailto:mcferrinc@cintas.com)

Headquartered in Cincinnati, Ohio Cintas Corp. provides highly-specialized services to businesses of all types primarily throughout North America. Cintas designs, manufactures and implements corporate identity uniform programs, and provides entrance mats, restroom cleaning and supplies, tile and carpet cleaning, promotional products, first aid, safety, fire protection products and services and document management services for more than one million businesses. Cintas is a publicly-held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of the Standard & Poor's 500 Index.



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# Utilities

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## Alabama Power Company

R. Michael Saxon, *Vice President - Mobile Division*

P.O. Box 2247

Mobile AL 36652-2247

150 St. Joseph St.

Mobile AL 36602-3915

[www.alabamapower.com](http://www.alabamapower.com)

(800) 245-2244

fax: (251) 694-2329

[enweathe@southernco.com](mailto:enweathe@southernco.com)

## Your Energy Advisor



## Mobile Area Water and Sewer System

Charles Hyland, *Director*

P.O. Box 2368

Mobile AL 36652-2368

207 N. Catherine St.

Mobile AL 36604-1504

[www.mawss.com](http://www.mawss.com)

(251) 694-3150

fax: (251) 694-3448

[chyland@mawss.com](mailto:chyland@mawss.com)

Mobile Area Water and Sewer System (MAWSS) provides exemplary drinking water and sanitary sewer service to more than 250,000 customers in Mobile, Prichard, Chickasaw and Semmes in Mobile County; and Spanish Fort in Baldwin County. Clean, safe water is essential for life and economic development. Protecting the quality of our water, and the surrounding watershed of Big Creek Lake, our drinking water source, is a top priority. As the region's largest public utility, MAWSS is dedicated to protecting the health of the community and environment through the responsible management of water resources, ensuring their availability for future generations. For more information, visit [www.mawss.com](http://www.mawss.com).





## Mobile Gas, a Sempra Co.

James M. (Mike) Fine, *President*  
P.O. Box 2248  
Mobile AL 36652-2248  
2828 Dauphin St.  
Mobile AL 36606-2457  
[www.mobile-gas.com](http://www.mobile-gas.com)  
(251) 476-8052

Mobile Gas is a local natural gas distribution company serving approximately 88,000 residential, commercial and industrial customers across Mobile and Baldwin counties in southwest Alabama. Since 1836, we have been committed to helping the Mobile area grow by providing clean, efficient natural gas for local homes and businesses. Today, our system serves the growing industrial base for the Mobile area and we are proud to offer natural gas transmission, distribution and commodity services to the companies that call Mobile home. Please contact us to learn more about how Mobile Gas can help meet your business's energy needs.



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# Warehousing & Transportation

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## Merchants Transfer Co.

Mac Taul, *President*  
P.O. Box 487  
Mobile AL 36601-0487  
1201 Papermill Rd.  
Mobile AL 36610  
[www.merchantstransfer.com](http://www.merchantstransfer.com)  
(251) 680-3777  
[mtaul@merchantstransfer.com](mailto:mtaul@merchantstransfer.com)

Merchants Transfer Co. is a third-party warehousing and distribution center fulfilling warehousing and logistical needs in Mobile for over 100 years. With five separate facilities, we own and operate over 1.5 million square feet in the region. Within our buildings, we handle all types of forest products, steel, chemicals, clothing, food, cars and just about anything else you need loaded or unloaded. Our team can handle your railcars, containers, vans and trucks, or we can lease you a building and you can do it yourself.



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# Additional Investors

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## Coal Freight Forwarding Inc.

Douglas Roberts, *President*  
P.O. Box 7361  
Spanish Fort AL 36527-7361  
(251) 432-0840

## ExxonMobil

Chris Golden, *Mobile Bay Asset Manager*  
6000 Deakle Rd.  
Theodore AL 36582-8414  
[www.exxonmobil.com](http://www.exxonmobil.com)  
(251) 973-4364

## The J. L. Bedsole Foundation

Christopher Lee, *Executive Director*  
1 S. Royal St., 2nd Floor  
Mobile AL 36602  
[www.jlbedsolefoundation.org](http://www.jlbedsolefoundation.org)  
(251) 432-3369

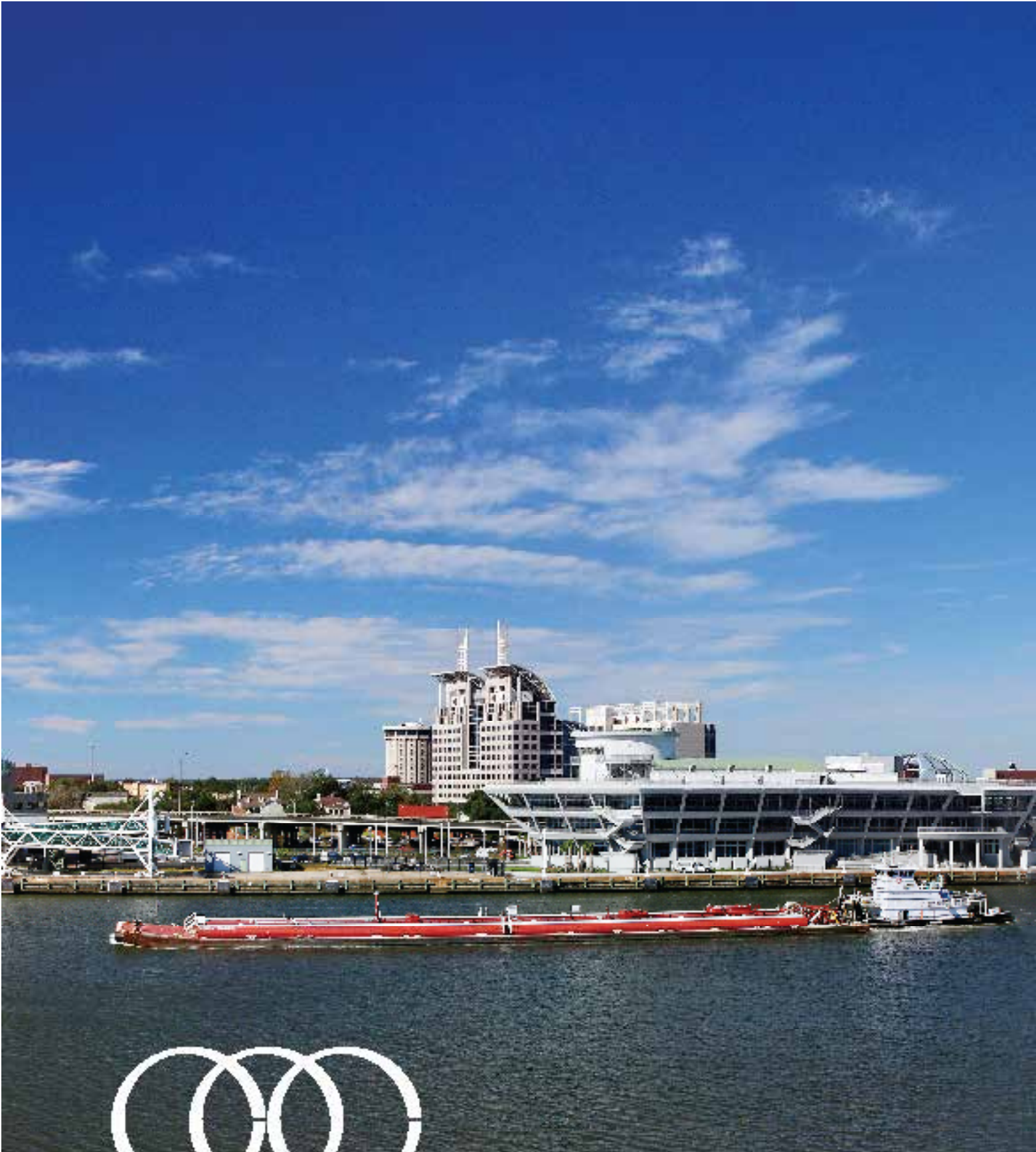
## National Community Development Services

Tom DiFiore, *President*  
690 Miami Circle, Ste. 685  
Atlanta GA 30324  
[www.ncdsinc.net](http://www.ncdsinc.net)  
(404) 231-0730

## Shell Chemical LP/ Shell Mobile Site

Tammy Little, *General Manager*  
400 Industrial Pkwy.  
Saraland AL 36571-0308  
[www.shell.com](http://www.shell.com)  
(251) 675-7040





**MOBILE AREA  
CHAMBER OF COMMERCE**

451 Government Street • Mobile, AL 36602  
P.O. Box 2187 • Mobile, AL 36652-2187  
(251) 433-6951  
[www.mobilechamber.com](http://www.mobilechamber.com)