

Alabama's Role in the Global Marketplace

Alabama exports climbed to \$19.518 billion (a near-record level) in 2014, powered by shipments of Alabama-made automobiles to almost 100 countries, in addition to rising overseas sales of products such as industrial machines, plastics, and iron and steel. The state ranked 24th in the nation for dollar value of exports in 2014.



Alabama companies shipped products to 194 countries in 2014, with the top five destination markets including Canada (\$4.25 billion, with a decrease of 1.3%), China (\$3.16 billion, with 28.4% growth), Mexico, (\$2.34 billion, with 5.27% growth), Germany (\$2.16 billion, with a decrease of 3.12%) and the United Kingdom (\$604 million, with a decrease of 12.78%). Canada and Mexico, our North American Free Trade Agreement (NAFTA) partners, accounted for some \$6.59 billion or nearly 34 percent of Alabama's total exports. Exports to China grew from \$2.46 billion to \$3.16 billion, or 28.4 percent, during the same period, allowing China to hold its second place spot in the state's top export destinations.

The state's largest product export category remained transportation equipment, which rose from \$8.37 billion to \$8.68 billion between 2013 and 2014, representing a growth of 3.79 percent. Other top exports included chemicals (\$2.49 billion), primary metals (\$1.52 billion), minerals and ores (\$1.14 billion) and forestry products (\$1 billion). Total receipts for Alabama's top ten export sectors reached \$18 billion, or 92.4 percent of total exports.

Exports from Alabama to the 20 free trade agreement countries held steady at \$8.54 billion in 2014. Strong increases were seen in Alabama exports to Israel (81%) and Costa Rica (65%) in particular.

Two-way trade between Alabama and the world totaled over \$44.4 billion during 2014. During this period, Alabama imported some \$24.9 billion worth of goods with top products in the minerals, metals, high technology, chemical and transportation industries. The top five import markets included Mexico, Germany, Brazil, Venezuela and South Korea.

With more than 70 percent of the world's purchasing power located outside the U.S., Alabama companies are looking at markets beyond our borders, where demand is growing. International trade enhances the quality of life for all Alabamians and contributes to the state's prosperity. Creating jobs through exports for the state's citizens is key in accelerating Alabama globally.

Alabama State Port Authority

Alabama's only deep-water seaport terminals are located at the Port of Mobile, just 32 miles from the Gulf of Mexico. The seaport handles more than 55 million tons annually. The full service, public seaport terminals are owned by the Alabama State Port Authority and are served by major ocean carriers on Asian, European, Mediterranean, and Latin American trade lanes.

In 2014, cargo through the public terminals topped 29 million tons serving container, general cargo, dry and liquid bulk, frozen poultry, and oversized and heavy lift operations. Since, 2008, the Port Authority has invested in new facilities and Post-Panamax infrastructure at the Port of Mobile. In 2014, the Port Authority delivered a new \$36 million rail, truck, ship and barge served steel coil handling facility. Also, in 2014 the Port Authority began construction on new infrastructure serving Post-Panamax trade at the Port of Mobile. Projects underway include Phase II at APM Terminals Mobile and a new Intermodal Container Transfer Facility (ICTF) to serve domestic and

international containerized shipper markets.

Both the steel terminal and the intermodal developments are the first components in a three to five year, \$467 million capital program to expand facilities and services at the port. Other planned projects include a new Ro/Ro Automotive Terminal, a logistics park at the intermodal complex, and the rail interchange expansion. The public terminals are connected to two interstate systems (I-10 and I-65) and five Class I railroads- CSX, Canadian National, Burlington Northern Santa Fe (Alabama & Gulf Coast Railroad), Norfolk Southern, and Kansas City Southern. The C.G. Railway offers shippers all-water, rail connections into Mexico's national railroad system every four days between Mobile and Coatzacoalcos, Mexico (Veracruz Region). The Authority's terminals also connect to nearly 15,000 miles of inland and intracoastal waterways providing shippers with low-cost water access to ports along the Gulf of Mexico, Tennessee, Ohio, and Upper Mississippi river systems. For more information, visit us at www.asdd.com or on Facebook at www.facebook.com/AlabamaStatePortAuth

Port of Huntsville

The Port of Huntsville is an inland port facility that is comprised of three operating entities – Huntsville International Airport (HSV), International Intermodal Center and Jetplex Industrial Park. This provides a multi-modal transportation system to a diverse customer base and stimulates the economic development and growth of the Tennessee Valley Region. HSV is the 14th-largest international air cargo airport in the U.S.

Huntsville International Airport: over 70 passenger flights daily and Alabama's only non-stop international air cargo service; two parallel runways - 12,600-foot runway (second-longest runway in the Southeast U.S.) and 10,000-foot runway; instrument Landing System (ILS) on all four runway approaches; and group VI aircraft capable

International Intermodal Center (Air & Rail Cargo): existing non-stop freighter service using the 747-8 to Europe, Mexico, Asia & South America; nearly 300,000 square feet of airside cargo tenant warehouse facilities; U.S. Customs & Border Protection Port Inspectors and USDA Inspectors on site 24/7; freight forwarders and customs brokers on site; direct access to interstate highway system; container depot service; rail terminal with one 45-ton and one 40-ton overhead Gantry cranes and dedicated stack train service via Norfolk Southern RR serving east & west coast ports. Also, domestic rail service to west coast and Northeast; 9,000-foot unit train capacity and annual capacity for 114,000 container lifts; and investment of \$145,900,000 for air cargo growth

Jetplex Industrial Park: 4,000 acres, warehouse and distribution space available; public use Foreign-Trade Zone No. 83; and Alabama Industrial Development Training (AIDT) on site.

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Alabama Year in Trade

2015 Edition

MADE IN
ALABAMA

Alabama's Top Trading Partners for Selected Exports: 2014

Transportation Equipment		Chemicals		Primary Metal Manufacturing		Mining		Forestry Products	
1. Canada	\$2,744,405,901	1. China (Mainland)	\$725,183,070	1. Mexico	\$901,972,821	1. Germany	\$241,876,117	1. Mexico	\$164,524,229
2. China (Mainland)	1,850,701,371	2. Canada	234,128,937	2. Canada	267,895,255	2. Brazil	193,056,259	2. Canada	155,935,160
3. Germany	1,640,547,763	3. South Korea	185,342,403	3. Japan	75,428,495	3. Turkey	125,136,258	3. China (Mainland)	105,107,620
4. Mexico	524,253,810	4. Japan	135,457,911	4. UAE	35,160,092	4. United Kingdom	117,611,951	4. United Kingdom	77,299,055
5. United Kingdom	248,800,072	5. France	125,768,491	5. Germany	29,543,487	5. Japan	79,530,359	5. Japan	52,990,219
All Countries	\$8,683,322,480	All Countries	\$2,486,321,675	All Countries	\$1,517,485,854	All Countries	\$1,143,479,140	All Countries	\$1,033,014,611

Alabama Trade With Asia				Alabama Trade With EU25				Alabama Trade With North & Latin America				Top Ten Exports & Imports		
Rank	Exports	Imports	Two-Way	Rank	Exports	Imports	Two-Way	Rank	Exports	Imports	Two-Way	Rank	Exports	Annual 2014
1. China	\$3,155,247,870	\$951,240,211	\$4,106,488,081	1. Germany	\$2,163,521,146	\$2,969,278,532	\$5,132,799,678	1. Mexico	\$2,338,179,985	\$4,381,592,098	\$6,719,772,083	1.	Transportation Equipment	\$8,683,322,480
2. South Korea	600,476,028	2,126,731,574	2,727,207,602	2. France	455,886,906	409,291,775	865,178,681	2. Canada	4,248,345,348	64,814,363	4,313,159,711	2.	Chemicals	2,486,321,675
3. Japan	595,466,248	838,873,949	1,434,340,197	3. Ireland	22,354,638	815,258,550	837,613,188	Total	\$6,586,525,333	\$4,446,406,461	\$11,032,931,794	3.	Primary Metal Manufacturing	1,517,485,854
4. Saudi Ara-	128,998,030	598,393,816	727,391,846	4. UK	604,180,739	185,107,424	789,288,163	1. Brazil	\$478,103,121	\$2,776,423,159	\$3,254,526,280	4.	Mining	1,143,479,140
5. India	230,255,740	26,041,591	256,297,331	5. Belgium	238,299,105	255,201,458	493,500,563	2. Venezuela	89,999,466	2,245,015,580	2,335,015,046	5.	Forestry Products	1,033,014,611
6. UAE	225,639,366	1,001,332	226,640,698	6. Italy	149,721,871	266,612,314	416,334,185	3. Colombia	216,076,255	834,727,471	1,050,803,726	6.	Agriculture	888,523,595
7. Turkey	202,538,645	12,120,202	214,658,847	7. Netherlands	107,925,186	167,909,153	275,834,339	4. Honduras	198,418,950	322,736,697	521,155,647	7.	Machinery, Except Electrical	857,085,305
8. Iraq	47,686,885	157,917,530	205,604,415	8. Czech Rep.	23,404,389	207,894,126	231,298,515	5. Trinidad	18,572,099	478,915,550	497,487,649	8.	High Tech	652,426,310
9. Singapore	146,333,422	45,943,296	192,276,718	9. Spain	81,422,890	68,520,700	149,943,590	6. El Salvador	10,856,854	426,180,714	437,037,568	9.	Medical Equipment/Supplies	398,107,657
10. Hong Kong	183,475,874	4,129,739	187,605,613	10. Finland	18,972,791	108,772,378	127,745,169	7. Guatemala	53,539,364	237,338,220	290,877,584	10.	Fabricated Metal Products	378,091,622
11. Thailand	146,160,668	24,474,956	170,635,624	11. Austria	59,520,320	66,096,799	125,617,119	8. Nicaragua	2,926,628	115,151,330	118,077,958	All Others		1,479,698,442
12. Taiwan	112,155,562	38,858,320	151,013,882	12. Sweden	36,412,719	67,924,105	104,336,824	9. DR	103,766,821	908,647	104,675,468	Total Exports		\$19,517,556,691
13. Malaysia	80,857,103	29,925,221	110,782,324	13. Hungary	7,980,768	86,130,942	94,111,710	10. Chile	92,640,503	678,374	93,318,877	Rank	Imports	Annual 2014
14. Vietnam	46,833,052	63,061,776	109,894,828	14. Poland	33,352,866	53,459,187	86,812,053	11. Argentina	83,475,562	2,286,739	85,762,301	1.	Minerals	\$10,744,150,635
15. Kuwait	33,566,656	76,018,929	109,585,585	15. Luxembourg	3,162,524	44,229,065	47,391,589	12. Costa Rica	47,111,250	22,742,312	69,853,562	2.	High Tech	3,650,502,030
16. Indonesia	52,056,592	22,226,577	74,283,169	16. Slovakia	32,269,874	3,365,659	35,635,533	13. Peru	54,041,536	4,320,251	58,361,787	3.	Metals	3,362,446,575
17. Israel	50,336,219	23,698,751	74,034,970	17. Denmark	16,757,474	9,058,645	25,816,119	14. Cuba	32,887,647	0	32,887,647	4.	Chemicals	2,083,626,763
18. Jordan	31,115,084	6,308	31,121,392	18. Greece	5,737,094	11,791,206	17,528,300	15. Ecuador	23,667,559	5,808,378	29,475,937	5.	Transportation	1,585,741,865
19. Afghani-	29,928,668	0	29,928,668	19. Portugal	2,915,567	3,633,029	6,548,596	16. Panama	28,389,130	654,256	29,043,386	6.	Textile and Apparel	1,208,856,479
20. Philippines	18,216,706	10,288,033	28,504,739	20. Latvia	3,545,151	1,756,881	5,302,032	17. Jamaica	27,909,229	1,081,590	28,990,819	7.	Agriculture	498,780,292
Others	82,920,341	30,317,937	113,238,278	21. Slovenia	536,411	4,161,911	4,698,322	18. Bahamas	5,675,794	13,587,696	19,263,490	8.	Forestry	434,374,306
				22. Cyprus	4,144,528	0	4,144,528	19. Haiti	14,348,709	0	14,348,709	9.	Plastics and Rubber Products	392,968,337
				23. Estonia	2,193,355	1,158,347	3,351,702	20. Paraguay	9,400,781	568,226	9,969,007	10.	Optical	324,753,665
				24. Lithuania	2,386,282	255,553	2,641,835	Others	54,960,765	2,126,084	57,086,849	All Others		501,900,812
				25. Malta&Gozo	125,636	0	125,636	Total	\$1,646,768,023	\$7,491,251,274	\$9,138,019,297	Total Imports		\$24,788,101,759