



FOR IMMEDIATE RELEASE
October 22, 2015

For More Information Contact:
Susan Rak-Blanchard
Director, Communications & Marketing
251.431.8641 / 251.421.4955 (cell)

Chamber Connects Local Businesses to NASA

Local companies have a chance to earn business from NASA's Marshall Space Flight Center in Huntsville, Ala., and/or its subcontractors. The agency alone spent approximately \$1.8 billion with direct and indirect contractors last year.

The Mobile Area Chamber of Commerce will host a NASA Business Forum at the Arthur R. Outlaw Mobile Convention Center from 8 a.m. to 3 p.m. on Wednesday, Nov. 4. The cost is \$75 per person, includes breakfast and lunch, and is open to all area and regional businesses.

Among those featured at the forum will be senior procurement experts from four NASA service centers in Alabama, Florida and Mississippi, as well as representatives from major aerospace prime contractors.

"Small businesses play a key role in helping NASA achieve its mission, and are essential to NASA's success in so many ways, said David Brock, small business specialist with Marshall Space Flight Center. "Like helping us journey to Mars, or advancing our leadership in Earth and climate science, or improving our capabilities supporting the innovation economy."

Topics on the agenda include NASA's acquisition process, upcoming business opportunities, best practices to win a direct contract or subcontract, and helpful marketing tools and advice. Following the presentation, attendees will also meet face-to-face with the representatives in a trade-show style forum.

"NASA's Business Forum is a rare opportunity for our local and regional companies to have one-on-one access to numerous procurement specialists at one time and in one place. And, just as important, is meeting the other attendees. A lot of partnerships and deals start at

- more -

these type of forums,” said Danette Richards, the Chamber’s director of small business development.

Open to small, medium and large companies, the forum helps NASA reach out to small, disadvantaged, minority-owned, women-owned, disabled Veteran and Veteran-owned businesses, and those located in historically underutilized business zones.

The NASA centers and contractors are in search of a variety of business partners, including those to help with:

- Aeronautics Research / Avionics
- Weather and Climate Monitoring / Clean Air and Water
- Fire Equipment / Body Armor / Protective Guard Service
- Advanced Manufacturing / Tooling
- Advanced Technology / Robotics
- Environmental Services / Logistics Services
- Architect Engineering / Engineering Services
- Analysis and Communications Support
- Project Management / Program Planning and Control
- Cost Estimation and Analysis
- Configuration and Data Management
- Construction / Services / Supplies
- Various Software Systems and Maintenance

Reservations are required. Contact Brenda Rembert at 251-431-8607 to register or for more information.

###